

**JANUARY STATEWIDE
CONTRACT #4
RSWC # 3038
Edison # 23040**

**Department of General Services
Central Procurement Office
(CPO)**

**VENDOR:
Pomeroy IT Solutions Sales Co.**



STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES

BILL HASLAM
GOVERNOR

ROBERT E. OGLESBY, AIA
COMMISSIONER

MEMORANDUM

TO: Fiscal Review Committee

FROM: Trey Norris, Category Specialist

SUBJECT: Restricted Statewide Contract #3038, Servers & Associated Peripherals

DATE: December 15, 2014

The Category Specialist recommends approving an amendment for a one hundred eighty day (180) extension for the contract with Pomeroy IT Solutions Sales Co for the purchase and maintenance of Hewlett-Packard servers and associated peripherals. This will make the new expiration date 8/31/15.

The CPO is attempting to join the WSCA currently being negotiated by Minnesota for these services. Minnesota originally announced an anticipated effective date for the new WSCA of 9/1/14, but recently pushed back the effective date until 12/31/14. The State contract currently expires 2/28/15, but the State will require time to finalize its evaluation and approve the necessary Participating Addendums.

The Category Specialist does not anticipate it will utilize all (or any) of this extension, but is requesting the amendment for extension to ensure the State has the ability to maintain a source of supply if the WSCA is delayed any further or not in place on time.

CENTRAL PROCUREMENT OFFICE

312 ROSA L. PARKS AVENUE, 3RD FLOOR • NASHVILLE, TENNESSEE 37243
(615) 741-1035 • FAX: (615) 741-0684 • WWW.TN.GOV/GENERALSERV/

Supplemental Documentation Required for
Fiscal Review Committee

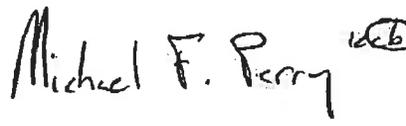
*Contact Name:	Trey Norris	*Contact Phone:	(615) 741-7148		
*Presenter's name(s):	Shay Oliphant/Trey Norris				
Edison Contract Number: <i>(if applicable)</i>	SWC 3038, Edison contract #23040	RFS Number: <i>(if applicable)</i>	N/A		
*Original or Proposed Contract Begin Date:	9/9/2010	*Current or Proposed End Date:	2/28/15		
Current Request Amendment Number: <i>(if applicable)</i>	Number 1				
Proposed Amendment Effective Date: <i>(if applicable)</i>	3/1/15				
*Department Submitting:	General Services				
*Division:	Central Procurement Office				
*Date Submitted:	12/15/2014				
*Submitted Within Sixty (60) days: <i>If not, explain:</i>	Yes				
*Contract Vendor Name:	Pomeroy IT Solutions Sales Co				
*Current or Proposed Maximum Liability:	N/A				
*Estimated Total Spend for Commodities:	\$6,000,000				
*Current or Proposed Contract Allocation by Fiscal Year: <i>(as Shown on Most Current Fully Executed Contract Summary Sheet)</i>					
FY: 2011	FY: 2012	FY: 2013	FY: 2014	FY: 2015	FY: N/A
\$ 2,000,000	\$ 1,500,000	\$ 1,000,000	\$ 1,000,000	\$ 500,000	\$ N/A
*Current Total Expenditures by Fiscal Year of Contract: <i>(attach backup documentation from Edison)</i>					
FY: 2011	FY: 2012	FY: 2013	FY: 2014	FY: 2015	FY: N/A
\$ 3,973,737	\$ 2,166,275	\$ 2,135,766	\$ 3,081,657	\$ 351,688	\$ N/A
IF Contract Allocation has been greater than Contract Expenditures, please give the reasons and explain where surplus funds were spent:	N/A				
IF surplus funds have been carried forward, please give the reasons and provide the authority for the carry forward provision:	N/A				
IF Contract Expenditures exceeded Contract Allocation, please give the reasons and explain how funding was acquired to pay the overage:	N/A				

