

TENNESSEE GENERAL ASSEMBLY
FISCAL REVIEW COMMITTEE



**CORRECTED
FISCAL MEMORANDUM**

HB 2105 – SB 2109

March 21, 2016

SUMMARY OF ORIGINAL BILL: Requires the Speaker of the Senate, the Speaker of the House of Representatives, and the Attorney General and Reporter (Attorney General) to establish an advisory task force to review online simulated competitions, including but not limited to fantasy football, and recommend any necessary statutory revisions to the consumer protection laws that should be made to protect consumers. Requires both speakers and the Attorney General to each appoint three members to the committee for a total of nine members.

Requires the Department of Commerce and Insurance (TDCI) to provide administrative support to the task force. Requires the task force to report its findings to the Governor and both speakers by January 1, 2017. Requires all members of the task force to serve without compensation but authorizes reimbursement for travel expenses. Abolishes the task force upon the completion of the required report.

FISCAL IMPACT OF ORIGINAL BILL:

Increase State Expenditures – \$2,500/Each One-Day Meeting

SUMMARY OF AMENDMENT (013483): Deletes all language of the original bill.

Creates the Fantasy Sports Act. Requires any person offering fantasy sports contests through an online digital platform that enables Tennessee consumers to participate in contests to be licensed as a fantasy sports operator by the Secretary of State. Requires an application for such license be submitted to the Secretary of State along with a fee.

Requires such operators to limit individual player deposits to no more than \$2,500 per month unless the player provides reasonable certification or proof that such limit should be increased. Requires operators to protect player funds on deposit. Requires players to be limited to one active and continuously used account. Requires operators to submit annual reports to the Secretary of State (SOS) regarding revenue, opened accounts, and winnings issued.

Requires the SOS to oversee licensure of operators and maintain a registry of licensed operators; to investigate alleged violations by operators; and to issue subpoenas and deny, suspend, or revoke licenses as necessary. Requires in addition to the application fee, a licensure fee, an annual renewal fee, late fees, a correction of information fee, and a change of information fee.

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Authorizes the SOS to charge an online transaction fee to cover costs associated with processing payments for applications for licensure or renewals of licensure paid online.

Sets forth additional requirements for fantasy sports operators. Grants the Attorney General and Reporter all investigative and enforcement authority granted under the Consumer Protection Act of 1977 relating to violation of this Fantasy Sports Act. Prohibits any costs of any kind from being taxed against the Attorney General and Reporter.

Creates the Fantasy Sports Fund (the Fund) to be administered by the SOS. Requires all fees created under the Fantasy Sports Act to be paid into the Fund. Requires 10 percent of any funds remaining in the Fund at the end of the fiscal year to remain in the Fund and not revert to the General Fund.

Authorizes any person to present charges to the SOS against any licensee who allegedly violated this Act. Authorizes the SOS, in addition to other actions, to issue a fine up to \$25,000 per violation. Requires applications for licensure be made available prior to July 1, 2016. Effective upon becoming law for purposes of promulgating rules and for Sections 2 and 3 of the amended bill; for all other purposes, July 1, 2016.

FISCAL IMPACT OF BILL WITH PROPOSED AMENDMENT:

On March 8, 2016, a fiscal memorandum was issued for this amendment. The overall fiscal impact is not changing. Due to additional information received from the Tennessee Education Lottery Corporation on March 18, 2016, it was determined additional assumptions should be added.

Increase State Revenue – Exceeds \$200,000/Recurring/Fantasy Sports Fund

Increase State Expenditures –

Exceeds \$10,000/One-Time/Fantasy Sports Fund

Exceeds \$190,000/Recurring/Fantasy Sports Fund

Corrected assumptions for the bill as amended:

- Based on information provided by the Secretary of State, at least one investigator and one attorney will be required to enforce the provisions of the Act.
- There will be a one-time increase in state expenditures exceeding \$10,000 from the Fantasy Sports Fund for the creation of licensure applications, licenses, and supplies for the two additional positions.
- There will be a recurring increase in state expenditures exceeding \$75,000 from the Fantasy Sports Fund for salary, benefits, training, supplies, and travel expenses for one investigator.
- There will be a recurring increase in state expenditures exceeding \$100,000 from the Fantasy Sports Fund for salary, benefits, training, and supplies for one attorney.

- There will be an additional recurring increase in state expenditures exceeding \$15,000 for licensing, postage, system development, and other costs associated with licensing and accepting payment.
- A total recurring increase in state expenditures exceeding \$190,000 (\$75,000 + \$100,000 + \$15,000) to the Fantasy Sports Fund.
- The SOS will set application fees, renewal fees, penalties, and other fees at such a rate that all expenditures will be paid for using this revenue.
- There will be a recurring increase in state revenue to the Fantasy Sports Fund exceeding \$200,000.
- Any impact on General Fund revenue cannot be reasonably quantified but is considered not significant.
- Any additional cost for the Attorney General and Reporter to enforce the provisions of this bill as authorized under the Consumer Protection Act of 1977 will be not significant.
- While Fiscal Review Committee staff does not have access to the exact demographics, research does indicate there are current fantasy sports operators providing services in Tennessee; therefore, it is assumed there are a number of citizens currently playing fantasy sports within the state.
- It is unknown if the passage of the proposed legislation will significantly change the number of Tennesseans who are currently playing fantasy sports within the state.
- There are provisions in the proposed legislation that could impact participation levels:
 - Deposits are limited to \$2,500 per month unless the player provides certain certification;
 - Players are limited to one account;
 - Operators must meet multiple criteria and pay application and licensing fees which could result in some operators choosing to pass those costs onto the customers; or
 - Some players could feel more secure playing fantasy sports as a result of the games being regulated.
- Due to a number of unknown factors, the impact to participation cannot be quantified but it is reasonably assumed the net impact will not be significant.
- Since there are currently participants of fantasy sports in Tennessee and all fantasy sports are played online, it is assumed any change in participation levels or funds spent on fantasy sports by participants will not significantly impact the number of participants or amount of funds spent on the lottery since no lottery tickets can be purchased online at this time.
- Any impact to Tennessee Education Lottery proceeds is estimated to be not significant.

IMPACT TO COMMERCE WITH PROPOSED AMENDMENT:

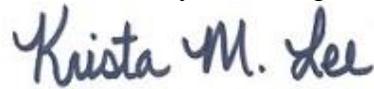
Increase Business Expenditures – Exceeds \$200,000

Assumptions for the bill as amended:

- There will be a recurring increase in business expenditures for license fees and penalties exceeding \$200,000.
- At least two additional jobs will be created within the Secretary of State's office; it cannot however be reasonably determined what impact if any the Act will have on employees of fantasy sports operators. The overall impact on jobs statewide will be not significant.

CERTIFICATION:

The information contained herein is true and correct to the best of my knowledge.

A handwritten signature in blue ink that reads "Krista M. Lee". The signature is written in a cursive, flowing style.

Krista M. Lee, Executive Director

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