

April 2015 State Wide Contracts (SWC)

SWC#	Edison Contract #(s)	SWC Name	Main Agency Users	Vendor Name(s)	Estimated Annual \$ Volume	Contract Start Date	System Expiration Date	Request Type	Notes
563	447, 448	Laboratory Supplies	Health, Education, Correction, TN Bureau of Investigation, Environment and Conservation	Fisher Scientific, VWR	\$ 1,052,802.00	7/1/2010	6/30/2015	Extension	Extension with Rule Exception
399	37243	Microsoft Premier Support	Finance and Administration - OIR, Transportation, Comptroller	Microsoft Corporation	\$ 123,000.00	6/15/2013	6/14/2015	Renewal	
3837	37112	Compuware Software & Maintenance	Finance and Administration - OIR	Compuware Corporation	\$ 139,328.00	6/1/2013	5/31/2015	Other	Renewal and Amendment
393	NV2 27958	Electronic Fingerprinting Services	TN Bureau of Investigation, Children's Services, Mental Health	MorphoTrust	N/A	6/15/2011	6/14/2015	Renewal	
384	41949, 41965	Video Conference System Equip	Finance and Administration - OIR	Technical Innovation, BT Conferencing	\$ 3,000,000.00	6/1/2014	5/31/2015	Renewal	
343	35469, 34914, 35883, 35495, 34696	WSCA Cooperative for Data Content Storage	Finance and Administration - OIR	HP, EMC, NetApp, IBM, Transource	N/A	12/12/2012	3/31/2015	Other	Amendment
309	36023	Oracle SPARC Server	Finance and Administration - OIR, TennCare	OnX USA, LLC.	\$ 4,000,000.00	3/19/2013	6/30/2015	Other	Amendment
240	35795	In-Car Video Cameras	Safety and Homeland Security	Mobile Vision	\$ 650,000.00	3/15/2013	3/14/2016	Other	Amendment
440	40121, 40125	Medical Supplies	Health, Mental Health, Intellectual and Developmental Disabilities, Correction, Children's Services	Medline, McKesson	\$ 4,300,000.00	2/12/2010	5/31/2017	Other	Price Increase
161	32001, 32002, 32004, 32005, 32006, 32007, 32009, 32010, 32011, 32012, 33142, 33143, 33144, 33145, 33876, 34375, 34376	Trash Pick-up	Correction, Environment and Conservation, Military, General Services, Transportation, Mental Health, Children's Services, Intellectual and Developmental Disabilities	Allied Waste, Barker Brothers, BFI, Diann Goney, Fentress County, DCG Inc, Scott Solid Waste, TDS, TIDI Waste, Waste Connections, Waste Industries, Waste Management	\$ 2,600,000.00	6/1/2012	5/31/2015	Extension	

SWC# 563 – Laboratory Supplies - Edison #: 447 & 448

Contract Start Date: July 1, 2010

System Expiration Date: June 30, 2015

Estimated Annual Volume: \$1,052,802.00

Spend to Date: \$9,270,154.58 (July 1, 2010 to February 28, 2015)

Background: This is a statewide contract for laboratory supplies that includes a discount from catalog.

Request: This request is to extend the contract end date from 06/30/2015 to 12/31/2015 in order to match the end date of the NASPO cooperative agreement.

Competitively Procured: Yes

of Invitations Sent: 15

of Bids Received: 2

Vendor Name and Location:

Fisher Scientific, #447
2355 S. Bellin Rd
Idaho Falls, ID 83402

VWR, #448
6701 N. Alva Ave.
Fresno, CA 93711

Main User Agencies: Health, Education, Corrections, TN Bureau of Investigation, Environmental & Conservation

Contract Line Items: #447, 46 lines; #448, 42 lines. Line item detail available upon request due to number of line item.

SWC# 399 – Microsoft Premier Support - Edison #: 37243

Contract Start Date: June 15, 2013

System Expiration Date: June 14, 2015

Estimated Annual Volume: \$123,000.00

Spend to Date: \$753,175.00 (06/15/2013 – 03/16/2015)

Background: This contract was a sole-source procurement awarded to Microsoft Corporation. It provides the State a contract to procure high-level Microsoft technical and developmental support.

