

April 2016 State Wide Contracts (SWC)

SWC#	Edison Contract #(s)	SWC Name	Main Agency Users	Vendor Name(s)	Estimated Annual \$ Volume	Contract Start Date	System Expiration Date	Request Type	Notes
354	35100, 35101, 35103	Paper Items	General Services, TRICOR, TN Wildlife Resources and Comptroller of Treasury	Dennis Paper Company, Athens Paper Co., MAC Papers Inc.	\$ 389,406.00	1/11/2013	7/8/2016	Other	Amendment
384	41965, 41949	Video Conference System Equipment	Strategic Technology Solutions	Technical Innovation LLC, BT Conferencing Video Inc.	\$ 3,000,000.00	6/1/2014	5/31/2016	Renewal	
392	TBD	TeamMate Software	Finance and Administration – Health Care Finance and Administration, Commerce and Insurance – Securities, and Comptroller	Wolters Kluwer Financial Services Inc	\$ 100,000.00	6/1/2016	5/31/2021	Other	New Sole Source
399	37243	Microsoft Premier Support	Transportation, Bureau of Investigation, Human Services, Education, Intellectual Disabilities and Development, Comptroller	Microsoft Corporation	\$ 123,000.00	6/15/2013	6/14/2016	Other	Extension; New Sole Source
502	34504	Franklin Covey Training & Consulting	Human Services, Human Resources, Vocational Rehab	Franklin Covey	\$ 450,000.00	11/9/2012	11/8/2016	Other	Price Decrease
503	37532	Road Maintenance Service & Materials	Transportation	Duracap Asphalt Paving Co. Inc.	\$ 18,651,482.00	7/1/2013	6/30/2016	Other	Amendment
3837	NV37112	Compuware Testing Software	Strategic Technology Solutions, Comptroller's Office, Children's Services and Human Resources	Compuware Holding Corp.	\$ 200,000.00	6/1/2013	5/31/2016	Other	Extension; New Sole Source

SWC #354 – Paper Items – Edison #: 35100, 35101, 35103

Contract Start Date: January 11, 2013

System Expiration Date: July 8, 2016

Estimated Annual Volume: \$389,406.00

Spend to Date: \$869,890.88 (January 11, 2013 – March 2, 2016)

Background: This contract provides all State agencies a source of supply for specialty paper items.

Request: To amend the contract to allow for the following 4 items:

1. To change the final end date of the contract from 7/8/2016 to 1/10/2018. The CPO was able to lock in current, competitive rates for an additional year and a half by extending the contract to a full five years.
2. To add two items. These items were competitively bid through the current vendors.
3. To add MOU language for future “in-scope” item additions.
4. To update the delivery term in the contract’s specifications. The current term states that delivery should occur “approximately” within five days. The amendment will take out the word “approximately” and more accurately reflect the delivery time requested by end users of these paper products.

Competitively Procured: Yes

of Invitations Sent: 51

of Bids Received: 3

Vendor Name and Location:

Dennis Paper Company
910 Acorn Drive
Nashville, TN 37210

Athens Paper Co.
PO Box 100835
Nashville, TN 37224

MAC Papers Inc.
PO Box 5369
Jacksonville, FL 32247

Main User Agencies: General Services, TRICOR, TN Wildlife Resources and Comptroller of Treasury

Contract Line Items: 601

Line item details are available upon request due to number of line items.

RSWC# 384 – Video Conference System Equipment - Edison # 41965, 41949

Contract Start Date: June 1, 2014

System Expiration Date: May 31, 2016

Estimated Annual Volume: \$3,000,000.00

Spend to Date: \$4,142,809.00 (June 1, 2014 to March 3, 2016)

Background: This restricted statewide contract is for project-based purchase of equipment and installation of the State’s audio and videoconferencing equipment (i.e. projectors, controllers, televisions, etc.) that are in State conference rooms. The contract is restricted to Strategic Technology Solutions since all videoconferencing projects for state agencies are run through the agency’s Digital Media Services Group.

Request: To exercise the second renewal option.

Competitively Procured: Yes

of Invitations Sent: 58

of Bids Received: 2

Vendor Name and Location:

Technical Innovation Llc (Primary Vendor)
2975 Northwoods Pkwy
Norcross, GA 30071

BT Conferencing Video Inc (Secondary Vendor)
11400 Westmoor Cr, Ste. 225
Westminster, CO 80021

Main User Agencies: Strategic Technology Solutions

Contract Line Items: 2

Type ID	Description
1000166031	Hourly labor for Installation, Category 31
1000166032	Hourly labor for Programming, Category 32

SWC# 392 – TeamMate Software - Edison #: TBD

Contract Start Date: June 1, 2016

System Expiration Date: May 31, 2021

Estimated Annual Volume: \$100,000.00

Spend to Date: \$235,300.00 (March 8, 2013 to November 23, 2015)

Background: This contract provides the State a source of supply for TeamMate software, annual support, and services. TeamMate software is an audit management software system used to review financial data.

