

**DECEMBER
STATEWIDE CONTRACT #3
SWC # 419
Edison #s 29762 and 29769**

**Department of General Services
Central Procurement Office
(CPO)**

**VENDORS:
Pitney Bowes, Inc. and Neopost
USA, Inc.**



STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES

BILL HASLAM
GOVERNOR

ROBERT E. OGLESBY, AIA
COMMISSIONER

MEMORANDUM

TO: Fiscal Review Committee
FROM: Joyanna West, Category Specialist
DATE: November 21, 2014
SUBJECT: Amendment Request

Statewide Contract (SWC) #419 Digital Mailing Machines allows users to purchase or lease mailing equipment, lease meters and scales, purchase software solutions to support mailing equipment, and purchase supplies to service mailing equipment. The contract was procured as a sole source contract with two vendors, Pitney Bowes Inc. (Contract #29762) and Neopost USA Inc. (Contract #29769) because these vendors have been authorized by the United States Postal Services as postage meter manufacturers and offer proprietary software already in place with State agencies. The current contract end date is 12/31/2015 with one remaining option to renew through 12/31/2016.

This request to amend SWC #419 includes three main components: a request to change the contract end date to 12/31/2019, a request to add a substitution clause, and a request to update out-dated terminology and clauses to reflect changes already approved by the Central Procurement Office and the Procurement Commission.

The first amendment component is to change the final contract end date from 12/31/2016 to 12/31/2019. Currently, the contract does not allow State agencies to enter into lease terms that would extend beyond the final end date of the contract, which is December 31, 2016. Agencies must instead enter into shorter lease terms that tier down in length as the contract end date approaches. These shorter lease terms are significantly less cost-effective. This amendment would change the final end date of the contract to December 31, 2019 and would allow users to enter into the 48-month, 36-month, 24-month, or 12-month lease terms already on contract at any point within the initial four years of the contract. After the end of the fourth year on December 31, 2015, agencies may not enter into new lease agreements. The State intends to establish a new contract for digital mailing services by January 1, 2016 for all new purchase needs.

The second amendment component is to add a substitution of awarded items clause to the contract. Currently, there is no term or condition allowing the contractors to substitute obsolete or discontinued items on the contract. The contractors would like to be able to replace obsolete

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items on contract with newer items that meet or exceed the functional, technical, and performance characteristics of the awarded items.

Once the amendment allowing the new term is in place, Neopost will substitute obsolete items currently on contract with newer items and reduce the price for items where savings are available. The State will implement this price decrease when the proposed amendment takes affect. The price decrease will result in cost savings of \$11,359.90 (66.7%) annually. This price decrease will only affect the contract with Neopost (#29769) as Pitney Bowes has not requested to substitute awarded items at this time.

The third amendment component is to update and replace out-dated terminology and clauses. Since this contract was procured in 2012, the Central Procurement Office and the Procurement Commission have made changes to the standard terms and conditions template, individual terms, and departmental terminology. Additionally, the amendment will update the contact information listed for the contract administrator to reflect the current contract administrator since the person currently listed on the contract is no longer with the Central Procurement Office.

The original contracts, draft amendment language, rule exception requests, and original sole source approvals are attached. The historical spend reports for SWC #419 have been summarized below due to the length of the full reports. The full spend reports are available at your request.

SWC #419 Historical Spend						
Vendor	Edison Contract #	Edison Vendor ID #	FY 2012	FY 2013	FY 2014	FY 2015
Pitney Bowes	29762	238	\$40,396.56	\$147,322.66	\$300,701.47	\$208,482.14
Neopost	29769	1456	\$852.00	\$4,393.44	\$46,811.48	\$19,352.67
TOTAL			\$41,248.56	\$151,716.10	\$347,512.95	\$227,834.81

Thank you for your consideration of the requested amendment. Please contact Category Specialist Joyanna West at 615-741-1251 with any questions you may have.

Supplemental Documentation Required for
Fiscal Review Committee

*Contact Name:	Joyanna West	*Contact Phone:	615-741-1251		
*Presenter's name(s):	Shay Oliphant/Joyanna West				
Edison Contract Number: <i>(if applicable)</i>	SWC 419, Edison contract #29762 and #29769	RFS Number: <i>(if applicable)</i>			
*Original or Proposed Contract Begin Date:	1/1/2012	*Current or Proposed End Date:	<u>Current:</u> 12/31/2016 (with remaining renewals exercised) <u>Proposed:</u> 12/31/2019		
Current Request Amendment Number: <i>(if applicable)</i>	1				
Proposed Amendment Effective Date: <i>(if applicable)</i>	02/01/2015				
*Department Submitting:	Department of General Services				
*Division:	Central Procurement Office				
*Date Submitted:	11/21/2014				
*Submitted Within Sixty (60) days:	Yes				
<i>If not, explain:</i>					
*Contract Vendor Name:	Pitney Bowes Inc. and Neopost USA, Inc.				
*Current or Proposed Maximum Liability:	NA, Statewide Contract #419				
*Estimated Total Spend for Commodities:	\$14,000,000				
*Current or Proposed Contract Allocation by Fiscal Year: <i>(as Shown on Most Current Fully Executed Contract Summary Sheet)</i>					
FY: 2012	FY: 2013	FY: 2014	FY: 2015	FY: 2016	FY:
\$ 3,500,000	\$ 3,500,000	\$ 2,500,000	\$ 2,500,000	\$ 2,000,000	\$ NA
*Current Total Expenditures by Fiscal Year of Contract: <i>(attach backup documentation from Edison)</i>					
FY:2012	FY:2013	FY:2014	FY:2015	FY	FY
\$41,248.56	\$151,716.10	\$347,512.95	\$146,580.31	\$	\$
IF Contract Allocation has been greater than Contract Expenditures, please give the reasons and explain where surplus funds were spent:		Statewide contract with no liability.			
IF surplus funds have been carried forward, please give the reasons and provide the authority for the carry forward provision:		NA			
IF Contract Expenditures exceeded Contract Allocation, please give the reasons and explain how funding was acquired to pay the overage:		NA			
*Contract Funding Source/Amount:					
		NA	Federal:	NA	