Request: To exercise the last annual option to renew.

Competitively Procured: No (Sole-Source)

of Invitations Sent: 1

of Bids Received: 1

Vendor Name and Location:

Microsoft Corporation
One Microsoft Way
Redmond, WA 98052

Main User Agencies: Finance & Administration - Office for Information Resources,
Transportation, Comptroller

Contract Line Items: 6

1. Microsoft Premier Services, Annual Engagement
2. Support Assistance (SA) and Problem Resolution (PR) Support
3. Premier Field Engineer (Daily Rate, Includes all T&E)
4. Application Development Management
5. Enterprise Services, Senior Consultant
6. Local Onsite Services Resource Site Visit

SWC# 3837 – Compuware Software & Maintenance - Edison #: 37112

Contract Start Date: June 1, 2013

System Expiration Date: May 31, 2015

Estimated Annual Volume: \$139,328.00

Spend to Date: \$246,550.00 (June 1, 2013-March 2, 2015)

Background: This contract is needed to continue maintenance on state-standard Compuware software licenses. The reason that there were only two bids was because Compuware has a limited number of certified resellers.

Request: Exercise final annual renewal option with Compuware Corporation and approve amendment to change vendor name from Compuware Corporation to Dynatrace LLC. The new vendor has accepted liability for the contract.

Competitively Procured: Proprietary

of Invitations Sent: 2

of Bids Received: 2

Vendor Name and Location:

Compuware Corporation

1 Campus Martius

Detroit, MI 48226

Main User Agencies: Finance and Administration - Office of Information Resources

Contract Line Items:

Item	Description
1000157591	Professional Services, per day includes travel
1000157592	Implementation Assurance and Training, Daily Rate including Travel
1000158140	Support, Transaction Trace Analysis, OIR
1000158141	Support, Vantage Monitor, SNMP, OIR
1000158142	Support, Vantage Monitor, SNMP, Metrics, OIR
1000158143	Support, dynaTrace, Enterprise Base with Web Analysis, OIR
1000158144	Support, Real User Monitoring, Advanced Diagnostics, OIR
1000158145	Support, Real User Monitoring Device, Agentless Monitoring Device, OIR
1000158146	Support, Real User Monitoring Analysis Modules, (Oracle SQL Net), OIR
1000158147	Support, Real User Monitoring Analysis Modules, (Tuxedo Jolt), OIR
1000158148	Support, Real User Monitoring, SSL Support, (Software Only), OIR
1000158149	Support, Real User Monitoring Analysis Modules, (XML), OIR
1000158150	Support, Real User Monitoring Enterprise Analysis, OIR
1000158138	Support, Server Monitoring System, Database and Application Agent - Linux, OIR
1000158139	Support, Server Monitoring System, Database and Application Agent - Windows, OIR
1000158172	Support, dynaTrace Production Edition, Java Agent (JVM), Windows/Unix

