



STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION
BENEFITS ADMINISTRATION

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Nashville, Tennessee 37243-1102
Phone (615) 741-3590 or (800) 253-9981
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Stuart C. McWhorter
COMMISSIONER

Laurie Lee
EXECUTIVE DIRECTOR

MEMORANDUM

TO: Krista Lee Carsner, Executive Director
Fiscal Review Committee Members

FROM: Laurie Lee, Benefits Administration

DATE: May 22, 2019

SUBJECT: Amendment Two to the Voluntary Short-term and Long-term Disability Contract

Benefits Administration (BA) submits for consideration by the Fiscal Review Committee Amendment Two to the short and long-term disability contract (Edison #52383). Our Contractor for this program is Metropolitan Life Insurance Company (MetLife). The contract is a two-year service contract with a one-year implementation year and the option of a two-year extension. Through this amendment, we are requesting to exercise the two-year extension of the contract with a proposed end date of December 31, 2021 and a reduction in the maximum liability. In addition, BA recommends no premium increase for 2020.

This was a new product when BA procured it through the competitive procurement process. The maximum liability was calculated based on potential member enrollment. With two years of experience in the new program, BA is requesting a **decrease** of \$263,823,200 in the maximum liability. The new maximum liability through this amendment would be \$28,000,000. This program is a member-pay-all product in which all the premiums collected pay for the program and are reflected in the maximum liability. No state dollars are used to pay premiums for this product.

Through a competitive bid process, MetLife was awarded this contract for three years with the possibility of a two-year extension. The contract has been before Fiscal Review Committee for amendment one.

Enrollment in disability benefits include:

Short term:
6,145

Long term:
6,478

On a semi-annual basis, Benefits Administration requires all of our vendors to attest, certify, warrant, and assure that the Contractor shall not knowingly utilize the services of an illegal immigrant in the performance of this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant in the performance of this Contract.

Enclosed in the Fiscal Review packet you will also find a supplemental report on any liquidated damages assessed by BA for the life of the contract (see page 11). A total of \$7,500 has been assessed due to performance guarantees.

The original contract is included for review. Benefits Administration submits the above referenced contract amendment for consideration and approval by the Fiscal Review Committee.

Supplemental Documentation Required for
Fiscal Review Committee

| | | | | | |
|--|--|---------------------------------------|--------------------------|-------------|-------------|
| *Contact Name: | Seannalyn Brandmeir, Procurement and Contracting Manager | *Contact Phone: | 615-532-4598 | | |
| *Presenter's name(s): | Laurie Lee, Executive Director; Bob Smith, Director of Voluntary Benefits; Christa Martin, Director of Financial Management and Program Integrity; Seannalyn Brandmeir, Procurement and Contracting Manager | | | | |
| Edison Contract Number: <i>(if applicable)</i> | 52383 | RFS Number: <i>(if applicable)</i> | 31786-00122 | | |
| *Original or Proposed Contract Begin Date: | 11/1/2016 | *Current or Proposed End Date: | 12/31/2019 12/31/2021 | | |
| Current Request Amendment Number: <i>(if applicable)</i> | Two | | | | |
| Proposed Amendment Effective Date: <i>(if applicable)</i> | September 1, 2019 | | | | |
| *Department Submitting: | Finance and Administration | | | | |
| *Division: | Benefits Administration | | | | |
| *Date Submitted: | May 22, 2019 | | | | |
| *Submitted Within Sixty (60) days: <i>If not, explain:</i> | Yes | | | | |
| *Contract Vendor Name: | Metropolitan Life Insurance Company | | | | |
| *Current or Proposed Maximum Liability: | Current: \$291,823,200.00 Proposed: \$28,000,000.00 | | | | |
| *Estimated Total Spend for Commodities: | | | | | |
| *Current or Proposed Contract Allocation by Fiscal Year: (as Shown on Most Current Fully Executed Contract Summary Sheet) | | | | | |
| FY: 2017 | FY: 2018 | FY: 2019 | FY: 2020 | FY: 2021 | FY: 2022 |
| \$0.00 | \$2,300,000 | \$5,300,000 | \$6,800,000 | \$8,600,000 | \$5,000,000 |
| *Current Total Expenditures by Fiscal Year of Contract: (attach backup documentation from Edison) | | | | | |
| FY: 2017 | FY: 2018 | FY: 2019 | FY: | FY: | FY |
| \$0.00 | \$2,260,849.13 | \$3,862,437.86 | | | \$ |
| IF Contract Allocation has been greater than Contract Expenditures, please give the reasons and explain where surplus funds were spent: | | | n/a | | |
| IF surplus funds have been carried forward, please give the reasons and provide the authority for the carry forward provision: | | | n/a | | |
| IF Contract Expenditures exceeded | | | n/a | | |

Supplemental Documentation Required for
Fiscal Review Committee

| | | | |
|---|--|---|--------------|
| Contract Allocation, please give the reasons and explain how funding was acquired to pay the overage: | | | |
| *Contract Funding Source/Amount: | | | |
| State: | | Federal: | |
| <i>Interdepartmental:</i> | | <i>Other:</i> | \$28,000,000 |
| If “ <i>other</i> ” please define: | | | |
| If “ <i>interdepartmental</i> ” please define: | | Paid through the collection of member premiums | |
| Dates of All Previous Amendments or Revisions: <i>(if applicable)</i> | | Brief Description of Actions in Previous Amendments or Revisions: <i>(if applicable)</i> | |
| Amendment One - 12/1/2017 | | Contract language modifications | |
| | | | |
| | | | |
| Method of Original Award: <i>(if applicable)</i> | | RFP | |
| <p>*What were the projected costs of the service for the entire term of the contract prior to contract award? How was this cost determined?</p> | | <p>This was a new product offering by Benefits Administration.</p> <p>Cost is determined by the number of eligible state and higher education employees and the premiums rates for short-term and long-term disability insurance.</p> <p>Member premiums are used to pay the cost associated with this program.</p> | |
| <p>*List number of other potential vendors who could provide this good or service; efforts to identify other competitive procurement alternatives; and the reason(s) a sole-source contract is in the best interest of the State.</p> | | <p>We listed 18 potential bidders for the RFP and resulting contract.</p> | |

MetLife - Disability Contract

Edison Contract # 52383
Vendor Number 190862
Reports Pulled: 4/2/2019

| <u>Fiscal Year</u> | <u>Expenditures</u> |
|--------------------|---------------------|
| FY 2018 | 2,260,849.13 |
| YTD 2019 | 3,862,437.86 |
| Total Expenditures | 6,123,286.99 |

MetLife - Disability Contract

Edison Contract # 52383
 Vendor Number 190862
 Reports Pulled: 4/2/2019

TN_PU_CN021 - Payments Against a Contract

| Payments against a Contract 6 | | | | | | | | | | |
|-------------------------------|---------------------|--------------------------|------------|------------------------|------|------------|------------|----------|-----------|-------------|
| Unit | Sum Merchandise Amt | Edison Contract ID | Vendor ID | Vendor Name | Type | PO ID | Voucher ID | Invoice | Date | Fiscal Year |
| 31786 | 326,539.85 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001524 | 00007276 | Dis 0118 | 1/12/2018 | 2018 |
| 31786 | 409,598.16 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001524 | 00007315 | Dis 0218 | 2/9/2018 | 2018 |
| 31786 | 370,323.70 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001524 | 00007367 | Dis 0318 | 3/8/2018 | 2018 |
| 31786 | 379,705.59 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001524 | 00007452 | Dis 0418 | 4/10/2018 | 2018 |
| 31786 | 384,419.78 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001524 | 00007514 | Dis 0518 | 5/9/2018 | 2018 |
| 31786 | 390,262.05 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001524 | 00007569 | Dis 0618 | 6/11/2018 | 2018 |

FY 2018 2,260,849.13

| Payments against a Contract 9 | | | | | | | | | | |
|-------------------------------|---------------------|--------------------------|------------|------------------------|------|------------|------------|----------|------------|-------------|
| Unit | Sum Merchandise Amt | Edison Contract ID | Vendor ID | Vendor Name | Type | PO ID | Voucher ID | Invoice | Date | Fiscal Year |
| 31786 | 394,014.74 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001552 | 00007642 | Dis 0718 | 7/13/2018 | 2019 |
| 31786 | 400,180.13 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001552 | 00007702 | Dis 0818 | 8/9/2018 | 2019 |
| 31786 | 408,518.16 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001552 | 00007750 | Dis 0918 | 9/14/2018 | 2019 |
| 31786 | 435,355.20 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001552 | 00007802 | Dis 1018 | 10/10/2018 | 2019 |
| 31786 | 441,079.58 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001552 | 00007861 | Dis 1118 | 11/9/2018 | 2019 |
| 31786 | 445,827.26 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001552 | 00007912 | Dis 1218 | 12/11/2018 | 2019 |
| 31786 | 438,934.42 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001579 | 00007956 | Dis 0119 | 1/10/2019 | 2019 |
| 31786 | 445,492.78 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001579 | 00008016 | Dis 0219 | 2/8/2019 | 2019 |
| 31786 | 453,035.59 | 000000000000000000052383 | 0000190862 | Metlife Group Benefits | DFA | 0000001579 | 00008094 | Dis 0319 | 3/14/2019 | 2019 |

YTD FY 2019 3,862,437.86

MetLife - Disability Contract

Edison Contract # 52383
Vendor Number 190862
Reports Pulled: 4/2/2019

TN_PU_CN026 - Payments not on a contract

| Payments Not On Contract | 0 | | | | | | | |
|--------------------------|--------------------|--------------------|-----------|-------------|-------|--------------|------|--|
| Unit | Sum Merchandise Am | Edison Contract ID | Vendor ID | Vendor Name | PO_ID | D.VOUCHER_ID | Year | |

MetLife - Disability Contract

Edison Contract # 52383
 Vendor Number 190862
 Reports Pulled: 4/2/2019

TN_PU_CN028- POs by Contract ID

| POs by Contract ID | | 6 | | | | | | | | | |
|---------------------------|-----------|------------|---------------|---------|------------|-------------------------------------|----------------|--------------------|--------------------------|---------------|--|
| Unit | PO No. | PO Status | Budget Status | PO Line | Supplier | Supplier | Sum PO Amount | Sum Voucher Amount | Contract | Contract Line | |
| 31786 | 000001524 | Compl | Valid | 1 | 0000190862 | Metropolitan Life Insurance Company | 874,707.20 | 874,707.20 | 000000000000000000052383 | 1 | |
| 31786 | 000001524 | Compl | Valid | 2 | 0000190862 | Metropolitan Life Insurance Company | 1,386,141.93 | 1,386,141.93 | 000000000000000000052383 | 1 | |
| 31786 | 000001552 | Compl | Valid | 1 | 0000190862 | Metropolitan Life Insurance Company | 949,973.85 | 949,973.85 | 000000000000000000052383 | 1 | |
| 31786 | 000001552 | Compl | Valid | 2 | 0000190862 | Metropolitan Life Insurance Company | 1,575,001.22 | 1,575,001.22 | 000000000000000000052383 | 1 | |
| 31786 | 000001579 | Dispatched | Valid | 1 | 0000190862 | Metropolitan Life Insurance Company | 1,171,000.00 | 505,604.18 | 000000000000000000052383 | 1 | |
| 31786 | 000001579 | Dispatched | Valid | 2 | 0000190862 | Metropolitan Life Insurance Company | 1,924,000.00 | 831,858.61 | 000000000000000000052383 | 1 | |
| | | | | | | | 7,880,824.20 | 6,123,286.99 | | | |
| | | | | | | | (6,123,286.99) | | | | |
| Remaining Balance PO 1579 | | | | | | | 1,757,537.21 | | | | |

MetLife - Disability Contract

| | |
|-------------------|----------|
| Edison Contract # | 52383 |
| Vendor Number | 190862 |
| Reports Pulled: | 4/2/2019 |

| | | |
|-------------------------------|----------------|-----------------------------|
| Total Contract Amount | 291,823,200.00 | (from Contract Amendment 1) |
| Payments | 6,123,286.99 | (from Summary Spreadsheet) |
| Remaining Balance | 285,699,913.01 | |
| Remaining Amt Edison | 283,942,375.80 | |
| Difference | 1,757,537.21 | |
| Reconciliation (PO 1375): | | |
| Total Blanket PO Amount | 3,095,000.00 | |
| Expended on Blanket PO | 1,337,462.79 | |
| Total Remaining on Blanket PO | 1,757,537.21 | |
| Difference explained if zero | (0.00) | |

MetLife - Disability Contract

| | |
|-------------------|----------|
| Edison Contract # | 52383 |
| Vendor Number | 190862 |
| Reports Pulled: | 4/2/2019 |

| | |
|----------------------|----------------|
| Maximum Liability | 291,823,200.00 |
| Expenditures to Date | 6,123,286.99 |

| | |
|------------------------------|----------------|
| Remaining Amount on Contract | 285,699,913.01 |
|------------------------------|----------------|

| | |
|----------------------------------|------------------|
| Amount Needed to reduce contract | (263,823,200.00) |
|----------------------------------|------------------|

| | |
|-------------------|-----------------------------|
| New contract amt | 28,000,000 |
| Current contract | 291,823,200 |
| Contract decrease | <u><u>(263,823,200)</u></u> |

New Contract Amt FY

| | |
|------|--------------------------|
| 2017 | - |
| 2018 | 2,300,000 |
| 2019 | 5,300,000 |
| 2020 | 6,800,000 |
| 2021 | 8,600,000 |
| 2022 | 5,000,000 |
| | <u><u>28,000,000</u></u> |

METLIFE DISABILITY ASSESSMENTS

| Vendor | LD Number | Year Assessed | Quarter | Amount Assessed | Guarantee | Assessment |
|-----------|-----------|---------------|---------|-------------------|---|--|
| MetLifeDS | 8 | 2017 | 4Q | \$1,000.00 | Average Speed of Answer: The Contractor's call center shall maintain a Monthly average speed of answer (ASA) of thirty (30) seconds or less , as required in Contract Section A.3.c(1). Call Center Average Speed of Answer - This measurement was missed for the month of November with the average being 38 seconds. | One thousand dollars (\$1,000) for each calendar month that the average speed of answer exceeds the threshold above. |
| MetLifeDS | 8 | 2018 | 1Q | \$3,000.00 | Average Speed of Answer: The Contractor's call center shall maintain a Monthly average speed of answer (ASA) of thirty (30) seconds or less , as required in Contract Section A.3.c(1). Call Center Average Speed of Answer - This measurement was missed for the months Jan averaging 40 seconds, Feb averaging 43 seconds and Mar averaging 33 seconds. | One thousand dollars (\$1,000) for each calendar month that the average speed of answer exceeds the threshold above. |
| MetLifeDS | 1 | 2018 | 4Q | \$2,500.00 | Privacy and Security of Member Info: The Contractor shall not release, intentionally, members personal information. One issue was reported on January 17th regarding a member who received a letter reflecting his benefits that also included a letter for a different member. These were the only two members impacted by the incident. | For releases affecting fewer than five hundred (500) members: Two thousand five hundred dollars (\$2,500) for the first violation. (See Contract Section A.10. for full disclosure). |
| MetLifeDS | 8 | 2018 | 4Q | \$1,000.00 | Average Speed of Answer: The Contractor's call center shall maintain a Monthly average speed of answer (ASA) of thirty (30) seconds or less , as required in Contract Section A.3.c(1). Call Center Average Speed of Answer - This measurement was missed for the months Dec averaging 42 seconds. | One thousand dollars (\$1,000) for each calendar month that the average speed of answer exceeds the threshold above. |
| | | | | \$7,500.00 | | |

Amendment Request

This request form is not required for amendments to grant contracts. Route a completed request, as one file in PDF format, via e-mail attachment sent to: Agsprs.Agsprs@tn.gov

APPROVED

CHIEF PROCUREMENT OFFICER

DATE

| | | |
|--|--|--|
| Agency request tracking # | 31786-00122 | |
| 1. Procuring Agency | Benefits Administration | |
| 2. Contractor | Metropolitan Life Insurance Company | |
| 3. Edison contract ID # | 52383 | |
| 4. Proposed amendment # | Two | |
| 5. Contract's Original Effective Date | 11/1/2016 | |
| 6. Current end date | 12/31/2019 | |
| 7. Proposed end date | 12/31/2021 | |
| 8. Current Maximum Liability or Estimated Liability | \$291,823,200.00 | |
| 9. Proposed Maximum Liability or Estimated Liability | \$28,000,000.00 | |
| 10. Strategic Technology Solutions Pre-Approval Endorsement Request – information technology service (N/A to THDA) | <input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Attached | |
| 11. eHealth Pre-Approval Endorsement Request – health-related professional, pharmaceutical, laboratory, or imaging | <input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Attached | |
| 12. Human Resources Pre-Approval Endorsement Request – state employee training service | <input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Attached | |
| 13. Explain why the proposed amendment is needed | Two-year extension of the contract | |
| 14. If the amendment involves a change in Scope, describe efforts to identify reasonable, competitive, procurement alternatives to amending the contract. | n/a | |

| | |
|--|--------------------|
| Agency request tracking # | 31786-00122 |
| Signature of Agency head or authorized designee, title of signatory, and date (the authorized designee may sign his or her own name if indicated on the Signature Certification and Authorization document) | |



CONTRACT AMENDMENT COVER SHEET

| | | | | | |
|---|------------------|-----------------------------|-----------------------------------|--------------|--------------------------------|
| Agency Tracking # 31786-00122 | Edison ID | Contract # 52383 | Amendment # Two | | |
| Contractor Legal Entity Name Metropolitan Life Insurance Company | | | Edison Vendor ID 190862 | | |
| Amendment Purpose & Effect(s) Two-year extension of the contract | | | | | |
| Amendment Changes Contract End Date: <input checked="" type="checkbox"/> YES <input checked="" type="checkbox"/> NO | | End Date: 12/31/2021 | | | |
| TOTAL Contract Amount INCREASE or DECREASE per this Amendment (zero if N/A): | | | (\$263,823,200) | | |
| Funding — | | | | | |
| FY | State | Federal | Interdepartmental | Other | TOTAL Contract Amount |
| 2017 | | | \$0 | | \$0 |
| 2018 | | | \$2,300,000 | | \$2,300,000 |
| 2019 | | | \$5,300,000 | | \$5,300,000 |
| 2020 | | | \$6,800,000 | | \$6,800,000 |
| 2021 | | | \$8,600,000 | | \$8,600,000 |
| 2022 | | | \$5,000,000 | | \$5,000,000 |
| TOTAL: | | | \$28,000,000 | | \$28,000,000 |
| American Recovery and Reinvestment Act (ARRA) Funding: <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO | | | | | |
| Budget Officer Confirmation: There is a balance in the appropriation from which obligations hereunder are required to be paid that is not already encumbered to pay other obligations. | | | <i>CPO USE</i> | | |
| | | | Speed Chart (optional) | | Account Code (optional) |

**AMENDMENT TWO
OF CONTRACT #52383**

This Amendment is made and entered by and between the State of Tennessee, State Insurance Committee, hereinafter referred to as the "State" and Metropolitan Life Insurance Company (MetLife), hereinafter referred to as the "Contractor." For good and valuable consideration, the sufficiency of which is hereby acknowledged, it is mutually understood and agreed by and between said, undersigned contracting parties that the subject contract is hereby amended as follows:

1. Contract Section B.1. is deleted in its entirety and replace with the following:
 - B.1. This Contract shall be effective on October 1, 2016 ("Effective Date") and extend for a period of sixty-two (62) months after the Effective Date ("Term"). The State shall have no obligation for goods or services provided by the Contractor prior to the Effective Date.

2. Contract Section C.1. is deleted in its entirety and replace with the following:
 - C.1. Maximum Liability. In no event shall the maximum liability of the State under this Contract exceed Twenty Eight Million Dollars (\$28,000,000). This Contract does not grant the Contractor any exclusive rights. The State does not guarantee that it will buy any minimum quantity of goods or services under this Contract. Subject to the terms and conditions of this Contract, the Contractor will only be paid for goods or services provided under this Contract after a purchase order is issued to Contractor by the State or as otherwise specified by this Contract.

3. Contract Section C.3. is deleted in its entirety and replace with the following:
 - C.3. Payment Methodology. The Contractor shall be compensated based on the level of coverage in the Disability Insurance Program elected by Members and the premium rates presented below, in a total amount not to exceed the Contract Maximum Liability established in section C.1.
 - a. The Contractor's compensation shall be contingent upon the satisfactory provision of goods or services as set forth in Section A. Any implementation efforts and activities prior to services preformed starting January 1, 2018, will be at no additional cost to the State.
 - b. The Contractor shall be compensated based upon the following payment methodology:
 - (1) **For service performed from January 1, 2018, through December 31, 2021, the following rates shall apply:**

Note: The Member's age and salary shall be as of September 1 of the current calendar year, or another date established by the State, and shall be effective as of October 1 of the current calendar year, or another date established by the State.

| SHORT TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM (Central State Government Employees and/or Higher Education Employees) | | | | |
|---|---|---|---|---|
| TABLE A | | | | |
| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 | Calendar Year 2020 1/1/2020 – 12/31/2020 | Calendar Year 2021 1/1/2021 – 12/31/2021 |
| Option A - 60%, 14 day elimination period | \$1.34 / Member per \$100 of Member's Covered Monthly | \$1.34 / Member per \$100 of Member's Covered Monthly | \$1.34 / Member per \$100 of Member's Covered Monthly | \$1.34 / Member per \$100 of Member's Covered Monthly |

| | Salary | Salary | Salary | Salary |
|--|--|--|--|--|
| Option B - 60%, 30 day elimination period | \$1.08 / Member per \$100 of Member's Covered Monthly Salary | \$1.08 / Member per \$100 of Member's Covered Monthly Salary | \$1.08 / Member per \$100 of Member's Covered Monthly Salary | \$1.08 / Member per \$100 of Member's Covered Monthly Salary |

| SHORT TERM DISABILITY PROGRAM with EMPLOYER PAY ALL PREMIUM (Central State Government Employees and/or Higher Education Employees) | | | | |
|---|--|--|--|--|
| TABLE B | | | | |
| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 | Calendar Year 2020 1/1/2020 – 12/31/2020 | Calendar Year 2021 1/1/2021 – 12/31/2021 |
| Option A - 60%, 14 day elimination period | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary |
| Option B - 60%, 30 day elimination period | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary |

| Scenario One: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM (Central State Government Employees and Higher Education Employees) | | | | |
|---|--|--|--|--|
| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 | Calendar Year 2020 1/1/2020 – 12/31/2020 | Calendar Year 2021 1/1/2021 – 12/31/2021 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE C | | | | |
| Age | | | | |
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary |

| | | | | |
|-------|--|--|--|--|
| 45-49 | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.61 / Member per \$100 of Member's Covered Monthly Salary | \$0.61 / Member per \$100 of Member's Covered Monthly Salary | \$0.61 / Member per \$100 of Member's Covered Monthly Salary | \$0.61 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |

| Scenario Two: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – STATE EMPLOYEES | | | | |
|---|--|--|--|--|
| <i>*(Central State Government Employees and Higher Education Employees separated out)</i> | | | | |
| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 | Calendar Year 2020 1/1/2020 – 12/31/2020 | Calendar Year 2021 1/1/2020 – 12/31/2021 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – STATE EMPLOYEES – TABLE G | | | | |
| Age | | | | |
| <30 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.71 / Member per \$100 of Member's Covered Monthly Salary | \$0.71 / Member per \$100 of Member's Covered Monthly Salary | \$0.71 / Member per \$100 of Member's Covered Monthly Salary | \$0.71 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.87 / Member per \$100 of Member's Covered Monthly Salary | \$0.87 / Member per \$100 of Member's Covered Monthly Salary | \$0.87 / Member per \$100 of Member's Covered Monthly Salary | \$0.87 / Member per \$100 of Member's Covered Monthly Salary |