Supplemental Documentation Required for
Fiscal Review Committee

*Contract Funding Source/Amount:			
State:	100%	Federal:	
<i>Interdepartmental:</i>		<i>Other:</i>	
If " <i>other</i> " please define:			
If " <i>interdepartmental</i> " please define:			
Dates of All Previous Amendments or Revisions: <i>(if applicable)</i>		Brief Description of Actions in Previous Amendments or Revisions: <i>(if applicable)</i>	
None			
Method of Original Award: <i>(if applicable)</i>		ITB	
*What were the projected costs of the service for the entire term of the contract prior to contract award? How was this cost determined?		\$ 5,500,000. Based on actual contract spend from the previous contract running from Oct. 2005- January 2010	
*List number of other potential vendors who could provide this good or service; efforts to identify other competitive procurement alternatives; and the reason(s) a sole-source contract is in the best interest of the State.		N/A	

Amendment Request

Route a completed request, as one file in PDF format, via e-mail attachment sent to: Agsprs.Agsprs@tn.gov

APPROVED	
	
CHIEF PROCUREMENT OFFICER	DATE

Request Tracking #		
1. Procuring Agency	Central Procurement Office	
2. Contractor	Pomeroy IT Solutions Sales Co.	
3. Contract #	23040	
4. Proposed Amendment #	1	
5. Edison ID #		
6. Contract Begin Date		9/9/2010
7. Current Contract End Date <i>- with ALL options to extend exercised</i>		2/28/15
8. Proposed Contract End Date <i>- with ALL options to extend exercised</i>		8/31/15
9. Current Maximum Contract Cost <i>- with ALL options to extend exercised</i>		\$ 0
10. Proposed Maximum Contract Cost <i>- with ALL options to extend exercised</i>		\$ 0
11. Office for Information Resources Pre-Approval Endorsement Request <i>- information technology service (N/A to THDA)</i>	<input checked="" type="checkbox"/> Not Applicable	<input type="checkbox"/> Attached
12. eHealth Pre-Approval Endorsement Request <i>- health-related professional, pharmaceutical, laboratory, or imaging</i>	<input checked="" type="checkbox"/> Not Applicable	<input type="checkbox"/> Attached
13. Human Resources Pre-Approval Endorsement Request <i>- state employee training service</i>	<input checked="" type="checkbox"/> Not Applicable	<input type="checkbox"/> Attached
14. Explanation Need for the Proposed Amendment	<p style="text-align: center;">To extend the State's current contract with Pomeroy until 8/31/15, to allow time to evaluate whether or not the State will join the Minnesota WSCA cooperative for Computer Equipment</p>	
15. Name & Address of the Contractor's Principal Owner(s) <i>- NOT required for a TN state education institution</i>	<p style="text-align: center;">Pomeroy It Solutions Sales Co, 1020 Petersburg Rd, Hebron, KY 41048</p>	

Request Tracking #	
16. Evidence Contractor's Experience & Length Of Experience Providing the Goods or Services N/A	
17. Efforts to Identify Reasonable, Competitive, Procurement Alternatives N/A	
18. Justification The WSCA that the State wishes to join was originally supposed to be awarded by 9/1/14, but expected award date has been pushed back to 12/31/14. This extension will put the expiration date at the full 60 months from contract inception and should allow ample time to evaluate the WSCA and account for any further delays in award. There are 45 states participating in the current WSCA for Computing Equipment. The State currently uses utilizes this WSCA cooperative for storage and has been satisfied. The State currently only utilizes one manufacturer for servers—which CPO and OIR have both agreed is a commodity. Utilizing this WSCA will allow the State to purchase from multiple manufacturers and continually compete purchases.	
Agency Head Signature and Date – MUST be signed by the ACTUAL agency head as detailed on the current Signature Certification. Signature by an authorized signatory is acceptable only in documented circumstances  Director of Category Management and Legal Team 12/16/14	