1000165917	Software, dynaTrace Enterprise Base w/ Web Analysis
1000165918	Support, dynaTrace Enterprise Base w/ Web Analysis
1000165919	Software, Transaction Trace Analysis, Per User
1000165920	Support, Transaction Trace Analysis, Per User
1000165921	Software, Server Monitoring - Windows, 40 Agent Pack
1000165922	Support, Server Monitoring - Windows, 40 Agent Pack
1000165923	Software, Server Monitoring - Linux, 40 Agent Pack
1000165924	Support, Server Monitoring - Linux, 40 Agent Pack
1000165925	Software, Java Agent (JVM) - Windows/Unix/Linux 4 - Production/Test, Per JVM
1000165926	Support, Java Agent (JVM) - Windows/Unix/Linux 4 - Production/Test, Per JVM
1000165927	Software, Host Monitoring Agent 10 Pack - Production/Test
1000165928	Support, Host Monitoring Agent 10 Pack - Production/Test
1000165929	Software, WebServer Agent - Production/Test, Per Agent
1000165930	Support, WebServer Agent - Production/Test, Per Agent
1000165931	Software, Java Rich/Fat Client Agent - Production/Test, Agent 10 Pack
1000165932	Support, Java Rich/Fat Client Agent - Production/Test, Agent 10 Pack
1000165933	Software, Web Analysis, Per Module (Includes Central Analysis Server)
1000165934	Support, Web Analysis, Per Module (Includes Central Analysis Server)
1000165935	Software, Enterprise Analysis, Per Module (Includes Central Analysis Server)
1000165936	Support, Enterprise Analysis, Per Module (Includes Central Analysis Server)
1000165937	Software, Agentless Monitoring Device (all type traffic)(Software only), Per Server
1000165938	Support, Agentless Monitoring Device (all type traffic)(Software only), Per Server
1000165939	Software, IntraVM Agentless Monitoring Device (only Intra-VM traffic), Per Server
1000165940	Support, IntraVM Agentless Monitoring Device (only Intra-VM traffic), Per Server
1000165941	Software, SSL Support, Per Agentless Monitoring Device
1000165942	Support, SSL Support, Per Agentless Monitoring Device
1000165943	Software, Advanced Diagnostics SW only, Per Server
1000165944	Support, Advanced Diagnostics SW only, Per Server
1000165945	Software, Analysis Modules, Per Module Per Central Analysis Server
1000165946	Support, Analysis Modules, Per Module Per Central Analysis Server
1000165947	Software, Real User for Web & Mobile, dynaTrace Production/Test Edition, 125,000 visits
1000165948	Support, Real User for Web & Mobile, dynaTrace Production/Test Edition, 125,000 visits
1000165949	Software, Vantage Monitor, SNMP, 1,000 Metrics
1000165950	Support, Vantage Monitor, SNMP, 1,000 Metrics
1000165951	Software, .NET Windows OS Instance (WOSI), Per WOSI
1000165952	Support, .NET Windows OS Instance (WOSI), Per WOSI

SWC# 393 – Electronic Fingerprinting Services - Edison #: NV2 27958

Contract Start Date: June 15, 2011

System Expiration Date: June 14, 2015

Estimated Annual Volume: N/A

Spend to Date: \$11,077,445.00 (June 15, 2011- March 12, 2015)

Background: This contract was originally procured by TN Bureau of Investigation through a RFP. The contract was later converted into a statewide contract so that other agencies and local government would be able to order from it.

Request: Exercise final renewal option

Competitively Procured: Yes

of Invitations Sent: N/A (RFP was published publicly)

of Bids Received: 5

Vendor Name and Location:

MorphoTrust USA Inc.
296 Concord Rd
Billerica, MA 01821

Main User Agencies: Tennessee Bureau of Investigation, Children’s Services, Mental Health

Contract Line Items: Four (4) line items

Type ID	Description
1000139560	FBI/TBI BACKGROUND
1000139561	FBI/TBI VOLUNTEER BACKGROUND
1000139562	TBI BACKGROUND
1000139563	HAZARDOUS MATERIAL APPLICANT

RSWC# 384 – Video Conference System Equipment - Edison # 41965, 41949

Contract Start Date: June 1, 2014

System Expiration Date: May 31, 2015

Estimated Annual Volume: \$3,000,000

Spend to Date:

Technical Innovation: \$386,680.74 (June 1, 2014- March 16, 2015)

BT Conferencing: \$36,899.78 (June 1, 2014- March 16, 2015)

Background: This restricted statewide contract is for project-based purchase of equipment and installation of the State's audio and videoconferencing equipment (i.e. projectors, controllers, televisions, etc.) that are in State conference rooms. The contract is restricted to the Office for Information Resources since all videoconferencing projects for state agencies are run through OIR, Digital Media Services Group.