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|-------|--|--|--|--|
| 50-54 | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.00 / Member per \$100 of Member's Covered Monthly Salary | \$1.00 / Member per \$100 of Member's Covered Monthly Salary | \$1.00 / Member per \$100 of Member's Covered Monthly Salary | \$1.00 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.35 / Member per \$100 of Member's Covered Monthly Salary | \$1.35 / Member per \$100 of Member's Covered Monthly Salary | \$1.35 / Member per \$100 of Member's Covered Monthly Salary | \$1.35 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary |

| Scenario Three: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – STATE EMPLOYEES | | | | |
|---|--|--|--|--|
| <i>*(Central State Government Employees and Higher Education Employees separated out)</i> | | | | |
| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 | Calendar Year 2020 1/1/2020 – 12/31/2020 | Calendar Year 2021 1/1/2021 – 12/31/2021 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE K | | | | |
| Age | | | | |
| <30 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.40 / Member per \$100 of Member's Covered Monthly Salary | \$0.40 / Member per \$100 of Member's Covered Monthly Salary | \$0.40 / Member per \$100 of Member's Covered Monthly Salary | \$0.40 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.59 / Member per \$100 of Member's Covered Monthly Salary | \$0.59 / Member per \$100 of Member's Covered Monthly Salary | \$0.59 / Member per \$100 of Member's Covered Monthly Salary | \$0.59 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.75 / Member per \$100 of Member's Covered Monthly Salary | \$0.75 / Member per \$100 of Member's Covered Monthly Salary | \$0.75 / Member per \$100 of Member's Covered Monthly Salary | \$0.75 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.92 / Member per \$100 of Member's Covered Monthly Salary | \$0.92 / Member per \$100 of Member's Covered Monthly Salary | \$0.92 / Member per \$100 of Member's Covered Monthly Salary | \$0.92 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.10 / Member per \$100 of Member's Covered Monthly Salary | \$1.10 / Member per \$100 of Member's Covered Monthly Salary | \$1.10 / Member per \$100 of Member's Covered Monthly Salary | \$1.10 / Member per \$100 of Member's Covered Monthly Salary |

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|--------------|--|--|--|--|
| 50-54 | \$0.89 / Member per \$100 of Member's Covered Monthly Salary | \$0.89 / Member per \$100 of Member's Covered Monthly Salary | \$0.89 / Member per \$100 of Member's Covered Monthly Salary | \$0.89 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.06 / Member per \$100 of Member's Covered Monthly Salary | \$1.06 / Member per \$100 of Member's Covered Monthly Salary | \$1.06 / Member per \$100 of Member's Covered Monthly Salary | \$1.06 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.41 / Member per \$100 of Member's Covered Monthly Salary | \$1.41 / Member per \$100 of Member's Covered Monthly Salary | \$1.41 / Member per \$100 of Member's Covered Monthly Salary | \$1.41 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary |

| Scenario Three: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – HIGHER EDUCATION EMPLOYEES | | | | |
|--|--|--|--|--|
| *(Central State Government Employees and Higher Education Employees separated out) | | | | |
| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 | Calendar Year 2020 1/1/2020 – 12/31/2020 | Calendar Year 2021 1/1/2021 – 12/31/2021 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE L | | | | |
| Age | | | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly | \$0.37 / Member per \$100 of Member's Covered Monthly | \$0.37 / Member per \$100 of Member's Covered Monthly | \$0.37 / Member per \$100 of Member's Covered Monthly |

| | | | | |
|-------|--|--|--|--|
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |

(2) In order for the Contractor to request a rate increase under the renewal option of the Contract, per the terms in Contract Section B.2., the Contractor's Loss Ratio [claims dollars paid (including applicable reserves) divided by premium dollars collected] on this Program for the first fourteen (14) months of experience must reflect a rate of eighty percent (80%) or greater. If the experience demonstrates that an increase in premium rates is allowed, the Contractor may recommend an increase in premium rates above those in year three of the contract to achieve a desired loss ratio no lower than 80% and the increase may not be greater than 20% over the remaining periods (years four and five) of the renewal option. Any rate escalation request submitted for the State's consideration must be submitted in writing no later than April 30, 2019 to become effective January 1, 2020 and shall continue through the end of the contract term. Should no rate increase be approved or requested under the renewal option, the rates will stay the same as in year three of the contract for the remaining periods (years four and five) of the renewal option. The Contractor may submit a request at any time for the rates to be reduced.

- c. If member materials containing an error were approved by the State in writing and the error was detected after the materials were mailed, the State will reimburse the Contractor the production and postage cost of mailing the corrected version pursuant to Contract Section C.3.d.
- d. For mailings in addition to those identified in the contract, the State shall reimburse the Contractor for the following, selected actual costs in the performance of this Contract upon Contractor providing documentation of actual costs incurred.
 - (1) Postage. The State shall reimburse the Contractor for the actual cost of postage for mailing materials produced under the terms of this Contract and as directed and authorized by the State.
 - (2) Printing/Production. The State shall reimburse the Contractor an amount equal to the actual cost of document printing/production as required and authorized by the State and as detailed by the Contract Scope of Services as referred to in A.4.e.

Notwithstanding the foregoing, the State retains the option to authorize the Contractor to deliver a product to be printed. The State also retains the option to approve and accept the product but not use the Contractor to print the material. In those situations, the State shall have the discretion to use other printing and production services at its disposal.

Required Approvals. The State is not bound by this Amendment until it is signed by the contract parties and approved by appropriate officials in accordance with applicable Tennessee laws and regulations (depending upon the specifics of this contract, said officials may include, but are not limited to, the Commissioner of Finance and Administration, the Commissioner of Human Resources, and the Comptroller of the Treasury).

Amendment Effective Date. The revisions set forth herein shall be effective September 1, 2019. All other terms and conditions of this Contract not expressly amended herein shall remain in full force and effect.

IN WITNESS WHEREOF,

METROPOLITAN LIFE INSURANCE COMPANY:

SIGNATURE

DATE

PRINTED NAME AND TITLE OF SIGNATORY (above)

STATE INSURANCE COMMITTEE:

STUART C. MCWHORTER, CHAIR

DATE

**AMENDMENT ONE
OF CONTRACT #52383**

This Amendment is made and entered by and between the State of Tennessee, State Insurance Committee, hereinafter referred to as the "State" and Metropolitan Life Insurance Company (MetLife), hereinafter referred to as the "Contractor." For good and valuable consideration, the sufficiency of which is hereby acknowledged, it is mutually understood and agreed by and between said, undersigned contracting parties that the subject contract is hereby amended as follows:

1. Contract Section A.11.d. is deleted in its entirety and replaced with the following:

Security Audit. The State may conduct audits of Contractor's compliance with the State's Enterprise Information Security Policy ("The Policy") or under this Contract, including those obligations imposed by Federal or State law, regulation or policy. The Policy, as may be periodically revised, will be sent to the Contractor by the State. The State's right to conduct security audits is independent of any other audit or monitoring required by this Contract. The timing and frequency of such audits shall be at the State's discretion and may, but not necessarily shall, be in response to a security incident.

A security audit may include the following: (i) review of access logs, screen shots and other paper or electronic documentation relating to Contractor's compliance with the Policy. This may include review of documentation relevant to subcontractors or suppliers of security equipment and services used with respect to State data; (ii) physical inspection of controls such as door locks, file storage, communications systems, and employee identification procedures; and (iii) interviews of responsible technical and management personnel regarding security procedures.

Contractor shall provide reports or additional information upon request of the state and access by the State or the State's designated staff to Contractor's facilities and/or any location involved with providing services to the State or involved with processing or storing State data, and Contractor shall cooperate with State staff and audit requests submitted under this Section. Any confidential information of either party accessed or disclosed during the course of the security audit shall be treated as set forth under this Contract or federal or state law or regulations. Each party shall bear its own expenses incurred in the course of conducting this security audit. Contractor shall at its own expense promptly rectify any non-compliance with the Policy or other requirements identified by this security audit and provide proof to the State thereof.

2. Contract Attachment C #12 is deleted in its entirety and replaced with the following:

12) **Ad-Hoc Reports**, The Contractor shall submit such ad-hoc reports as are deemed by the State to be necessary to analyze the Program. The exact format, frequency and due dates for such reports shall be mutually agreed upon with the Contractor and shall be submitted at no cost to the State.

3. Contract Section C.3. is deleted in its entirety and replace with the following:

C.3. Payment Methodology. The Contractor shall be compensated based on the level of coverage in the Disability Insurance Program elected by Members and the premium rates presented below, in a total amount not to exceed the Contract Maximum Liability established in section C.1.

- a. The Contractor's compensation shall be contingent upon the satisfactory provision of goods or services as set forth in Section A. Any implementation efforts and activities prior to services preformed starting January 1, 2018, will be at no additional cost to the State.
- b. The Contractor shall be compensated based upon the following payment methodology:
 - (1) **For service performed from January 1, 2018, through December 31, 2019, the following rates shall apply:**

Note: The Member's age and salary shall be as of September 1 of the current calendar year, or another date established by the State, and shall be effective as of October 1 of the current calendar year, or another date established by the State.

| SHORT TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM (Central State Government Employees and/or Higher Education Employees) | | |
|--|--|--|
| TABLE A | | |
| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option A - 60%, 14 day elimination period | \$1.34 / Member per \$100 of Member's Covered Monthly Salary | \$1.34 / Member per \$100 of Member's Covered Monthly Salary |
| Option B - 60%, 30 day elimination period | \$1.08 / Member per \$100 of Member's Covered Monthly Salary | \$1.08 / Member per \$100 of Member's Covered Monthly Salary |

| SHORT TERM DISABILITY PROGRAM with EMPLOYER PAY ALL PREMIUM (Central State Government Employees and/or Higher Education Employees) | | |
|--|--|--|
| TABLE B | | |
| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option A - 60%, 14 day elimination period | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary |
| Option B - 60%, 30 day elimination period | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary |

| Scenario One: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM (Central State Government Employees and Higher Education Employees) | | |
|--|--|--|
| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE C | | |
| Age | | |
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|--|--|--|
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.61 / Member per \$100 of Member's Covered Monthly Salary | \$0.61 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate –TABLE D | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.13 / Member per \$100 of Member's Covered Monthly Salary | \$0.13 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|--|--|--|
| 60-64 | \$0.51 / Member per \$100 of Member's Covered Monthly Salary | \$0.51 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate – TABLE E | | |
| <30 | \$0.09 / Member per \$100 of Member's Covered Monthly Salary | \$0.09 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.09 / Member per \$100 of Member's Covered Monthly Salary | \$0.09 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.28 / Member per \$100 of Member's Covered Monthly Salary | \$0.28 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.36 / Member per \$100 of Member's Covered Monthly Salary | \$0.36 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.52 / Member per \$100 of Member's Covered Monthly Salary | \$0.52 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.72 / Member per \$100 of Member's Covered Monthly Salary | \$0.72 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.52 / Member per \$100 of Member's Covered Monthly Salary | \$0.52 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.52 / Member per \$100 of Member's Covered Monthly Salary | \$0.52 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE F | | |
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|-------|--|--|
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.61 / Member per \$100 of Member's Covered Monthly Salary | \$0.61 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |

| Scenario Two: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – STATE EMPLOYEES | | |
|--|--|--|
| <i>*(Central State Government Employees and Higher Education Employees separated out)</i> | | |
| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – STATE EMPLOYEES – TABLE G | | |
| Age | | |
| <30 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|---|--|--|
| 35-39 | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.71 / Member per \$100 of Member's Covered Monthly Salary | \$0.71 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.87 / Member per \$100 of Member's Covered Monthly Salary | \$0.87 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.04 / Member per \$100 of Member's Covered Monthly Salary | \$1.04 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.40 / Member per \$100 of Member's Covered Monthly Salary | \$1.40 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.93 / Member per \$100 of Member's Covered Monthly Salary | \$0.93 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.93 / Member per \$100 of Member's Covered Monthly Salary | \$0.93 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate – TABLE H | | |
| <30 | \$0.15 / Member per \$100 of Member's Covered Monthly Salary | \$0.15 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.15 / Member per \$100 of Member's Covered Monthly Salary | \$0.15 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.82 / Member per \$100 of Member's Covered Monthly Salary | \$0.82 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|--|--|--|
| 60-64 | \$1.09 / Member per \$100 of Member's Covered Monthly Salary | \$1.09 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.73 / Member per \$100 of Member's Covered Monthly Salary | \$0.73 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.73 / Member per \$100 of Member's Covered Monthly Salary | \$0.73 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate TABLE I | | |
| <30 | \$0.23 / Member per \$100 of Member's Covered Monthly Salary | \$0.23 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.23 / Member per \$100 of Member's Covered Monthly Salary | \$0.23 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.46 / Member per \$100 of Member's Covered Monthly Salary | \$0.46 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.87 / Member per \$100 of Member's Covered Monthly Salary | \$0.87 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$1.06 / Member per \$100 of Member's Covered Monthly Salary | \$1.06 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.27 / Member per \$100 of Member's Covered Monthly Salary | \$1.27 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.71 / Member per \$100 of Member's Covered Monthly Salary | \$1.71 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$1.13 / Member per \$100 of Member's Covered Monthly Salary | \$1.13 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$1.13 / Member per \$100 of Member's Covered Monthly Salary | \$1.13 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE J | | |
| <30 | \$0.18 / Member per \$100 of Member's Covered Monthly Salary | \$0.18 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|-------|--|--|
| 30-34 | \$0.18 / Member per \$100 of Member's Covered Monthly Salary | \$0.18 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.54 / Member per \$100 of Member's Covered Monthly Salary | \$0.54 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.69 / Member per \$100 of Member's Covered Monthly Salary | \$0.69 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.00 / Member per \$100 of Member's Covered Monthly Salary | \$1.00 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.35 / Member per \$100 of Member's Covered Monthly Salary | \$1.35 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary |

| Scenario Two: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM - Higher Education Employees | | |
|---|--|--|
| <i>*(Central State Government Employees and Higher Education Employees separated out)</i> | | |
| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate –TABLE G | | |
| Age | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|---|--|--|
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate – TABLE H | | |
| <30 | \$0.06 / Member per \$100 of Member's Covered Monthly Salary | \$0.06 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.06 / Member per \$100 of Member's Covered Monthly Salary | \$0.06 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.12 / Member per \$100 of Member's Covered Monthly Salary | \$0.12 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.17 / Member per \$100 of Member's Covered Monthly Salary | \$0.17 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.21 / Member per \$100 of Member's Covered Monthly Salary | \$0.21 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|--|--|--|
| 60-64 | \$0.41 / Member per \$100 of Member's Covered Monthly Salary | \$0.41 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate – TABLE I | | |
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.29 / Member per \$100 of Member's Covered Monthly Salary | \$0.29 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.36 / Member per \$100 of Member's Covered Monthly Salary | \$0.36 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE J | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|-------|--|--|
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |

| Scenario Three: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – STATE EMPLOYEES | | |
|--|--|--|
| <i>*(Central State Government Employees and Higher Education Employees separated out)</i> | | |
| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE K | | |
| Age | | |
| <30 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|---|--|--|
| 35-39 | \$0.40 / Member per \$100 of Member's Covered Monthly Salary | \$0.40 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.59 / Member per \$100 of Member's Covered Monthly Salary | \$0.59 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.75 / Member per \$100 of Member's Covered Monthly Salary | \$0.75 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.92 / Member per \$100 of Member's Covered Monthly Salary | \$0.92 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.10 / Member per \$100 of Member's Covered Monthly Salary | \$1.10 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.46 / Member per \$100 of Member's Covered Monthly Salary | \$1.46 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.97 / Member per \$100 of Member's Covered Monthly Salary | \$0.97 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.97 / Member per \$100 of Member's Covered Monthly Salary | \$0.97 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate –TABLE M | | |
| <30 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.46 / Member per \$100 of Member's Covered Monthly Salary | \$0.46 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.59 / Member per \$100 of Member's Covered Monthly Salary | \$0.59 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.72 / Member per \$100 of Member's Covered Monthly Salary | \$0.72 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.86 / Member per \$100 of Member's Covered Monthly Salary | \$0.86 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|--|--|--|
| 60-64 | \$1.14 / Member per \$100 of Member's Covered Monthly Salary | \$1.14 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.76 / Member per \$100 of Member's Covered Monthly Salary | \$0.76 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.76 / Member per \$100 of Member's Covered Monthly Salary | \$0.76 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate – TABLE O | | |
| <30 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.49 / Member per \$100 of Member's Covered Monthly Salary | \$0.49 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.72 / Member per \$100 of Member's Covered Monthly Salary | \$0.72 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.91 / Member per \$100 of Member's Covered Monthly Salary | \$0.91 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$1.12 / Member per \$100 of Member's Covered Monthly Salary | \$1.12 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.34 / Member per \$100 of Member's Covered Monthly Salary | \$1.34 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.78 / Member per \$100 of Member's Covered Monthly Salary | \$1.78 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$1.18 / Member per \$100 of Member's Covered Monthly Salary | \$1.18 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$1.18 / Member per \$100 of Member's Covered Monthly Salary | \$1.18 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE Q | | |
| <30 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|-------|--|--|
| 30-34 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.39 / Member per \$100 of Member's Covered Monthly Salary | \$0.39 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.57 / Member per \$100 of Member's Covered Monthly Salary | \$0.57 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.72 / Member per \$100 of Member's Covered Monthly Salary | \$0.72 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.89 / Member per \$100 of Member's Covered Monthly Salary | \$0.89 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.06 / Member per \$100 of Member's Covered Monthly Salary | \$1.06 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.41 / Member per \$100 of Member's Covered Monthly Salary | \$1.41 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary |

Scenario Three: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – HIGHER EDUCATION EMPLOYEES

**(Central State Government Employees and Higher Education Employees separated out)*

| Guaranteed Monthly LTD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
|---|--|--|
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE L | | |
| Age | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|---|--|--|
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate – TABLE N | | |
| <30 | \$0.06 / Member per \$100 of Member's Covered Monthly Salary | \$0.06 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.06 / Member per \$100 of Member's Covered Monthly Salary | \$0.06 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.12 / Member per \$100 of Member's Covered Monthly Salary | \$0.12 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.17 / Member per \$100 of Member's Covered Monthly Salary | \$0.17 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.21 / Member per \$100 of Member's Covered Monthly Salary | \$0.21 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.41 / Member per \$100 of Member's Covered Monthly Salary | \$0.41 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate – TABLE P | | |

| | | |
|---|--|--|
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.29 / Member per \$100 of Member's Covered Monthly Salary | \$0.29 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.36 / Member per \$100 of Member's Covered Monthly Salary | \$0.36 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE R | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|-------|--|--|
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |

(2) In order for the Contractor to request a rate increase under the renewal option of the Contract, per the terms in Contract Section B.2., the Contractor's Loss Ratio [claims dollars paid (including applicable reserves) divided by premium dollars collected] on this Program for the first fourteen (14) months of experience must reflect a rate of eighty percent (80%) or greater. If the experience demonstrates that an increase in premium rates is allowed, the Contractor may recommend an increase in premium rates above those in year three of the contract to achieve a desired loss ratio no lower than 80% and the increase may not be greater than 20% over the remaining periods (years four and five) of the renewal option. Any rate escalation request submitted for the State's consideration must be submitted in writing no later than April 30, 2019 to become effective January 1, 2020 and shall continue through the end of the contract term. Should no rate increase be approved or requested under the renewal option, the rates will stay the same as in year three of the contract for the remaining periods (years four and five) of the renewal option. The Contractor may submit a request at any time for the rates to be reduced.

c. If member materials containing an error were approved by the State in writing and the error was detected after the materials were mailed, the State will reimburse the Contractor the production and postage cost of mailing the corrected version pursuant to Contract Section C.3.d.

d. For mailings in addition to those identified in the contract, the State shall reimburse the Contractor for the following, selected actual costs in the performance of this Contract upon Contractor providing documentation of actual costs incurred.

(1) Postage. The State shall reimburse the Contractor for the actual cost of postage for mailing materials produced under the terms of this Contract and as directed and authorized by the State.

(2) Printing/Production. The State shall reimburse the Contractor an amount equal to the actual cost of document printing/production as required and authorized by the State and as detailed by the Contract Scope of Services as referred to in A.4.e.

Notwithstanding the foregoing, the State retains the option to authorize the Contractor to deliver a product to be printed. The State also retains the option to approve and accept the product but not use the Contractor to print the material. In those situations, the State shall have the discretion to use other printing and production services at its disposal.

4. Contract Attachment D deleted in its entirety and replaced with the following:

Unless otherwise approved by the State, the Contractor shall provide the Program benefits shown below as the minimum provisions for each type of disability insurance program. Enhanced, additional, or subsequently modified benefits may be provided by the Contractor upon approval by the State with no premium costs other than those listed in Contract Section C.3. These

Program benefits and other detailed provisions of the benefits shall be included in the Contractor's Group Master Policy and/or Certificate of Coverage as approved by the State.