CONTRACT AMENDMENT COVER SHEET

Agency Tracking #	Edison ID	Contract # RSWC #3038, Edison Contract #23040	Amendment # 1		
Contractor Legal Entity Name Pomeroy IT Solutions Sales Co.			Edison Vendor ID 859		
Amendment Purpose & Effect(s) To extend the current SWC until 8/31/15, to allow time to evaluate the MN WSCA cooperative					
Amendment Changes Contract End Date: <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO		End Date: 8/31/15			
TOTAL Contract Amount INCREASE or DECREASE per this Amendment (zero if N/A):			\$ 0		
Funding —					
FY	State	Federal	Interdepartmental	Other	TOTAL Contract Amount
TOTAL:					
American Recovery and Reinvestment Act (ARRA) Funding: <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO					
Budget Officer Confirmation: There is a balance in the appropriation from which obligations hereunder are required to be paid that is not already encumbered to pay other obligations.			<i>CPO USE</i>		
Speed Chart (optional)		Account Code (optional)			

**AMENDMENT ONE
OF CONTRACT 23040**

This Amendment is made and entered by and between the State of Tennessee, Department of General Services, Central Procurement Office, hereinafter referred to as the "State" and Pomeroy IT Solutions Sales Co., hereinafter referred to as the "Contractor." For good and valuable consideration, the sufficiency of which is hereby acknowledged, it is mutually understood and agreed by and between said, undersigned contracting parties that the subject contract is hereby amended as follows:

Contract section Term of Contract is deleted in its entirety and replaced with the following:
TERM OF CONTRACT

The anticipated effective date and expiration date of the contract are shown on the front of this solicitation. If award has not been made by the anticipated effective date, then the contract shall become effective upon the date the bid is accepted and contract awarded by the state, as indicated by the purchasing agent's signature on the contract notice of award (note: the change of effective date may not result in a change of the anticipated expiration date.)

RENEWAL OPTIONS: this contract may be renewed upon satisfactory completion of the initial contract term. The state reserves the right to execute up to **four (4)** options to renew this contract annually under the same terms and conditions for a period not to exceed 12 months each by the state. It is mutually understood and agreed that the state's commitment is limited to a base term contract, not to exceed twelve (12) months, which is subject to renewal annually at the state's sole option.

It is understood and agreed that the state reserves the right to extend the term contract period resulting from this solicitation an additional period of time, not to exceed 180 days beyond the normal expiration date of such contract, upon mutual written agreement by both parties, under the same terms and conditions. Provided, however, in no event shall the maximum term of a contract exceed a total of sixty (60) months.

Required Approvals. The State is not bound by this Amendment until it is signed by the contract parties and approved by appropriate officials in accordance with applicable Tennessee laws and regulations (depending upon the specifics of this contract, said officials may include, but are not limited to, the Commissioner of Finance and Administration, the Commissioner of Human Resources, and the Comptroller of the Treasury).

Amendment Effective Date. The revisions set forth herein shall be effective 03/01/2015. All other terms and conditions of this Contract not expressly amended herein shall remain in full force and effect.

IN WITNESS WHEREOF,

POMEROY IT SOLUTIONS SALES CO.:

SIGNATURE

DATE

PRINTED NAME AND TITLE OF SIGNATORY (above)

DEPARTMENT OF GENERAL SERVICES, CENTRAL PROCUREMENT OFFICE:

MICHAEL F. PERRY, CHIEF PROCUREMENT OFFICER

DATE

Restricted Statewide Contract Number 3038, Servers and Associated Peripherals

Total Contract Spend by Fiscal Year

Fiscal Year	Total Contract Spend
FY 2011	\$ 3,973,737.00
FY 2012	\$ 2,166,275.00
FY 2013	\$ 2,135,766.00
FY 2014	\$ 3,081,657.00
FY 2015	\$ 351,688.00

This data represents a summary of the contract spend by fiscal year due to the large amount of detailed data. If required, the detailed spend is available upon request.