Request: To procure TeamMate Software as a sole-source solution from Wolters Kluwer.

Competitively Procured: No – Sole Source

of Invitations Sent: 1

of Bids Received: 1

Vendor Name and Location:

Wolters Kluwer Financial Services Inc.
PO Box 842014
Boston, MA 02284

Main User Agencies: Finance and Administration – Health Care Finance and Administration,
Commerce and Insurance – Securities, and Comptroller

Contract Line Items: TBD

SWC# 399 – Microsoft Premier Support - Edison #: 37243

Contract Start Date: June 15, 2013

System Expiration Date: June 14, 2016

Estimated Annual Volume: \$123,000.00

Spend to Date: \$1,679,776.99 (June 15, 2013 to February 22, 2016)

Background: Microsoft Premier Support is high-level Microsoft consulting utilized by several State agencies and local governments to manage and implement critical technology applications. This contract is a sole-source because Microsoft is the only vendor that offers these services.

Request: To exercise a 90-day extension and procure a new sole-source statewide contract for Microsoft Premier Support.

Competitively Procured: No

of Invitations Sent: 1

of Bids Received: 1

Vendor Name and Location:

Microsoft Corporation

One Microsoft Way

Redmond, WA 98052

Main User Agencies: Transportation, Bureau of Investigation, Human Services, Education, Intellectual Disabilities and Development, Comptroller

Contract Line Items: 27

Type ID	Description
1000159570	Microsoft Premier Support - (Per Contract Specifications) The fee for this line is based on a full annual engagement, however, will be pro-rated based on the commencement date of engagements beginning 30-days after the contract start date
1000159571	Support Assistance (SA) and Problem Resolution Support (PRS) (Per Contract Specifications) Applied only after all hours specified for a completed Premier Support Services Annual Engagement or Pro-Rated Engagement have been consumed
1000159572	Premier Field Engineer (Daily Rate, Includes all T&E)
1000168135	Application Development Management, Per Hour, No Minimum
1000168136	Enterprise Services, Senior Consultant, Per Hour, No Minimum, Includes Travel & Expenses

1000168137	Local Onsite Services Resource Site Visit, Per Visit
1000171167	Designated Support Engineer (DSE), 400 Hour Minimum, Includes Travel and Expenses
1000171168	Additional Designated Support Engineer (DSE) Above 400 Hours, Per Hour, Includes Travel and Expenses
1000171169	Architectural Consultant, Per Hour, Includes Travel and Expenses
1000171170	Principal Consultant, Per Hour, Includes Travel and Expenses
1000171171	General Manager, Per Hour, Includes Travel and Expenses
1000171172	Practice Manager, Per Hour, Includes Travel and Expenses
1000171173	Engagement Manager, Per Hour, Includes Travel and Expenses
1000171174	Project Manager, Per Hour, Includes Travel and Expenses
1000171175	Consultant, Per Hour, Includes Travel and Expenses
1000171176	Associate Consultant, Per Hour, Includes Travel and Expenses
1000171177	Technician V, Per Hour, Includes Travel and Expenses
1000171178	Technician IV, Per Hour, Includes Travel and Expenses
1000171179	Technician III, Per Hour, Includes Travel and Expenses
1000171180	Technician II, Per Hour, Includes Travel and Expenses
1000171181	Technician I, Per Hour, Includes Travel and Expenses
1000171182	Technician, Per Hour, Includes Travel and Expenses
1000171183	Associate Technician, Per Hour, Includes Travel and Expenses
1000171184	Service Delivery Executive (SDE), Per Hour, Includes Travel and Expenses
1000171185	Global Delivery, Offshore, Per Hour
1000171186	Global Delivery, Offshore, Partner, Per Hour
1000171187	Global Delivery, Onshore, Per Hour, Includes Travel and Expenses

SWC# 502 – Franklin Covey Training and Consulting – Edison #: 34504

Contract Start Date: November 9, 2012

System Expiration Date: November 8, 2016

Estimated Annual Volume: \$450,000.00

Spend to Date: \$471,809.52 (11/9/2012-3/7/2016)

Background: This contract is for Franklin Covey licensed instructors to train State employees on how to manage resources to achieve specific goals. Agencies can also order licensed participant material kits through this contract.

Request: To amend the contract to reduce the price on one line item and to add two courses that were requested by Human Resources. The price reduction is on Item ID 1000152666 and is equal to a 30.8% reduction in price. Based on previous contract spend this will save the State \$59,108.08 annually or \$98,513.46 over the life of the contract should the remaining one year renewal option be exercised.