| Short Term Disability Insurance Program | | |
|--|--|--|
| | Option A | Option B |
| STD Weekly Benefit % of Annual Gross Base Salary | 60% paid weekly | 60% paid weekly |
| STD Maximum per Week | \$2,500 | \$2,500 |
| STD Minimum per Week | \$25 | \$25 |
| Elimination Period | 14 calendar days | 30 calendar days |
| Definition of Disability | Own Job | Own Job |
| Duration of Benefit | 26 weeks | 26 weeks |
| Pre-Existing Conditions Limitation | None | None |
| Evidence of Insurability (EOI) | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period |
| Waiver of Premium | Not applicable | Not applicable |
| Integration | Full Family received due to Member's disability | Full Family received due to Member's disability |

| STD Plan Provision | Terms |
|---------------------------|---|
| Elimination Period | The period of time that a Member must be continuously disabled to be eligible for benefits under the policy. |
| Definition of Disability | A Member is considered disabled if due to an injury or illness he or she is unable to perform the duties of his or her own job and unable to earn 80% or more of his pre-disability earnings. |
| Return to Work Incentive | A Member may work while disabled. If a Member is able to work, they may earn up to 100% of his or her pre-disability earnings when combining his or her disability payments and earnings. If the sum of the disability payment and earnings exceeds 100%, the earnings will be considered an offset so that the Member receives 100% of his or her pre-disability earnings. |
| Termination of Coverage | Coverage will end on the earliest of the following: The date the policy is terminated The date the Member is no longer eligible The date that premiums are no longer paid Disability benefits will continue to be paid for claimants who are disabled prior to the termination date and are entitled to receive benefits. |
| Continuation of Insurance | If a Member is no longer actively at work due to Family Medical Leave, coverage may continue for up to 12 weeks. A Member who has been enrolled in the State's short term disability insurance program for at least 12 calendar months and whose active employment ends due to a reason other |

| | |
|---------------------------------|---|
| | than disability may convert within 31 days of termination of enrollment to an individual short term disability insurance policy or a non-State sponsored group short term disability insurance plan. |
| Successive Period of Disability | If a Member returns back to work for a period of less than 14 days and goes back out on disability due to same injury or illness, the Member will not be required to satisfy a new elimination period. |
| Deductible sources of Income | Member's benefit will be reduced if the Member receives another source of income due to his or her disability including the following: 1. any amounts received (or assumed to be received*) by the Member or his or her dependents under: - the Canada and Quebec Pension Plans; - the Railroad Retirement Act; - any local, state, provincial or federal government disability or retirement plan or law including a motor vehicle law or similar law - any sick leave, annual leave or salary continuation plan sponsored by the Employer; 2. any Social Security disability or retirement benefits the Member or any third party receives (or is assumed to receive) on his or her own behalf or for his or her dependents; or which his or her dependents receive (or are assumed to receive) because of his or her entitlement to such benefits. 3. any Retirement Plan benefits sponsored by the Employer. "Retirement Plan" means any defined benefit or defined contribution plan sponsored or funded by the Employer. 4. any proceeds payable under any franchise or group insurance or similar plan. 5. any amounts paid because of loss of earnings or earning capacity through settlement, judgment, arbitration or otherwise, where a third party may be liable, regardless of whether liability is determined. |
| Exclusions | Suicide, act of war, participation in a riot, commission of a felony, cosmetic or elective surgery |
| Annual Gross Base Earnings | Member's gross annual base salary as of September 1 of each year or another date established by the State to be effective on October 1 of each year or another date established by the State. |

| Long Term Disability Insurance Program | | |
|---|---|---|
| | Option 1 | Option 2 |
| LTD Benefit % of Gross Annual Base Salary | 60% paid monthly | 60% paid monthly |
| LTD Maximum per Month | \$7,500 per month covers an annual salary of \$150K | \$7,500 per month covers an annual salary of \$150K |
| LTD Minimum per Month | Greater of 10% of benefit or \$100 per month | Greater of 10% of benefit or \$100 per month |
| Elimination Period | 90 calendar days | 180 calendar days |

| | | |
|---|--|--|
| Definition of Disability | 24 month own occupation followed by any occupation | 24 month own occupation followed by any occupation |
| Duration of Benefit | Social Security Normal Retirement Age* | Social Security Normal Retirement Age* |
| Annual Cost of Living Adjustment | Not Applicable | Not Applicable |
| Mental Nervous & Substance Abuse Limitations | 24 months | 24 months |
| Pre-Existing Conditions Limitation | 3 months prior to effective date and 12 months from effective date | 3 months prior to effective date and 12 months from effective date |
| Evidence of Insurability (EOI) | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period |
| Waiver of Premium | Included once the elimination period has been satisfied | Included once the elimination period has been satisfied |
| Integration | Full Family received due to Member's disability | Full Family received due to Member's disability |
| Long Term Disability Insurance Program | | |
| | Option 3 | Option 4 |
| LTD Benefit % of Gross Annual Base Salary | 63% paid monthly | 63% paid monthly |
| LTD Maximum per Month | \$10,000 per month covers an annual salary of \$190K | \$10,000 per month covers an annual salary of \$190K |
| LTD Minimum per Month | Greater of 10% of benefit or \$100 per month | Greater of 10% of benefit or \$100 per month |
| Elimination Period | 90 calendar days | 180 calendar days |
| Definition of Disability | 36 month own occupation followed by any occupation | 36 month own occupation followed by any occupation |
| Duration of Benefit | Social Security Normal Retirement Age* | Social Security Normal Retirement Age* |
| Annual Cost of Living Adjustment | Included | Included |
| Mental Nervous & Substance Abuse Limitations | 24 months | 24 months |
| Pre-Existing Conditions Limitation | 3 months prior to effective date and 12 months from effective date | 3 months prior to effective date and 12 months from effective date |
| Evidence of Insurability | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late |

| | Enrollees during Annual Enrollment Period | Enrollees during Annual Enrollment Period |
|-------------------|---|---|
| Waiver of Premium | Included once the elimination period has been satisfied | Included once the elimination period has been satisfied |
| Integration | Full Family received due to Member's disability | Full Family received due to Member's disability |

| LTD Plan Provision | Terms |
|----------------------------------|--|
| Elimination Period | The period of time that a Member must be continuously disabled to be eligible for benefits under the policy. If the disability stops for 60 consecutive days or less during the elimination period, it will be treated as a continuous period of disability. |
| Definition of Disability | A Member is considered Disabled if due to injury or illness he or she is unable to perform his or her Own Occupation or have a loss of 20% or more of his or her pre-disability earnings (unable to earn 80% or more of his pre-disability earnings) by working in his or her regular occupation. After 24 months or 36 months, based upon Program enrollment for Member, of disability payments a Member is considered Disabled if due to injury or illness he or she is unable to perform the duties of Any Occupation or unable to earn 60% or more of his or her pre-disability earnings by working in any occupation. |
| Return to Work Incentive | During the first 24 months of disability benefits, earnings from working while disabled will not be considered an offset unless the sum of the Disability benefit and the earnings exceed 100% of pre-disability earnings. |
| Annual Cost of Living Adjustment | If a Member has been disabled for a period of 12 months, annually the benefit will be increased by the lesser of 3% or the Consumer Price Index for Urban Wage Earners and Clerical Workers (CPI-W). |
| Continuation of Insurance | <p>Disability Insurance continues if a Member's Active Pay Status ends due to a Disability for which benefits under the Policy are or may become payable. Premiums for the Member will be waived while Disability Benefits are payable. If the Member does not return to Active Service, this insurance ends when the Disability ends or when benefits are no longer payable, whichever occurs first.</p> <p>If a Member's Active Service ends due to personal or family medical leave approved timely by the Employer, insurance will continue for a Member for up to 12 weeks, if the required premium is paid when due.</p> <p>A Member who has been enrolled in the State's long term disability insurance program for at least 12 calendar months and whose active employment ends due to a reason other than disability may convert within 31 days of termination of enrollment to an individual long term disability insurance policy or a non-State sponsored group long term disability insurance plan.</p> |
| Successive Period of Disability | A separate period of Disability will be considered continuous if it is due to a related disability and occurs within 6 months of the Member returning to work for the initial period of disability. |

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| Mental Nervous/Substance Abuse Limitations | Benefits will be payable for a maximum of 24 months during a Member's lifetime for a disability due to Mental Nervous conditions or Substance abuse. If confined in a hospital for treatment upon exhaustion of the 24 months, benefits will continue as long the Member remains confined. |
| Pre-Existing Condition | If within the first year of being a covered Member a Member files a disability claim, a pre-existing investigation will be performed to determine whether the Member received care or treatment for this condition during the three months prior to his or her coverage effective date. Benefits will not be payable if the disability was caused by a pre-existing condition. Time enrolled by the Member in the prior Higher Education Plan will count toward the satisfaction of pre-existing limitations under the State Program for the same income percentage replacement. Should a Member from the Higher Education Plan select a higher income replacement level under the State Program, the time enrolled in the prior plan will only count toward the same income replacement percentage in the State program; the additional percentage of replacement income will be subject to the pre-existing clause. |
| *Duration | <p>Under Age 65 - To Member's normal retirement age</p> <p>Age 65 - 24 months</p> <p>Age 66 - 21 months</p> <p>Age 67 - 18 months</p> <p>Age 68 - 15 months</p> <p>Age 69 and over - 12 months</p> |
| Annual Gross Base Salary | Member's gross annual base salary as of September 1 of each year or another date established by the State to be effective on October 1 of each year or another date established by the State. |
| Deductible sources of Income | <p>Member's monthly benefit will be reduced if the Member receives another source of income due to his or her disability including the following:</p> <ol style="list-style-type: none"> 1. any amounts received or assumed to be received by the Member or his or her dependents under: <ul style="list-style-type: none"> - the Canada and Quebec Pension Plans; - the Railroad Retirement Act; - any local, state, provincial or federal government disability or retirement plan or law; - any sick leave, annual leave or salary continuation plan sponsored by the Employer; 2. any Social Security disability or retirement benefits the Member or any third party receives or is assumed to receive on his or her own behalf or for his or her dependents; 3. any Retirement Plan benefits sponsored by the Employer. "Retirement Plan" means any defined benefit or defined contribution plan sponsored or funded by the Employer. 4. any proceeds payable under any franchise or group insurance or similar plan. 5. any amounts received by the Member or his or her dependents under any workers' compensation, occupational disease, unemployment compensation law or similar state or federal law payable for Injury or Sickness arising out of work with the Employer, including all permanent and temporary disability benefits. This includes any damages, compromises |

| | |
|------------------|---|
| | <p>or settlement paid in place of such benefits, whether or not liability is admitted.</p> <p>6. any amounts paid because of loss of earnings or earning capacity through settlement, judgment, arbitration or otherwise, where a third party may be liable, regardless of whether liability is determined.</p> |
| Survivor Benefit | <p>If the Member received disability benefits under the plan and had been disabled for 180 or more days, a survivor benefit will be paid upon the Member's death. The survivor will receive a benefit equal to 3 months of the Member's gross disability benefit paid in a lump sum.</p> |

5. The following is added as Contract section D.31.

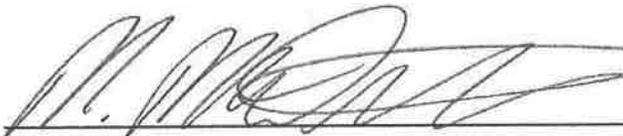
D. 31 Iran Divestment Act. The requirements of Tenn. Code Ann. § 12-12-101 et seq., addressing contracting with persons as defined at T.C.A. §12-12-103(5) that engage in investment activities in Iran, shall be a material provision of this Contract. The Contractor certifies, under penalty of perjury, that to the best of its knowledge and belief that it is not on the list created pursuant to Tenn. Code Ann. § 12-12-106.

Required Approvals. The State is not bound by this Amendment until it is signed by the contract parties and approved by appropriate officials in accordance with applicable Tennessee laws and regulations (depending upon the specifics of this contract, said officials may include, but are not limited to, the Commissioner of Finance and Administration, the Commissioner of Human Resources, and the Comptroller of the Treasury).

Amendment Effective Date. The revisions set forth herein shall be effective December 1, 2017. All other terms and conditions of this Contract not expressly amended herein shall remain in full force and effect.

IN WITNESS WHEREOF,

METROPOLITAN LIFE INSURANCE COMPANY:

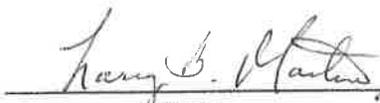
 11/17/17

 SIGNATURE DATE

Michael McDermott - Vice-President

 PRINTED NAME AND TITLE OF SIGNATORY (above)

STATE INSURANCE COMMITTEE:

 11-27-17

 LARRY B. MARTIN, CHAIR DATE



CONTRACT

(fee-for-goods or services contract with an individual, business, non-profit, or governmental entity of another state)

| | | | |
|------------------------------------|----------------------------|--------------------------------------|-------------------------------|
| Begin Date <i>10/1/2016</i> | End Date 12/31/2019 | Agency Tracking # 31786-00122 | Edison Record ID 52383 |
|------------------------------------|----------------------------|--------------------------------------|-------------------------------|

| | |
|--|-----------------------------------|
| Contractor Legal Entity Name Metropolitan Life Insurance Company | Edison Vendor ID 190862 |
|--|-----------------------------------|

Goods or Services Caption (one line only)
Short and Long Term Disability Insurance

| | |
|---|---------------|
| Contractor <input checked="" type="checkbox"/> Contractor | CFDA # |
|---|---------------|

| Funding — | | | | | |
|---------------|-------|---------|-------------------------|-------|-------------------------|
| FY | State | Federal | Interdepartmental | Other | TOTAL Contract Amount |
| 2017 | | | \$0 | | \$0 |
| 2018 | | | \$145,911,600 | | \$145,911,600 |
| 2019 | | | \$145,911,600 | | \$145,911,600 |
| | | | | | |
| | | | | | |
| TOTAL: | | | \$291,823,200.00 | | \$291,823,200.00 |

Contractor Ownership Characteristics:

Minority Business Enterprise (MBE): African American, Asian American, Hispanic American, Native American

Woman Business Enterprise (WBE)

Tennessee Service Disabled Veteran Enterprise (SDVBE)

Tennessee Small Business Enterprise (SBE): \$10,000,000.00 averaged over a three (3) year period or employs no more than ninety-nine (99) employees.

Other:

Selection Method & Process Summary (mark the correct response to confirm the associated summary)

Competitive Selection

Other Competitive Negotiation and Special Contract Request

Budget Officer Confirmation: There is a balance in the appropriation from which obligations hereunder are required to be paid that is not already encumbered to pay other obligations.

Delanceo M. Hill 10/25/16 *DMH*

| | |
|-------------------------------|--------------------------------|
| Speed Chart (optional) | Account Code (optional) |
|-------------------------------|--------------------------------|



**CONTRACT
BETWEEN THE STATE OF TENNESSEE,
STATE INSURANCE COMMITTEE,
AND
METROPOLITAN LIFE INSURANCE COMPANY**

This Contract, by and between the State of Tennessee, State Insurance Committee ("State") and Metropolitan Life Insurance Company ("Contractor"), is for the provision of a voluntary short term disability insurance program and a voluntary long term disability insurance program, as further defined in the "SCOPE". State and Contractor may be referred to individually as a "Party" or collectively as the "Parties" to this Contract.

The Contractor is For-Profit Corporation
Contractor Place of Incorporation or Organization: New York
Contractor Edison Registration ID # 190682

A. SCOPE:

A.1. The Contractor shall provide all goods or services and deliverables as required, described, and detailed below and shall meet all service and delivery timelines as specified by this Contract.

- a. The Contractor agrees to provide and administer a fully insured voluntary (100% employee premium payment) short term disability insurance program ("STD") to State and Higher Education and a fully insured voluntary (100% employee premium payment) long term disability insurance program ("LTD") initially to State employees only. Higher Education has the option to join LTD program at a later date. Hereinafter, the STD and LTD programs shall be collectively referred to as the "Program" to eligible employees who individually elect to enroll in the Program option (hereinafter, enrolled employees shall be referred to as "Members"). The STD and LTD options shall be delivered in accordance with the provisions of this Contract, including Contract Attachment D – STD and LTD Insurance Benefits; the Contractor's response to RFP 31786-00122; and the Group Master Policy and/or Certificate of Coverage created under Contract Section A.14.a. of this contract which shall be incorporated hereto by reference. Eligible employees may elect to enroll in the short term disability insurance program and/or the long term disability insurance program. Insurance coverage under the Program shall begin (go-live) on January 1, 2018.
- b. The Contractor agrees that during the term of this Contract, upon notice, the State may choose to change the premium payment on the STD from one-hundred percent (100%) employee premium payment to one-hundred percent (100%) employer premium payment for some or all of the STD enrollees. The STD premium rates will then be adjusted accordingly to those listed in Contract Section C.3. labeled "SHORT TERM DISABILITY PROGRAM with EMPLOYER PAY ALL PREMIUM".
- c. The Contractor shall accept confirmation from the State of the in-force status of each Member's coverage and confirm the eligibility of each claimant as claims are submitted, on the basis of enrollment information maintained electronically in the State's computer system (known as "Edison") and provided electronically to the Contractor for housing in the Contractor's computer system. The Contractor agrees there shall be no minimum participation requirements in this contract. BM 5/2
MM
11/4/16
- d. The Contractor shall accept and process claims timely and accurately (see Contract Attachment B ~~13, 14, 15~~ filed directly by Members. No compensation, beyond that specified in this Contract, shall be paid for completion of this task as it is recognized to be part of the Contractor's responsibilities. Attachment B
11, 12, 13.)
- e. The Contractor shall provide customary corporate office services and functions, including but not limited to, accounting; administration; call center; case management, claims adjudication; Member communications; marketing; and medical underwriting for applicants who did not apply during their guaranteed issue period.



- f. The Contractor shall coordinate with respective State agencies on such activities such as, but not limited to, return to work, employee assistance plan, and wellness.
- g. The Contractor shall provide advice and assistance with regard to questions as raised by the State, Members, and employees.
- h. The Contractor shall provide assistance and information regarding applicable Federal and State laws, court holdings and regulations affecting disability insurance programs, and other Program related matters as needed.
- i. The Contractor shall accept all current Members' enrollment transferred from the prior long term disability insurance contract covering employees of the Tennessee Board of Regents and the University of Tennessee (Higher Education Plan), without any break or lapse in coverage should Higher Education elect to come onto the State's LTD program. The transferees shall be enrolled into the State's Long Term Disability Insurance Program with the length of time they were enrolled (most current effective date with no gaps in enrollment) in the prior Higher Education LTD Plan counting toward the State's LTD insurance pre-existing time periods. Coverage shall be at the rates indicated in Section C.3 of this contract. The time enrolled in the prior plan shall count toward pre-existing limits regardless of the option chosen under this Contract.
- j. The Contractor shall provide guaranteed issue of coverage to all eligible employees who elect during the State's 2017 fall Annual Enrollment Period to enroll in the STD and/or LTD program(s) effective January 1, 2018. The Contractor shall also provide, on a date designated by the State, for a one-time guaranteed issue of coverage for the transfer of members from an existing plan to the state plan or for the enrollment of employees with an agency joining the state plan for the first time.

In addition, the Contractor shall provide guaranteed issue of coverage to all eligible employees who are automatically enrolled in the STD program should the State change from the "employee pay all short term disability insurance premiums" to the "employer pay all short term disability insurance premiums" payment methodology as indicated in contract Section C.3.

- k. The Contractor shall furnish all necessary forms, including but not limited to, submission and processing of claims and medical underwriting.
- l. The Contractor shall furnish written information to each claimant regarding the payment or rejection of claims.
- m. The Contractor shall provide for the option of conversion to an individual policy or non-State sponsored group plan by Members who are no longer covered under the Program based upon criteria approved by the State.
- n. The Contractor shall be liable for any otherwise eligible disability claim where the Member's disability began prior to the end of this Contract.

A.2. Staffing

- a. The Contractor shall provide and maintain qualified personnel and staffing to provide the deliverables and services in accordance with this Contract.
- b. The Contractor shall ensure that all staff, including the Contractor's employees, independent contractors, consultants, and subcontractors, performing services under this contract, has the experience and qualifications to perform the applicable services.
- c. The Contractor shall designate an Account Manager and a back-up with overall responsibility for the Program for the duration of the Contract. The Account Manager shall serve as the



single point of contact for the State and have overall responsibility for the Contractor's functions under the Contract. The Account Manager shall have the authority to make decisions and resolve problems on behalf of the Contractor with the State.

- d. In addition to the Account Manager, the Contractor shall designate a Customer Service Manager, who shall manage the Call Center operations and staff for the duration of the Contract.
- e. The Contractor shall also designate an Information Systems Project Coordinator who shall be responsible for implementation of the systems requirements necessary to administer the Program and interface with the State.
- f. All key Contractor project staff shall attend a project kick-off meeting at the State of Tennessee offices in Nashville, TN within the first thirty (30) days after the Contract Award Date, or at a date deemed by the State and the Contractor.
- g. The Contractor shall train its representatives/operators and other staff regarding the provisions of the State's Program. The Contractor's staff shall successfully complete the training program prior to assuming their duties. The Contractor shall conduct regular staff refresher training to address current Program benefits, processes, and policies.
- h. For work under this Contract, the Contractor shall employ no employees or contract with subcontractors that are on the U.S. Department of Health and Human Services' Office of Inspector General (OIG) exclusions list unless the Contractor receives prior, written approval from the State.
- i. Key personnel commitments made by the Contractor shall not be changed unless prior approval is received from the State. For these purposes, such commitments shall include any named individuals in the proposal and the levels of effort proposed. The Contractor shall notify the State at least fifteen (15) days in advance of proposed changes and shall submit justification (including proposed substitutions) in sufficient detail to the State to evaluate the impact upon the Contract.
- j. The Contractor shall survey State staff named by the State annually to determine the State's satisfaction with the Account Team and report the results of the survey to the State (see Contract Attachment C – Reporting Requirements # 6).

A.3. Call Center

- a. The Contractor shall maintain a Call Center and provide a dedicated toll-free line, by the date specified in A.13.e.10. for the exclusive purpose of responding to Member inquiries. The Contractor shall provide advice and assistance to Members regarding issues such as, but not limited to, benefits, claims status, and underwriting applications.
- b. Call Center Requirements
 - (1) The Contractor shall operate a Call Center that uses a designated toll-free number as the "front-end" entry point for callers. The Contractor's Call Center shall have designated representatives/operators to respond to inquiries from Members.
 - (2) The Contractor's call center and staff shall be located in the continental United States.
 - (3) The Contractor's Call Center shall accept calls, at a minimum, from 7:00 a.m. to 4:30 p.m. Central Time (CT), Monday through Friday.
- c. Call Center Processes
 - (1) The Contractor's call center shall maintain a monthly average rate of thirty (30) seconds or less for the Average Speed of Answer (ASA)



- (2) Open call/inquiry closure rate of 90% or greater within five (5) business days.
- d. The Contractor shall provide statistics related to the call center performance standards above to the State on a weekly basis during the period from the date the call center begins accepting calls for this Program as identified in Contract Section A.13.e.10. through sixty (60) days after the go-live date. After sixty (60) days from the go-live date, the call center statistics report shall be submitted to the State only on a monthly basis. (See Contract Attachment C – Reporting Requirements # 4.)
 - e. The Contractor's call center shall have call management systems and communications infrastructure that can manage the potential call volume and achieve the performance standards described in this Contract.
 - f. The Contractor's call management systems shall be scalable and flexible so they can be adapted as needed, within negotiated timeframes where applicable, in response to Program, benefit, or enrollment changes.
 - g. The Contractor's call management systems shall be equipped with caller identification. In addition, the Contractor's call center shall adopt caller identification for itself.
 - h. The Contractor's call management system shall record and index all calls such that the Contractor can easily retrieve recordings of individual calls based on the phone number of the caller, the caller's name, the date/time of the call and the staff member who handled the call. The Contractor shall be able to provide a full recording of each call upon the State's request. The Contractor shall archive the recordings for one year from the date of each call.
 - i. The Contractor may use an automated interactive voice response (IVR) system for managing inbound calls, provided that the caller always has the ability to leave the IVR system and wait in the queue in order to speak directly with a live-voice call center staff member rather than continuing through additional prompts.
 - j. The Contractor shall have the ability to make outbound calls without interrupting the ability of callers to continue to access the call center.
 - k. The call management system shall enable the logging of all calls, including:
 - (1) The caller's identifying information (e.g., Edison employee ID);
 - (2) The call date and time;
 - (3) The reason for the call;
 - (4) The member services representative that handled the call;
 - (5) The length of call; and
 - (6) The resolution of the call and if unresolved, the action taken and follow up steps required.
 - l. The call management system shall maintain a history of correspondence and call transactions for performance management, quality management and audit purposes. This history shall contain the actual information, a date/time stamp that corresponds to when the transaction took place, the origin of the transaction (e.g., the State and /or one of its authorized representatives or the Member), and the member services representative that processed the transaction. Related correspondence and calls shall be indexed and properly recorded such that they can be treated in reporting and analysis as part of a distinct transaction.

- m. Call Center Systems Access: The Contractor's call center staff shall have access to claims management and other systems as necessary to respond to inquiries from Members.

n.4. Member Communications/Materials

- a. The Contractor shall, in consultation with and following written approval by the State, develop and disseminate Member information and communication materials (hereinafter referred to as Member materials). Contractor shall ensure that member material meets any regulatory compliance, if applicable. Member materials shall include, but are not limited to, Member handbooks, administrative forms, letters, manuals, brochures, fliers, medical underwriting applications, webinars and online videos. This provision excludes guaranteed issue enrollment forms, which are the State's responsibility.
- b. Member materials shall be finalized (including State review and sign-off) and ready for distribution by the date specified in A.13.e.13.
- c. In addition to the Member materials referenced above, the Contractor shall assist the State, if requested, in the education and dissemination of general information regarding the Program. This assistance may include but not be limited to:
- (1) Written information;
 - (2) Audio/video presentations;
 - (3) Attendance at meetings, workshops, and conferences; and
 - (4) Educating State staff and other persons on Contractor's administrative and benefits procedures.
- d. Unless otherwise specified in this Contract, the Contractor shall be responsible for all costs related to the design, development, printing, distribution, mailing (if applicable), and revision of all Member materials that are required to be produced under the terms of this Contract.
- e. If the State requires mailings above those identified in the contract, the State shall pay the postage, printing and production costs of such mailings pursuant to Contract Sections C.3.d. and C.3.e.
- f. Unless otherwise directed by the State, the Contractor shall obtain approval in writing from the State prior to using or distributing any Member materials under this Contract.
- g. The Contractor shall work in conjunction with the State's communications staff to ensure continuity of branding across all program and Member materials, mailings, website, and any other communications information. This branding shall include, but is not limited to, use of the ParTNers for Health logo, color scheme and applicable taglines. All uses of these branding elements shall be subject to prior written approval by the State.
- h. The Contractor shall have the exclusive responsibility to write, edit, and arrange for clearance of materials (such as securing full time use of a stock photograph for perpetuity) for any and all member materials in time for the materials to be approved by the State and printed.
- i. The Contractor shall ensure that its member materials are culturally sensitive and professional in content, appearance, and design.
- j. The Contractor shall prominently display the Contractor's call center telephone number and website address in large, bolded typeface on all Member materials, unless otherwise approved by the State.
- k. The Contractor shall, to the extent practicable, use relatively large and legible fonts in its Member materials. Additionally, the Contractor shall make maximum use of graphics to



communicate key messages to populations with limited literacy, limited health plan literacy or limited English proficiency.