STATE OF TENNESSEE, DEPARTMENT OF GENERAL SERVICES
CENTRAL PROCUREMENT OFFICE

Statewide Multi-Year Contract Issued to:

Pomeroy It Solutions Sale
Attn Jeff Dunn
717 Airpark Center Dr
Nashville, TN 37217

Vendor ID: 0000000859

Contract Number: 000000000000000000023040

Title: RSW 3038 Servers & Assoc Perip

Start Date : September 09, 2010

End Date: February 28, 2015

Is this contract available to local government agencies in addition to State agencies?: **Yes**

Purchases by Local Government and Authorized Non-Profit Agencies (SWC) - T500

The purpose of this Invitation to Bid is to establish a source or sources of supply for all state agencies, local governmental agencies within the geographic limits of the State of Tennessee, any private nonprofit institution of higher education charter in Tennessee, and any corporation which is exempted from taxation under 26 U.S.C. Section 501(c) (3) as amended and which contracts with the Department of Mental Health and Mental Retardation to provide services to the public (T.C.A. 33-2-401). Purchases by local governmental agencies, private institutions of higher education, and authorized corporations are optional with those agencies, private institutions of higher education, and corporations and offers to sell to local governmental agencies are optional with the bidder.

Contract Contact Information:

State of Tennessee
Department of General Services, Central Procurement Office
Contract Administrator: Trey Norris
312 Rosa L. Parks Ave.
Nashville, TN 37243
Phone: 615-741-7148
Fax: 615-741-0684

Line Information

Line 1

Item IDs *FOR STATE USE ONLY*. Server Hardware generic asset - 1000106943; Server Software generic asset- 1000107404; Server Related Services generic asset- 1000119197

Unit of Measure: EA

Unit Price: \$ 0

Line 2

Item ID: 1000131223

Warranty, expedited 4-year on-site P&L, non-blade server, 6-business hour fix, Davidson and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y N-BL DCC

Unit Price: \$ 400

Line 3

Item ID: 1000131224

Warranty, expedited 4-year on-site P&L, blade server, 6-business hour fix, Davidson and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y BL DCC

Unit Price: \$ 2000

Line 4

Item ID: 1000131192

Warranty, expedited 4-year on-site P&L, non-blade server, 8-business hour fix, metro counties except Davidson and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y N-BL OMC

Unit Price: \$ 400

Line 5

Item ID: 1000131193

Warranty, expedited 4-year on-site P&L, blade server, 8-business hour fix, metro counties except Davidson and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y BL OMC

Unit Price: \$ 1700

Line 6

Item ID: 1000131194

Warranty, expedited 4-year on-site P&L, non-blade server, 10-business hour fix, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y N-BL N-MET

Unit Price: \$ 400

Line 7

Item ID: 1000131195

Warranty, expedited 4-year on-site P&L, blade server, 10-business hour fix, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y BL N-MET

Unit Price: \$ 1550

Line 8

Item ID: 1000131196

Warranty, 7X24X365 4-year on-site P&L, non-blade server, 4-clock hour PPM fix/ 6-clock hour non-PPM fix, State Data Center, Davidson, and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR 7X24-4Y N-BL SDC

Unit Price: \$ 1200

Line 9

Item ID: 1000131198

Warranty, 7X24X365 4-year on-site P&L, blade server, 4-clock hour PPM fix/ 6-clock hour non-PPM fix, State Data Center, Davidson, and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR 7X24-4Y BL SDC

Unit Price: \$ 4200

Line 10

Item ID: 1000131199

Set-up, on-site, 1 of 5 or fewer non-blade servers, metro counties

Unit of Measure: EA

Vendor Item/Part #: SU 5OF N-BL MET

Unit Price: \$ 300

Line 11

Item ID: 1000131200

Set-up, on-site, 1 of more than 5 non-blade servers, metro counties

Unit of Measure: EA

Vendor Item/Part #: SU MT5 N-BL MET

Unit Price: \$ 200

Line 12

Item ID: 1000131201

Set-up, on-site, 1 blade server, metro counties

Unit of Measure: EA

Vendor Item/Part #: SU BL MET.

