



GENERAL ASSEMBLY OF THE STATE OF TENNESSEE
FISCAL REVIEW COMMITTEE

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MEMORANDUM

TO: The Honorable John Morgan, Chancellor
 Tennessee Board of Regents

FROM: Senator Bill Ketron, Chairman *BK*
 Representative Mark White, Vice-Chairman *MW*

DATE: August 21, 2013

SUBJECT: **Contract Comments**
 (Fiscal Review Committee Meeting 8/20/13)

RFS# NA (Edison # NA)

Department: Tennessee Board of Regents

Vendor: Inside Track, Inc.

Summary: The proposed two-year contract is to provide coaching services for first-year students enrolled at Austin Peay State University, Nashville State Community College, and Northeast State Community College. The proposed contract has a term beginning August 26, 2013, and ending August 25, 2015, with a maximum liability of \$2,188,500.

Proposed maximum liability: \$2,188,500

After review, the Fiscal Review Committee voted to recommend approval of the proposed contract with the stipulation that the term be revised to a one-year contract with the option to extend for one year; performance standards are included in the contract; and the Board reports on the success rate and deficiencies to the Committee in nine months prior to extending the contract. The Board was also requested to inform the House and Senate Education Committee Chairs about the progress of the program.

cc: Ms. Angela Gregory Flynn, Director of Purchasing and Contracts