- i. Unless otherwise prior approved in writing by the State, the Contractor shall design all Member materials at the sixth (6.0) grade level or lower using the Flesch-Kincaid Index or other suitable metric that the State prior approves in writing. The Contractor shall evaluate materials using the entire text of the materials (except return addresses). When submitting draft materials to the State for approval, the Contractor shall provide a reading level analysis and certification of the reading level of each piece of material.
- m. The Contractor covenants that all materials distributed to Members and prepared or produced by the Contractor shall be accurate in all material respects.
- n. The Contractor shall ensure that up-to-date versions of all printed Member materials can be downloaded from its website/portal.
- o. The number of Member handbooks and other relevant information to be printed shall be in sufficient quantities for distribution by the Contractor to the State's Members, plus a quantity of handbooks and brochures as requested by the State for distribution to potential new Members.
- p. At the State's request, the Contractor shall attend meetings, workshops, and conferences to discuss and market the Program. Any on-site visits to agencies covered under this Program shall require prior approval by the State.
- q. Prohibition on Promotional Materials: Unless approved in advance and in writing by the State, the Contractor shall not distribute any promotional materials or gifts to employees or Program Members, even if such gifts are of a de minimus value (e.g., magnets, pens, etc.).

A.5. Member Handbooks

- a. The Contractor, following review and approval by the State, shall update, print and distribute, upon the State's request, Member handbooks and shall maintain on its website an up-to-date version of the Member handbook.
- b. The Member handbook shall be specific to the Program and shall detail benefits and provide other information helpful to Members.
- c. The Contractor shall distribute the Member handbook with a cover letter, if requested by the State, to every Member no later than the date specified in Contract section A.13.e.13. and thereafter if requested by the State.
- d. During the benefit year the Contractor shall mail handbooks to new Members, if requested by the State, no later than ten (10) days from receipt of new enrollment and State's delivery of the new Member's address or email to Contractor. With the State's approval, electronic means may be utilized to provide the Member handbook.
- e. Upon the State's request, the Contractor shall provide Member handbooks to specified parties, e.g., Agency Benefits Coordinators, within fifteen (15) days of the State's request to provide copies.
- f. The Contractor shall provide an electronic copy of the Member handbook to the State for posting on the State's website.

A.6. Website

- a. In addition to the Contractor's own website where Program and Member specific information shall be incorporated, the Contractor shall maintain a "splash" page dedicated to and customized for this Contract containing general program information that does not require a



Member to login. The design of the splash page, inclusive of the site map, page layout, color/font scheme and branding, static content and any documents which can be accessed via, or downloaded from, the website and must be prior approved in writing by the State. Additionally, the Contractor shall obtain prior written approval from the State for any links from the site to an external website/portal or webpage.

- b. The Website shall be fully operational on or before the date specified in Contract Section A.13.e.14.
- c. Unless otherwise approved by the State, the Contractor shall update content and/or documents posted to the website within five (5) business days of the State's approval of changes to said content and/or documents.
- d. The Contractor shall provide all information pertinent to each new Plan year on the website/portal by the date specified by the State.
- e. The Contractor shall grant the State access to the customized development splash page and website for review and approval no later than the date specified in Contract Section A.13.e.15.
- f. The Contractor shall host the website/portal on a non-governmental server, which shall be located within the United States.
- g. The Contractor shall ensure that the website/portal meets all of the capacity, availability, performance and security requirements outlined in Contract Sections A.8. and A.9.
- h. To ensure accessibility among persons with a disability, the Contractor's website shall substantially comply with Section 508 of the Rehabilitation Act of 1973 (29 USC Section 794d) and implementing regulations at 36 CFR 1194 Parts A-D.
- i. At a minimum the website shall contain a home page with general information and links to additional information including, but not limited to, benefits, frequently asked questions (FAQs), the Member handbook, forms, and other information as requested by the State.

A.7. Administrative Services

- a. The Contractor, upon request by the State, shall review and comment on proposed revisions to the benefits provisions in the Program. When so requested, the Contractor shall comment in regard to:
 - (1) industry practices;
 - (2) the overall financial impact to the Program;
 - (3) necessary changes in the Contractor's reporting requirements; and/or
 - (4) system changes required to administer any revised Program provisions.
- b. The Contractor shall provide assistance and information to the State regarding applicable existing and proposed Federal and State laws and regulations affecting the Program.
- c. The Contractor shall provide advice and assistance with regard to questions as raised by the State, individual employees, former Members and others identified by the State.
- d. The Contractor shall refer calls regarding eligibility and premium payment issues to the State.
- e. The Contractor shall respond to all inquiries in writing from the State within three (3) business days after receipt of said inquiry. In cases where additional information to answer the State's inquiry is required, the Contractor shall notify the State within two (2) business days as to



when the response can be furnished to the State. For matters designated as urgent by the State, the Contractor shall provide a response to the State within four (4) hours during normal business hours. During non-business hours, the Contractor shall provide a response to urgent matters to the State within twenty-four (24) hours. Staff members, from the applicable business unit, with final decision making authority shall provide responses. Said responses may be communicated through the Account Manager.

- f. The Contractor shall answer, in writing, within five (5) business days, all written inquiries from Members concerning the status of claims submitted, all benefits available through the benefit option, its clarifications and revisions, and other relevant information.
- g. The Contractor shall establish a formal grievance procedure for Members and providers, if applicable, to appeal decisions in regard to administration of the Program and to resolve disputes that may arise in the administration of the Program. The Contractor shall provide the State with a written copy of this grievance procedure by the date specified on contract section A.13.e.16, and the State reserves the right to require changes in the procedures when appropriate.
- h. To maintain the privacy of personal information, the Contractor shall enable Transport Layer Security (TLS), or other encryption software as directed by the State, on the mail server used for daily communications between the State and the Contractor. TLS, or other protocols that provide data encryption, shall be enabled no later than the date as listed in contract section A.13.e.17, and shall remain in effect throughout the term of the contract unless otherwise directed by the State.
- i. The Contractor shall meet with representatives of the State periodically, but no less than annually, to discuss programmatic, operational and contractual issues related to the Program. The Contractor shall have in attendance the staff requested by the State, which shall include the Account Manager and representatives from the Contractor's organizational units required to respond to topics indicated by the agenda. These meetings will take place at the State of Tennessee offices in Nashville, TN. Quarterly meetings between the Contractor and the State may also be held upon request by either the Contractor or the State. However, at its discretion, the State may allow the Contractor to participate in quarterly meetings by teleconference.
- j. The Contractor shall perform, following review and approval by the State, annual customer satisfaction surveys. The survey instrument shall be developed by the Contractor and approved by the State by the date specified in Contract Section A.13.e.19. The survey shall be conducted at a time mutually agreed upon by the State and the Contractor and shall involve a statistically valid random sample of State members. The Contractor shall guarantee a statistically valid response rate consistent with the sample size. Based upon the results of the survey, the Contractor and the State shall jointly develop an action plan to correct problems or deficiencies identified through this activity.
- k. The Contractor shall not modify the services or benefits provided to Members during the term of this Contract without the prior written consent of the State.
- l. The Contractor shall refer all media and legislative inquiries regarding the State's program to the State's Division of Benefits Administration, which will have the sole and exclusive responsibility to respond to all such queries. However, the Contractor shall respond directly to audit requests from the Comptroller, to audit requests from divisions within the Department of Finance & Administration, and to subpoenas; in all such instances, except as prohibited by requestor, the Contractor shall copy the State's Division of Benefits Administration on all correspondence.
- m. Unless prior approved in writing by the State and in compliance with State and Federal law, the Contractor shall not use confidential, proprietary, or protected health information gained through this Contract, including but not limited to utilization and pricing information, in marketing or expanding non-State business relationships or for any pecuniary gain.

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- n. The Contractor shall ensure that the U. S. Postal Service or other mailing service does not return any undeliverable mail to the State.

A.8. Information Systems

- a. The Contractor shall save in its computer system the State's Edison employee identification number for Members and shall include the Edison identification number when communicating with the State about a particular Member.
- b. All Contractor systems shall maintain linkages between initial and related subsequent interactions/transactions/events/activities. Additionally, when the Contractor houses indexed images of documents used by Members and subcontractors to transact with the Contractor, the Contractor shall ensure that these documents maintain logical relationships to certain key data such as Member identification and subcontractor identification numbers. The Contractor shall also ensure that records associated with a common event, transaction or customer service issue have a common index that facilitates search, retrieval and analysis of related activities, e.g., interactions with a particular Member about the same matter/problem/issue.
- c. Upon the State's request, the Contractor shall be able to generate a listing of all Members (including each Member's Edison identification number) that were sent a particular document, the date and time that the document was generated, and the date and time that it was sent to particular Members or groups thereof. The Contractor shall also be able to generate a sample of said document.
- d. Retention and Accessibility of Information
- (1) The Contractor shall provide and maintain a comprehensive information retention plan that is in compliance with applicable State and Federal requirements.
 - (2) The Contractor shall maintain information on-line for a minimum of one (1) year, based on the last date of update activity, and update detailed and summary history data for up to two (2) years to reflect adjustments.
 - (3) The Contractor shall provide within three (3) business days turnaround or better on requests for access to information. Such requests for information shall be made by the State or its authorized designee.
 - (4) If an audit or administrative, civil or criminal investigation or prosecution is in progress or audit findings or administrative, civil or criminal investigations or prosecutions are unresolved, information shall be kept in electronic form until all tasks or proceedings are complete.
- e. Information Ownership. All information, whether data or documents, and reports that contain or make references to said information, involving or arising out of this Contract is owned by the State. The Contractor is expressly prohibited from sharing or publishing State information and reports or releasing such information to external entities, affiliates, parent company, or subsidiaries without the prior written consent of the State.
- f. Upon termination of this Contract and request by the State, the Contractor shall provide to the State or its designated agent, pertinent data identified by the State for Members to effect a transition of the Program from the Contractor. The information shall be furnished in a format and medium as is compatible with the data processing system maintained by the State or its designated agent. Additionally, the Contractor shall provide all information necessary to properly interpret the data supplied. To ensure the continuous operation of the Program and upon 30 days' notice, this information shall be provided to the State or its designated agent at least 45 days prior to the termination date of this Contract; further, the State may require the Contractor to provide this information at various other times prior to or after the termination date of this Contract. Upon termination of the Contract, all Confidential Information in the

Contractor's possession shall be returned to the State or destroyed by the Contractor as determined and directed by the State.

g. System Availability, Business Continuity and Disaster Recovery (BC-DR)

- (1) The Contractor shall ensure that critical Member and other web-accessible and/or telephone-based functionality and information, including the website described in Contract Section A.6. (to be agreed to in writing by the State and the Contractor), are available to the applicable System users twenty-four (24) hours a day, seven (7) days a week, except during periods of scheduled system unavailability agreed upon in writing by the State and the Contractor. Unavailability caused by events outside of the Contractor's span of control is outside of the scope of this requirement. Notification of any scheduled maintenance shall be posted on the member website/portal. The Contractor shall make efforts to minimize any down-time between 5:00 a.m. and 10:00 p.m. Central Time.
- (2) The Contractor shall ensure that the systems within its span of control that support its data exchanges with the State are available and operational according to the specifications and schedule associated with each exchange.
- (3) Regardless of the architecture of its systems, the Contractor shall develop and be continually ready to invoke a business continuity and disaster recovery (BC-DR) plan. The BC-DR plan shall encompass all information systems supporting this Contract. At a minimum the Contractor's BC-DR plan shall address the following scenarios:
 - i. Central and/or satellite data processing, telecommunications, print and mailing facilities and functions therein, hardware and software are destroyed or damaged;
 - ii. System interruption or failure resulting from network, operating hardware, software, communications infrastructure or operational errors that compromise the integrity of transactions that are active in a live system at the time of the outage;
 - iii. System interruption or failure resulting from network, operating hardware, software, communications infrastructure or operational errors that compromise the integrity of data maintained in a live or archival system; and
 - iv. System interruption or failure resulting from network, operating hardware, software, communications infrastructure or operational errors that does not compromise the integrity of transactions or data maintained in a live or archival system but does prevent access to the system.
- (4) The Contractor shall provide the State a written summary of its BC-DR plan and latest test results at least one (1) month prior to the go-live date as shown in contract section A.13.e.20. The Contractor shall provide the State a copy of its BC-DR plan within ten (10) business days of the Contractor's revision of the plan.
- (5) The Contractor shall periodically, but no less than annually, test its BC-DR plan through simulated disasters and lower level failures in order to demonstrate to the State that it can restore system functions. The Contractor shall submit a written summary of its annual BC-DR test results to the State.
- (6) In the event that the Contractor fails to demonstrate in the tests of its BC-DR plan that it can restore system functions per the standards outlined in this Contract, the Contractor shall submit to the State a summary of its BC-DR corrective action

plan that describes how the failure will be resolved. If the summary results show failure or that remedial action is necessary, the Contractor shall also provide a timeline of how long exposure is and when remediation will be implemented.

- (7) In the event of a declared major failure or disaster, as defined in the Contractor's BC-DR plan the Contractor's critical functionality as discussed in Contract Section A.8. shall be restored within seventy-two (72) hours of the failure's or disaster's occurrence.
- (8) The Contractor shall maintain a duplicate set of all records relating to this Program in electronic medium, usable by the State and the Contractor for the purpose of disaster recovery or data restoration.
- h. Prior to implementing any major modifications to, or replacement of, the Contractor's core information systems functionality and/or associated operating environment, the Contractor shall notify the State in writing of the change or modification within a reasonable amount of time (commensurate with the nature and effect of the change or modification) if the change or modification; (a) would affect the Contractor's ability to perform one or more of its obligations under this Contract; (b) would be visible to State system users and members; (c) might have the effect of putting the Contractor in noncompliance with the provisions or substantive intent of this Contract; or (d) would materially reduce the coverage amounts payable or services provided to the average member. If so directed by the State, the Contractor shall discuss the proposed change with the State prior to implementing the change. Subsequent to this discussion, the State may require the Contractor to demonstrate the readiness of the impacted systems prior to the effective date of the actual modification or replacement.
- i. System and Information Security and Access Management Requirements
- (1) The Contractor shall make system information available to duly authorized representatives of the State and other State and Federal agencies to evaluate, through inspections or other means, the quality, appropriateness and timeliness of services performed.
- (2) The Contractor's systems shall contain controls to maintain information integrity. These controls shall be in place at all appropriate points of processing. The controls shall be tested in periodic and spot audits following a methodology to be mutually agreed upon by the Contractor and the State.
- (3) Audit trails shall be incorporated into all systems to allow information on source data files and documents to be traced through the processing stages to the point where the information is finally recorded.
- (4) The Contractor shall provide for the physical safeguarding of its data processing facilities and the systems and information housed therein. The Contractor shall provide the State or a third party who performs assessment work for the State with access to data facilities upon request. The physical security provisions shall be in effect for the life of this Contract. All data must be stored in the United States.
- (5) Unless the State prior-approves in writing the Contractor's use of alternate mitigating controls, the Contractor shall use Federal Information Processing Standard (FIPS) 140-2 or AES-256 complaint technologies to encrypt all member specific information in motion or rest, including back-up media.
- j. The Contractor shall provide the State a written copy of its most current FedRamp, ISO 27000 or SSAE-16 SOC2 Type 2 report at least one (1) month prior to the go-live date as shown in contract section A.13.e.27. The Contractor shall provide the State a copy of its FedRamp, ISO 27000 or SSAE-16 SOC2 Type 2 report on an annual basis beginning with the second year of the contract term. (See Contract Attachment C.13.) The Contractor shall also provide a



copy of the SSAE 16 SOC2 Type 2 report for any subcontractor processing claims that represent more than twenty percent (20%) of Member claims.

If Contractor has not obtained a FedRamp, ISO 27000 or SSAE-16 SOC2 Type 2 report, the Contractor shall provide the State a compliance and timeline plan sixty (60) days from the effective date of the contract as shown in contract section A.13.e.28. Once obtained, a copy of the FedRamp, ISO 27000 or SSAE-16 SOC2 Type 2 report shall be provided to the State on an annual basis. (See Contract Attachment C.13.)

A.9. Data Integration and Technical Requirements

- a. The Contractor shall maintain an electronic data interface with the State's Edison System for the purpose of retrieving and processing Member enrollment records and any other files which may be identified and generated by the State. The Contractor shall be responsible for providing and installing the hardware and software necessary. The State requires the use by the Contractor of second level authentication for the exchange of member personal information. This is accomplished using the State's standard software product, which supports Public Key Infrastructure (PKI). The Contractor shall design a solution, in coordination with the State, to connect to the State's Secure File Transfer Protocol (SFTP) server using a combination of the password and the authentication certificate. The initial sign-on and transmission testing will use a password. Certificate testing may also be performed during the test cycle. Subsequent production sign-on will be done using the authentication certificate. The Contractor will then download the file and decrypt the file in its secure environment. The State of Tennessee uses public key encryption with Advanced Encryption Standard (AES) to encrypt PHI. If the State adopts a different or additional encryption standard or tool in the future, the Contractor shall, with adequate notice, cooperate with the State to maintain the security of protected information according to all applicable State and Federal standards.
- b. Notwithstanding the requirement to maintain enrollment data, the Contractor shall not perform changes to enrollment data without the State's written request or approval. This prohibition shall include, but not be limited to, initiation, termination, and/or changes of coverage. The Contractor will accept an email from the State requesting an add, change, or termination of a Member in an urgent situation prior to the information being included in the State's Edison enrollment file.
- c. At least two (2) months prior to the go-live date, the Contractor shall complete testing of the transmission, receipt, and loading of the enrollment file from the State as specified in Contract Section A.13.e.21.
- d. At least one (1) month prior to the go-live date, the Contractor shall load, test, verify, and make available online for use the State's enrollment information. The Contractor shall certify, in writing, to the State that the Contractor understands and can fully accept and utilize the enrollment files as provided by the State as specified in Contract Section A.13.e.22.
- e. The Contractor shall maintain, in its systems, in-force enrollment records of all individuals covered by the Program.
 - (1) **Weekly Enrollment Update:** To ensure that the State's enrollment records remain accurate and complete, the Contractor shall, unless otherwise directed by the State, retrieve, via secure medium, the weekly enrollment file from the State, in the State's Edison file format (see RFP # 31786-00122, Appendix 7.5 for the current file format), which may be revised. Files will include full population records for all members and, unless otherwise approved by the State, will be in the format of ANSI ASC X12N, Benefit Enrollment and Maintenance 834 (5010), version 005010X220A1, with several fields customized by the State.
 - (2) The Contractor shall complete and submit to the State a Weekly File Transmission Statistics Report within one (1) business day of processing the Weekly Enrollment Update. The Contractor shall submit this report via email to designated State staff. (See Contract Attachment C #8.)



- (3) The Contractor and/or its subcontractors shall electronically process one hundred percent (100%) of electronically transmitted enrollment updates, including the resolution of any errors identified during processing, within four (4) business days of receipt of the weekly file. The State and the Contractor shall work to develop a process for responding to invalid or non-processed records.
 - (4) The Contractor and/or its subcontractors shall resolve all enrollment discrepancies as identified by the State or Contractor within one (1) business day of identification.
 - (5) The Contractor and/or its subcontractors, with collaboration from the State, shall resolve associated system errors, as identified through enrollment discrepancy resolution, in a timeframe mutually agreed upon with the State. The Contractor shall document in an enrollment system modification log, the system error details, the proposed solution, and the final solution as agreed upon by the State. The Contractor shall update and submit this log quarterly (refer also to Contract Attachment C, Reporting Requirements.9.). Subsequent errors identical in nature may be subject to Liquidated Damages as specified in Attachment B.
 - (6) State Enrollment Data Match: Upon request by the State, not to exceed four (4) times annually, the Contractor shall submit to the State, in a secure manner, its full file of State Members, by which the State may conduct a data match against the State's Edison database. The purpose of this data match will be to determine the extent to which the Contractor is maintaining its database of State members. The State will communicate results of this match to the Contractor, including any Contractor requirements, and associated timeframes, for resolving the discrepancies identified by the data match.
- f. The Contractor's systems shall conform to any future federal and state specific standards for data exchange by the standard's effective date.
 - g. The Contractor shall partner with the State and member agencies in the management of current and future data exchange formats and methods and in the development and implementation planning of future data exchange methods.
 - h. The Contractor's system(s) shall possess mailing address standardization functionality in accordance with U.S. Postal Service conventions.
 - i. The Contractor shall submit to the State, in a format approved by the State, e.g. an Excel spreadsheet; enrollment information on Member's approved through medical underwriting by the Contractor for the State to load into its Edison system. The Contractor shall provide the information to the State at least one month in advance of the Member's effective date of coverage.

A.10. Privacy & Confidentiality

The following privacy and confidentiality standards apply to all forms of assistance that the Contractor provides.

- a. The Contractor shall develop, adopt, and implement standards to safeguard the privacy and confidentiality of all personal information about eligible employees and Members. For example, the Contractor shall ensure that it does not have completed forms containing personal information sitting in public view, left in unsecured boxes or files, or left unattended in any off-site location (e.g., in an automobile). The Contractor's procedures shall include but not be limited to safeguarding the identity of Members as Members of the Program and preventing the unauthorized disclosure of personal information. The Contractor shall comply with all applicable federal and state laws concerning the privacy and confidentiality of Members' information, and shall implement any regulations when they become effective.

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- b. In the absence of exigent circumstances, the Contractor shall not disclose any Member's personal information to another business associate for pecuniary gain unless the State specifically prior authorizes such disclosure in writing or the Member specifically prior authorizes such disclosures in writing.
 - c. The Contractor shall use appropriate safeguards to prevent the unauthorized use or disclosure of the Members' personal information. The Contractor shall report to the State any unauthorized use or disclosure of the Members' personal information within forty-eight (48) hours of any incident of which it becomes aware.
 - d. The Contractor shall mitigate, to the extent practicable, any harmful effect that is known to the Contractor of a use or disclosure of Members' personal information by the Contractor in violation of the requirements of this contract or federal or state laws.
 - e. The Contractor shall (i) implement administrative, physical, and technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of the electronic personal information of Members that it creates, receives, maintains, or transmits, (ii) report to the State any security incident of which the Contractor becomes aware, and (iii) ensure that any agent of the Contractor, including any subcontractor, agrees to the same restrictions and conditions that apply to the Contractor with respect to such information.
 - f. The Contractor shall not sell Member information. The Contractor shall not use Member information for purposes other than those permitted by this Contract unless it is aggregated blinded data, which is not identifiable on a Member basis.
 - g. The Contractor shall not use Member identified or non-aggregated information for advertising, marketing, promotion or any activity intended to influence sales or market share of any product or service except when permitted by the State, such as advertisements of the Program for enrollment purposes.
 - h. The Contractor shall have full financial responsibility for any penalties, fines, or other payments imposed or required as a result of the Contractor's non-compliance with, or violation of, federal or state requirements, and the Contractor shall indemnify the State with respect to any such penalties, fines, or payments.
 - i. The Contractor shall assure that all Contractor staff is trained in all privacy requirements, as applicable.
 - j. At the request of the State, the Contractor shall offer credit protection for those times in which a Member's personal information is accidentally or inappropriately disclosed.

A.11. Audits and Quality Assurance

- a. The Contractor shall cooperate fully with audits the State may conduct related to any aspect of the Program the State deems appropriate (at the Contractor's expense). The State may select any qualified persons or organization to conduct the audits. To the extent allowed by applicable law, the State agrees that persons or organizations conducting audits of the Contractor shall be prohibited from disclosing confidential patient records or proprietary or confidential information reasonably designated as such by the Contractor.
- b. The Contractor shall maintain an internal quality assurance plan. If requested by the State, the Contractor shall provide a summary of the internal quality assurance plan indicating areas addressed, established criteria and standards and those methods employed to evaluate results.
- c. The Contractor shall submit to the State, at least one (1) month prior to the go-live date per Contract Section A.13.e.25, a summary of its methodology for conducting internal claims and operational audits, including audits to determine claims payment and processing accuracy and claims payment turnaround. The Contractor shall notify the State in writing at least thirty



(30) calendar days in advance of any significant changes to its methodology. The State reserves the authority to review the change and require changes, where appropriate.

