

**May 2015 State Wide Contracts (SWC)**

SWC#	Edison Contract #s)	SWC Name	Main Agency Users	Vendor Name(s)	Estimated Annual \$	Contract Start Date	System Expiration	Request Type	Notes
3005	42768, 42772, 42773, 44232	Desktops, Notebooks, Ruggedized Notebooks, Ultrabooks, & Tablets	Safety & Homeland Security, Labor & Workforce Development, Education	CDW Government, Inc., Pomeroy IT Solutions Sales Co., VisualPro 360 Inc., Insight Public Sector, Inc.	\$ 6,335,000.00	7/11/2014	7/10/2015	Other	Renewal and Amendment
309	36023	Oracle SPARC Servers and Maintenance	Finance and Administration - OIR, TennCare	OnX USA, LLC	\$ 4,000,000.00	3/19/2013	6/30/2015	Renewal	
313	37894	I-3 CIC Software Maintenance	Safety & Homeland Security, Labor & Workforce Development, Human Services	Avtex Solutions, LLC	\$ 1,828,844.43	7/11/2013	7/10/2015	Other	Renewal and Extension
393	NV2 27958	Electronic Fingerprinting Services	TN Bureau of Investigation, Children's Services, Mental Health	MorphoTrust	N/A	6/15/2011	6/14/2015	Other	Price Decrease
178	41970	Traffic Paint and Glass Beads	Transportation	Weissker Manufacturing LLC / Ennis-Flint	\$ 70,901.00	7/15/2014	7/14/2019	Other	Amendment
214	36077, 36079	Herbicides	Transportation, Agriculture and Wildlife, Corrections and Veteran's Affairs	Helena Chemical Co, Crop Production Services	\$ 556,000.00	4/1/2013	3/31/2016	Other	Price Increase
221	44153, 44526, 44565, 44567, 44568, 44675	Vehicle Tires	Transportation, Motor Vehicle Management, Safety	Tire Center Inc, Southeastern Tire Service Inc, Best One Tire of Jackson Inc, Maggert Tire Company Inc, Hub City Tire Company Inc, Jennings Tire Company Inc	\$ 1,433,938.52	11/1/2014	3/31/2017	Other	Price Decrease
238	28266	Open Office Furniture	All Agencies	Nashville Stationary Co, dba Nashville Office Interiors	\$ 816,666.00	9/1/2011	8/31/2015	Renewal	
R425	40169	TN Advanced Communications Network - Motorola Maintenance	Safety and Homeland Security	Motorola Solutions, Inc.	\$ 5,298,110.90	1/1/2014	12/31/2023	Other	Amendment
R3830	32050	Wireless High Speed Internet Service	Finance and Administration - OIR	Verizon Wireless Services, LLC.	\$ 2,517,227.25	6/1/2012	5/31/2018	Other	Amendment

**SWC# 3005 – Desktops, Notebooks, Ruggedized Notebooks, Ultrabooks, & Tablets - Edison #: 42768, 42772, 42773, 44232**

**Contract Start Date:** July 11, 2014

**System Expiration Date:** July 10, 2015

**Estimated Annual Volume:** \$6,335,000.00

**Spend to Date:** \$3,280,483.71 (July 11, 2014- April 16, 2015)

**Background:** This statewide contract is currently used by state agencies to purchase desktops, notebooks, rugged notebooks, ultrabooks, tablets and related peripherals. The tablets contract was procured after the initial solicitation and has an expiration date of November 10, 2015. The Office for Information Resources has received negative feedback on the keyboard currently on contract and proposed an alternative that meets state needs.

**Request:** To exercise the first annual option to renew and amend the contract to add an additional keyboard option as a line item. The tablets portion of this statewide is not part of this renewal request, but the amendment request applies to the tablets contract. This keyboard exceeds the specifications for the existing keyboard on contract.