Supplemental Documentation Required for
Fiscal Review Committee

State:			
<i>Interdepartmental:</i>	NA	<i>Other:</i>	NA
If “ <i>other</i> ” please define:			
If “ <i>interdepartmental</i> ” please define:			
Dates of All Previous Amendments or Revisions: <i>(if applicable)</i>	Brief Description of Actions in Previous Amendments or Revisions: <i>(if applicable)</i>		
Method of Original Award: <i>(if applicable)</i>	Sole Source		
*What were the projected costs of the service for the entire term of the contract prior to contract award? How was this cost determined?	\$14,000,000. Projected costs were estimated based off of the historical spend for the five statewide contracts being consolidated into this single statewide contract.		
*List number of other potential vendors who could provide this good or service; efforts to identify other competitive procurement alternatives; and the reason(s) a sole-source contract is in the best interest of the State.	There is one additional vendor able to provide this service that is not currently on contract. The three known providers will be considered when this service is next procured.		

SWC#419 – Digital Mailing Machines – Edison #29762, #29769

Contract Start Date: January 1, 2012

System Expiration Date: December 31, 2015

Original Number of Renewals: 4

Renewals Remaining: 1

Competitively Procured: No – Sole Source contract awarded to 2 vendors

of Invitations Sent: 2

of Responses Received: 2

Requested Action: Amend contract to change the contract end date to 12/31/2019. Amend the contract to include a substitution clause to allow for substitution of awarded contract items. Implement a price decrease that would go into effect upon the approval of the addition of a substitution clause. Amend the contract to update and replace out-dated clauses and terminology.

Vendor Name and Location:

Pitney Bowes	Neopost USA, Inc.
US Postal Services	478 Wheelers Farms Rd
PO Box 7247-0166	Milford, CT 06461
Philadelphia, PA 19170-0166	

Main User Agencies: TDH, DHS, Safety, DCS, Education

Estimated Annual Volume:

Year 1: \$3,500,000

Year 2: \$3,500,000

Year 3: \$2,500,000

Year 4: \$2,500,000

Year 5: \$2,000,000

Spend to Date: Pitney Bowes = \$696,902.83, Neopost = \$71,409.59

Original Estimated Annual Cost Savings (if any): N/A

Background: SWC #419 Digital Mailing Machines provides mailing equipment and related software and supplies. SWC #419 allows users to purchase or lease mailing equipment, lease meters and scales, purchase software solutions to support mailing equipment, and purchase supplies to service mailing equipment. There is also a catalog on contract for non-core items with a percent discount available to allow users to customize their equipment to suit their specific needs if the core items do not cover their needs.

Contract Line Items:

Vendor	Item ID	Item Description
Pitney Bowes	1000137259	12 Month Lease (4 QI-Quarters), Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (includes meter, maintenance, equipment, and installation), Must Order Scale Separately

Pitney Bowes	1000141029	24 Month Lease (8 QI-Quarters), Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (includes meter, maintenance, equipment, and installation), Must Order Scale Separately
Pitney Bowes	1000137260	36 Month Lease (12 QI-Quarters), Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (includes meter, maintenance, equipment, and installation)
Pitney Bowes	1000137253	48 Month Lease (16 QI-Quarters), Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (includes meter, maintenance, equipment, and installation)
Pitney Bowes	1000137230	Purchase, Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (base machine, only - requires P700 meter and maintenance)
Pitney Bowes	1000137254	12 Month Lease (4 QI-Quarters), Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (includes meter, maintenance, equipment)
Pitney Bowes	1000141030	24 Month Lease (8 QI-Quarters), Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (includes meter, maintenance, equipment)
Pitney Bowes	1000137255	36 Month Lease (12 QI-Quarters), Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (includes meter, maintenance, equipment)
Pitney Bowes	1000137256	48 Month Lease (16 QI-Quarters), Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (includes meter, maintenance, equipment)
Pitney Bowes	1000137231	Purchase, Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (base machine only - requires G900 meter and maintenance)
Pitney Bowes	1000137257	12 Month Lease (4 QI-Quarters), Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (includes meter, maintenance, equipment)
Pitney Bowes	1000141031	24 Month Lease (8 QI-Quarters), Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (includes meter, maintenance, equipment)
Pitney Bowes	1000137258	36 Month Lease (12 QI-Quarters), Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (includes meter, maintenance, equipment)
Pitney Bowes	1000137261	48 Month Lease (16 QI-Quarters), Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (includes meter, maintenance,

		equipment)
Pitney Bowes	1000137232	Purchase, Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (base machine only - requires G900 meter and maintenance)
Pitney Bowes	1000137262	12 Month Lease (4 QI-Quarters), Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume(includes meter, maintenance, equipment)
Pitney Bowes	1000141032	24 Month Lease (8 QI-Quarters), Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume(includes meter, maintenance, equipment)
Pitney Bowes	1000137263	36 Month Lease (12 QI-Quarters), Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume(includes meter, maintenance, equipment)
Pitney Bowes	1000137264	48 Month Lease (16 QI-Quarters), Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume(includes meter, maintenance, equipment)
Pitney Bowes	1000137233	Purchase , Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume (base machine only - requires 1W00 meter and maintenance)
Pitney Bowes	1000137265	12 Month Lease (4 QI-Quarters), Pitney Bowes, High Volume (300LPM),Connect+ 3000 Automatic mailing machine with in-line scale
Pitney Bowes	1000141033	24 Month Lease (8 QI-Quarters), Pitney Bowes, High Volume (300LPM),Connect+ 3000 Automatic mailing machine with in-line scale
Pitney Bowes	1000137266	36 Month Lease (12 QI-Quarters), Pitney Bowes, High Volume(300LPM),Connect+ 3000 Automatic mailing machine with in-line scale
Pitney Bowes	1000137267	48 Month Lease (16 QI-Quarters), High Volume (300LPM),Connect+ 3000 Automatic mailing machine with in-line scale
Pitney Bowes	1000137234	Purchase, Pitney Bowes, High Volume (300LPM),Connect+ 3000 Automatic mailing machine with in-line scale, (base machine only - requires 1W00 meter and maintenance)
Pitney Bowes	1000137268	12 Month Lease (4 QI-Quarters), Pitney Bowes, Small/Mid Volume (3500 per hour),DI425 - Folder-Insenter, Inst and Training