- d. Security Audit. The State may conduct audits of Contractor's compliance with the State's Enterprise Information Security Policy ("The Policy") or under this Contract, including those obligations imposed by Federal or State law, regulation or policy. The Policy, as may be periodically revised, can be located at the following link: http://www.tn.gov/assets/entities/finance/oir/attachments/PUBLIC-Enterprise-Information-Security-Policies-v2.0_1.pdf. The State's right to conduct security audits is independent of any other audit or monitoring required by this Contract. The timing and frequency of such audits shall be at the State's discretion and may, but not necessarily shall, be in response to a security incident.

A security audit may include the following: (i) review of access logs, screen shots and other paper or electronic documentation relating to Contractor's compliance with the Policy. This may include review of documentation relevant to subcontractors or suppliers of security equipment and services used with respect to State data; (ii) physical inspection of controls such as door locks, file storage, communications systems, and employee identification procedures; and (iii) interviews of responsible technical and management personnel regarding security procedures.

Contractor shall provide reports or additional information upon request of the state and access by the State or the State's designated staff to Contractor's facilities and/or any location involved with providing services to the State or involved with processing or storing State data, and Contractor shall cooperate with State staff and audit requests submitted under this Section. Any confidential information of either party accessed or disclosed during the course of the security audit shall be treated as set forth under this Contract or federal or state law or regulations. Each party shall bear its own expenses incurred in the course of conducting this security audit. Contractor shall at its own expense promptly rectify any non-compliance with the Policy or other requirements identified by this security audit and provide proof to the State thereof.

A.12. Reporting

- a. As required by this Contract (see Contract Attachment C), the Contractor shall submit reports to the State. Reports shall be submitted electronically, in the format specified by the State (e.g. Excel instead of PDF), and shall be of the type and at the frequency indicated below. The State reserves the right to modify reporting requirements as deemed necessary to monitor the Program. The State will provide the Contractor with at least ninety (90) days' notice prior to implementation of a report modification.
- b. Unless prior approved in writing by the State, each report required in Contract Attachment C shall be specific to the Program (not the Contractor's book of business).
- c. The Contractor shall ensure that reports submitted by the Contractor to the State shall meet the following standards:
- (1) The Contractor shall verify the accuracy and completeness of data and other information in reports submitted.
 - (2) The Contractor shall ensure delivery of reports or other required data on or before scheduled due dates.
 - (3) Reports or other required data shall conform to the State's defined written standards.
 - (4) All required information shall be fully disclosed in a manner that is responsive and with no material omission.



- (5) Each report shall be accompanied by a brief narrative that describes the content of the report and highlights salient findings of the report.
 - (6) As applicable, the Contractor shall analyze the reports for any early patterns of change, identified trend, or outliers and shall submit a written summary with the report including such analysis and interpretation of findings. At a minimum, such analysis shall include the identification of change(s), the potential reasons for change(s), and the proposed action(s).
 - (7) The Contractor shall notify the State regarding any significant changes in its ability to collect information relative to required data or reports.
 - (8) The submission of late, inaccurate or otherwise incomplete reports shall be considered failure to report within the specified timeframe (see Contract Attachment B.9.).
 - (9) State requirements regarding reports, report content and frequency of submission may change during the term of the Contract. The Contractor shall have at least forty-five (45) days to comply with changes specified in writing by the State.
- d. The Contractor shall notify the State, within three (3) business days of identification, about any situation that appears to negatively impact the administration or delivery of the program or benefits. Failure to do so may result in Liquidated Damages as specified in Attachment B. The situation shall be researched and resolved in a timeframe mutually agreed upon with the State.

A.13. Implementation

- a. The Contractor shall provide to the State a comprehensive Implementation Plan no later than thirty (30) days after the Contract Award Date as specified in Contract Section A.13.e.1. The plan shall outline the steps necessary for the Contractor to submit deliverables by the dates specified in Contract Section A.13.e. for the Contractor to be fully operational by the go-live date of January 1, 2018. This plan shall include a detailed timeline description of all work to be performed both by the Contractor and the State. The implementation plan shall also provide specific details on the following:
 - (1) Identification, timing, and assignment of significant responsibilities and tasks;
 - (2) Names and titles of key implementation staff;
 - (3) Identification and timing of the State's responsibilities;
 - (4) Processing of test data for appropriate interpretation of data values;
 - (5) Identification and timing for the testing, acceptance and certification of exchange of data between the Contractor and Edison and other relevant information systems;
 - (6) Member communications and their timing (consistent with Benefits Administration's larger member communication strategy); and
 - (7) Schedule of in-person meetings and conference calls with the State.
- b. The Contractor shall have a designated full-time implementation team to service this account. All of the Contractor's implementation team members shall have participated, as team members, in the implementation of a disability insurance program for at least one other large client (i.e., a client plan with at least 5,000 members). The Contractor's implementation team shall include a full-time, designated project manager ready to begin work immediately following the contract signing until thirty (30) days after the go-live date. The team shall also include an Account Manager dedicated to this Contract, who will be the main contact with the



State for all of the day-to-day matters relating to the implementation and ongoing operations of this Contract. Also, the Contractor shall assign a backup to the Account Manager. An Information Systems Project Manager shall be part of the implementation team. All implementation team members shall be available as needed during the implementation as well as thirty (30) days after the go-live date.

c. Staffing Plan:

- (1) As part of its Project Implementation Plan described above, the Contractor shall submit to the State for review and approval a detailed staffing plan. The Contractor shall submit to the State its Staffing Plan with its Project Implementation Plan by the date specified in Contract Section A.13.e.8.
- (2) The staffing plan shall provide staffing estimates for all functions and requirements of the Contract, including:
 - i. Representatives/operators, serving in the Call Center
 - ii. Contractor supervisory/account management staff; and
 - iii. Technical Staff, as required to process the State's Program enrollment files from the State's Edison system.

d. The State may conduct a comprehensive readiness review of the Contractor at least sixty (60) days prior to January 1, 2018, per Contract Section A.13.e.5. in order to ensure that the Contractor is able and prepared to perform all functions required by this Contract and to provide high quality services to Members. Such review by the State may include an on-site review of the Contractor's customer service, claims adjudication facilities and operation. Contractor shall participate in all readiness review activities conducted by the State staff and/or the State's benefit consultants to ensure the Contractor's operational readiness for all products and services (e.g. claims adjudication, medical underwriting, enrollment, Member services, reporting requirements, Edison interface, etc.). The State will provide the Contractor with a summary of findings that may include areas requiring corrective action prior to January 1, 2018.

e. Due Dates for Project Deliverables/Milestones

Unless otherwise specified in writing by the State, the Contractor shall adhere to the following schedule for the deliverables and milestones for which it is responsible under this Contract:

| Deliverables/Milestones: | | Contract Reference(s): | Deliverable Due Dates: |
|--------------------------|---|------------------------|---|
| Implementation | | | |
| 1. | Provide Implementation plan with Timetable | A.13.a. | Within 30 days post Contract Award Date or on a date determined by the State |
| 2. | All Subcontractors approved by State | A.2.i. | Within 45 days post Contract Award Date or on a date determined by the State |
| 3. | Go-Live | A.1. | January 1, 2018 |
| 4. | Kick-off meeting for all key Contractor Staff | A.2.f | No later than 30 days after Contract Award Date or on a date determined by the State and the Contractor |



| Deliverables/Milestones: | | Contract Reference(s): | Deliverable Due Dates: |
|--|--|-------------------------------|--|
| State readiness review if requested by State | | A.13.d. | November 1, 2017 |
| Staffing | | | |
| 8. | Staff identified and assigned responsibilities with Staffing Plan presented to State | A.2.a. and A.13.c. | 30 days post Contract Award Date or on a date determined by the State |
| 9. | Initial Account Team Satisfaction Survey | A.2.k. | Within 60 days after Go-Live |
| Call Center | | | |
| 10. | Call center open and accepting calls | A.3.a. | August 1, 2017 |
| 11. | Call center statistics | A.3.d. | Weekly from, August 1, 2017 through March 2, 2018 and thereafter monthly |
| Member Communications/Materials | | | |
| 12. | Approved 2017 Member Handbook on website | A.6.j. | August 1, 2017 |
| 13. | Member Certificates and Member Handbook mailed to Members | A.5.a., A.14.c. | December 14, 2017 |
| Website | | | |
| 14. | Web site go-live | A.6.a. | August 1, 2017 |
| 15. | State access to website for review | A.6.e. | July 3, 2017 |
| Administrative Services | | | |
| 16. | Grievance procedure description | A.7.g. | July 3, 2017 |
| 17. | Transport Layer Security (TLS) | A.7.h. | December 1, 2017 |
| 18. | First quarterly meeting with the State | A.7.i. | Between April 23, 2018 and May 18, 2018 |
| 19. | Customer Satisfaction Survey template approved by State | A.7.j. | July 2, 2018 |
| Information Systems | | | |
| 20. | Initial Business Continuity Disaster Recovery (BC/DR) Results Report | A.8.g.(4) | July 3, 2017 |
| Data Integration & Technical Requirements | | | |
| 21. | Completion of enrollment file testing | A.9.c. | November 1, 2017 |
| 22. | Edison System Interface/Enrollment file acceptance/Enrollment data online | A.9.d | December 11, 2017 |
| 23. | Weekly File Transmission Statistics Report | A.9.e.(2) | Within 2 business days of processing of enrollment file |
| Reporting | | | |



| Deliverables/Milestones: | | Contract Reference(s): | Deliverable Due Dates: |
|--|---|---------------------------------|------------------------|
| Confirm with State the format, data needed, and due dates for each required report | | A.12. and Contract Attachment C | August 1, 2017 |
| Quality Assurance | | | |
| 25. | Copy of internal quality assurance plan | A.11.c. | July 3, 2017 |
| Regulatory Requirements | | | |
| 26. | Draft of Group Master Policy and Certificate of Coverage | A.14.a. | November 1, 2017 |
| SSAE Reporting | | | |
| 27. | Written copy of most current FedRamp, ISO 27000 or SSAE-16 SOC2 Type 2 report at least one (1) month prior to the go-live date as shown in contract section A.13.e.3. | A.8.j. | December 1, 2017 |
| 28. | If Contractor has not obtained a FedRamp, ISO 27000 or SSAE-16 SOC2 Type 2 report, the Contractor shall provide the State a compliance and timeline plan sixty (60) days from the effective date of the contract. | A.8.j. | December 1, 2016 |

A.14. Regulatory Requirements

- a. The Contractor shall prepare and submit to the State for approval no later than sixty (60) days prior to Program implementation on January 1, 2018, the Group Master Policy and/or Certificate of Coverage for approval by the Division of Benefits Administration before submission to the State of Tennessee Department of Commerce and Insurance. Such final approved Group Master Policy and/or Certificate of Coverage shall be added as a Contract Attachment incorporated by reference once approved. The Certificate of Coverage shall include at a minimum the following:
 - (1) General Benefit and Eligibility Provisions;
 - (2) Description of Claims Process;
 - (3) General Limitations, Exclusions and Elimination Periods;
 - i. Provided, however, that the Contractor shall apply credit for prior length of continuous enrollment in the Higher Education Long Term Disability Insurance plan for all Members who were enrolled in the plan on December 31st and who continued coverage under the new State Program effective January 1 of the following year. Said Member's length of continuous enrollment in the prior plan shall offset pre-existing periods under this Contract should Higher Education decide to elect the State's LTD program in the future.
 - (4) Optional Services; and
 - (5) Schedule of Benefits
- b. The Contractor shall post the most current Certificate of Coverage on its State of Tennessee Member website and provide a copy of the Certificate for the State to post on its website.
- c. The Contractor shall mail to Members the Certificate of Coverage along with the Member handbook as specified in Contract Section A.5.a.

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- d. The Contractor shall submit to the State a revised Certificate within thirty (30) days of any changes to the benefits, limitations, exclusions or other provisions of the Program which are detailed in the Certificate.
 - e. The Contractor shall immediately notify the State of any pending disciplinary action initiated by the State of Tennessee Department of Commerce and Insurance that may materially impact its ability to perform under this Contract.
 - f. The Contractor shall perform, if applicable, the administration of tax withholding, reporting, and filing of appropriate IRS W2 forms and any required state tax forms.

A.15. Definitions

- a. **Active Pay Status:** Means conditions under which an employee is eligible to receive pay, and includes, but is not limited to, vacation leave, sick leave, bereavement leave, administrative leave, compensatory time, holidays, and personal leave. For the purpose of determining overtime or compensatory time for an employee who is eligible for overtime compensation, active pay status does not include sick leave or leave used in lieu of sick leave.
- b. **Affiliate:** A business organization or entity that, directly or indirectly, is owned or controlled by the Contractor, or owns or controls the Contractor, or is under common ownership or control with the Contractor.
- c. **Agency Benefits Coordinator:** The individual within each agency or department who is the officially-designated liaison between Benefits Administration and employees.
- d. **Average Speed of Answer (ASA):** The mean time between (a) the moment at which a caller to the Contractor's call center first hears an introductory greeting and enters the queue and (b) the time at which a call center representative at the call center answers the call. For this definition, the term "answer" shall mean to begin an uninterrupted dialogue with the caller. If a call center representative asks the caller to hold during the first 60 seconds of the dialogue, the Contractor shall not consider the call to be "answered" for purposes of this definition until the call center representative returns to the caller and begins an uninterrupted dialogue.
- e. **BC/DR:** Business Continuity/Disaster Recovery. Disaster Recovery and its associated planning refer to specific steps that must be undertaken to resume operations in the aftermath of a catastrophic natural disaster or complete technology failure. Business Continuity describes the higher-level processes that must be put in place so that an organization's mission-critical functions can continue during and after a disaster.
- f. **Benefits:** The services available to members and the corresponding amounts that Members and the Program will pay for covered services under this contract.
- g. **Benefits Administration:** The division of the Tennessee Department of Finance & Administration that administers the Program on behalf of the State Insurance Committee.
- h. **Business Days:** Traditional workdays, including Monday, Tuesday, Wednesday, Thursday, and Friday. State Holidays are excluded.
- i. **Calendar Days:** All seven days of the week.
- j. **Claim:** Notification to an insurance company requesting payment of an amount due under the terms of the policy.
- k. **Claims Payment Accuracy:** The measurement of claims processed with an accurate payment of benefits divided by the total number of claims with payments in the audited population.



- i. **Claims Processing Accuracy:** The measurement of claims processed without any type of error divided by the total number of claims in the audited population.
- m. **Claims Processing Turnaround:** The time elapsed from the date all information necessary to process a claim is received to the date the claim is processed.
- n. **Clean Claim:** A claim received by the Contractor for adjudication that requires no further information, adjustment, or alteration by the provider in order to be processed by the Contractor. In addition to the provider, this includes information, adjustment, or alteration by the Member, the Subscriber, third-party payers (i.e. – Social Security), and/or Plan Sponsor.
- o. **Compliance with Section 508:** To ensure accessibility among persons with a disability, the Contractor's multimedia/video tools, website content shall substantially comply with Section 508 of the Rehabilitation Act of 1973 (29 U.S.C. 794d) and implementing regulations at 36 CFR 1194 Parts A-D.
- p. **Contract Award Date:** The date on which the State Insurance Committee approved entering into a contract with the best evaluated respondent on RFP 31786-00122.
- q. **Days:** Unless otherwise specified, refers to calendar days.
- r. **Deliverable:** A document, manual, or report (in hard copy, electronic format or specific medium as required) that the Contractor submits to the State to fulfill requirements of this Contract.
- s. **Denied Claim:** A claim that is not paid for reasons such as eligibility and coverage rules.
- t. **Edison:** The State's enterprise resource planning system, which supports human resources, payroll, employee benefits, contracting, procurement and other agency functions.
- u. **First Call Resolution:** A Member or employee's question(s) is answered during their first call eliminating the need for the Contractor to call back.
- v. **Holidays:** Days on which official holidays and commemorations as defined in Tennessee Code Annotated § 15-1-101 *et seq.*, are observed.
- w. **Information Technology (IT):** A combination of computing hardware and software that is used in: (a) the capture, storage, manipulation, movement, control, display, interchange and/or transmission of information, i.e. structured data (which may include digitized audio and video) and documents; and/or (b) the processing of such information for the purposes of enabling and/or facilitating a business process or related transaction.
- x. **Member(s):** Eligible employees enrolled in the Program.
- y. **Open Call/Inquiry Closure:** The completion (responding with an answer to the appropriate caller or other identified entity) of calls which required additional handling beyond the initial call.
- z. **Paid Claim:** A claim that meets all coverage criteria of the Program and is paid by the Contractor.
- aa. **Plan Sponsor:** The State of Tennessee Insurance Committee.
- bb. **Plan Year:** January 1 through December 31 of the same calendar year.
- cc. **Processed Claim:** The action by the Contractor of adjudicating a claim which results in assigning a status to the claim of denied, paid, or externally pending for missing information needed to process a claim.
- dd. **Protected Health Information (PHI):** individually identifiable health information that is transmitted by electronic media, maintained in electronic media, or transmitted or maintained in any other form or medium.
- ee. **State Employee:** An employee of the State of Tennessee, including employees of one of the Tennessee Board of Regents schools and one of the University of Tennessee schools.
- ff. **State Insurance Committee:** Policy making body for the State Group Insurance Plan established under Tennessee Code Annotated Title 8, Chapter 27-201.



- gg. **State Plan:** Refers to all group insurance plan options sponsored by the State Insurance Committee.
- hh. **Subcontractor:** Any organization or person who provides any function or service for the Contractor specifically related to securing or fulfilling the Contractor's obligations to the State under the terms of this Contract.
- ii. **Urgent Situation:** When a member requires services prior to the next enrollment file being received by Contractor.
- jj. **Week, Calendar:** The traditional seven-day week, Sunday through Saturday.

A.16. **Warranty.** Contractor represents and warrants that the term of the warranty ("Warranty Period") shall be the greater of the Term of this Contract or any other warranty general offered by Contractor, its suppliers, or manufacturers to customers of its goods or services. The goods or services provided under this Contract shall conform to the terms and conditions of this Contract throughout the Warranty Period. Any nonconformance of the goods or services to the terms and conditions of this Contract shall constitute a "Defect" and shall be considered "Defective." If Contractor receives notice of a Defect during the Warranty Period, then Contractor shall correct the Defect, at no additional charge.

Contractor represents and warrants that the State is authorized to possess and use all equipment, materials, software, and deliverables provided under this Contract.

Contractor represents and warrants that all goods or services provided under this Contract shall be provided in a timely and professional manner, by qualified and skilled individuals, and in conformity with standards generally accepted in Contractor's industry.

If Contractor fails to provide services as warranted, the State shall be entitled to recover the fees paid to Contractor for the Defective services. Any exercise of the State's rights under this Section shall not prejudice the State's rights to seek any other remedies available under this Contract or applicable law.

A.17. **Inspection and Acceptance.** The State shall have the right to inspect all goods or services provided by Contractor under this Contract. If, upon inspection, the State determines that the goods or services are Defective, the State shall notify Contractor, and Contractor shall re-deliver the goods or provide the services at no additional cost to the State. If after a period of thirty (30) days following delivery of goods or performance of services the State does not provide a notice of any Defects, the goods or services shall be deemed to have been accepted by the State.

B. **TERM OF CONTRACT:**

B.1. This Contract shall be effective on ^{eight} ~~October~~ ^{November} 1, 2016 ("Effective Date") and extend for a period of ~~thirty-nine (39)~~ ^{eighty} months after the Effective Date ("Term"). The State shall have no obligation for goods or services provided by the Contractor prior to the Effective Date.

B.2. **Renewal Options.** This contract may be renewed upon satisfactory completion of the Term. The State reserves the right to execute one (1) renewal option under the same terms and conditions for a period not to exceed twenty-four (24) months by the State, at the State's sole option. In no event, however, shall the maximum Term, including all renewals or extensions, exceed a total of sixty-six (66) months.

C. **PAYMENT TERMS AND CONDITIONS:**

C.1. **Maximum Liability.** In no event shall the maximum liability of the State under this Contract exceed Two Hundred Ninety One Million Eight Hundred Twenty Three Thousand Two Hundred Dollars (\$291,823,200). This Contract does not grant the Contractor any exclusive rights. The

mm
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State does not guarantee that it will buy any minimum quantity of goods or services under this Contract. Subject to the terms and conditions of this Contract, the Contractor will only be paid for goods or services provided under this Contract after a purchase order is issued to Contractor by the State or as otherwise specified by this Contract.

C.2. Compensation Firm. The payment methodology in Section C.3. of this Contract shall constitute the entire compensation due the Contractor for all goods or services provided under this Contract regardless of the difficulty, materials or equipment required. The payment methodology includes all applicable taxes, fees, overhead, and all other direct and indirect costs incurred or to be incurred by the Contractor.