**Competitively Procured:** Yes

**# of Invitations Sent:** 100

**# of Bids Received:** 8

**Vendor Name and Location:**

CDW Government, Inc.  
75 Remittance Dr, Ste 1515  
Chicago, IL 60675

Pomeroy IT Solutions Sales Co.  
717 Airpark Center Dr.  
Nashville, TN 37217

VisualPro 360 Inc.  
1747 S Holbrook Ln.  
Tempe, AZ 85281

Insight Public Sector, Inc.  
Mailstop Aa1305  
6820 S Harl Ave.  
Tempe, AZ 85283

**Main User Agencies:** Safety & Homeland Security, Labor & Workforce Development, Education  
**Contract Line Items:** 88 line items. Line item detail available upon request due to number of line items.

## **RSWC# 309 – Oracle SPARC Servers and Maintenance - Edison #: 36023**

**Contract Start Date:** March 19, 2013

**System Expiration Date:** June 30, 2015

**Estimated Annual Volume:** \$4,000,000.00

**Spend to Date:** \$4,970,107.67 (March 19, 2013- April 16, 2015)

**Background:** This restricted statewide contract was competitively procured in March 2013 among resellers qualified to sell and maintain Oracle SPARC Servers.

**Request:** To exercise the last annual option to renew.

**Competitively Procured:** Yes

**# of Invitations Sent:** 22

**# of Bids Received:** 5

**Vendor Name and Location:**

OnX USA, LLC  
Corporate Center II  
5910 Landerbrook Dr, Ste 250  
Mayfield Heights, OH 44124

**Main User Agencies:** Finance & Administration - Office for Information Resources, TennCare

**Contract Line Items:** There are eight (8) line items. This is primarily a catalog-based contract.

Type ID	Description
	Category 1 (V): Network Interface Cards, Power Cords, Network Adapters, Spare parts, Server HDD, Server SSD, Sun Flash Accelerator Cards, Network Cables, Network Transceivers, Host Bus Adapters or IO Modules, 24.8% discount off list price
	Cat. 2 (V): Netra SPARC T4-1/T4-2 Srvrs, All Netra SPARC Svr Opt, SPARC T4-1/T4-2/T4-4 Srvrs, Svr Config & X Opt for SPARC T3/SPARC T4/Midrange M-Series Srvrs, Sun SPARC Ent. M3000/M4000/M5000 Srvrs, 24.8% disc. off list price
	Category 3 (W): Sun Flash Accelerator Cards, Disk Drives, Host Bus Adapters, 24.8% discount off list price
	Category 4 (X): Sun SPARC Enterprise M8000 Servers, Sun SPARC Enterprise M9000 Servers, High-End M-Series Server Configured Options, High-End M-Series Server X Options, 35.3% discount off list price
	Category 5 (X): LT04/LT05/LT06 Tape Drives, Open Tape Drives for T10000B/T10000C and Modular Library Systems for SL3000/SL8500/SL500, LTO & Enterprise Tape Drive Conversion Options, Tape Encryption, Library Features, Options, 35.3% disc. off list price
	Category 6 (X): Sun Storagetek SL24 Tape Autoloader, Sun Storagetek SL48 Tape Library, 35.3% discount off list price
	Category 7 (U): Other Server Configured Options, Other Server X Options, 16.4% discount off list price
	Category 8 (U)- Premier Support for New Equipment purchased under this contract for items listed in the column labeled "Discount Cat." with the code "U", discount 16.4% off list price
	Category 9 (V)- Premier Support for New Equipment purchased under this contract for items listed in the column labeled "Discount Cat." with the code "V", discount 24.8% off list price

	Category 10 (W)- Premier Support for New Equipment purchased under this contract for items listed in the column labeled "Discount Cat." with the code "W", discount 24.8% off list price
1000166369	Hourly rate for Technical Account Manager
1000166370	Hourly rate for Sr. Advanced Support Delivery Manager
1000166371	Hourly rate for Sr. Advanced Support Engineer
1000166372	Hourly rate for Advanced Support Delivery Manager
1000166373	Hourly rate for Advanced Support Engineer
1000166374	Hourly rate for Sr. Data Center Engineer
1000166375	Hourly rate for Data Center Engineer
1000166376	Maintenance Coverage for Oracle SPARC Current Embedded Base
	Category 11 (X)- Premier Support for New Equipment purchased under this contract for items listed in the column labeled "Discount Cat." with the code "X", discount 35.3% off list price

## **RSWC# 313 – I-3 CIC Software Maintenance - Edison #: 37894**

**Contract Start Date:** July 11, 2013

**System Expiration Date:** July 10, 2015

**Estimated Annual Volume:** \$1,828,844.43

**Spend to Date:** \$1,345,476.05 (July 11, 2013- April 16, 2015)

**Background:** This sole-source, restricted statewide contract was executed for three remaining user agencies that utilize I-3 technology for critical applications. These agencies have not yet migrated to the Cisco Unified State standard.