Due to the large volume of projects required under this statewide, the State awarded a tiered, multi-vendor contract to Technical Innovation, LLC. (Primary vendor) and BT Conferencing Video Inc (secondary vendor). If the primary vendor cannot meet demand and is unable to complete a project within the agency's time frame, the secondary vendor may be utilized under the statewide.

Request: Exercise the first renewal of the contract

Competitively Procured: Yes

of Invitations Sent: 58

of Bids Received: 2

Vendor Name and Location:

Technical Innovation Llc (Primary Vendor)
2975 Northwoods Pkwy
Norcross, GA 30071

BT Conferencing Video Inc (Secondary Vendor)
11400 Westmoor Cr Ste 225
Westminster, CO 80021

Main User Agencies: Information Resources

Contract Line Items: Two (2) line items. This is primarily a catalog-based contract. The discount percentages range from 5% - 37%.

Type ID	Description
1000166031	Hourly labor for Installation, Category 31
1000166032	Hourly labor for Programming, Category 32

**RSWC# 343 – NASPO/WSCA Cooperative for Data Content Storage Devices-
Edison #s: 43 Edison Contracts**

Contract Start Date: December 12, 2012

System Expiration Date: March 31, 2015

Estimated Annual Volume: N/A

Spend to Date: \$13,478,104.58 (December 13, 2012 to March 12, 2015)

Background: Minnesota, the lead state for this cooperative, awarded the cooperative as discount percentages off various manufacturers catalog for storage products. The State has signed participating addendums with five (5) storage manufacturers to utilize this cooperative. This cooperative, currently utilized by 45 states, allows for continuous, robust competition among these providers for the State's storage business, which can also be utilized by local governmental entities. Tennessee also receives additional discount based on the collective purchasing volume of all participating states.

Request: Amendment to extend to 9/30/15. WSCA planned to release the documents for the new cooperative on 1/1/15 and extended the current cooperative until 3/31/15 to allow for several months overlap so that States currently using the cooperative would have a source of supply and enough overlap time to evaluate whether to join the new agreement. The new agreements are still in the process of being publicly released, so the current agreement has been extended to 9/30/15 to allow states enough time to evaluate the new agreement and determine whether or not to participate.

Competitively Procured: Yes (Competitive RFP with Minnesota)

of Invitations Sent: Unknown

of Bids Received: Ten (10) from Storage Manufacturers

Vendor Name and Location:

EMC
8444 Westpark Dr, Ste. 700
McLean, VA 22102

HP
13207 Collections Center Dr
Chicago, IL 60693

IBM
PO Box 534151
Atlanta, GA 30353

NetApp
495 East Java Drive
Sunnyvale, CA 94089

Transource
2405 W Utopia Rd.
Phoenix, AZ 85027

Main User Agencies: Office for Information Resources

Contract Line Items: This is a catalog based contract. The percentages range from 15% to 47%.

RSWC# 309 – Oracle SPARC Servers and Maintenance - Edison #: 36023

Contract Start Date: March 19, 2013

System Expiration Date: June 30, 2015

Estimated Annual Volume: \$4,000,000.00

Spend to Date: \$4,970,107.67 (March 19, 2013- March 6, 2015)

Background: This restricted statewide contract was competitively procured in March 2013 among resellers qualified to sell and maintain Oracle SPARC Servers.

Request: The authorized reseller informed the State that as a condition of Oracle's filling orders for new hardware and support, Oracle is requiring attachment of its Manufacturer's Statement of Terms ("MST") to the Contract (via amendment). The State has amended this MST to address the conflict between the MST's limitation of liability and the limitation of liability contained in the terms and conditions of the Contract.

In addition, an amendment is necessary to correct a typographical error in the contract.

Competitively Procured: Yes

of Invitations Sent: 22

of Bids Received: 5

Vendor Name and Location:

OnX USA, LLC
Corporate Center II
5910 Landerbrook Dr Ste 250
Mayfield Heights, OH 44124

Main User Agencies: Office for Information Resources, TennCare

Contract Line Items: There are eight (8) line items. This is primarily a catalog-based contract.