C.3. Payment Methodology. The Contractor shall be compensated based on the level of coverage in the Disability Insurance Program elected by Members and the premium rates presented below, in a total amount not to exceed the Contract Maximum Liability established in section C.1.

a. The Contractor's compensation shall be contingent upon the satisfactory provision of goods or services as set forth in Section A. Any implementation efforts and activities prior to services preformed starting January 1, 2018, will be at no additional cost to the State.

b. The Contractor shall be compensated based upon the following payment methodology:

(1) **For service performed from January 1, 2018, through December 31, 2019, the following rates shall apply:**

Note: The Member's age and salary shall be as of September 1 of the current calendar year, or another date established by the State, and shall be effective as of October 1 of the current calendar year, or another date established by the State.

| SHORT TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM (Central State Government Employees and/or Higher Education Employees) | | |
|--|--|--|
| TABLE A | | |
| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option A - 60%, 14 day elimination period | \$1.34 / Member per \$100 of Member's Covered Monthly Salary | \$1.34 / Member per \$100 of Member's Covered Monthly Salary |
| Option B - 60%, 30 day elimination period | \$1.08 / Member per \$100 of Member's Covered Monthly Salary | \$1.08 / Member per \$100 of Member's Covered Monthly Salary |

| SHORT TERM DISABILITY PROGRAM with EMPLOYER PAY ALL PREMIUM (Central State Government Employees and/or Higher Education Employees) | | |
|--|--|--|
| TABLE B | | |
| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option A - 60%, 14 day elimination period | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|---|--|--|
| Option B - 60%, 30 day elimination period | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary |
|---|--|--|

Scenario One: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM (Central State Government Employees and Higher Education Employees)

| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
|--|---|---|
|--|---|---|

Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE C

| Age | | |
|-------|--|--|
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.61 / Member per \$100 of Member's Covered Monthly Salary | \$0.61 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |

Option 2 - 60%, 180 day elimination period, Age Band Premium Rate –TABLE D

| | | |
|-----|--|--|
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
|-----|--|--|



| | | |
|---|--|--|
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.13 / Member per \$100 of Member's Covered Monthly Salary | \$0.13 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.51 / Member per \$100 of Member's Covered Monthly Salary | \$0.51 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate – TABLE E | | |
| <30 | \$0.09 / Member per \$100 of Member's Covered Monthly Salary | \$0.09 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.09 / Member per \$100 of Member's Covered Monthly Salary | \$0.09 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.28 / Member per \$100 of Member's Covered Monthly Salary | \$0.28 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.36 / Member per \$100 of Member's Covered Monthly Salary | \$0.36 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|--|--|--|
| 55-59 | \$0.52 / Member per \$100 of Member's Covered Monthly Salary | \$0.52 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.72 / Member per \$100 of Member's Covered Monthly Salary | \$0.72 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.52 / Member per \$100 of Member's Covered Monthly Salary | \$0.52 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.52 / Member per \$100 of Member's Covered Monthly Salary | \$0.52 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE F | | |
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.61 / Member per \$100 of Member's Covered Monthly Salary | \$0.61 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |

Scenario Two: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – STATE EMPLOYEES

**(Central State Government Employees and Higher Education Employees separated out)*



| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
|---|--|--|
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – STATE EMPLOYEES – TABLE G | | |
| Age | | |
| <30 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.71 / Member per \$100 of Member's Covered Monthly Salary | \$0.71 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.87 / Member per \$100 of Member's Covered Monthly Salary | \$0.87 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.04 / Member per \$100 of Member's Covered Monthly Salary | \$1.04 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.40 / Member per \$100 of Member's Covered Monthly Salary | \$1.40 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.93 / Member per \$100 of Member's Covered Monthly Salary | \$0.93 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.93 / Member per \$100 of Member's Covered Monthly Salary | \$0.93 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate – TABLE H | | |
| <30 | \$0.15 / Member per \$100 of Member's Covered Monthly Salary | \$0.15 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.15 / Member per \$100 of Member's Covered Monthly Salary | \$0.15 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.30 / Member per \$100 of Member's Covered Monthly Salary | \$0.30 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|---|--|--|
| 40-44 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.82 / Member per \$100 of Member's Covered Monthly Salary | \$0.82 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.09 / Member per \$100 of Member's Covered Monthly Salary | \$1.09 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.73 / Member per \$100 of Member's Covered Monthly Salary | \$0.73 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.73 / Member per \$100 of Member's Covered Monthly Salary | \$0.73 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate TABLE I | | |
| <30 | \$0.23 / Member per \$100 of Member's Covered Monthly Salary | \$0.23 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.23 / Member per \$100 of Member's Covered Monthly Salary | \$0.23 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.46 / Member per \$100 of Member's Covered Monthly Salary | \$0.46 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.68 / Member per \$100 of Member's Covered Monthly Salary | \$0.68 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.87 / Member per \$100 of Member's Covered Monthly Salary | \$0.87 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$1.06 / Member per \$100 of Member's Covered Monthly Salary | \$1.06 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.27 / Member per \$100 of Member's Covered Monthly Salary | \$1.27 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.71 / Member per \$100 of Member's Covered Monthly Salary | \$1.71 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|--|--|--|
| 65-69 | \$1.13 / Member per \$100 of Member's Covered Monthly Salary | \$1.13 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$1.13 / Member per \$100 of Member's Covered Monthly Salary | \$1.13 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE J | | |
| <30 | \$0.18 / Member per \$100 of Member's Covered Monthly Salary | \$0.18 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.18 / Member per \$100 of Member's Covered Monthly Salary | \$0.18 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.54 / Member per \$100 of Member's Covered Monthly Salary | \$0.54 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.69 / Member per \$100 of Member's Covered Monthly Salary | \$0.69 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.84 / Member per \$100 of Member's Covered Monthly Salary | \$0.84 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.00 / Member per \$100 of Member's Covered Monthly Salary | \$1.00 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.35 / Member per \$100 of Member's Covered Monthly Salary | \$1.35 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.90 / Member per \$100 of Member's Covered Monthly Salary | \$0.90 / Member per \$100 of Member's Covered Monthly Salary |

| | | |
|--|---|---|
| Scenario Two: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM - Higher Education Employees | | |
| <i>*(Central State Government Employees and Higher Education Employees separated out)</i> | | |
| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate –TABLE G | | |



| | | |
|--|---|---|
| Age | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate – TABLE H | | |
| <30 | \$0.06 / Member per \$100 of Member's Covered Monthly Salary | \$0.06 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.06 / Member per \$100 of Member's Covered Monthly Salary | \$0.06 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.12 / Member per \$100 of Member's Covered Monthly Salary | \$0.12 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.17 / Member per \$100 of Member's Covered Monthly Salary | \$0.17 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|---|--|--|
| 45-49 | \$0.21 / Member per \$100 of Member's Covered Monthly Salary | \$0.21 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.41 / Member per \$100 of Member's Covered Monthly Salary | \$0.41 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate – TABLE I | | |
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.29 / Member per \$100 of Member's Covered Monthly Salary | \$0.29 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.36 / Member per \$100 of Member's Covered Monthly Salary | \$0.36 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|--|--|--|
| 70+ | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE J | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |

Scenario Three: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – STATE EMPLOYEES

**(Central State Government Employees and Higher Education Employees separated out)*

| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
|---|---|---|
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE K | | |
| Age | | |



| | | |
|---|--|--|
| <30 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.40 / Member per \$100 of Member's Covered Monthly Salary | \$0.40 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.59 / Member per \$100 of Member's Covered Monthly Salary | \$0.59 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.75 / Member per \$100 of Member's Covered Monthly Salary | \$0.75 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.92 / Member per \$100 of Member's Covered Monthly Salary | \$0.92 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.10 / Member per \$100 of Member's Covered Monthly Salary | \$1.10 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.46 / Member per \$100 of Member's Covered Monthly Salary | \$1.46 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.97 / Member per \$100 of Member's Covered Monthly Salary | \$0.97 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.97 / Member per \$100 of Member's Covered Monthly Salary | \$0.97 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate –TABLE M | | |
| <30 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.46 / Member per \$100 of Member's Covered Monthly Salary | \$0.46 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.59 / Member per \$100 of Member's Covered Monthly Salary | \$0.59 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|-------|--|--|
| 50-54 | \$0.72 / Member per \$100 of Member's Covered Monthly Salary | \$0.72 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.86 / Member per \$100 of Member's Covered Monthly Salary | \$0.86 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.14 / Member per \$100 of Member's Covered Monthly Salary | \$1.14 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.76 / Member per \$100 of Member's Covered Monthly Salary | \$0.76 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.76 / Member per \$100 of Member's Covered Monthly Salary | \$0.76 / Member per \$100 of Member's Covered Monthly Salary |

Option 3 - 63%, 90 day elimination period, Age Band Premium Rate – TABLE O

| | | |
|-------|--|--|
| <30 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.49 / Member per \$100 of Member's Covered Monthly Salary | \$0.49 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.72 / Member per \$100 of Member's Covered Monthly Salary | \$0.72 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.91 / Member per \$100 of Member's Covered Monthly Salary | \$0.91 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$1.12 / Member per \$100 of Member's Covered Monthly Salary | \$1.12 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.34 / Member per \$100 of Member's Covered Monthly Salary | \$1.34 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.78 / Member per \$100 of Member's Covered Monthly Salary | \$1.78 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$1.18 / Member per \$100 of Member's Covered Monthly Salary | \$1.18 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$1.18 / Member per \$100 of Member's Covered Monthly Salary | \$1.18 / Member per \$100 of Member's Covered Monthly Salary |

Option 4 - 63%, 180 day elimination period, Age Band Premium Rate – TABLE Q



| | | |
|-------|--|--|
| <30 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.19 / Member per \$100 of Member's Covered Monthly Salary | \$0.19 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.39 / Member per \$100 of Member's Covered Monthly Salary | \$0.39 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.57 / Member per \$100 of Member's Covered Monthly Salary | \$0.57 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.72 / Member per \$100 of Member's Covered Monthly Salary | \$0.72 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.89 / Member per \$100 of Member's Covered Monthly Salary | \$0.89 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$1.06 / Member per \$100 of Member's Covered Monthly Salary | \$1.06 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$1.41 / Member per \$100 of Member's Covered Monthly Salary | \$1.41 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.94 / Member per \$100 of Member's Covered Monthly Salary | \$0.94 / Member per \$100 of Member's Covered Monthly Salary |

Scenario Three: LONG TERM DISABILITY PROGRAM with EMPLOYEE PAY ALL PREMIUM – HIGHER EDUCATION EMPLOYEES

**(Central State Government Employees and Higher Education Employees separated out)*

| Guaranteed Monthly STD Employee Premiums | Calendar Year 2018 1/1/2018 – 12/31/2018 | Calendar Year 2019 1/1/2019 – 12/31/2019 |
|---|--|--|
| Option 1 - 60%, 90 day elimination period, Age Band Premium Rate – TABLE L | | |
| Age | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|--|--|--|
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| Option 2 - 60%, 180 day elimination period, Age Band Premium Rate – TABLE N | | |
| <30 | \$0.06 / Member per \$100 of Member's Covered Monthly Salary | \$0.06 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.06 / Member per \$100 of Member's Covered Monthly Salary | \$0.06 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.12 / Member per \$100 of Member's Covered Monthly Salary | \$0.12 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.17 / Member per \$100 of Member's Covered Monthly Salary | \$0.17 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.21 / Member per \$100 of Member's Covered Monthly Salary | \$0.21 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.32 / Member per \$100 of Member's Covered Monthly Salary | \$0.32 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.41 / Member per \$100 of Member's Covered Monthly Salary | \$0.41 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|--|--|--|
| 70+ | \$0.27 / Member per \$100 of Member's Covered Monthly Salary | \$0.27 / Member per \$100 of Member's Covered Monthly Salary |
| Option 3 - 63%, 90 day elimination period, Age Band Premium Rate -- TABLE P | | |
| <30 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.08 / Member per \$100 of Member's Covered Monthly Salary | \$0.08 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.16 / Member per \$100 of Member's Covered Monthly Salary | \$0.16 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.24 / Member per \$100 of Member's Covered Monthly Salary | \$0.24 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.29 / Member per \$100 of Member's Covered Monthly Salary | \$0.29 / Member per \$100 of Member's Covered Monthly Salary |
| 50-54 | \$0.36 / Member per \$100 of Member's Covered Monthly Salary | \$0.36 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.44 / Member per \$100 of Member's Covered Monthly Salary | \$0.44 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.56 / Member per \$100 of Member's Covered Monthly Salary | \$0.56 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.38 / Member per \$100 of Member's Covered Monthly Salary | \$0.38 / Member per \$100 of Member's Covered Monthly Salary |
| Option 4 - 63%, 180 day elimination period, Age Band Premium Rate -- TABLE R | | |
| <30 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 30-34 | \$0.07 / Member per \$100 of Member's Covered Monthly Salary | \$0.07 / Member per \$100 of Member's Covered Monthly Salary |
| 35-39 | \$0.14 / Member per \$100 of Member's Covered Monthly Salary | \$0.14 / Member per \$100 of Member's Covered Monthly Salary |
| 40-44 | \$0.20 / Member per \$100 of Member's Covered Monthly Salary | \$0.20 / Member per \$100 of Member's Covered Monthly Salary |
| 45-49 | \$0.25 / Member per \$100 of Member's Covered Monthly Salary | \$0.25 / Member per \$100 of Member's Covered Monthly Salary |



| | | |
|-------|--|--|
| 50-54 | \$0.31 / Member per \$100 of Member's Covered Monthly Salary | \$0.31 / Member per \$100 of Member's Covered Monthly Salary |
| 55-59 | \$0.37 / Member per \$100 of Member's Covered Monthly Salary | \$0.37 / Member per \$100 of Member's Covered Monthly Salary |
| 60-64 | \$0.48 / Member per \$100 of Member's Covered Monthly Salary | \$0.48 / Member per \$100 of Member's Covered Monthly Salary |
| 65-69 | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |
| 70+ | \$0.34 / Member per \$100 of Member's Covered Monthly Salary | \$0.34 / Member per \$100 of Member's Covered Monthly Salary |

- (2) In order for the Contractor to request a rate increase under the renewal option of the Contract, per the terms in Contract Section B.2., the Contractor's Loss Ratio [claims dollars paid (including applicable reserves) divided by premium dollars collected] on this Program for the first fourteen (14) months of experience must reflect a rate of eighty percent (80%) or greater. If the experience demonstrates that an increase in premium rates is allowed, the Contractor may recommend an increase in premium rates above those in year three of the contract to achieve a desired loss ratio no lower than 80% and the increase may not be greater than 20% over the remaining periods (years four and five) of the renewal option. Any rate escalation request submitted for the State's consideration must be submitted in writing no later than April 30, 2019 to become effective January 1, 2020 and shall continue through the end of the contract term. Should no rate increase be approved or requested under the renewal option, the rates will stay the same as in year three of the contract for the remaining periods (years four and five) of the renewal option. The Contractor may submit a request at any time for the rates to be reduced.
- c. If member materials containing an error were approved by the State in writing and the error was detected after the materials were mailed, the State will reimburse the Contractor the production and postage cost of mailing the corrected version pursuant to Contract Section C.3.d.
- d. For mailings in addition to those identified in the contract, the State shall reimburse the Contractor for the following, selected actual costs in the performance of this Contract upon Contractor providing documentation of actual costs incurred.
 - (1) Postage. The State shall reimburse the Contractor for the actual cost of postage for mailing materials produced under the terms of this Contract and as directed and authorized by the State.
 - (2) Printing/Production. The State shall reimburse the Contractor an amount equal to the actual cost of document printing/production as required and authorized by the State and as detailed by the Contract Scope of Services as referred to in A.4.e.

Notwithstanding the foregoing, the State retains the option to authorize the Contractor to deliver a product to be printed. The State also retains the option to approve and accept the product but not use the Contractor to print the material. In those situations, the State shall have the discretion to use other printing and production services at its disposal.



4. Travel Compensation. The Contractor shall not be compensated or reimbursed for travel time, travel expenses, meals, or lodging.
- c.5. Purchase Order in lieu of Invoice. The State will generate a monthly purchase order and initiate payment of the purchase order, based upon payroll deduction information provided by the State, utilizing the rates listed above.
- C.6. Reconciliation of Payment. The Contractor shall reconcile, within ten (10) business days of receipt, payment information provided by the State. Upon identification of any discrepancies, the Contractor shall immediately advise the State.
- C.7. Payment of Purchase Order. A payment by the State shall not prejudice the State's right to object to or question any payment, purchase order, or other matter. A payment by the State shall not be construed as acceptance of goods delivered, any part of the services provided, or as approval of any amount reflected on the purchase order.
- C.8. Payment Reductions. The Contractor's payment shall be subject to reduction for amounts included in any purchase order or payment that is determined by the State, on the basis of audits conducted in accordance with the terms of this Contract, to not constitute proper compensation for goods delivered or services provided.
- C.9. Deductions. The State reserves the right to deduct from amounts, which are or shall become due and payable to the Contractor under this or any contract between the Contractor and the State of Tennessee, any amounts that are or shall become due and payable to the State of Tennessee by the Contractor.
- C.10. Prerequisite Documentation. The Contractor shall not invoice the State under this Contract until the State has received the following, properly completed documentation.
- a. The Contractor shall complete, sign, and present to the State the "Authorization Agreement for Automatic Deposit Form" provided by the State. By doing so, the Contractor acknowledges and agrees that, once this form is received by the State, payments to the Contractor, under this or any other contract the Contractor has with the State of Tennessee, may be made by ACH; and
 - b. The Contractor shall complete, sign, and return to the State the State-provided W-9 form. The taxpayer identification number on the W-9 form must be the same as the Contractor's Federal Employer Identification Number or Social Security Number referenced in the Contractor's Edison registration information.

D. MANDATORY TERMS AND CONDITIONS:

- D.1. Required Approvals. The State is not bound by this Contract until it is duly approved by the Parties and all appropriate State officials in accordance with applicable Tennessee laws and regulations. Depending upon the specifics of this Contract, this may include approvals by the Commissioner of Finance and Administration, the Commissioner of Human Resources, the Comptroller of the Treasury, and the Chief Procurement Officer. Approvals shall be evidenced by a signature or electronic approval.
- D.2. Communications and Contacts. All instructions, notices, consents, demands, or other communications required or contemplated by this Contract shall be in writing and shall be made by certified, first class mail, return receipt requested and postage prepaid, by overnight courier service with an asset tracking system, or by email or facsimile transmission with recipient confirmation. All communications, regardless of method of transmission, shall be addressed to the respective Party at the appropriate mailing address, facsimile number, or email address as stated below or any other address provided in writing by a Party.

The State:



Seannalyn Brandmeir, Procurement and Contracting Manager
 Tennessee Department of Finance & Administration
 Division of Benefits Administration
 312 Rosa L. Parks Avenue, Suite 1900
 Nashville, Tennessee 37243
 Seannalyn.Brandmeir@tn.gov
 Telephone: 615.532.4598
 Fax: 615.253.8556

The Contractor:

Debbie Skelley, Senior Account Executive
 MetLife National Accounts
 1200 Abernathy Road NE
 Building 600, Suite 1450
 Atlanta, Georgia 30328
 Email Address: dskelley@metlife.com
 Telephone 770-407-2544
 FAX #770-407-2495

All instructions, notices, consents, demands, or other communications shall be considered effective upon receipt or recipient confirmation as may be required.

- D.3. Modification and Amendment. This Contract may be modified only by a written amendment signed by all Parties and approved by all applicable State officials.
- D.4. Subject to Funds Availability. The Contract is subject to the appropriation and availability of State or federal funds. In the event that the funds are not appropriated or are otherwise unavailable, the State reserves the right to terminate this Contract upon written notice to the Contractor. The State's exercise of its right to terminate this Contract shall not constitute a breach of Contract by the State. Upon receipt of the written notice, the Contractor shall cease all work associated with the Contract. If the State terminates this Contract due to lack of funds availability, the Contractor shall be entitled to compensation for all conforming goods requested and accepted by the State and for all satisfactory and authorized services completed as of the termination date. Should the State exercise its right to terminate this Contract due to unavailability of funds, the Contractor shall have no right to recover from the State any actual, general, special, incidental, consequential, or any other damages of any description or amount.
- D.5. Termination for Convenience. The State may terminate this Contract for convenience without cause for any reason. The State's election to terminate this Contract for convenience shall be effective upon the date specified and shall not be deemed a breach of contract by the State. The Contractor shall be entitled to compensation for all conforming goods delivered and accepted by the State or for satisfactory, authorized services completed as of the termination date. In no event shall the State be liable to the Contractor for compensation for any good or service that has not been provided, nor shall the Contractor be relieved of any liability to the State for any damages or claims arising under this Contract.
- D.6. Termination for Cause. If the Contractor fails to properly perform its obligations under this Contract in a timely or proper manner, or if the Contractor materially violates any terms of this Contract ("Breach Condition"), the State shall have the right to immediately terminate the Contract and withhold payments in excess of compensation for completed services or provided goods. Notwithstanding the above, the Contractor shall not be relieved of liability to the State for damages sustained by virtue of any Breach Condition and the State may seek other remedies allowed at law or in equity for breach of this Contract.
- D.7. Assignment and Subcontracting. The Contractor shall not assign this Contract or enter into a subcontract for any of the goods or services provided under this Contract without the prior written approval of the State. Notwithstanding any use of the approved subcontractors, the Contractor shall be the prime contractor and responsible for compliance with all terms and conditions of this



Contract. The State reserves the right to request additional information or impose additional terms and conditions before approving an assignment of this Contract in whole or in part or the use of subcontractors in fulfilling the Contractor's obligations under this Contract.

- D.8. Conflicts of Interest. The Contractor warrants that no part of the Contractor's compensation shall be paid directly or indirectly to an employee or official of the State of Tennessee as wages, compensation, or gifts in exchange for acting as an officer, agent, employee, subcontractor, or consultant to the Contractor in connection with any work contemplated or performed under this Contract.

The Contractor acknowledges, understands, and agrees that this Contract shall be null and void if the Contractor is, or within the past six (6) months has been, an employee of the State of Tennessee or if the Contractor is an entity in which a controlling interest is held by an individual who is, or within the past six (6) months has been, an employee of the State of Tennessee.

- D.9. Nondiscrimination. The Contractor hereby agrees, warrants, and assures that no person shall be excluded from participation in, be denied benefits of, or be otherwise subjected to discrimination in the performance of this Contract or in the employment practices of the Contractor on the grounds of handicap or disability, age, race, creed, color, religion, sex, national origin, or any other classification protected by federal or state law. The Contractor shall, upon request, show proof of nondiscrimination and shall post in conspicuous places, available to all employees and applicants, notices of nondiscrimination.
- D.10. Prohibition of Illegal Immigrants. The requirements of Tenn. Code Ann. § 12-3-309 addressing the use of illegal immigrants in the performance of any contract to supply goods or services to the state of Tennessee, shall be a material provision of this Contract, a breach of which shall be grounds for monetary and other penalties, up to and including termination of this Contract.
- a. The Contractor agrees that the Contractor shall not knowingly utilize the services of an illegal immigrant in the performance of this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant in the performance of this Contract. The Contractor shall reaffirm this attestation, in writing, by submitting to the State a completed and signed copy of the document at Attachment A, semi-annually during the Term. If the Contractor is a party to more than one contract with the State, the Contractor may submit one attestation that applies to all contracts with the State. All Contractor attestations shall be maintained by the Contractor and made available to State officials upon request.
 - b. Prior to the use of any subcontractor in the performance of this Contract, and semi-annually thereafter, during the Term, the Contractor shall obtain and retain a current, written attestation that the subcontractor shall not knowingly utilize the services of an illegal immigrant to perform work under this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant to perform work under this Contract. Attestations obtained from subcontractors shall be maintained by the Contractor and made available to State officials upon request.
 - c. The Contractor shall maintain records for all personnel used in the performance of this Contract. Contractor's records shall be subject to review and random inspection at any reasonable time upon reasonable notice by the State.
 - d. The Contractor understands and agrees that failure to comply with this section will be subject to the sanctions of Tenn. Code Ann. § 12-3-309 for acts or omissions occurring after its effective date.
 - e. For purposes of this Contract, "illegal immigrant" shall be defined as any person who is not: (i) a United States citizen; (ii) a Lawful Permanent Resident; (iii) a person whose physical presence in the United States is authorized; (iv) allowed by the federal Department of Homeland Security and who, under federal immigration laws or

regulations, is authorized to be employed in the U.S.; or (v) is otherwise authorized to provide services under the Contract.

- D.11. Records. The Contractor shall maintain documentation for all charges under this Contract. The books, records, and documents of the Contractor, for work performed or money received under this Contract, shall be maintained for a period of five (5) full years from the date of the final payment and shall be subject to audit at any reasonable time and upon reasonable notice by the State, the Comptroller of the Treasury, or their duly appointed representatives. The financial statements shall be prepared in accordance with generally accepted accounting principles.
- D.12. Monitoring. The Contractor's activities conducted and records maintained pursuant to this Contract shall be subject to monitoring and evaluation by the State, the Comptroller of the Treasury, or their duly appointed representatives.
- D.13. Progress Reports. The Contractor shall submit brief, periodic, progress reports to the State as requested.
- D.14. Strict Performance. Failure by any Party to this Contract to require, in any one or more cases, the strict performance of any of the terms, covenants, conditions, or provisions of this Contract shall not be construed as a waiver or relinquishment of any term, covenant, condition, or provision. No term or condition of this Contract shall be held to be waived, modified, or deleted except by a written amendment signed by the Parties.
- D.15. Independent Contractor. The Parties shall not act as employees, partners, joint venturers, or associates of one another. The Parties are independent contracting entities. Nothing in this Contract shall be construed to create an employer/employee relationship or to allow either Party to exercise control or direction over the manner or method by which the other transacts its business affairs or provides its usual services. The employees or agents of one Party are not employees or agents of the other Party.
- D.16. Patient Protection and Affordable Care Act. The Contractor agrees that it will be responsible for compliance, if applicable, with the Patient Protection and Affordable Care Act ("PPACA") with respect to itself and its employees, including any obligation to report health insurance coverage, provide health insurance coverage, or pay any financial assessment, tax, or penalty for not providing health insurance. The Contractor shall indemnify the State and hold it harmless for any costs to the State arising from Contractor's failure to fulfill its PPACA responsibilities for itself or its employees.
- D.17. Limitation of State's Liability. The State shall have no liability except as specifically provided in this Contract. In no event will the State be liable to the Contractor or any other party for any lost revenues, lost profits, loss of business, decrease in the value of any securities or cash position, time, money, goodwill, or any indirect, special, incidental, punitive, exemplary or consequential damages of any nature, whether based on warranty, contract, statute, regulation, tort (including but not limited to negligence), or any other legal theory that may arise under this Contract or otherwise. The State's total liability under this Contract (including any exhibits, schedules, amendments or other attachments to the Contract) or otherwise shall under no circumstances exceed the Maximum Liability.. This limitation of liability is cumulative and not per incident.
- D.18. Limitation of Contractor's Liability. In accordance with Tenn. Code Ann. § 12-3-701, the Contractor's liability for all claims arising under this Contract shall be limited to an amount equal to two (2) times the Maximum Liability amount detailed in Section C.1. and as may be amended, PROVIDED THAT in no event shall this Section limit the liability of the Contractor for: (i) intellectual property or any Contractor indemnity obligations for infringement for third-party intellectual property rights; (ii) any claims covered by any specific provision in the Contract providing for liquidated damages; or (iii) any claims for intentional torts, criminal acts, fraudulent conduct, or acts or omissions that result in personal injuries or death.
- D.19. Hold Harmless. The Contractor agrees to indemnify and hold harmless the State of Tennessee as well as its officers, agents, and employees from and against any and all claims, liabilities,



losses, and causes of action which may arise, accrue, or result to any person, firm, corporation, or other entity which may be injured or damaged as a result of acts, omissions, or negligence on the part of the Contractor, its employees, or any person acting for or on its or their behalf relating to this Contract. The Contractor further agrees it shall be liable for the reasonable cost of attorneys for the State to enforce the terms of this Contract.