**Request:** To exercise the last annual option to renew and provide a one year extension. The one-year extension is necessary to allow the agencies sufficient time to migrate to the current State standard. Finance & Administration, Office for Information Resources and the Central Procurement Office have assembled a team to assist with the agencies' migration.

**Competitively Procured:** No

**# of Invitations Sent:** 1

**# of Bids Received:** 1

**Vendor Name and Location:**

Avtex Solutions, LLC  
60 S. 6<sup>th</sup> St.  
Minneapolis, MN 55402

**Main User Agencies:** Human Services, Safety and Homeland Security, Labor and Workforce Development

**Contract Line Items:** 154 line items. Line item detail available upon request due to number of line items.

**SWC# 393 – Electronic Fingerprinting Services - Edison #: NV2 27958**

**Contract Start Date:** June 15, 2011

**System Expiration Date:** June 14, 2015

**Estimated Annual Volume:** N/A

**Spend to Date:** \$11,504,754.50 (June 15, 2011- April 22, 2015)

**Background:** This contract was originally procured by TN Bureau of Investigation through a RFP. The contract was later converted into a statewide contract so that other agencies and local government would be able to order from it. The Federal Bureau of Investigation has fixed fees tied to this contract that have been reduced; therefore, the price of the line items needs to decrease.

**Request:** Price Decrease

**Competitively Procured:** Yes

**# of Invitations Sent:** N/A (RFP was published publicly)

**# of Bids Received:** 5

**Vendor Name and Location:**

MorphoTrust USA Inc.  
296 Concord Rd  
Billerica, MA 01821

**Main User Agencies:** Tennessee Bureau of Investigation, Children’s Services, Mental Health

**Contract Line Items:** Four (4) line items

Type ID	Description
1000139560	FBI/TBI BACKGROUND
1000139561	FBI/TBI VOLUNTEER BACKGROUND
1000139562	TBI BACKGROUND
1000139563	HAZARDOUS MATERIAL APPLICANT

**SWC #178 – Traffic Paint & Glass Beads – Edison #41970**

**Contract Start Date:** July 15, 2014

**System Expiration Date:** July 14, 2019

**Estimated Annual Volume:** \$70,901

**Spend to Date:** \$0 (July 15, 2014 to April 15, 2015)

**Background:** This contract was created to provide the State with a source of supply for traffic paint and glass beads that are used in the painting of highways and roads throughout the State. The contract is used more prevalently by local governments than by State entities.

**Request:** Amend the contract to change the name of the contract holder. Weissker Manufacturing LLC was one of two vendors originally awarded to this statewide contract, but Weissker was acquired in its entirety by Ennis Flint. The new vendor has accepted liability for the contract. Documentation of acquisition is available upon request.

**Competitively Procured:** Yes

**# of Invitations Sent:** 102

**# of Bids Received:** 10

**Vendor Name and Location:**

Weissker Manufacturing LLC  
10658 W State Hwy 294  
Palestine, TX 75801

**Main User Agencies:** Transportation

**Contract Line Items:** 2

<b>Line No.</b>	<b>Item ID</b>	<b>Description</b>
1	1000165618	Beads, glass, AASHTO M-247, Type 1, 1-39 bags per order
2	1000165619	Beads, glass, AASHTO M-247, Type 1, 40 or more bags per order

## **SWC# 214 – Herbicides - Edison #36077, 36079**

**Contract Start Date:** April 1, 2013

**System Expiration Date:** March 31, 2016

**Estimated Annual Volume:** \$556,000.00

**Spend to Date:** \$284,182.26 (April 1, 2013 to March 31, 2015)

**Background:** This contract is used for vegetation management along Tennessee highways. It not only controls weeds and plant growth but also controls and eradicates poison ivy and other undesirable plants.