Pitney Bowes	1000141034	24 Month Lease (8 QI-Quarters), Pitney Bowes, Small/Mid Volume (3500 per hour),DI425 - Folder-Insenter, Inst and Training
Pitney Bowes	1000137269	36 Month Lease (12 QI-Quarters), Pitney Bowes, Small/Mid Volume(3500 per hour),DI425 - Folder-Insenter, Inst and Training
Pitney Bowes	1000137270	48 Month Lease (16 QI-Quarters), Small/Mid Volume (3500 per
Pitney Bowes	1000137235	Purchase, Pitney Bowes, Small/Mid Volume (3500 per hour),DI425 - Folder-Insenter, Inst and Training
Pitney Bowes	1000137271	12 Month Lease (4 QI-Quarters), Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-Insenter, 3 Inserts/3 sheets - Inst and Training
Pitney Bowes	1000141035	24 Month Lease (8 QI-Quarters), Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-Insenter, 3 Inserts/3 sheets - Inst and Training
Pitney Bowes	1000137272	36 Month Lease (12 QI-Quarters), Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-Insenter, 3 Inserts/3 sheets - Inst and Training
Pitney Bowes	1000137150	48 Month Lease (16 QI-Quarters), Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-Insenter, 3 Inserts/3 sheets - Inst and Training
Pitney Bowes	1000137236	Purchase, Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-Insenter, 3 Inserts/3 sheets - Inst and Training
Pitney Bowes	1000137151	Lease, Meter, P700, Meter for the Pitney Bowes DM100
Pitney Bowes	1000137152	Purchase Power for the Pitney Bowes DM100
Pitney Bowes	1000137153	Lease, Meter, G900, Meter for the Pitney Bowes DM300/DM400 and DM475
Pitney Bowes	1000137154	Purchase Power for the Pitney Bowes DM300/DM400 and DM475
Pitney Bowes	1000137155	Lease, Meter, 1W00, CONNECT+SERIES, Meter for the Pitney Bowes 1000 or 3000
Pitney Bowes	1000137156	Purchase Power for the Pitney Bowes 1000 or 3000
Pitney Bowes	1000137157	Lease, Meter, Meter for Pitney Bowes DM 500-575
Pitney	1000137158	Purchase Power for Pitney Bowes DM 500-575

Bowes		
Pitney Bowes	1000137159	Lease, Meter, Meter for Pitney Bowes DM 800-1100
Pitney Bowes	1000137160	Purchase Power for Pitney Bowes DM 800-1100
Pitney Bowes	1000137161	Meter, MSGS, Sprint 3G Subscription (90/qtr-CELL030R, CELL030L), Goes with the Pitney Bowes 1000 or 3000
Pitney Bowes	1000137162	Pitney Bowes, 7P00, Intellilink Control Center Confirmations Services for DM100 Series, (Requires Base Meter with Postage by Phone+Option)
Pitney Bowes	1000137163	Pitney Bowes, G9SS, Intellilink Control Center Confirmation Services for DM300, DM400 and DM475 Series
Pitney Bowes	1000137164	Pitney Bowes, G9SS, Intellilink Control Center Confirmation Services for DM525 - DM1100 Series, (Requires Base Meter with Postage by Phone+Option)
Pitney Bowes	1000137165	Pitney Bowes, M9SS, Intellilink Control Center Confirmation Services for CONNECT+SERIES, (Requires Base Meter with Postage by Phone+Option)
Pitney Bowes	1000137166	Pitney Bowes, G9SS, Intellilink Control Center Electronic Return Receipt Services for DM300, DM400 and DM475 Series, (Requires Confirmation Services)
Pitney Bowes	1000137167	Pitney Bowes, Intellilink Control Center Electronic Return Receipt Services for DM525-DM575 Series, (Requires Confirmation Services)
Pitney Bowes	1000137168	Pitney Bowes, Intellilink Control Center Electronic Return Receipt Services for DM825-DM1100 Series, (Requires Confirmation Services)
Pitney Bowes	1000137169	Pitney Bowes, M9SS, Intellilink Control Center Electronic Return Receipt Services for CONNECT+SERIES, (Requires Confirmation Services)
Pitney Bowes	1000137170	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 100
Pitney Bowes	1000141036	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 100
Pitney Bowes	1000137171	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 100
Pitney Bowes	1000137172	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 100

Pitney Bowes	1000137237	Purchase, Scales, Pitney Bowes, 2lb scale for DM 100
Pitney Bowes	1000137173	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 100
Pitney Bowes	1000141037	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 100
Pitney Bowes	1000137174	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 100
Pitney Bowes	1000137175	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 100
Pitney Bowes	1000137238	Purchase, Scales, Pitney Bowes, 5lb scale for DM 100
Pitney Bowes	1000137176	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475
Pitney Bowes	1000141038	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475
Pitney Bowes	1000137177	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475
Pitney Bowes	1000137178	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475
Pitney Bowes	1000137239	Purchase, Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475
Pitney Bowes	1000137179	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475
Pitney Bowes	1000141039	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475
Pitney Bowes	1000137180	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475
Pitney Bowes	1000137181	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475
Pitney Bowes	1000137240	Purchase, Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475
Pitney Bowes	1000137182	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475
Pitney Bowes	1000141040	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475