In the event of any suit or claim, the Parties shall give each other immediate notice and provide all necessary assistance to respond. The failure of the State to give notice shall only relieve the Contractor of its obligations under this Section to the extent that the Contractor can demonstrate actual prejudice arising from the failure to give notice. This Section shall not grant the Contractor, through its attorneys, the right to represent the State in any legal matter, as the right to represent the State is governed by Tenn. Code Ann. § 8-6-106.

- D.20. Tennessee Consolidated Retirement System. Subject to statutory exceptions contained in Tenn. Code Ann. §§ 8-36-801, *et seq.*, the law governing the Tennessee Consolidated Retirement System ("TCRS"), provides that if a retired member of TCRS, or of any superseded system administered by TCRS, or of any local retirement fund established under Tenn. Code Ann. §§ 8-35-101, *et seq.*, accepts State employment, the member's retirement allowance is suspended during the period of the employment. Accordingly and notwithstanding any provision of this Contract to the contrary, the Contractor agrees that if it is later determined that the true nature of the working relationship between the Contractor and the State under this Contract is that of "employee/employer" and not that of an independent contractor, the Contractor, if a retired member of TCRS, may be required to repay to TCRS the amount of retirement benefits the Contractor received from TCRS during the Term.
- D.21. Tennessee Department of Revenue Registration. The Contractor shall comply with all applicable registration requirements contained in Tenn. Code Ann. §§ 67-6-601 – 608. Compliance with applicable registration requirements is a material requirement of this Contract.
- D.22. Debarment and Suspension. The Contractor certifies, to the best of its knowledge and belief, that it, its current and future principals, its current and future subcontractors and their principals:
- a. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal or state department or agency;
 - b. have not within a three (3) year period preceding this Contract been convicted of, or had a civil judgment rendered against them from commission of fraud, or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or grant under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false statements, or receiving stolen property;
 - c. are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) with commission of any of the offenses detailed in section b. of this certification; and
 - d. have not within a three (3) year period preceding this Contract had one or more public transactions (federal, state, or local) terminated for cause or default.

The Contractor shall provide immediate written notice to the State if at any time it learns that there was an earlier failure to disclose information or that due to changed circumstances, its principals or the principals of its subcontractors are excluded or disqualified.

- D.23. Force Majeure. "Force Majeure Event" means fire, flood, earthquake, elements of nature or acts of God, wars, riots, civil disorders, rebellions or revolutions, acts of terrorism or any other similar cause beyond the reasonable control of the Party except to the extent that the non-performing Party is at fault in failing to prevent or causing the default or delay, and provided that the default or delay cannot reasonably be circumvented by the non-performing Party through the use of



alternate sources, workaround plans or other means. A strike, lockout or labor dispute shall not excuse either Party from its obligations under this Contract. Except as set forth in this Section, any failure or delay by a Party in the performance of its obligations under this Contract arising from a Force Majeure Event is not a default under this Contract or grounds for termination. The non-performing Party will be excused from performing those obligations directly affected by the Force Majeure Event, and only for as long as the Force Majeure Event continues, provided that the Party continues to use diligent, good faith efforts to resume performance without delay. The occurrence of a Force Majeure Event affecting Contractor's representatives, suppliers, subcontractors, customers or business apart from this Contract is not a Force Majeure Event under this Contract. Contractor will promptly notify the State of any delay caused by a Force Majeure Event (to be confirmed in a written notice to the State within forty-eight (48) hours of the inception of the delay) that a Force Majeure Event has occurred, and will describe in reasonable detail the nature of the Force Majeure Event. If any Force Majeure Event results in a delay in Contractor's performance longer than forty-eight (48) hours, the State may, upon notice to Contractor: (a) cease payment of the fees until Contractor resumes performance of the affected obligations; or (b) immediately terminate this Contract or any purchase order, in whole or in part, without further payment except for fees then due and payable. Contractor will not increase its charges under this Contract or charge the State any fees other than those provided for in this Contract as the result of a Force Majeure Event.

- D.24. State and Federal Compliance. The Contractor shall comply with all applicable state and federal laws and regulations in the performance of this Contract.
- D.25. Governing Law. This Contract shall be governed by and construed in accordance with the laws of the State of Tennessee. The Tennessee Claims Commission or the state or federal courts in Tennessee shall be the venue for all claims, disputes, or disagreements arising under this Contract. The Contractor acknowledges and agrees that any rights, claims, or remedies against the State of Tennessee or its employees arising under this Contract shall be subject to and limited to those rights and remedies available under Tenn. Code Ann. §§ 9-8-101 - 407.
- D.26. Entire Agreement. This Contract is complete and contains the entire understanding between the Parties relating to its subject matter, including all the terms and conditions of the Parties' agreement. This Contract supersedes any and all prior understandings, representations, negotiations, and agreements between the Parties, whether written or oral.
- D.27. Severability. If any terms and conditions of this Contract are held to be invalid or unenforceable as a matter of law, the other terms and conditions of this Contract shall not be affected and shall remain in full force and effect. The terms and conditions of this Contract are severable.
- D.28. Headings. Section headings of this Contract are for reference purposes only and shall not be construed as part of this Contract.
- D.29. Incorporation of Additional Documents. Each of the following documents is included as a part of this Contract by reference. In the event of a discrepancy or ambiguity regarding the Contractor's duties, responsibilities, and performance under this Contract, these items shall govern in order of precedence below:
- a. any amendment to this Contract, with the latter in time controlling over any earlier amendments;
 - b. this Contract with any attachments or exhibits (excluding the items listed at subsections c. through f., below), which includes;
 - (1) Attachment A ATTESTATION RE PERSONNEL USED IN CONTRACT PERFORMANCE
 - (2) Attachment B PERFORMANCE GUARANTEES AND LIQUIDATED DAMAGES
 - (3) Attachment C REPORTING REQUIREMENTS
 - (4) Attachment D Short Term Disability (STD) Insurance and Long Term Disability (LTD) Insurance Minimum Benefit Provisions
 - c. any clarifications of or addenda to the Contractor's proposal seeking this Contract;

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- d. the State solicitation, as may be amended, requesting responses in competition for this Contract;
 - e. any technical specifications provided to proposers during the procurement process to award this Contract;
 - f. the Contractor's response seeking this Contract; and
 - g. the Contractor's Group Master Policy and/or Certificate of Coverage for this Program as approved by the Tennessee Department of Commerce and Insurance.

D.30. Insurance. Contractor shall provide the State a certificate of insurance ("COI") evidencing the coverages and amounts specified below. The COI shall be provided ten (10) business days prior to the Effective Date and again upon renewal or replacement of coverages required by this Contract. If insurance expires during the Term, the State must receive a new COI at least thirty (30) calendar days prior to the insurance's expiration date. If the Contractor loses insurance coverage, does not renew coverage, or for any reason becomes uninsured during the Term, the Contractor shall notify the State immediately.

The COI shall be on a form approved by the Tennessee Department of Commerce and Insurance ("TDCI") and signed by an authorized representative of the insurer. The COI shall list each insurer's national association of insurance commissioners (also known as NAIC) number or federal employer identification number and list the State of Tennessee, Risk Manager, 312 Rosa L. Parks Ave., 3rd floor Central Procurement Office, Nashville, TN 37243 in the certificate holder section. At any time, the State may require the Contractor to provide a valid COI detailing coverage description; insurance company; policy number; exceptions; exclusions; policy effective date; policy expiration date; limits of liability; and the name and address of insured. The Contractor's failure to maintain or submit evidence of insurance coverage is considered a material breach of this Contract.

If the Contractor desires to self-insure, then a COI will not be required to prove coverage. In place of the COI, the Contractor must provide a certificate of self-insurance or a letter on the Contractor's letterhead detailing its coverage, liability policy amounts, and proof of funds to reasonably cover such expenses. Compliance with Tenn. Code Ann. § 50-6-405 and the rules of the TDCI is required for the Contractor to self-insure workers' compensation.

All insurance companies must be: (a) acceptable to the State; (b) authorized by the TDCI to transact business in the State of Tennessee; and (c) rated A- VII or better by A. M. Best. The Contractor shall provide the State evidence that all subcontractors maintain the required insurance or that the subcontractors are included under the Contractor's policy.

The Contractor agrees to name the State as an additional insured on any insurance policies with the exception of workers' compensation (employer liability) and professional liability (errors and omissions) ("Professional Liability") insurance. Also, all policies shall contain an endorsement for a waiver of subrogation in favor of the State.

The deductible and any premiums are the Contractor's sole responsibility. Any deductible over fifty thousand dollars (\$50,000) must be approved by the State. The Contractor agrees that the insurance requirements specified in this Section do not reduce any liability the Contractor has assumed under this Contract including any indemnification or hold harmless requirements. The State agrees that it shall give written notice to the Contractor as soon as practicable after the State becomes aware of any claim asserted or made against the State, but in no event later than thirty (30) calendar days after the State becomes aware of such claim. The failure of the State to give notice shall only relieve the Contractor of its obligations under this Section to the extent that the Contractor can demonstrate actual prejudice arising from the failure to give notice. This Section shall not grant the Contractor or its insurer, through its attorneys, the right to represent the State in any legal matter, as the right to represent the State is governed by Tenn. Code Ann. § 8-6-106.

All coverage required shall be on a primary basis and noncontributory with any other insurance coverage or self-insurance carried by the State. The State reserves the right to amend or require additional endorsements, types of coverage, and higher or lower limits of coverage depending on the nature of the work. Purchases or contracts involving any hazardous activity or equipment,



tenant, concessionaire and lease agreements, alcohol sales, cyber-liability risks, environmental risks, special motorized equipment, or property may require customized insurance requirements (e.g. umbrella liability insurance) in addition to the general requirements listed below.

The Contractor shall obtain and maintain, at a minimum, the following insurance coverages and policy limits.

a. Commercial General Liability Insurance

- 1) The Contractor shall maintain commercial general liability insurance, which shall be written on an Insurance Services Office, Inc. (also known as ISO) occurrence form (or a substitute form providing equivalent coverage) and shall cover liability arising from property damage, premises/operations, independent contractors, contractual liability, completed operations/products, personal and advertising injury, and liability assumed under an insured contract (including the tort liability of another assumed in a business contract).
- 2) The Contractor shall maintain bodily injury/property damage with a combined single limit not less than one million dollars (\$1,000,000) per occurrence and two million dollars (\$2,000,000) aggregate for bodily injury and property damage, including products and completed operations coverage with an aggregate limit of at least two million dollars (\$2,000,000).

b. Workers' Compensation and Employer Liability Insurance

- 1) For Contractors statutorily required to carry workers' compensation and employer liability insurance, the Contractor shall maintain:
 - i. Workers' compensation and employer liability insurance in the amounts required by appropriate state statutes; or
 - ii. In an amount not less than one million dollars (\$1,000,000) including employer liability of one million dollars (\$1,000,000) per accident for bodily injury by accident, one million dollars (\$1,000,000) policy limit by disease, and one million dollars (\$1,000,000) per employee for bodily injury by disease.
- 2) If the Contractor certifies that it is exempt from the requirements of Tenn. Code Ann. §§ 50-6-101 – 103, then the Contractor shall furnish written proof of such exemption for one or more of the following reasons:
 - i. The Contractor employees fewer than five (5) employees;
 - ii. The Contractor is a sole proprietor;
 - iii. The Contractor is in the construction business or trades with no employees;
 - iv. The Contractor is in the coal mining industry with no employees;
 - v. The Contractor is a state or local government; or
 - vi. The Contractor self-insures its workers' compensation and is in compliance with the TDCI rules and Tenn. Code Ann. § 50-6-405.



SPECIAL TERMS AND CONDITIONS:

1. Conflicting Terms and Conditions. Should any of these special terms and conditions conflict with any other terms and conditions of this Contract, the special terms and conditions shall be subordinate to the Contract's other terms and conditions.

E.2. Confidentiality of Records. Strict standards of confidentiality of records and information shall be maintained in accordance with applicable state and federal law. All material and information, regardless of form, medium or method of communication, provided to the Contractor by the State or acquired by the Contractor on behalf of the State that is regarded as confidential under state or federal law shall be regarded as "Confidential Information." Nothing in this Section shall permit Contractor to disclose any Confidential Information, regardless of whether it has been disclosed or made available to the Contractor due to intentional or negligent actions or inactions of agents of the State or third parties. Confidential Information shall not be disclosed except as required or permitted under state or federal law. Contractor shall take all necessary steps to safeguard the confidentiality of such material or information in conformance with applicable state and federal law.

Upon termination of the Contract, all Confidential Information in the Contractor's possession shall be returned to the State or destroyed by the Contractor as determined and directed by the State. The obligations set forth in this Section shall survive the termination of this Contract.

E.3. Ownership of Software and Work Products.

a. Definitions.

- (1) "Contractor-Owned Software," shall mean commercially available software the rights to which are owned by Contractor, including but not limited to commercial "off-the-shelf" software which is not developed using State's money or resources.
- (2) "Custom-Developed Application Software," shall mean customized application software developed by Contractor solely for State.
- (3) "Rights Transfer Application Software," shall mean any pre-existing application software owned by Contractor or a third party, provided to State and to which Contractor will grant and assign, or will facilitate the granting and assignment of, all rights, including the source code, to State.
- (4) "Third-Party Software," shall mean software not owned by the State or the Contractor.
- (5) "Work Product," shall mean all deliverables exclusive of hardware, such as software, software source code, documentation, planning, etc., that are created, designed, developed, or documented by the Contractor exclusively for the State during the course of the project using State's money or resources, including Custom-Developed Application Software. If the deliverables under this Contract include Rights Transfer Application Software, the definition of Work Product shall also include such software. Work Product shall not include Contractor-Owned Software or Third-Party Software.

b. Rights and Title to the Software

- (1) All right, title and interest in and to the Contractor-Owned Software shall at all times remain with Contractor, subject to any license granted under this Contract.
- (2) All right, title and interest in and to the Work Product, and to modifications thereof made by State, including without limitation all copyrights, patents, trade secrets and other intellectual property and other proprietary rights embodied by and arising out of the Work Product, shall belong to State. To the extent such rights



do not automatically belong to State, Contractor hereby assigns, transfers, and conveys all right, title and interest in and to the Work Product, including without limitation the copyrights, patents, trade secrets, and other intellectual property rights arising out of or embodied by the Work Product. Contractor and its employees, agents, contractors or representatives shall execute any other documents that State or its counsel deem necessary or desirable to document this transfer or allow State to register its claims and rights to such intellectual property rights or enforce them against third parties.

- (3) All right, title and interest in and to the Third-Party Software shall at all times remain with the third party, subject to any license granted under this Contract.

c. The Contractor may use for its own purposes the general knowledge, skills, experience, ideas, concepts, know-how, and techniques obtained and used during the course of performing under this Contract. The Contractor may develop for itself, or for others, materials which are similar to or competitive with those that are produced under this Contract.

E.4. State Furnished Property. The Contractor shall be responsible for the correct use, maintenance, and protection of all articles of nonexpendable, tangible, personal property furnished by the State for the Contractor's use under this Contract. Upon termination of this Contract, all property furnished by the State shall be returned to the State in the same condition as when received, less reasonable wear and tear. Should the property be destroyed, lost, or stolen, the Contractor shall be responsible to the State for the fair market value of the property at the time of loss.

E.5. Contractor Commitment to Diversity. The Contractor shall comply with and make reasonable business efforts to exceed the commitment to diversity represented by the Contractor's response to RFP-31786-00122 (RFP Attachment 6.2, Section B.15) and resulting in this Contract.

The Contractor shall assist the State in monitoring the Contractor's performance of this commitment by providing, as requested, a quarterly report of participation in the performance of this Contract by small business enterprises and businesses owned by minorities, women, and Tennessee service-disabled veterans. Such reports shall be provided to the state of Tennessee Governor's Office of Diversity Business Enterprise in the required form and substance.

E.6. Liquidated Damages. If the Contractor fails to perform in accordance with any term or provision of this contract, only provides partial performance of any term or provision of the Contract, violates any warranty, or any act prohibited or restricted by the Contract occurs, ("Liquidated Damages Event"), the State may assess damages on Contractor ("Liquidated Damages"). The State shall notify the Contractor of amounts to be assessed as Liquidated Damages. The Parties agree that due to the complicated nature of the Contractor's obligations under this Contract it would be difficult to specifically designate a monetary amount for Contractor's failure to fulfill its obligations regarding the Liquidated Damages Event as these amounts are likely to be uncertain and not easily proven. Contractor has carefully reviewed the Liquidated Damages contained in Attachment B and agrees that these amounts represent a reasonable relationship between the amount and what might reasonably be expected in the event of a Liquidated Damages Event, and are a reasonable estimate of the damages that would occur from a Liquidated Damages Event. The Parties agree that the Liquidated Damages represent solely the damages and injuries sustained by the State in losing the benefit of the bargain with Contractor and do not include any injury or damage sustained by a third party. The Contractor agrees that the Liquidated Damages are in addition to any amounts Contractor may owe the State pursuant to the indemnity provision or any other sections of this Contract.

The State is not obligated to assess Liquidated Damages before availing itself of any other remedy. The State may choose to discontinue Liquidated Damages and avail itself of any other remedy available under this Contract or at law or equity.

E. 7. Personally Identifiable Information. While performing its obligations under this Contract, Contractor may have access to Personally Identifiable Information held by the State ("PII"). For the purposes of this Contract, "PII" includes "Nonpublic Personal Information" as that term is



defined in Title V of the Gramm-Leach-Bliley Act of 1999 or any successor federal statute, and the rules and regulations thereunder, all as may be amended or supplemented from time to time ("GLBA") and personally identifiable information and other data protected under any other applicable laws, rule or regulation of any jurisdiction relating to disclosure or use of personal information ("Privacy Laws"). Contractor agrees it shall not do or omit to do anything which would cause the State to be in breach of any Privacy Laws. Contractor shall, and shall cause its employees, agents and representatives to: (i) keep PII confidential and may use and disclose PII only as necessary to carry out those specific aspects of the purpose for which the PII was disclosed to Contractor and in accordance with this Contract, GLBA and Privacy Laws; and (ii) implement and maintain appropriate technical and organizational measures regarding information security to: (A) ensure the security and confidentiality of PII; (B) protect against any threats or hazards to the security or integrity of PII; and (C) prevent unauthorized access to or use of PII. Contractor shall immediately notify State: (1) of any disclosure or use of any PII by Contractor or any of its employees, agents and representatives in breach of this Contract; and (2) of any disclosure of any PII to Contractor or its employees, agents and representatives where the purpose of such disclosure is not known to Contractor or its employees, agents and representatives. The State reserves the right to review Contractor's policies and procedures used to maintain the security and confidentiality of PII and Contractor shall, and cause its employees, agents and representatives to, comply with all reasonable requests or directions from the State to enable the State to verify and/or procure that Contractor is in full compliance with its obligations under this Contract in relation to PII. Upon termination or expiration of the Contract or at the State's direction at any time in its sole discretion, whichever is earlier, Contractor shall immediately return to the State any and all PII which it has received under this Contract and shall destroy all records of such PII.

The Contractor shall report to the State any instances of unauthorized access to or potential disclosure of PII in the custody or control of Contractor ("Unauthorized Disclosure") that come to the Contractor's attention. Any such report shall be made by the Contractor within twenty-four (24) hours after the Unauthorized Disclosure has come to the attention of the Contractor. Contractor shall take all necessary measures to halt any further Unauthorized Disclosures. The Contractor, at the sole discretion of the State, shall provide no cost credit monitoring services for individuals whose PII was affected by the Unauthorized Disclosure. The Contractor shall bear the cost of notification to all individuals affected by the Unauthorized Disclosure, including individual letters and public notice. The remedies set forth in this Section are not exclusive and are in addition to any claims or remedies available to this State under this Contract or otherwise available at law.



WITNESS WHEREOF,

METROPOLITAN LIFE INSURANCE COMPANY:

[Handwritten Signature] 10/21/16

 CONTRACTOR SIGNATURE DATE

MICHAEL McDERMOTT, VICE PRESIDENT

 PRINTED NAME AND TITLE OF CONTRACTOR SIGNATORY (above)

STATE OF TENNESSEE,
STATE INSURANCE COMMITTEE,

[Handwritten Signature] 10/26/16

 LARRY B. MARTIN, COMMISSIONER DATE



ATTACHMENT A

ATTESTATION RE PERSONNEL USED IN CONTRACT PERFORMANCE

| | |
|--|---------------------------------|
| SUBJECT CONTRACT NUMBER: | |
| CONTRACTOR LEGAL ENTITY NAME: | METROPOLITAN LIFE INSURANCE CO. |
| FEDERAL EMPLOYER IDENTIFICATION NUMBER: (or Social Security Number) | [REDACTED] |

The Contractor, identified above, does hereby attest, certify, warrant, and assure that the Contractor shall not knowingly utilize the services of an illegal immigrant in the performance of this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant in the performance of this Contract.



CONTRACTOR SIGNATURE

NOTICE: This attestation MUST be signed by an individual empowered to contractually bind the Contractor. Attach evidence documenting the individual's authority to contractually bind the Contractor, unless the signatory is the Contractor's chief executive or president.

MICHAEL MC DERMOTT, VICE PRESIDENT

PRINTED NAME AND TITLE OF SIGNATORY

10/21/16

DATE OF ATTESTATION



CONTRACT ATTACHMENT B

PERFORMANCE GUARANTEES AND LIQUIDATED DAMAGES

To effectively manage contractual performance, the State has established performance guarantees to evaluate the Contractor's obligations with respect to the Contract. The Contractor is expected to perform according to a certain level of standards. If these standards are not met, the State is entitled to impose liquidated damage assessments. The list of Performance Guarantees and associated Liquidated Damages are included in this Attachment.

1. **Performance Reporting:** The Contractor shall develop a Performance Report Card as a means to measure compliance on a quarterly basis. The Contractor shall provide the quarterly performance report card in a manner acceptable to the State, on or before the 20th day of the month following the reporting quarter unless approved otherwise in writing by the State. Supporting documentation used to calculate the performance guarantees shall be provided with the Performance Report Card. The Performance Report Card shall include cumulative data over the life of the contract.
2. **Payment of Liquidated Damages:** It is agreed by the State and the Contractor that any liquidated damages assessed by the State shall be due and payable to the State within forty-five (45) calendar days after Contractor receipt of the Invoice containing an assessment of liquidated damages. If payment is not made by the due date, said liquidated damages may be withheld from future payments by the State without further notice.
3. **Maximum Assessment:** The maximum amount of Liquidated Damages payable over any twelve (12) month period shall not exceed five percent (5%) of the annual maximum liability in the Contract at the beginning of the calendar year during which the assessments occurred. In the event that a single occurrence subjects the Contractor to Liquidated Damages in multiple subsections of this provision, the State is entitled to assess a single Liquidated Damage selected at the discretion of the State.
4. **Waiver of Liquidated Damages:** The State, in its sole discretion, may elect not to assess Liquidated Damages against the Contractor in certain instances, including but not limited to the following:
 - a. Where the State determines that only inconsequential damage has occurred, unless the deficiency is part of a recurring or frequent pattern of deficiency, with regard to one (1) or more Contract deliverables or requirements
 - b. For performance measures that are resolved based on the Contractor's corrective action plan
 - c. If the failure is not due to Contractor fault (i.e. caused by factors beyond the reasonable control and without any material error or negligence of the Contractor, its staff or subcontractors)
 - d. Where no damage or injury has been sustained by the State or its Members
 - e. Where the failure does not result in increased Contract management time or expense
 - f. Where the failure results from the State's failure to perform
 - g. For other reasons at the State's sole discretion
5. **General Liquidated Damages:** In the event that the Contractor has failed to meet a performance guarantee that is set out in the Contract, but for which the Liquidated Damage standards are not spelled out in this Attachment, the State may assess liquidated damages under this General Liquidated Damages provision. The liquidated damages may be assessed at the rate of five hundred dollars (\$500.00) per business day or percentage point missed until the guarantee has been met.
6. The Contractor shall pay to the State the indicated total dollar assessment upon notification by the State that an amount is due, through the term of this Contract.
7. As prior approved by the State in writing, performance guarantees shall be measured specific to the Program.
8. This section does not prohibit or restrict the State's right to claim actual damages pursuant to the Contract.


