

TENNESSEE GENERAL ASSEMBLY  
FISCAL REVIEW COMMITTEE



**FISCAL MEMORANDUM**

**HB 272 - SB 1299**

March 11, 2019

**SUMMARY OF ORIGINAL BILL:** Deletes provision from statute that limited the fee an insurer or insurance producer may pay an unlicensed person for customer referrals to a fixed nominal dollar amount if the person is employed by or affiliated with the insurer, and not to exceed \$25.00 if the person is unaffiliated with the insurer.

FISCAL IMPACT OF ORIGINAL BILL:

NOT SIGNIFICANT

IMPACT TO COMMERCE OF ORIGINAL BILL:

NOT SIGNIFICANT

**SUMMARY OF AMENDMENT (005519):** Deletes and replaces language of the bill such that the only substantive change is adding language that prohibits an insurer or insurance producer from paying an unlicensed person a customer referral fee of greater than \$25.00 if the person is unaffiliated with the producer.

**FISCAL IMPACT OF BILL WITH PROPOSED AMENDMENT:**

**Unchanged from the original fiscal note.**

Assumption for the bill as amended:

- The proposed legislation will impact private parties and will have no significant impact on state or local government.

**IMPACT TO COMMERCE WITH PROPOSED AMENDMENT:**

**Unchanged from the original fiscal note.**

**HB 272 - SB 1299**

Assumptions for the bill as amended:

- The proposed legislation allows an insurer or insurance producer to pay an unlicensed person any amount for a customer referral fee if the person is employed by or affiliated with the insurer, and no more than \$25.00 if the person is unaffiliated; the amount and frequency of the referral payment for employees or affiliates will be at the discretion of the insurer or insurance producer.
- The proposed legislation is not estimated to have a significant impact to jobs or commerce in Tennessee.

**CERTIFICATION:**

The information contained herein is true and correct to the best of my knowledge.

A handwritten signature in black ink that reads "Krista Lee Carsner". The signature is written in a cursive, flowing style.

Krista Lee Carsner, Executive Director

/agr