Pitney Bowes	1000137183	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475
Pitney Bowes	1000137184	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475
Pitney Bowes	1000137241	Purchase, Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475
Pitney Bowes	1000137185	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Pitney Bowes	1000141041	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Pitney Bowes	1000137186	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Pitney Bowes	1000137187	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Pitney Bowes	1000137242	Purchase, Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Pitney Bowes	1000137188	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 5lb scale for Connect+Series
Pitney Bowes	1000141042	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 5lb scale for Connect+Series
Pitney Bowes	1000137189	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 5lb scale for Connect+Series
Pitney Bowes	1000137190	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 5lb scale for Connect+Series
Pitney Bowes	1000137243	Purchase, Scales, Pitney Bowes, 5lb scale for Connect+Series
Pitney Bowes	1000137191	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 10lb scale for Connect+Series
Pitney Bowes	1000141043	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 10lb scale for Connect+Series
Pitney Bowes	1000137192	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 10lb scale for Connect+Series
Pitney Bowes	1000137193	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 10lb scale for Connect+Series
Pitney Bowes	1000137244	Purchase, Scales, Pitney Bowes, 10lb scale for Connect+Series

Pitney Bowes	1000137194	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 15lb scale for Connect+Series
Pitney Bowes	1000141044	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 15lb scale for Connect+Series
Pitney Bowes	1000137207	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 15lb scale for Connect+Series
Pitney Bowes	1000137208	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 15lb scale for Connect+Series
Pitney Bowes	1000137249	Purchase, Scales, Pitney Bowes, 15lb scale for Connect+Series
Pitney Bowes	1000137209	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000141045	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137210	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137211	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137250	Purchase, Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137212	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000141046	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137213	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137214	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137251	Purchase, Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137215	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 149lb scale for Connect+Series
Pitney Bowes	1000141047	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 149lb scale for Connect+Series
Pitney Bowes	1000137205	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 149lb scale for Connect+Series

Pitney Bowes	1000137206	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 149lb scale for Connect+Series
Pitney Bowes	1000137245	Purchase, Scales, Pitney Bowes, 149lb scale for Connect+Series
Pitney Bowes	1000137195	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 2 - 10 lb scale
Pitney Bowes	1000141048	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 2 - 10 lb scale
Pitney Bowes	1000137196	36 Month Lease (12 QI-Quarters), Scales, Differential Weighing for 2 - 10 lb scale
Pitney Bowes	1000137197	48 Month Lease (16 QI-Quarters), Scales, Differential Weighing for 2 - 10 lb scale
Pitney Bowes	1000141050	Purchase, Scales, Differential Weighing for 2 - 10 lb scale
Pitney Bowes	1000137198	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 15 - 30 lb scale
Pitney Bowes	1000141049	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 15 - 30 lb scale
Pitney Bowes	1000137199	36 Month Lease (12 QI-Quarters), Scales, Differential Weighing for 15 - 30 lb scale
Pitney Bowes	1000137200	48 Month Lease (16 QI-Quarters), Scales, Differential Weighing for 15 - 30 lb scale
Pitney Bowes	1000137247	Purchase, Scales, Differential Weighing for 15 - 30 lb scale
Pitney Bowes	1000137201	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000141027	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137202	36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137203	48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series
Pitney Bowes	1000137248	Purchase, Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series

Pitney Bowes	1000137204	12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 149 lb scale
Pitney Bowes	1000141028	24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 149 lb scale
Pitney Bowes	1000137216	36 Month Lease (12 QI-Quarters), Scales, Differential Weighing for 149 lb scale
Pitney Bowes	1000137217	48 Month Lease (16 QI-Quarters), Scales, Differential Weighing for 149 lb scale
Pitney Bowes	1000137252	Purchase, Scales, Differential Weighing for 149 lb scale
Pitney Bowes	1000137218	INVIEW Single Meter, Subscriptions
Pitney Bowes	1000137219	INVIEW up to 2 meters, Subscriptions
Pitney Bowes	1000137220	INVIEW up to 5 meters, Subscriptions
Pitney Bowes	1000137221	INVIEW up to 20 meters, Subscriptions
Pitney Bowes	1000137222	INVIEW up to 50 meters, Subscriptions
Pitney Bowes	1000137223	INVIEW up to 100 meters, Subscriptions
Pitney Bowes	1000137224	INVIEW Unlimited meters, Subscriptions
Pitney Bowes	1000137225	TPM(Total Postal Management)- up to 5 non PB Meters, Subscriptions
Pitney Bowes	1000137226	TPM(Total Postal Management)- up to 20 non PB Meters, Subscriptions
Pitney Bowes	1000137227	TPM(Total Postal Management)- up to 50 non PB Meters, Subscriptions
Pitney Bowes	1000137228	TPM(Total Postal Management)- up to 100 non PB Meters, Subscriptions
Pitney Bowes	1000137229	TPM(Total Postal Management)- unlimited non PB Meters, Subscriptions

Neopost	1000138287	12 Month Lease (4 QI-Quarters),Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000141103	24 Month Lease (8 QI-Quarters),Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138288	36 Month Lease (12 QI-Quarters),Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform,(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138289	48 Month Lease (16 QI-Quarters), Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform,(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138240	Purchase, Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform
Neopost	1000138290	12 Month Lease (4 QI-Quarters),Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000141107	24 Month Lease (8 QI-Quarters),Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138291	36 Month Lease (12 QI-Quarters),Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138292	48 Month Lease (16 QI-Quarters),Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138241	Purchase, Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform
Neopost	1000138293	12 Month Lease (4 QI-Quarters), Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Neopost	1000141108	24 Month Lease (8 QI-Quarters), Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138294	36 Month Lease (12 QI-Quarters),Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138295	48 Month Lease (16 QI-Quarters), Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138242	Purchase, Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray
Neopost	1000138309	12 Month Lease (4 QI-Quarters), Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000141109	24 Month Lease (8 QI-Quarters), Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138310	36 Month Lease (12 QI-Quarters), Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138311	48 Month Lease (16 QI-Quarters), Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138243	Purchase, Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray
Neopost	1000138315	12 Month Lease (4 QI-Quarters), Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000141110	24 Month Lease (8 QI-Quarters), Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)

Neopost	1000138316	36 Month Lease (12 QI-Quarters), Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138317	48 Month Lease (16 QI-Quarters), Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform. (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138244	Purchase, Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.
Neopost	1000138318	12 Month Lease (4 QI-Quarters), Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000141111	24 Month Lease (8 QI-Quarters), Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138319	36 Month Lease (12 QI-Quarters), Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138329	48 Month Lease (16 QI-Quarters), Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138245	Purchase, Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.
Neopost	1000138330	12 Month Lease (4 QI-Quarters), Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray (includes meter, rate change, maintenance, equipment, and installation)