Type ID	Description
	Category 1 (V): Network Interface Cards, Power Cords, Network Adapters, Spare parts, Server HDD, Server SSD, Sun Flash Accelerator Cards, Network Cables, Network Transceivers, Host Bus Adapters or IO Modules, 24.8% discount off list price
	Cat. 2 (V): Netra SPARC T4-1/T4-2 Srvrs, All Netra SPARC Svr Opts, SPARC T4-1/T4-2/T4-4 Srvrs, Svr Config & X Opts for SPARC T3/SPARC T4/Midrange M-Series Srvrs, Sun SPARC Ent. M3000/M4000/M5000 Srvrs, 24.8% disc. off list price
	Category 3 (W): Sun Flash Accelerator Cards, Disk Drives, Host Bus Adapters, 24.8% discount off list price
	Category 4 (X): Sun SPARC Enterprise M8000 Servers, Sun SPARC Enterprise M9000 Servers, High-End M-Series Server Configured Options, High-End M-Series Server X Options, 35.3% discount off list price
	Category 5 (X): LT04/LT05/LT06 Tape Drives, Open Tape Drives for T10000B/T10000C and Modular Library Systems for SL3000/SL8500/SL500, LTO & Enterprise Tape Drive Conversion Options, Tape Encryption, Library Features, Options, 35.3% disc. off list price
	Category 6 (X): Sun Storagetek SL24 Tape Autoloader, Sun Storagetek SL48 Tape Library, 35.3% discount off list price

	Category 7 (U): Other Server Configured Options, Other Server X Options, 16.4% discount off list price
	Category 8 (U)- Premier Support for New Equipment purchased under this contract for items listed in the column labeled "Discount Cat." with the code "U", discount 16.4% off list price
	Category 9 (V)- Premier Support for New Equipment purchased under this contract for items listed in the column labeled "Discount Cat." with the code "V", discount 24.8% off list price
	Category 10 (W)- Premier Support for New Equipment purchased under this contract for items listed in the column labeled "Discount Cat." with the code "W", discount 24.8% off list price
1000166369	Hourly rate for Technical Account Manager
1000166370	Hourly rate for Sr. Advanced Support Delivery Manager
1000166371	Hourly rate for Sr. Advanced Support Engineer
1000166372	Hourly rate for Advanced Support Delivery Manager
1000166373	Hourly rate for Advanced Support Engineer
1000166374	Hourly rate for Sr. Data Center Engineer
1000166375	Hourly rate for Data Center Engineer
1000166376	Maintenance Coverage for Oracle SPARC Current Embedded Base
	Category 11 (X)- Premier Support for New Equipment purchased under this contract for items listed in the column labeled "Discount Cat." with the code "X", discount 35.3% off list price

SWC# 240 – In-Car Video Cameras - Edison #: 35795

Contract Start Date: March 15, 2013

System Expiration Date: March 14, 2016

Estimated Annual Volume: \$650,000.00

Spend to Date: \$568,253.80 (March 15, 2013-March 16, 2015)

Background: This contract is currently used by the Department of Safety, Homeland Security, Tennessee Highway Patrol, for Mobile Vision in-car video cameras and related software and accessories. These cameras are used to record daily activities conducted by members of the department and are often used as evidence for convictions.

Request: Tennessee Highway Patrol is requesting to add (via amendment) proprietary Mobile Vision body cameras to the current statewide contract for in-car digital video cameras and related equipment. The Department will ensure that the body cameras support day-to-day operations by recording Trooper daily activities that enable the Department to introduce conclusive video evidence into judicial proceedings in order to obtain convictions. Utilizing another vendor for body cameras would require implementing and maintaining another video system while still maintaining the system currently in use. Added costs with implementing another system, while maintaining the other, include procuring additional servers, locations, space, software updates, maintenance, and training. Additionally, the State would like add the MOU, previously approved by FRC for several Statewide Contracts, that allows the State to add lines or categories that are within the original scope without amending the contract each time new technology, etc., becomes available.