Performance Guarantees:

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| 1. Program Start-up (see Contract Section A.13.e.) | |
| Guarantee | All services required by this contract between the "contract start date" and the "go-live" date as specified in contract section A.13.e. shall be completed as specified. |
| Assessment | One thousand dollars (\$1,000.00) for each day beyond the deadline that any service deliverable is not completed. |
| Measurement | Measured, reported, reconciled, and paid no later than three (3) months after the go-live date. |
| 2. Enrollment Set-Up (see Contract Section A.9.d.) | |
| Guarantee | Enrollment information shall be loaded, tested, verified and available online for use no later than thirty (30) days prior to the go-live date specified in Contract Section A.13.e.3. |
| Assessment | Five hundred (\$500) for each day beyond the date specified in Contract Section A.13.e.22. |
| Measurement | Measured, reported, reconciled and paid no later than three (3) months after the go-live date. |
| 3. Enrollment Posting (see Contract Section A.9.e.) | |
| Guarantee | One hundred percent (100%) of electronically transmitted enrollment updates, including the resolution of any errors identified during processing, shall be processed within four (4) business days of receipt of the weekly file as required in Contract Section A.9.e. |
| Assessment | One hundred dollars (\$100) per day for the first (1 st) and second (2 nd) business days out of compliance; five hundred dollars (\$500) per business day thereafter. |
| Measurement | Measured and reported weekly; reconciled and paid quarterly. |
| 4. Enrollment Discrepancies (see Contract A.9.e.) | |
| Guarantee | Resolve all enrollment discrepancies (any difference of values between the State's database and the Contractor's database) as identified within one (1) business day of notification by the State or identification by the Contractor, as required in Contract Section A.9.e. |
| Assessment | Per discrepancy, one hundred (\$100) per day for the first (1 st) and second (2 nd) business days out of compliance; five hundred (\$500) per business day thereafter. |
| Measurement | Measured and reported quarterly; reconciled and paid quarterly. |
| 5. Program Go-Live (see Contract Section A.13.) | |
| Guarantee | All benefits and services required by this contract shall take effect (i.e. "go-live") and be fully operational on January 1, 2018. |
| Assessment | One thousand dollars (\$1,000.00) for each day beyond the deadline that all services are not fully operational. |
| Measurement | Measured, reported, reconciled, and paid no later than three (3) months after the go-live date. |
| 6. Approval of Communication Materials (see Contract Section A.5.a.) | |
| Guarantee | All materials produced by the Contractor shall be provided to the State for review and prior to planned printing, assembly, and/or distribution, as required in Contract Section A.5.a. |
| Assessment | One thousand dollars (\$1,000.00) for each occurrence the standard is not met. An |



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| | occurrence is defined as per mailing and not per mail piece. |
| Measurement | Reported, reconciled, and paid per occurrence through the duration of the Contract. |
| 7. Tennessee Edison System Interface (see Contract Section A.9.) | |
| Guarantee | Contractor's interface with the Edison System shall be fully operational by the date specified in Contract Sections A.13.e.22., and the contractor shall maintain, from January 1, 2018 through the term of the contract, a valid interface with the Edison System. |
| Assessment | One thousand dollars (\$1,000.00) per day for every day out of compliance. |
| Measurement | Fully operational shall mean the Edison Certification of Interface Acceptance has been executed and that weekly files obtained by the Contractor from the State's Edison system will be timely and accurately processed and the data loaded directly into the Contractor's production database. Ongoing measurement, reconciled quarterly, and quarterly assessment paid quarterly. |
| 8. Average Speed of Answer (see Contract Section A.3.) | |
| Guarantee | The Contractor's call center shall maintain a monthly average speed of answer (ASA) of thirty (30) seconds or less, as required in Contract Section A.3.c.(1). |
| Assessment | One thousand dollars (\$1,000) for each calendar month that the average speed of answer exceeds the threshold above. |
| Measurement | The Contractor shall calculate the number of instances during each day during which a caller's time-to-answer exceeds this threshold (based on Contractor's internal telephone support system reports) compared to the total number of calls per day. Measured and reported on a weekly basis from August 1, 2017 through sixty (60) days after the go-live date. Thereafter, measured and reported monthly. Reconciled, assessed and paid quarterly. |
| 9. Management Reporting (see Contract Section A.12.) | |
| Guarantee | All reports shall be delivered as specified in Section A.12 and Contract Attachment C, unless otherwise directed by the state. |
| Assessment | One hundred dollars (\$100.00) for each report not delivered within the time frame specified in the contract. |
| Measurement | Measured based on report due date (weekly, monthly, quarterly, semi-annually, and annually); Reconciled quarterly and quarterly assessment paid annually. |
| 10. Member Satisfaction (see Contract Section A.7.j.) | |
| Guarantee | The level of overall customer satisfaction, which is measured annually by a State-approved Member Satisfaction Survey, will be eighty-five percent (85%) or greater in the first year of the contract and equal to, or greater than, ninety percent (90%) in all subsequent years of the contract term. |
| Assessment | Ten thousand dollars (\$10,000.00) for failure to reach the guarantee. |
| Measurement | Measured, reported, reconciled and paid annually. |
| 11. Claims Payment Accuracy (see Contract Section A.1.d.) | |
| Guarantee | Claims payment accuracy shall be ninety-eight percent (98%) or higher. |
| Assessment | One thousand dollars (\$1,000) for each full percentage point below ninety-eight percent |



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| | (98%) for each contracted quarter. |
| Measurement | The measurement of claims processed with an accurate payment of benefits divided by the total number of claims with payments in the audited population. Quarterly internal audit performed by the Contractor on a statistically valid sample. Measured and reported on a calendar quarter basis; reconciled annually on a calendar year basis. |
| 12. Claims Processing Accuracy (see Contract Section A.1.d.) | |
| Guarantee | Claims processing accuracy shall be ninety-seven percent (97%) or higher. |
| Assessment | One thousand dollars (\$1,000) for each full percentage point below ninety-seven percent (97%), for each contracted quarter. |
| Measurement | The measurement of claims processed without any type of error divided by the total number of claims in the audited population. Quarterly internal audit performed by the Contractor on a statistically valid sample. Measured and reported on a calendar quarter basis; reconciled annually on a calendar year basis. |
| 13. Claims Processing Turnaround (see Contract Section A.1.d.) | |
| Guarantee | The Contractor shall process within twenty-one (21) calendar days ninety-eight percent (98%) or higher of clean claims |
| Assessment | Five thousand dollars (\$5,000) for each full percentage point below the required minimum standard of ninety-eight percent (98%) within twenty-one (21) days. |
| Measurement | The time elapsed from the date all information necessary to process a claim is received to the date the claim is processed. Quarterly internal audit performed by the Contractor on a statistically valid sample. Measured and reported on a calendar quarter basis; reconciled annually on a calendar year basis. |

Liquidated Damages:

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| 1. Privacy and Security of Member Information (see Contract Section A.10) | |
| Guarantee | The Contractor shall not release, intentionally or unintentionally, members' personal information, enrollment information, or claims information to unauthorized parties. |
| Liquidated Damages Assessment | For releases affecting fewer than five hundred (500) members: Two thousand five hundred dollars (\$2,500) for the first violation, five thousand dollars (\$5,000) for the second violation and ten thousand dollars (\$10,000) for the third and any additional violations. For releases affecting five hundred (500) or more members: Twenty-five thousand dollars (\$25,000) per violation. The assessment will be imposed on a per incident basis and the assessment will be levied on the graduated basis detailed above. ***In the event Contractor i/s responsible for any Federal or State Penalties related to a privacy violation, the State may, at its discretion waive any Liquidated Damages due the State in association with the same violation.*** |
| Measurement | Measured, reported, reconciled, and paid per occurrence. |



CONTRACT ATTACHMENT C

REPORTING REQUIREMENTS

As required by Contract Section A.12., the Contractor shall submit Management Reports to the State. The reports shall be used by the State to assess the Program costs and utilization as well as reconcile the Liquidated Damages. All reports shall be submitted in Microsoft Excel format, unless otherwise specified by the State, and shall be sent to the State via secure email.

Unless otherwise directed by the State, the Contractor shall submit reports as follows:

- (1) Weekly reports shall be submitted by Tuesday of the following week;
- (2) Monthly reports shall be submitted by the 15th of the following month;
- (3) Quarterly reports shall be submitted by the 20th of the following month;
- (4) Semi-Annual Reports shall be submitted by the 20th of the following month;
- (5) Annual reports shall be submitted within sixty (60) days after the end of the calendar year.

Reports shall include:

- 1) **Performance Guarantees and Liquidated Damages Tracking**, as detailed in Contract Attachment B, each component to be listed with guarantee and actual results, submitted quarterly and annually using the template prior approved in writing by the State; the report shall also include a narrative statement regarding the status of each item
- 2) **Quarterly Fraud and Abuse Report**, submitted quarterly by secure email using the template prior approved in writing by the State.
- 3) **Quarterly Appeals Report**, submitted quarterly by secure email in Excel using the template prior approved in writing by the State.
- 4) **Call Center Activity Reports**, as detailed in Contract Section A.3.c, submitted weekly, then monthly.
 - a. Average Speed of Answer – statistics to support an average speed of answer (ASA) of thirty (30) seconds or less each month
 - b. Open Call/Inquiry Closure - statistics to support rate of 90% or greater within five (5) business days
- 5) **Annual Member Satisfaction Survey Report**, submitted annually by agreed upon date by secure email using the template prior approved in writing by the State.
- 6) **Annual Account Team Satisfaction Survey Report**, submitted annually using the template prior approved in writing by the State
- 7) **Annual BC/DR Test Results Report**, submitted annually by email using the template prior approved in writing by the State.
- 8) **Weekly File Transmission Statistics Report**, submitted by secure email within one (1) business day of processing the weekly enrollment update file using the template prior approved in writing by the State.
- 9) **Quarterly Enrollment System Modification Log**, submitted quarterly by secure email using the template prior approved in writing by the State.
- 10) **Quarterly Paid Claims Analysis Report**, submitted quarterly by secure email using the template prior approved in writing by the State.



- 11) **Quarterly Financial Analysis Reports**, submitted quarterly by secure email using the template prior approved in writing by the State.
- 12) **Ad-Hoc Reports**, The Contractor shall submit such ad-hoc reports as are deemed by the State to be necessary to analyze the DPPO Program. The exact format, frequency and due dates for such reports shall be mutually agreed upon with the Contractor and shall be submitted at no cost to the State.
- 13) **FedRamp, ISO 27000 or SSAE 16 SOC2 Type 2 report**, once a final report has been obtained by the Contractor, the Contractor shall submit report annually as required in A.8.j.



**CONTRACT
ATTACHMENT D**

Short Term Disability (STD) Insurance and Long Term Disability (LTD) Insurance Minimum Benefit Provisions

The Contractor shall provide the Program benefits shown below as the minimum provisions for each type of disability insurance program. Enhanced or additional benefits may be provided by the Contractor upon approval by the State; however, the Contractor's compensation shall not be other than specified in Contract Section C.3. These Program benefits and other detailed provisions of the benefits shall be included in the Contractor's Group Master Policy and/or Certificate of Coverage.

| Short Term Disability Insurance Program | | |
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| | Option A | Option B |
| STD Weekly Benefit % of Annual Gross Base Salary | 60% paid weekly | 60% paid weekly |
| STD Maximum per Week | \$2,500 | \$2,500 |
| STD Minimum per Week | \$25 | \$25 |
| Elimination Period | 14 calendar days | 30 calendar days |
| Definition of Disability | Own Job | Own Job |
| Duration of Benefit | 26 weeks | 26 weeks |
| Pre-Existing Conditions Limitation | None | None |
| Evidence of Insurability (EOI) | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period |
| Waiver of Premium | Included once the elimination period has been satisfied | Included once the elimination period has been satisfied |
| Integration | Full Family received due to Member's disability | Full Family received due to Member's disability |

| STD Plan Provision | Terms |
|---------------------------|---|
| Elimination Period | The period of time that a Member must be continuously disabled to be eligible for benefits under the policy. |
| Definition of Disability | A Member is considered disabled if due to an injury or illness he or she is unable to perform the duties of his or her own job and unable to earn 80% or more of his pre-disability earnings. |
| Return to Work Incentive | A Member may work while disabled. If a Member is able to work, they may earn up to 100% of his or her pre-disability earnings when combining his or her disability payments and earnings. If the sum of the disability payment and earnings exceeds 100%, the earnings will be considered an offset so that the Member receives 100% of his or her pre-disability earnings. |
| Termination of Coverage | Coverage will end on the earliest of the following: <ul style="list-style-type: none"> • The date the policy is terminated • The date the Member is no longer eligible • The date that premiums are no longer paid |



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| | Disability benefits will continue to be paid for claimants who are disabled prior to the termination date and are entitled to receive benefits. |
| Continuation of Insurance | <p>If a Member is no longer actively at work due to Family Medical Leave, coverage may continue for up to 12 weeks.</p> <p>A Member who has been enrolled in the State's short term disability insurance program for at least 12 calendar months and whose active employment ends due to a reason other than disability may convert within 31 days of termination of enrollment to an individual short term disability insurance policy or a non-State sponsored group short term disability insurance plan.</p> |
| Successive Period of Disability | If a Member returns back to work for a period of less than 14 days and goes back out on disability due to same injury or illness, the Member will not be required to satisfy a new elimination period. |
| Deductible sources of Income | <p>Member's benefit will be reduced if the Member receives another source of income due to his or her disability including the following:</p> <ol style="list-style-type: none"> 1. any amounts received (or assumed to be received*) by the Member or his or her dependents under: <ul style="list-style-type: none"> - the Canada and Quebec Pension Plans; - the Railroad Retirement Act; - any local, state, provincial or federal government disability or retirement plan or law including a motor vehicle law or similar law - any sick leave, annual leave or salary continuation plan sponsored by the Employer; 2. any Social Security disability or retirement benefits the Member or any third party receives (or is assumed to receive) on his or her own behalf or for his or her dependents; or which his or her dependents receive (or are assumed to receive) because of his or her entitlement to such benefits. 3. any Retirement Plan benefits sponsored by the Employer. "Retirement Plan" means any defined benefit or defined contribution plan sponsored or funded by the Employer. 4. any proceeds payable under any franchise or group insurance or similar plan. 5. any amounts paid because of loss of earnings or earning capacity through settlement, judgment, arbitration or otherwise, where a third party may be liable, regardless of whether liability is determined. |
| Exclusions | Suicide, act of war, participation in a riot, commission of a felony, cosmetic or elective surgery |
| Annual Gross Base Earnings | Member's gross annual base salary as of September 1 of each year or another date established by the State to be effective on October 1 of each year or another date established by the State. |

| Long Term Disability Insurance Program | | |
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| | Option 1 | Option 2 |
| LTD Benefit % of Gross Annual | 60% paid monthly | 60% paid monthly |



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| Base Salary | | |
| LTD Maximum per Month | \$7,500 per month covers an annual salary of \$150K | \$7,500 per month covers an annual salary of \$150K |
| LTD Minimum per Month | Greater of 10% of benefit or \$100 per month | Greater of 10% of benefit or \$100 per month |
| Elimination Period | 90 calendar days | 180 calendar days |
| Definition of Disability | 24 month own occupation followed by any occupation | 24 month own occupation followed by any occupation |
| Duration of Benefit | Social Security Normal Retirement Age* | Social Security Normal Retirement Age* |
| Annual Cost of Living Adjustment | Not Applicable | Not Applicable |
| Mental Nervous & Substance Abuse Limitations | 24 months | 24 months |
| Pre-Existing Conditions Limitation | 3 months prior to effective date and 12 months from effective date | 3 months prior to effective date and 12 months from effective date |
| Evidence of Insurability (EOI) | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period |
| Waiver of Premium | Included once the elimination period has been satisfied | Included once the elimination period has been satisfied |
| Integration | Full Family received due to Member's disability | Full Family received due to Member's disability |



Long Term Disability Insurance Program

| | Option 3 | Option 4 |
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| LTD Benefit % of Gross Annual Base Salary | 63% paid monthly | 63% paid monthly |
| LTD Maximum per Month | \$10,000 per month covers an annual salary of \$190K | \$10,000 per month covers an annual salary of \$190K |
| LTD Minimum per Month | Greater of 10% of benefit or \$100 per month | Greater of 10% of benefit or \$100 per month |
| Elimination Period | 90 calendar days | 180 calendar days |
| Definition of Disability | 36 month own occupation followed by any occupation | 36 month own occupation followed by any occupation |
| Duration of Benefit | Social Security Normal Retirement Age* | Social Security Normal Retirement Age* |
| Annual Cost of Living Adjustment | Included | Included |
| Mental Nervous & Substance Abuse Limitations | 24 months | 24 months |
| Pre-Existing Conditions Limitation | 3 months prior to effective date and 12 months from effective date | 3 months prior to effective date and 12 months from effective date |
| Evidence of Insurability | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period | Guaranteed Issue for New Hires who enroll within 31 days of eligibility date; EOI for Late Enrollees during Annual Enrollment Period |
| Waiver of Premium | Included once the elimination period has been satisfied | Included once the elimination period has been satisfied |
| Integration | Full Family received due to Member's disability | Full Family received due to Member's disability |

| LTD Plan Provision | Terms |
|--------------------------|--|
| Elimination Period | If the disability stops for 60 consecutive days or less during the elimination period, it will be treated as a continuous period of disability. |
| Definition of Disability | A Member is considered Disabled if due to injury or illness he or she is unable to perform his or her Own Occupation or have a loss of 20% or more of his or her pre-disability earnings (unable to earn 80% or more of his pre-disability earnings) by working in his or her regular occupation. After 24 months or 36 months, based upon Program enrollment for Member, of disability payments a Member is considered Disabled if due to injury or illness he or she is unable to perform the duties of Any Occupation or unable to earn 60% or more of his or her |



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| <p>Return to Work Incentive</p> | <p>pre-disability earnings by working in any occupation. During the first 24 months of disability benefits, earnings from working while disabled will not be considered an offset unless the sum of the Disability benefit and the earnings exceed 100% of pre-disability earnings.</p> |
| <p>Annual Cost of Living Adjustment</p> | <p>If a Member has been disabled for a period of 12 months, annually the benefit will be increased by the lesser of 3% or the Consumer Price Index for Urban Wage Earners and Clerical Workers (CPI-W).</p> |
| <p>Continuation of Insurance</p> | <p>Disability Insurance continues if a Member's Active Pay Status ends due to a Disability for which benefits under the Policy are or may become payable. Premiums for the Member will be waived while Disability Benefits are payable. If the Member does not return to Active Service, this insurance ends when the Disability ends or when benefits are no longer payable, whichever occurs first.</p> <p>If a Member's Active Service ends due to personal or family medical leave approved timely by the Employer, insurance will continue for a Member for up to 12 weeks, if the required premium is paid when due.</p> <p>A Member who has been enrolled in the State's long term disability insurance program for at least 12 calendar months and whose active employment ends due to a reason other than disability may convert within 31 days of termination of enrollment to an individual long term disability insurance policy or a non-State sponsored group long term disability insurance plan.</p> |
| <p>Successive Period of Disability</p> | <p>A separate period of Disability will be considered continuous if it is due to a related disability and occurs within 6 months of the Member returning to work for the initial period of disability.</p> |
| <p>Mental Nervous/Substance Abuse Limitations</p> | <p>Benefits will be payable for a maximum of 24 months during a Member's lifetime for a disability due to Mental Nervous conditions or Substance abuse. If confined in a hospital for treatment upon exhaustion of the 24 months, benefits will continue as long the Member remains confined.</p> |
| <p>Pre-Existing Condition</p> | <p>If within the first year of being a covered Member a Member files a disability claim, a pre-existing investigation will be performed to determine whether the Member received care or treatment for this condition during the three months prior to his or her coverage effective date. Benefits will not be payable if the disability was caused by a pre-existing condition. Time enrolled by the Member in the prior Higher Education Plan will count toward the satisfaction of pre-existing limitations under the State Program for the same income percentage replacement. Should a Member from the Higher Education Plan select a higher income replacement level under the State Program, the time enrolled in the prior plan will only count toward the same income replacement percentage in the State program; the additional percentage of replacement income will be subject to the pre-existing clause.</p> |
| <p>*Duration</p> | <p>Under Age 65 - To Member's normal retirement age Age 65 - 24 months Age 66 - 21 months</p> |



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| | <p>Age 67 - 18 months Age 68 - 15 months Age 69 and over - 12 months</p> |
| <p>Annual Gross Base Salary</p> | <p>Member's gross annual base salary as of September 1 of each year or another date established by the State to be effective on October 1 of each year or another date established by the State.</p> |
| <p>Deductible sources of Income</p> | <p>Member's monthly benefit will be reduced if the Member receives another source of income due to his or her disability including the following:</p> <ol style="list-style-type: none"> 1. any amounts received or assumed to be received by the Member or his or her dependents under: <ul style="list-style-type: none"> - the Canada and Quebec Pension Plans; - the Railroad Retirement Act; - any local, state, provincial or federal government disability or retirement plan or law; - any sick leave, annual leave or salary continuation plan sponsored by the Employer; 2. any Social Security disability or retirement benefits the Member or any third party receives or is assumed to receive on his or her own behalf or for his or her dependents; 3. any Retirement Plan benefits sponsored by the Employer. "Retirement Plan" means any defined benefit or defined contribution plan sponsored or funded by the Employer. 4. any proceeds payable under any franchise or group insurance or similar plan. 5. any amounts received by the Member or his or her dependents under any workers' compensation, occupational disease, unemployment compensation law or similar state or federal law payable for Injury or Sickness arising out of work with the Employer, including all permanent and temporary disability benefits. This includes any damages, compromises or settlement paid in place of such benefits, whether or not liability is admitted. 6. any amounts paid because of loss of earnings or earning capacity through settlement, judgment, arbitration or otherwise, where a third party may be liable, regardless of whether liability is determined. |
| <p>Survivor Benefit</p> | <p>If the Member received disability benefits under the plan and had been disabled for 180 or more days, a survivor benefit will be paid upon the Member's death. The survivor will receive a benefit equal to 3 months of the Member's gross disability benefit paid in a lump sum.</p> |

Document Approval Status

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| SetID SHARE | Contract ID 000000000000000000052383 |
| Supplier Metropolitan Life Insurance Company | |

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| Self Approved ✓ Seannalyn N Brandmeir Document Approval 1 10/27/16 - 1:24 PM | → | Approved ✓ Sherry M Snorton Document Approval 2 10/27/16 - 2:59 PM |
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CPO Level 1 & 2 Approvals

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| Approved ✓ Sharon L Pope Document Approval 3 10/27/16 - 4:14 PM |
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CPO Dir/ Chief Proc Off/ Legal

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| Approved ✓ Andrew Kidd CPO Approval - Director 10/28/16 - 10:46 AM |
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CPO Chief Proc Off

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| Approved ✓ Shannon B Howell CPO Appr -Chief Proc Officer 10/28/16 - 10:59 AM |
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Negotiations

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