**Request:** To execute price increases on four line items.

Helena Chemical has requested a price increase for the following line items:

1. Glyphosate: Glycine Isopropylamine 53.8% herbicide - 4.83% increase or \$4.35/gallon,
2. Triisopropanolammonium Salt - 3.01% increase or \$23.28/gallon, and
3. DI-1-P-Menthene 96% - 4.83% increase or \$2.40/gallon.

Crop Production Services has requested a price increase for the following line item:

1. Esplanade-Herbicide - 1.27% increase or \$13.06/gallon.

Based on historical State usage, these price increases will cost the State \$3,845.89 over the remaining life of the contract. Market research performed by the Central Procurement Office found these price increases to be in line with current market conditions.

**Competitively Procured:** Yes

**# of Invitations Sent:** 52

**# of Bids Received:** 10

**Vendor Name and Location:**

Helena Chemical Company (Vendor #74942)  
113 Stonemill Court  
Irmo, SC 29063

Crop Production Services (Vendor #235)  
1133 Banbury Lane  
Brentwood, TN 37027

**Main User Agencies:** Transportation, Agriculture and Wildlife, Correction, and Veteran's Affairs.

**Contract Line Items:** 6 (Helena Chemical Co.), 10 (Crop Production Services)

Helena Chemical Co.:

<u>Line</u>	<u>Description</u>
1	Glyphosate: glycine, isopropylamine 41

- 2 Glyphosate: glycine, isopropylamine 53
- 3 Fosamine ammonium
- 4 Triisopropanolammanium Salt
- 5 DII-1-P-Menthene 96%
- 6 Prodiamine

Crop Production Services:

<u>Line</u>	<u>Description</u>
1	Isopropylamine salt of imazapyr
2	5-dihydro-4-(1-methylethyl
3	Fluazifop-P-Butyl
4	Diglycolamine salt of 3, 6-Dichloro-o-anisic acid 56.8%
5	Sulfosulfuron 75%
6	Nicosulfuron2
7	Isooctyl (2-Ethylhexyl) Ester of 2-Methyl-4-Chlorophenoxy
8	Basal Oil
9	Impazapyr
10	Esplanade-Herbicide

**SWC# 221 – Vehicle Tires - Edison #: 44153, 44526, 44565, 44567, 44568, 44675**

**Contract Start Date:** November 1, 2014

**System Expiration Date:** March 31, 2017

**Estimated Annual Volume:** \$1,433,938.52

**Spend to Date:** \$68,261.19

**Background:** The purpose of this contract is to have a reliable source for top quality tires that are suitable for all state agencies and local governmental agencies.

**Request:** To exercise a price decrease, effective 4/1/15, that will apply to the following tire categories offered through this statewide contract:

1. Michelin and BF Goodrich medium truck tires' discount increased to 52.25% from 50%.
2. Michelin Earthmover/Off the Road/Industrial tires' discount increased to 38% from 37%.