Competitively Procured: Sole-Source

of Invitations Sent: 1

of Bids Received: 1

Vendor Name and Location:

L-3 Mobile Vision
90 Fanny Rd
Boonton, New Jersey 07005

Main User Agencies: Safety and Homeland Security

Contract Line Items: 75 line items. Line item detail available upon request due to number of line items.

SWC# 440 – Medical Supplies - Edison #: 40121 & 40125

Contract Start Date: February 12, 2014

System Expiration Date: May 31, 2017

Estimated Annual Volume: \$4,300,000.00

Spend to Date: \$4,042,339.11 (February 12, 2014 to February 28, 2015)

Background: Statewide contract for medical supplies.

Request: Core Price List update for #40121 to match the Master Contract MMS12010 through MMCAP; Core price list and Product Category Discount update for #40125 to match that of the Master Contract MMS12016 through MMCAP. Contract #40121 core list prices for routine purchases will increase by 5.9%, which is projected to cost the State an additional \$4,998. Contract #40125 core list prices for routine purchases are projected to decrease by .89%, savings the State \$745. The CPO has found these price changes to be consistent with market conditions.

Competitively Procured: Yes

of Invitations Sent: 110

of Bids Received: 10

Vendor Name and Location:

Medline Industries
One Mundelein Place
Mundelein, IL 60060

McKesson
8121 10th Ave North
Golden Valley, MN 55427

Main User Agencies: Dept of Health, Dept of Mental Health, Dept of Intellectual and Developmental Disabilities, Dept of Corrections, Dept of Children's Services and Local Governments

Contract Line Items: #40121, 881 Line Items; #40125, 672 Line Items.

Line item detail available upon request due to number of line items.

SWC# 161 – Trash Pick-up - Edison #:32001, 32002, 32004, 32005, 32006, 32007, 32009, 32010, 32011, 32012, 33142, 33143, 33144, 33145, 33876, 34375 and 34376

Contract Start Date: 06/01/2012

System Expiration Date: 05/31/2015

Estimated Annual Volume: \$2,600,000

Spend to Date: \$3,044,512.32 (June 1, 2012 to March 1, 2015)

Background: This contract was created to provide the State with a source of services for trash pick-up in every county throughout the State. Each county has a range of containers they can use which typically starts at 2 cubic yards and can be as large as 40 cubic yards. There is also a compactor option in some counties. Four vendors have two separate contracts with the State due to a re-advertisement for counties that were not included in the original solicitation. The re-advertisement was done through a competitive procurement process.

Request: Extend the contract for a period of 180 days while we re-procure the service. This will also lock in the estimated 31.7% savings for another 180 days based on the contract that was procured in 2012. We are also considering amending this contract to allow for two more years provided vendors are agreeable to an amendment.

Competitively Procured: Yes

of Invitations Sent: 80

of Bids Received: 17

Vendor Name and Location:

Allied Waste Services
PO Box 9001099
Louisville, KY 40290

Waste Industries of TN LLC
81 Stevens Street
Crossville, TN 38555

BFI Waste Services
1018 East 38th Street
Chattanooga, TN 37407

Barker Brothers Waste Inc.
PO Box 317
Troy, TN 38260

Scott Solid Waste Disposal
PO Box 5210
Oneida, TN 37841

Waste Connection of TN
2400 Chipman Street
Knoxville, TN 37917

Waste Management Inc.
1428 Antioch Pike
Antioch, TN 37012

Samtek Environmental Inc.
1387 Wisdom Street
Chattanooga, TN 37406

Wilson Brothers Disposal
146 Young Lane
Gainesboro, TN 38562

Diann Goney
PO Box 456
Spencer, TN 38585

Fentress County
PO Box 883
Jamestown, TN 38556

HCG Inc.
PO Box 16
Waynesboro, TN 38485

TDS LLC
776 Terry Odle Road
Red Boiling Springs, TN 37150

Main User Agencies: Environment and Conservation, Correction, General Services, Military and Transportation

Contract Line Items: 697 (Line item detail available upon request due to number of line items.)