Unit Price: \$ 350

Line 13

Item ID: 1000131197

Set-up, on-site, 1 of 5 or fewer non-blade servers, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: SU 5OF N-BL N-MET

Unit Price: \$ 400

Line 14

Item ID: 1000131202

Set-up, on-site, 1 of more than 5 non-blade servers, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: SU MT5 N-BL N-MET

Unit Price: \$ 300

Line 15

Item ID: 1000131203

Set-up, on-site, 1 blade server, non- metro counties

Unit of Measure: EA

Vendor Item/Part #: SU BL N-MET

Unit Price: \$ 450

Line 16

Item ID: 1000131204

Upgrade integration/reconfiguration, on-site, 1 of 5 or fewer non-blade servers, metro counties

Unit of Measure: EA

Vendor Item/Part #: UIR 5OF N-BL MET

Unit Price: \$ 200

Line 17

Item ID: 1000131205

Upgrade integration/reconfiguration, 1 of more than 5 non-blade servers, metro counties

Unit of Measure: EA

Vendor Item/Part #: UIR MT5 N-BL MET

Unit Price: \$ 175**Line 18**

Item ID: 1000131206

Upgrade integration/reconfiguration, on-site, 1 blade server, metro counties

Unit of Measure: EA

Vendor Item/Part #: UIC BL MET

Unit Price: \$ 250**Line 19**

Item ID: 1000131207

Upgrade integration/reconfiguration, on-site, 1 of 5 or fewer non-blade servers, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: UIR 5OF N-BL N-MET

Unit Price: \$ 250**Line 20**

Item ID: 1000131208

Upgrade integration/reconfiguration, 1 of more than 5 non-blade servers, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: UIR MT5 N-BL N-MET

Unit Price: \$ 250**Line 21**

Item ID: 1000131209

Upgrade integration/reconfiguration, on-site, 1 blade server, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: UIC BL N-MET

Unit Price: \$ 300**Line 22**

Item ID: 1000131210

Warranty response, on-site, equipment functioning correctly, non-blade server, metro counties

Unit of Measure: EA

Vendor Item/Part #: EFC N-BL MET

Unit Price: \$ 165**Line 23**

Item ID: 1000131211

Warranty response, on-site, equipment functioning correctly, blade server, metro counties

Unit of Measure: EA

Vendor Item/Part #: EFC BL MET

Unit Price: \$ 200**Line 24**

Item ID: 1000131212

Warranty response, on-site, equipment functioning correctly, non-blade server, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: EFC N-BL N-MET

Unit Price: \$ 200

Line 25

Item ID: 1000131213

Warranty response, on-site, equipment functioning correctly, blade server, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: EFC BL N-MET

Unit Price: \$ 250

Line 26

Item ID: 1000131214

Delivery, inside, 1 of 5 or fewer non-blade servers, all counties

Unit of Measure: EA

Vendor Item/Part #: ID 5OF N-BL

Unit Price: \$ 200

Line 27

Item ID: 1000131215

Delivery, inside, 1 of more than 5 non-blade servers, all counties

Unit of Measure: EA

Vendor Item/Part #: ID MT5 N-BL

Unit Price: \$ 150

Line 28

Item ID: 1000131216

Delivery, inside, 1 blade server, all counties

Unit of Measure: EA

Vendor Item/Part #: ID BL

Unit Price: \$ 200

Line 29

Item ID: 1000131217

Configuration/tuning service, hardware/software, on-site by contractor staff, one hour, metro counties

Unit of Measure: HR

Vendor Item/Part #: CTSCS MET

Unit Price: \$ 250

Line 30

Item ID: 1000131218

Configuration/tuning service, hardware/software, on-site by contractor staff, one hour, non-metro counties