Neopost	1000141112	24 Month Lease (8 QI-Quarters), Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138334	36 Month Lease (12 QI-Quarters), Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138341	48 Month Lease (16 QI-Quarters), Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138246	Purchase, Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray.
Neopost	1000138342	12 Month Lease (4 QI-Quarters), Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray.(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000141113	24 Month Lease (8 QI-Quarters), Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray.(includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138343	36 Month Lease (12 QI-Quarters), Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray. (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138344	48 Month Lease (16 QI-Quarters), Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray. (includes meter, rate change, maintenance, equipment, and installation)
Neopost	1000138247	Purchase, Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray.
Neopost	1000138345	12MonthLease(4 QI-Qtr.)HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlIPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)

Neopost	1000141104	24MonthLease(8 Ql-Qtr.)HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)
Neopost	1000138348	36MonthRental(12Ql-Qtr.)HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)
Neopost	1000138349	48MonthRental(16Ql-Qtr.)HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)
Neopost	1000138248	Purchase,HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)
Neopost	1000138350	12MonthLease(4Ql-Qtr.)NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)
Neopost	1000141105	24MonthLease(8Ql-Qtr.)NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)
Neopost	1000138351	36MonthLease(12Ql-Qtr.)NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)

Neopost	1000138352	48MonthLease(16QI-Qtr.)NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)
Neopost	1000138249	Purchase,NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform,ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,rat exchange,maint.,equip.,install)
Neopost	1000138213	12 Month Lease (4 QI-Quarters), Scales, Neopost, IM 5 pound weighing platform for IM420
Neopost	1000141106	24 Month Lease (8 QI-Quarters), Scales, Neopost, IM 5 pound weighing platform for IM420
Neopost	1000138214	36 Month Lease (12 QI-Quarters), Scales, Neopost, IM 5 pound weighing platform for IM420
Neopost	1000138215	48 Month Lease (16 QI-Quarters), Scales, Neopost, IM 5 pound weighing platform for IM420
Neopost	1000138227	Purchase, Scales, Neopost, IM 5 pound weighing platform for IM420
Neopost	1000138266	12 Month Lease (4 QI-Quarters), Scales, Neopost, IM 10 pound weighing platform for IM420
Neopost	1000141114	24 Month Lease (8 QI-Quarters), Scales, Neopost, IM 10 pound weighing platform for IM420
Neopost	1000138267	36 Month Lease (12 QI-Quarters), Scales, Neopost, IM 10 pound weighing platform for IM420
Neopost	1000138268	48 Month Lease (16 QI-Quarters), Scales, Neopost, IM 10 pound weighing platform for IM420
Neopost	1000138228	Purchase, Scales, Neopost, IM 10 pound weighing platform for IM420
Neopost	1000138269	12 Month Lease (4 QI-Quarters), Scales, Neopost, IM 30 pound weighing platform for IM420
Neopost	1000141115	24 Month Lease (8 QI-Quarters), Scales, Neopost, IM 30 pound weighing platform for IM420
Neopost	1000138270	36 Month Lease (12 QI-Quarters), Scales, Neopost, IM 30 pound weighing platform for IM420
Neopost	1000138271	48 Month Lease (16 QI-Quarters), Scales, Neopost, IM 30 pound weighing

		platform for IM420
Neopost	1000138229	Purchase, Scales, Neopost, IM 30 pound weighing platform for IM420
Neopost	1000138272	12 Month Lease (4 QI-Quarters), Scales, Neopost, IM 70 pound weighing platform for IM420
Neopost	1000141116	24 Month Lease (8 QI-Quarters), Scales, Neopost, IM 70 pound weighing platform for IM420
Neopost	1000138273	36 Month Lease (12 QI-Quarters), Scales, Neopost, IM 70 pound weighing platform for IM420
Neopost	1000138274	48 Month Lease (16 QI-Quarters), Scales, Neopost, IM 70 pound weighing platform for IM420
Neopost	1000138230	Purchase, Scales, Neopost, IM 70 pound weighing platform for IM420
Neopost	1000138275	12 Month Lease (4 QI-Quarters), Scales, Neopost, IS 5 pound weighing platform for IS420
Neopost	1000141118	24 Month Lease (8 QI-Quarters), Scales, Neopost, IS 5 pound weighing platform for IS420
Neopost	1000138276	36 Month Lease (12 QI-Quarters), Scales, Neopost, IS 5 pound weighing platform for IS420
Neopost	1000138277	48 Month Lease (16 QI-Quarters), Scales, Neopost, IS 5 pound weighing platform for IS420
Neopost	1000138236	Purchase, Scales, Neopost, IS 5 pound weighing platform for IS420
Neopost	1000138278	12 Month Lease (4 QI-Quarters), Scales, Neopost, IS 10 pound weighing platform for IS420
Neopost	1000141119	24 Month Lease (8 QI-Quarters), Scales, Neopost, IS 10 pound weighing platform for IS420
Neopost	1000138279	36 Month Lease (12 QI-Quarters), Scales, Neopost, IS 10 pound weighing platform for IS420
Neopost	1000138280	48 Month Lease (16 QI-Quarters), Scales, Neopost, IS 10 pound weighing platform for IS420
Neopost	1000138237	Purchase, Scales, Neopost, IS 10 pound weighing platform for IS420
Neopost	1000138281	12 Month Lease (4 QI-Quarters), Scales, Neopost, IS 30 pound weighing platform for IS420
Neopost	1000141120	24 Month Lease (8 QI-Quarters), Scales, Neopost, IS 30 pound weighing platform for IS420