Competitively Procured: No

of Invitations Sent: 1

of Responses Received: 1

Vendor Name and Location:

Franklin Covey
PO Box 25127
Salt Lake City, UT 84125

Main User Agencies: Human Resources, Human Services, Vocational Rehab

Contract Line Items: 23

Item ID	Description
1000152665	4DX Consultant Services (Up to 75 Trainees), Phase 1, Pre-consult/Wars & Battles
1000152661	Phase 1 Discounted Rate for 4DX Consultant Services. If ordering two (2) Phase 1 Sessions together, save 50% on the second session. This rate includes two (2) separate Phase 1 sessions.
1000152662	Phase 1 Discounted Rate for 4DX Consultant Services. If ordering three or more (3 plus) Phase 1 Sessions together, get one free. This rate includes three (3) Phase 1 sessions. This rate also includes all associated travel expenses for all Phase 1 sessio
1000152666	4DX Training Materials, Provided by Contractor, per Person
1000152667	Discounted Rate 4DX Training Materials per Person - Save 30% off of standard rate by printing the training materials in-house.
1000152663	My4DX Portal Initial Setup per Track
1000152730	Discounted Rate Second Setup for My4DX Portal. Discount applies when two (2) concurrent setups occur within 30 days of each other.
1000152731	Discounted Rate Third Setup for My4DX Portal. Discount applies when three (3) concurrent setups occur within 30 days of each other.
1000152732	Discounted Rate Fourth Setup for My4DX Portal. Discount applies when four (4) concurrent setups occur within 30 days of each other.

1000152664	My4DX Portal Annual Subscription per Person
1000163290	Leadership Module, The 4 Imperatives of Great Leaders, Participant Kit
1000163291	Leadership Module, Inspiring Trust, Participant Kit
1000163292	Leadership Module, Clarifying Your Team's Purpose & Strategy, Participant Kit
1000163293	Leadership Module, Building Process Excellence, Participant Kit
1000163294	Leadership Module, Unleashing Talent, Participant Kit
1000163295	Leadership Module, Leading Across Generations, Participant Kit
1000163296	Leading at the Speed of Trust, Participant Kit
1000163297	Working at the Speed of Trust, Participant Kit
1000163298	4DX Consultant Services (Up to 75 Trainees), Phase 2, Manager Work Session
1000163299	4DX Consultant Services (Up to 75 Trainees), Phase 3, Certification Session
1000163300	4DX Consultant Services (Up to 75 Trainees), Phase 4, Scoreboard/Launch Review Session
1000163301	4DX Consultant Services (Up to 75 Trainees), Phase 5, Coaching Session

SWC# 503 – Road Maintenance Service and Materials - Edison #: 37532

Contract Start Date: July 1, 2013

System Expiration Date: June 30, 2016

Estimated Annual Volume: \$18,651,482.00

Spend to Date: \$24,868,928.00 (July 1, 2013 to December 31, 2015)

Background: This contract supplies state agencies with asphalt, sand, crushed stone, and concrete to be used for parking lots, driveways, or to repair roads and highways. This contract also supplies state agencies with winter road maintenance materials and winter road supplies such as cold patch kits and ice inhibitors. This contract is held by 66 vendors located across the State. The job is awarded based on quotes requested by TDOT from the three closest vendors for each job.

Request: To amend the contract to by adding a new plant location that was recently acquired by Duracap in Bean Station, TN. The vendor is offering to honor the current contract pricing for the new location.

Competitively Procured: Yes

of Invitations Sent: 329

of Bids Received: 66

Vendor Name and Location:

Duracap Asphalt Paving Co. Inc.

PO Box 53426

Knoxville, TN 37950

Main User Agencies: Transportation

Contract Line Items: 6,396

Additional Line item detail available upon request due to number of line items.

SWC# 3837 – Compuware Software & Maintenance - Edison #: NV37112

Contract Start Date: June 1, 2013

System Expiration Date: May 31, 2016

Estimated Annual Volume: \$200,000.00

Spend to Date: \$325,505 (June 1, 2013- March 2, 2016)

Background: This contract provides a source of supply for maintenance on State-standard Compuware software licenses. This contract was procured as a sole-source contract because Compuware is the only vendor that offers these services.

Request: To exercise a 180-day extension on the current contract and procure a new multi-year sole-source statewide contract for Dynatrace, formerly Compuware, software and maintenance.

Competitively Procured: No

of Invitations Sent: 1

of Bids Received: 1

Vendor Name and Location:

Compuware Holding Corp. d/b/a
Dynatrace llc.
PO Box 74008118
Chicago, IL 60674-8118

Main User Agencies: Strategic Technology Solutions, Comptroller's Office, Children's Services and Human Resources

Contract Line Items: 52

Line item detail is available upon request due to the number of line items.