Unit of Measure: HR

Vendor Item/Part #: CTSCS N-MET

Unit Price: \$ 300

Line 31

Item ID: 1000131219

Delivery, rapid, inside, non-blade system & associated items, any US location except AK, HI

Unit of Measure: EA

Vendor Item/Part #: RD N-BL

Unit Price: \$ 400

Line 32

Item ID: 1000131220

Delivery, rapid, inside, blade system & associated items, any US location except AK, HI

Unit of Measure: EA

Vendor Item/Part #: RD BL

Unit Price: \$ 400

Line 33

Item ID: 1000131221

Service, rapid response, on-site, PPM, one hour, Davidson and contiguous counties

Unit of Measure: HR

Vendor Item/Part #: RRS PPM DCC

Unit Price: \$ 300

Line 34

Item ID: 1000131222

Service, rapid response, on-site, non-PPM, one hour, Davidson and contiguous counties

Unit of Measure: HR

Vendor Item/Part #: RRS N-PPM DCC

Unit Price: \$ 265

Line 35

Percentage Discount from HP Catalog for Servers and related Hardware peripherals (processors, NICs, adapters, controllers, hard drives, power supplies, risers, rails, optical drives, etc.) ranges from -14.3% to -38.4%

Unit of Measure: P1

Unit Price: \$ XXX (Based on Discount from Contract Catalog Price)

Line 36

Percentage Discount from HP Catalog for Server Software ranges from -27.5% to -31.8%

Unit of Measure: P1

Unit Price: \$ XXX (Based on Discount from Contract Catalog Price)

Line 37

Percentage Discount from HP Catalog for Service for Servers ranges from -20.9% to -30.2%

Unit of Measure: P1

Unit Price: \$ XXX (Based on Discount from Contract Catalog Price)

APPROVED:

Michael J. Perez
CHIEF PROCUREMENT OFFICER

BY:

John ENOGETT
PURCHASING AGENT

12-22-14
DATE



**STATE OF TENNESSEE, DEPARTMENT OF GENERAL SERVICES
CENTRAL PROCUREMENT OFFICE**

Statewide Multi-Year Contract Issued to:

Pomeroy It Solutions Sale
Attn Jeff Dunn
717 Airpark Center Dr
Nashville, TN 37217

Vendor ID: 0000000859

Contract Number: 0000000000000000000023040

Title: RSW 3038 Servers & Assoc Perip

Start Date : September 09, 2010

End Date: December 31, 2014

Is this contract available to local government agencies in addition to State agencies?: **Yes**

Purchases by Local Government and Authorized Non-Profit Agencies (SWC) - T500

The purpose of this Invitation to Bid is to establish a source or sources of supply for all state agencies, local governmental agencies within the geographic limits of the State of Tennessee, any private nonprofit institution of higher education charter in Tennessee, and any corporation which is exempted from taxation under 26 U.S.C. Section 501(c) (3) as amended and which contracts with the Department of Mental Health and Mental Retardation to provide services to the public (T.C.A. 33-2-401). Purchases by local governmental agencies, private institutions of higher education, and authorized corporations are optional with those agencies, private institutions of higher education, and corporations and offers to sell to local governmental agencies are optional with the bidder.

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Contract Administrator: Trey Norris
312 Rosa L. Parks Ave.
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Phone: 615-741-7148
Fax: 615-741-0684

Line Information

Line 1

Item IDs *FOR STATE USE ONLY*. Server Hardware generic asset - 1000106943; Server Software generic asset- 1000107404; Server Related Services generic asset- 1000119197

Unit of Measure: EA

Unit Price: \$ 0

Line 2

Item ID: 1000131223

Warranty, expedited 4-year on-site P&L, non-blade server, 6-business hour fix, Davidson and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y N-BL DCC

Unit Price: \$ 400

Line 3

Item ID: 1000131224

Warranty, expedited 4-year on-site P&L, blade server, 6-business hour fix, Davidson and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y BL DCC