Neopost	1000138282	36 Month Lease (12 QI-Quarters), Scales, Neopost, IS 30 pound weighing platform for IS420
Neopost	1000138283	48 Month Lease (16 QI-Quarters), Scales, Neopost, IS 30 pound weighing platform for IS420
Neopost	1000138238	Purchase, Scales, Neopost, IS 30 pound weighing platform for IS420
Neopost	1000138284	12 Month Lease (4 QI-Quarters), Scales, Neopost, IS 70 pound weighing platform for IS420
Neopost	1000141121	24 Month Lease (8 QI-Quarters), Scales, Neopost, IS 70 pound weighing platform for IS420
Neopost	1000138285	36 Month Lease (12 QI-Quarters), Scales, Neopost, IS 70 pound weighing platform for IS420
Neopost	1000138286	48 Month Lease (16 QI-Quarters), Scales, Neopost, IS 70 pound weighing platform for IS420
Neopost	1000138239	Purchase, Scales, Neopost, IS 70 pound weighing platform for IS420
Neopost	1000138296	12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for WJ20 Mailing System (4# scale inc in rental),rate change included
Neopost	1000138297	12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IJ25 Mailing System (4# scale inc in rental),rate change included
Neopost	1000138298	12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS330 Mailing System, rate change included
Neopost	1000141122	24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS330 Mailing System, rate change included
Neopost	1000138299	36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS330 Mailing System, rate change included
Neopost	1000138300	48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS330 Mailing System, rate change included
Neopost	1000138301	12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS350 Mailing System, rate change included
Neopost	1000141123	24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS350 Mailing System, rate change included
Neopost	1000138302	36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS350 Mailing System, rate change included
Neopost	1000138303	48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS350 Mailing System, rate change included

Neopost	1000138304	12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS440 Mailing System, rate change included
Neopost	1000141124	24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS440 Mailing System, rate change included
Neopost	1000138305	36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS440 Mailing System, rate change included
Neopost	1000138306	48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS440 Mailing System, rate change included
Neopost	1000138307	12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS460 Mailing System, rate change included
Neopost	1000141125	24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS460 Mailing System, rate change included
Neopost	1000138308	36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS460 Mailing System, rate change included
Neopost	1000138320	48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS460 Mailing System, rate change included
Neopost	1000138321	12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS480 Mailing System, rate change included
Neopost	1000141126	24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS480 Mailing System, rate change included
Neopost	1000138322	36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS480 Mailing System, rate change included
Neopost	1000138323	48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS480 Mailing System, rate change included
Neopost	1000138312	12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS6000 Mailing System, rate change included
Neopost	1000141127	24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS6000 Mailing System, rate change included
Neopost	1000138313	36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS6000 Mailing System, rate change included
Neopost	1000138314	48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS6000 Mailing System, rate change included
Neopost	1000138324	HASLER - SP20 - Online Postage Expense Manager™. Reporting of piece count and postage data by department, time period and postal class. Formerly known as Department Reports.

Neopost	1000138325	SP20 - Online Postage Expense Manager™. Reporting of piece count and postage data by department, time period and postal class. Formerly known as Department Reports.
Neopost	1000138326	HASLER - SP 30 - E-Services. Includes: delivery Confirmation, signature Confirmation and certified. Formerly known as reconfirmation Edition. Effective January 4, 2010 Rate Change: Per USPS regulations, E-Services is not available for CPU meters.
Neopost	1000138327	SP 30 - E-Services. Includes: delivery Confirmation, signature Confirmation and certified. Formerly known as reconfirmation Edition. Effective January 4, 2010 Rate Change: Per USPS regulations, E-Services is not available for CPU meters.
Neopost	1000138328	HASLER - SP 35 - E-Services with Electronic Return Receipt. Includes: delivery Confirmation, signature Confirmation, certified and the certified with Electronic Return Receipt option.*** Effective January 4, 2010 Rate Change: Per USPS, E-RR is not avai
Neopost	1000138335	SP 35 - E-Services with Electronic Return Receipt. Includes: delivery Confirmation, signature Confirmation, certified and the certified with Electronic Return Receipt option.*** Effective January 4, 2010 Rate Change: Per USPS, E-RR is not available for
Neopost	1000138336	IM3ERR = IM330/IM350 ERR FEATURE & ACTIVATION KIT - includes: IM330/IM350 ERR Rate File, (100) delivery Confirmation labels (100) signature Confirmation labels and (100) certified labels
Neopost	1000138331	IS3ERR = IS-330/IS-350 ERR FEATURE & ACTIVATION KIT - includes: IS-330/IS-350 ERR Rate File, (100) delivery Confirmation labels (100) signature Confirmation labels and (100) certified labels
Neopost	1000138332	IM420ERR = IM420 ERR FEATURE & ACTIVATION KIT - Includes: IM420 ERR Rate File, (100) delivery Confirmation labels, (100) signature Confirmation labels and (100) certified labels
Neopost	1000138333	IS420ERR = IS-420 ERR FEATURE & ACTIVATION KIT - Includes: IS-420 ERR Rate File, (100) delivery Confirmation labels, (100) signature Confirmation labels and (100) certified labels