**Competitively Procured:** Yes

**# of Invitations Sent:** 328

**# of Bids Received:** 3

**Vendor Name and Location:**

Tire Centers Inc  
PO Box 850  
Dyersburg TN, 38024

Southeastern Tire Service Inc  
1406 NW Broad St  
Murfreesboro TN, 37129

Best One Tire of Jackson Inc  
2690 Bells Hwy  
Jackson TN, 38305

Maggart Tire Company LLC  
261 Shipley St.  
Cookeville TN, 38501

Hub City Tire Company Inc  
300 S Royal St  
Jackson TN, 38301

Jennings Tire Company Inc  
1430 Mark Allen LN  
Murfreesboro TN, 37129

**Main User Agencies:** Transportation, Motor Vehicle Management, and Safety

**Contract Line Items:** 11

<b>Line</b>	<b>Description</b>
1	Michelin Tires - Light Truck, 45 percent discount from Government Price Catalog. Catalog Dated 01/2014
2	Michelin Tires - Passenger, 45 percent discount from Government Price Catalog. Catalog Dated 01/2014
3	BF Goodrich Tires - Light Truck, 45 percent discount from Government Price Catalog. Catalog Dated 01/2014
4	BF Goodrich Tires - Passenger, 45 percent discount from Government Price Catalog. Catalog Dated 01/2014
5	Uniroyal Tires - Light Truck, 35 percent discount from Government Price Catalog. Catalog Dated 01/2014
6	Uniroyal Tires - Passenger, 35 percent discount from Government Price Catalog. Catalog Dated 01/2014
7	Michelin Tires - Medium Truck, 52.25 percent discount from Government Price Catalog. Catalog Dated 01/2014
8	BF Goodrich Tires - Medium Truck, 52.25 percent discount from Government Price Catalog. Catalog Dated 01/2014
9	Michelin Tires - Off The Road Industrial, 38 percent discount from Government Price Catalog. Catalog Dated 01/2014
10	Michelin Tires - Agricultural, 35 percent discount from Government Price Catalog. Catalog Dated 01/2014
11	Michelin Tires - Agricultural Industrial, 48 percent discount from Government Price Catalog. Catalog Dated 01/2014

## **SWC# 238 – Open Office Furniture – Edison #28266**

**Contract Start Date:** September 1, 2011

**System Expiration Date:** August 31, 2015

**Estimated Annual Volume:** \$816,666.00

**Spend to Date:** \$49,994,183.58 (9/1/2011 thru 3/31/2015)

**Background:** The Open Office Landscape Furniture SWC was created to provide furniture and installation services. The SWC has been used primarily for the State's T3 Densification Program

**Request:** Exercise final renewal option.

**Competitively Procured:** Yes

**# of Invitations Sent:** 18

**# of Bids Received:** 6

**Vendor Name and Location:**

Nashville Stationary Company Inc  
DBA Nashville Office Interiors (NOI),  
PO Box 330399  
Nashville, TN 37203-0399

**Main User Agencies:** All State Agencies

**Contract Line Items:** 31

1. Project Consulting Services, Price per hour
2. Re-Installation Services, Price per hour
3. Noise Suppression Installation Services, Price per square foot
4. Programming and Design Services, Price per hour
5. Panels-Haworth Compose/Unigroup Too, See Chart for Discount Percent
6. Seating/Chairs – Haworth Improv, See Chart for Discount Percent
7. Haworth Hello series seating, Zody series seating, Very series seating, X-99 series seating, Lively series seating, and Collection seating products, and M Sit, NC-B Resonate, Qbic, K700, SE04 LTB, and Haworth Legacy Products, See Chart for Discount Percent
8. Chair Parts – Haworth Seating Parts, See Chart for Percent Discount
9. Casegoods/Seating/Tables – National Brand All Catalogs, and Haworth Wood Casegoods, See Chart for Discount Percent
10. Steel Overhead Storage – Haworth Compose, See Chart for Discount Percent
11. Steel Pedestal Storage – Haworth Steel Casegoods X Series and V Series, and Haworth Beside Products, See Chart for Discount Percent
12. Work Surfaces – Haworth Compose, Adaptable Components, See Chart for Discount Percent
13. Tables – Haworth Tables, Unigroup Series, See Chart for Discount Percent
14. Tables – Premise Series, See Chart for Discount Percent
15. Tables: Height Adjustable –Haworth Tables, Planes Series, Haworth Patterns- Reside, and Enclose-Compose Storage, See Chart for Discount Percent
16. Organizational Worktools – Haworth Compose, Jump Stuff, See Chart for Discount Percent
17. Computer Support Tools – Haworth Ergonomic Worktools, See Chart for Discount Percent
18. Monitor Arms – Haworth, Ergonomic Worktools, See Chart for Discount Percent
19. Personal Lighting – Haworth, Compose, LED Lim, See Chart for Discount Percent
20. Personal Lighting – Haworth, Compose, Undershelf Task Light, See Chart for Discount Percent
21. Noise Suppression – Cambridge, See Chart for Discount Percent