Unit Price: \$ 2000

Line 4

Item ID: 1000131192

Warranty, expedited 4-year on-site P&L, non-blade server, 8-business hour fix, metro counties except Davidson and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y N-BL OMC

Unit Price: \$ 400

Line 5

Item ID: 1000131193

Warranty, expedited 4-year on-site P&L, blade server, 8-business hour fix, metro counties except Davidson and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y BL OMC

Unit Price: \$ 1700

Line 6

Item ID: 1000131194

Warranty, expedited 4-year on-site P&L, non-blade server, 10-business hour fix, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y N-BL N-MET

Unit Price: \$ 400

Line 7

Item ID: 1000131195

Warranty, expedited 4-year on-site P&L, blade server, 10-business hour fix, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: WAR X4Y BL N-MET

Unit Price: \$ 1550

Line 8

Item ID: 1000131196

Warranty, 7X24X365 4-year on-site P&L, non-blade server, 4-clock hour PPM fix/ 6-clock hour non-PPM fix, State Data Center, Davidson, and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR 7X24-4Y N-BL SDC

Unit Price: \$ 1200

Line 9

Item ID: 1000131198

Warranty, 7X24X365 4-year on-site P&L, blade server, 4-clock hour PPM fix/ 6-clock hour non-PPM fix, State Data Center, Davidson, and contiguous counties

Unit of Measure: EA

Vendor Item/Part #: WAR 7X24-4Y BL SDC

Unit Price: \$ 4200

Line 10

Item ID: 1000131199

Set-up, on-site, 1 of 5 or fewer non-blade servers, metro counties

Unit of Measure: EA

Vendor Item/Part #: SU 5OF N-BL MET

Unit Price: \$ 300

Line 11

Item ID: 1000131200

Set-up, on-site, 1 of more than 5 non-blade servers, metro counties

Unit of Measure: EA

Vendor Item/Part #: SU MT5 N-BL MET

Unit Price: \$ 200

Line 12

Item ID: 1000131201

Set-up, on-site, 1 blade server, metro counties

Unit of Measure: EA

Vendor Item/Part #: SU BL MET.

Unit Price: \$ 350

Line 13

Item ID: 1000131197

Set-up, on-site, 1 of 5 or fewer non-blade servers, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: SU 5OF N-BL N-MET

Unit Price: \$ 400

Line 14

Item ID: 1000131202

Set-up, on-site, 1 of more than 5 non-blade servers, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: SU MT5 N-BL N-MET

Unit Price: \$ 300

Line 15

Item ID: 1000131203

Set-up, on-site, 1 blade server, non- metro counties

Unit of Measure: EA

Vendor Item/Part #: SU BL N-MET

Unit Price: \$ 450

Line 16

Item ID: 1000131204

Upgrade integration/reconfiguration, on-site, 1 of 5 or fewer non-blade servers, metro counties

Unit of Measure: EA

Vendor Item/Part #: UIR 5OF N-BL MET

Unit Price: \$ 200

Line 17

Item ID: 1000131205

Upgrade integration/reconfiguration, 1 of more than 5 non-blade servers, metro counties

Unit of Measure: EA

Vendor Item/Part #: UIR MT5 N-BL MET

Unit Price: \$ 175

Line 18

Item ID: 1000131206

Upgrade integration/reconfiguration, on-site, 1 blade server, metro counties

Unit of Measure: EA

Vendor Item/Part #: UIC BL MET

Unit Price: \$ 250

Line 19

Item ID: 1000131207

Upgrade integration/reconfiguration, on-site, 1 of 5 or fewer non-blade servers, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: UIR 5OF N-BL N-MET

Unit Price: \$ 250

Line 20

Item ID: 1000131208

Upgrade integration/reconfiguration, 1 of more than 5 non-blade servers, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: UIR MT5 N-BL N-MET