Neopost	1000138337	IM440PERR = IM440 ERR FEATURE & ACTIVATION KIT - Includes: IM440 ERR Rate File, (100) delivery Confirmation labels, (100) signature Confirmation labels and (300) certified labels
Neopost	1000138338	IS440PERR = IS-440 ERR FEATURE & ACTIVATION KIT - Includes: IS-440 ERR Rate File, (100) delivery Confirmation labels, (100) signature Confirmation labels and (300) certified labels
Neopost	1000138339	IM460ERR = IM460 ERR FEATURE & ACTIVATION KIT - Includes: IM460 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels
Neopost	1000138340	IS460ERR = IS-460 ERR FEATURE & ACTIVATION KIT - Includes: IS-460 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels
Neopost	1000138346	IM480ERR = IM480 ERR FEATURE & ACTIVATION KIT - Includes: IM480 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels
Neopost	1000138347	IS480ERR = IS-480 ERR FEATURE & ACTIVATION KIT - Includes: IS-480 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels
Neopost	1000138211	IM6000ERR = IM6000 ERR FEATURE & ACTIVATION KIT - Includes: IM6000 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels
Neopost	1000138212	IS6000ERR = IS-6000 ERR FEATURE & ACTIVATION KIT - Includes: IS-6000 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels
Neopost	1000138255	12 Month Lease: M55SBUN1 M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000141138	24 Month Lease: M55SBUN1 M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000138256	36 Month Lease: M55SBUN1 M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Neopost	1000138257	48 Month Lease: M55SBUN1 M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000138258	PURCHASE: M55SBUN1 M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000138259	12 Month Lease: DS75SBUN1 DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000141131	24 Month Lease: DS75SBUN1 DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000138260	36 Month Lease: DS75SBUN1 DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000138261	48 Month Lease: DS75SBUN1 DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000138262	PURCHASE: DS75SBUN1 DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker
Neopost	1000138263	12 Month Lease: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives
Neopost	1000141136	24 Month Lease: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives
Neopost	1000138233	36 Month Lease: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives
Neopost	1000138234	48 Month Lease: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives
Neopost	1000138225	PURCHASE: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives
Neopost	1000138235	12 Month Lease: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives
Neopost	1000141137	24 Month Lease: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives
Neopost	1000138231	36 Month Lease: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Neopost	1000138264	48 Month Lease: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives
Neopost	1000138232	PURCHASE: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Rule Exception Request

Route completed request, as one file in PDF format, via e-mail attachment sent to: Agsprs.Agsprs@tn.gov

<p>APPROVED</p> <hr/> <p>CHIEF PROCUREMENT OFFICER (Required for all Rule Exception Requests)</p>	<p>APPROVED</p> <hr/> <p>COMPTROLLER OF THE TREASURY (ONLY for applicable statutorily required approvals e.g., records, annual report and audit, or monitoring provisions)</p>
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Request Tracking #	419-RER1
1. Contract #	SWC #419 Digital Mailing Machines Pitney Bowes #29762; Neopost #29769
2. Goods or Services Caption	Digital Mailing Machines
3. Contractor	Pitney Bowes; Neopost USA, Inc.
4. Contract Period (with ALL options to extend exercised)	Current: 60 months; Proposed: 8 years (96 months)
5. Contract Maximum Liability (with ALL options to extend exercised)	\$ N/A
6. Rule(s) (for which the exception is requested) Please include citation and written explanation of Rule(s) to be excepted.	0690-1-3-.03(6) Term Contract Rule 0690-1-3-.03(6) Term Contract authorizes statewide term contracts to be sixty (60) months in length.
7. Explanation of Rule Exception Requested	The CPO is requesting that the SWC #419 Digital Mailing Machines have an eight (8) year contract term. This will allow new 48-month mailing equipment lease periods to be entered into up to the end of the fourth year of the contract, December 31, 2015. The remaining four years of the statewide contract will not allow agencies to enter into new mailing equipment lease periods, but agencies will be able to finish existing leases. Agencies may enter into a 48-month, 36-month, 24-month, or 12-month lease at any point during the first four years of the contract. Currently, the statewide contract is set up as a 5 year contract with the requirement that all lease terms be finished by the end of the fifth year. For example, in year 3 of the contract, agencies may only enter into a 24-month or 12-month lease. These shorter lease terms are less cost-effective. It is in the State's best interest to permit this eight-year contract because it will allow agencies to enter into longer, more cost-effective lease terms during the life of the contract.
8. Justification	Allowing the contract to extend beyond 60 months will allow agencies to choose the lease length option that is most cost-effective for their needs. Agencies will be able to carry out the full lease term through the contract, benefiting from the negotiated pricing and protections provided in the terms and conditions offered under the contract.
Agency Head Signature and Date (contracting agency head or authorized signatory)	

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Rule Exception Request

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<p>APPROVED</p> <hr/> <p>CHIEF PROCUREMENT OFFICER (Required for all Rule Exception Requests)</p>

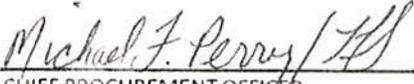
<p>APPROVED</p> <hr/> <p>COMPTROLLER OF THE TREASURY (ONLY for applicable statutorily required approvals e.g., records, annual report and audit, or monitoring provisions)</p>
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Request Tracking #	419-RER2
1. Contract #	All Invitation to Bid Contracts entered in Edison AND SWC #419 Digital Mailing Machines Pitney Bowes #29762; Neopost #29769
2. Goods or Services Caption	<u>For all ITBs:</u> N/A <u>For SWC #419:</u> Digital Mailing Machines
3. Contractor	<u>For all ITBs:</u> N/A <u>For SWC #419:</u> Pitney Bowes; Neopost USA, Inc.
4. Contract Period (with ALL options to extend exercised)	<u>For all ITBs:</u> N/A <u>For SWC #419:</u> Current: 60 months, Proposed: 8 years (96 months)
5. Contract Maximum Liability (with ALL options to extend exercised)	\$ N/A
6. Rule(s) (for which the exception is requested) Please include citation and written explanation of Rule(s) to be excepted.	Tenn. Comp. R. & Regs., 0690-03-01-.17 Creates a rule exception procedure for deviation from prescribed contract clauses.
7. Explanation of Rule Exception Requested	<p>The Central Procurement Office (CPO) requests a Rule Exception Request (RER) for the contract clause regarding substitutions offered by the contractor. This RER would apply to all Invitation to Bid (ITB) solicitations and would replace the current language in the clause with new language proposed below.</p> <p>The CPO requests that the current language in the substitution clause for ITBs be replaced as follows:</p> <p>Substitute Equipment Offered by the Contractor The posture of the State is to stay current in its data processing technology; therefore, the Central Procurement Office may allow the contractor to offer a substitute item after the first year of the contract provided that the awarded item is no longer being manufactured. Any substitution offer must be submitted in writing to the State Contract Administrator for evaluation and approval. The following criteria must be met for any substituted item(s) offer: A. The functional, technical and performance characteristics of the substitute item(s) are equal to or exceed the specifications provided in the solicitation. B. The price of the substitute item(s) is equal to or less than the price of the</p>