**Consulting Services**

22. T-3 Photographic Artwork Program – Tennessee Tower (Price Not to Exceed)
23. T-3 Photographic Artwork Program – Andrew Johnson Bldg (Price Not to Exceed)
24. T-3 Photographic Artwork Program – Davy Crockett Bldg (Price Not to Exceed)
25. T-3 Photographic Artwork Program – Middlebrook Pike (Price Not to Exceed)
26. T-3 Photographic Artwork Program – Pellissippi (Price Not to Exceed)
27. T-3 Photographic Artwork Program – 665 Mainstream Drive (Price Not to Exceed)
28. T-3 Photographic Artwork Program – Lowell Thomas Original (Price Not to Exceed)
29. T-3 Photographic Artwork Program – Lowell Thomas Additional (Price Not to Exceed)
30. T-3 Photographic Artwork Program – Andrew Jackson Bldg (Price Not to Exceed)
31. T-3 Photographic Artwork Program – Citizen’s Plaza T3 Floors Only (Price Not to Exceed)

## **RSWC# 425 – TACN Motorola Maintenance - Edison #: 40169**

**Contract Start Date:** January 1, 2014

**System Expiration Date:** December 31, 2023

**Estimated Annual Volume:** \$5,298,110.90 (based on contract total Maximum Liability)

**Spend to Date:** \$2,017,007.00 (January 1, 2014- April 27, 2015)

**Background:** The purpose of this contract is to provide administrative, operations, and maintenance services, including software maintenance and upgrades, for the Tennessee Advanced Communications Network (“TACN”). The TACN is a system consisting of radio communications sites utilizing the VHF High Band frequencies with sites located throughout the State. This contract was procured as a restricted statewide contract to enable local governments access to discounted pricing provided to the State. Local governments are billed a user fee per radio to access the TACN. Another added benefit to local governments partnering with the State in the TACN is that Safety and Homeland Security (TDOSHS) manages maintenance and repairs of all equipment owned by the local governments. The local government then reimburses TDOSHS at cost.

**Request:** Add new site locations and increase the maximum liability as detailed below:

Site locations and cost increases are as follows:

- Tennessee Department of Correction - \$3,110,249.25
- City of Chattanooga/TVRS - \$1,032,610.55
- City of Smyrna - \$489,350.12
- Erlanger Hospital/TVRS - \$295,367.46
- Sullivan County - \$2,916,815.08

The total increase amount for the new site locations is \$7,844,392.

There is also an increase of \$123,502 to cover a miscalculation in the number 6-Channel Sites needed versus 5-Channel ASR sites from the original maximum liability.

The maximum liability increase requested in this amendment is \$7,917,190.

The total new maximum liability for the contract is \$60,898,299.

**Competitively Procured:** No (Sole source)

**# of Invitations Sent:** N/A

**# of Bids Received:** N/A

**Vendor Name and Location:**

Motorola Solutions Inc  
341 Cool Springs Blvd #300  
Franklin, TN 37067

**Main User Agencies:** Safety and Homeland Security

**Contract Line Items:** Twenty-Eight (28) line items. Line item detail is available upon request due to number of line items.

**SWC# 3830 – Wireless High Speed Internet Service - Edison #: 32050**

**Contract Start Date:** June 1, 2012

**System Expiration Date:** May 31, 2018

**Estimated Annual Volume:** \$2,517,227.25

**Spend to Date:** \$5,922,820.75 (June 1, 2012 to April 28, 2015)

**Background:** Current contracts with Verizon and AT&T provide for the provision of 'High Speed Internet Service' via cellular phone and tablet devices. Contracts were originally awarded to two vendors, Verizon Wireless as the primary vendor and AT&T Mobility as the secondary vendor. The AT&T contract included international data roaming. The Verizon contract does not include this service. AT&T has declined to extend the current data contract with this service offering beyond May 31, 2015.

**Request:** Amend the Verizon contract, 32050, to include international data roaming services.

**Competitively Procured:** Yes

**# of Invitations Sent:** 4

**# of Bids Received:** 3

**Vendor Name and Location:**

Verizon Wireless Services, LLC.  
455 Duke Street  
Franklin, Tennessee 37067

**Main User Agencies:** General Services, Safety and Homeland Security, Health, Military, Emergency Management and all others.

**Contract Line Items:** (3)

Type ID	Description
1000135874	Tier 1 Wireless Data Service (nationwide service per data access account for data usage up to 2GB per month)
1000143401	Tier 2 Wireless Data Service (nationwide unlimited service per data access account for data usage above 2GB per month)
1000143780	Up to 1 GB per month overage per data access account for Tier 1 wireless data service