Unit Price: \$ 250

Line 21

Item ID: 1000131209

Upgrade integration/reconfiguration, on-site, 1 blade server, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: UIC BL N-MET

Unit Price: \$ 300

Line 22

Item ID: 1000131210

Warranty response, on-site, equipment functioning correctly, non-blade server, metro counties

Unit of Measure: EA

Vendor Item/Part #: EFC N-BL MET

Unit Price: \$ 165

Line 23

Item ID: 1000131211

Warranty response, on-site, equipment functioning correctly, blade server, metro counties

Unit of Measure: EA

Vendor Item/Part #: EFC BL MET

Unit Price: \$ 200

Line 24

Item ID: 1000131212

Warranty response, on-site, equipment functioning correctly, non-blade server, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: EFC N-BL N-MET

Unit Price: \$ 200

Line 25

Item ID: 1000131213

Warranty response, on-site, equipment functioning correctly, blade server, non-metro counties

Unit of Measure: EA

Vendor Item/Part #: EFC BL N-MET

Unit Price: \$ 250

Line 26

Item ID: 1000131214

Delivery, inside, 1 of 5 or fewer non-blade servers, all counties

Unit of Measure: EA

Vendor Item/Part #: ID 50F N-BL

Unit Price: \$ 200

Line 27

Item ID: 1000131215

Delivery, inside, 1 of more than 5 non-blade servers, all counties

Unit of Measure: EA

Vendor Item/Part #: ID MT5 N-BL

Unit Price: \$ 150

Line 28

Item ID: 1000131216

Delivery, inside, 1 blade server, all counties

Unit of Measure: EA

Vendor Item/Part #: ID BL

Unit Price: \$ 200

Line 29

Item ID: 1000131217

Configuration/tuning service, hardware/software, on-site by contractor staff, one hour, metro counties

Unit of Measure: HR

Vendor Item/Part #: CTSCS MET

Unit Price: \$ 250

Line 30

Item ID: 1000131218

Configuration/tuning service, hardware/software, on-site by contractor staff, one hour, non-metro counties

Unit of Measure: HR

Vendor Item/Part #: CTSCS N-MET

Unit Price: \$ 300

Line 31

Item ID: 1000131219

Delivery, rapid, inside, non-blade system & associated items, any US location except AK, HI

Unit of Measure: EA

Vendor Item/Part #: RD N-BL

Unit Price: \$ 400

Line 32

Item ID: 1000131220

Delivery, rapid, inside, blade system & associated items, any US location except AK, HI

Unit of Measure: EA

Vendor Item/Part #: RD BL

Unit Price: \$ 400

Line 33

Item ID: 1000131221

Service, rapid response, on-site, PPM, one hour, Davidson and contiguous counties

Unit of Measure: HR

Vendor Item/Part #: RRS PPM DCC

Unit Price: \$ 300

Line 34

Item ID: 1000131222

Service, rapid response, on-site, non-PPM, one hour, Davidson and contiguous counties

Unit of Measure: HR

Vendor Item/Part #: RRS N-PPM DCC

Unit Price: \$ 265

Line 35

Percentage Discount from HP Catalog for Servers and related Hardware peripherals (processors, NICs, adapters, controllers, hard drives, power supplies, risers, rails, optical drives, etc.) ranges from -14.3% to -38.4%

Unit of Measure: P1

Unit Price: \$ XXX (Based on Discount from Contract Catalog Price)

Line 36

Percentage Discount from HP Catalog for Server Software ranges from -27.5% to -31.8%

Unit of Measure: P1

Unit Price: \$ XXX (Based on Discount from Contract Catalog Price)

Line 37

Percentage Discount from HP Catalog for Service for Servers ranges from -20.9% to -30.2%

Unit of Measure: P1

Unit Price: \$ XXX (Based on Discount from Contract Catalog Price)

APPROVED: Michael F. Proy^{TW}
CHIEF PROCUREMENT OFFICER

BY: John E. Norman III
PURCHASING AGENT

10-23-14
DATE