	<p>item(s) it is to replace. C. The substitute item has been formally announced by the manufacturer as being commercially available as of the date the substitution request is made. D. The contractor's offer contains sufficient detailed information to substantiate that the criteria above are met. At its' sole discretion, the Central Procurement Office may request samples for testing and may accept or reject any substitute item(s) offered by the contractor.</p> <p>With the following:</p> <p>Substitute Items Offered by the Contractor In the event that an awarded item is no longer being manufactured or is replaced by a functionally equivalent item with superior technological features to the item being replaced, Contractor may offer a substitute item ("Substitute"). The Substitute shall: (a) meet or exceed the functional, technical, and performance characteristics of the item being replaced; (b) not exceed the cost of the item being replaced by more than ten percent (10%); and (c) be available for order on the date Contractor requests to make the substitution. Contractor shall not make any substitutions for awarded items without the State's prior, written approval. Contractor shall submit any proposed substitutions to the Central Procurement Office and include sufficient information to show that criteria (a) – (c) above are met. The Central Procurement Office may request sample Substitutes for inspection or testing.</p> <p>This proposed language for the substitution clause is the product of an effort on behalf of the CPO legal team to revise and update terms in the Edison configurator.</p>
<p>8. Justification</p>	<p>The current language in the substitutions offered by the contractor clause only permits substitution if the item is no longer being manufactured. The current language also does not permit a substitution unless the price remains constant. The proposed language in the substitutions clause will permit changes in circumstances where the item has become obsolete and a replacement item that is technically or functionally superior is available. The proposed clause will also allow for a slight price increase for the replacement item, not to exceed 10%. The CPO requests this rule exception to allow the use of this improved substitutions clause that applies to additional circumstances and permits slight price increases for substitutes of higher performance standards.</p>
<p>Agency Head Signature and Date (contracting agency head or authorized signatory)</p>	

Rule Exception Request

Route completed request, as one file in PDF format, via e-mail attachment sent to: AgSprs.Agsprs@tn.gov

APPROVED

 CHIEF PROCUREMENT OFFICER
 (Required for all Rule Exception Requests)

APPROVED

 COMPTROLLER OF THE TREASURY
 (ONLY for applicable statutorily required approvals e.g., records, annual report and audit, or monitoring provisions)

Request Tracking #	
1. Contract #	All Invitation to Bid Contracts entered in Edison
2. Goods or Services Caption	
3. Contractor	n/a
4. Contract Period (with ALL options to extend exercised)	n/a months
5. Contract Maximum Liability (with ALL options to extend exercised)	\$ n/a
6. Rule(s) (for which the exception is requested) Please include citation and written explanation of Rule(s) to be excepted.	Tenn. Comp. R. & Regs., 0690-03-01-.17 Creates a rule exception procedure from deviation from prescribed contract clauses.
7. Explanation of Rule Exception Requested	<p>The Central Procurement Office ("CPO") requests a Rule Exception Request ("RER") for the contract clause regarding subcontracting. This RER would apply to all Invitation to Bid ("ITB") solicitations and would replace the current language in the clause with new language that is aligned with the language used in other models and templates.</p> <p>The CPO is in the process of promulgating new ITB terms and conditions in the configurator but needs this RER to cover ITBs that are being issued currently. This RER is necessary because of current and likely future litigation and costs to the State over the erroneous reference to a public works statute and certain bonding requirements.</p> <p>Specifically, the CPO requests that the current language in the subcontracting clause for ITBs be replaced as follows:</p> <p>Subcontracting- Responsibilities and Liabilities, Bond Required if Subcontracting — Based on Tennessee Code Annotated 12-4-201, the vendor/contractor shall not enter into any subcontract for services, prior to or following award, without the written consent of the Central Procurement Office. It is also understood and agreed that no contract may be assigned, sublet, or</p>

	<p>transferred without the written consent of the Central Procurement Office. The awarded vendor/contractor is responsible for work, service, performance, injuries of employees and payment to the subcontractor.</p> <p>— The subcontractor shall be required to register with Central Procurement Office and provide proof of insurance in accordance with the insurance term and condition, if insurance is required.</p> <p>— All anticipated or actual costs incurred for subcontracting must be included in the bid price per line item. The vendor/contractor can only invoice for actual bid prices per line item, regardless of how much it has agreed to pay the subcontractor.</p> <p>— The successful bidder(s) will be required to furnish a Labor and Material Surety Bond issued by a surety company licensed to do business in the State of Tennessee in the amount of twenty-five (25) % of the total contract amount. The Labor and Material Surety Bond shall be issued by a surety company licensed to do business in the State of Tennessee or an Irrevocable Letter of Credit from a state or national bank or state or federal savings and loan association having its principal office in Tennessee; or any state or national bank or state or federal savings and loan association that has its principal office outside this state and that maintains one (1) or more branches in this state which are authorized to accept federally insured deposits may be accepted by the Central Procurement Office in lieu of a performance bond. The terms and conditions of any letter of credit shall be subject to the approval of the public official named in the contract. The form of such letter of credit shall be provided by the bank or savings and loan association and may be based on either the uniform commercial code, Tennessee Code Annotated, Title 47, Chapter 5, or the ICC Uniform Customs and Practice for Documentary Credits (U.P.C. 500). All letters of credit shall be accompanied by an authorization of the contractor to deliver retained funds to the bank issuing the letter.</p> <p>— The Labor and Material Surety Bond or Irrevocable Letter of Credit shall be furnished to the Central Procurement Office within ten (10) business days after the request. The Labor and Material Surety Bond or Irrevocable Letter of Credit will insure that the contractor will pay for all labor and materials used by the contractor or any immediate or remote subcontractor under the contract in such contract, in lawful money of the United States.</p> <p>— In the event that the Bidder does not indicate that they would be subcontracting and therefore no bond was received, the state reserves the right to request a Labor and Material Surety Bond from the vendor/contractor in the event that a subcontractor submits a claim against the vendor/contractor's surety bond to the Central Procurement Office due to non-payment. If requested, the vendor/contractor will be required to submit a Labor and Material Surety Bond in the amount specified in the request.</p>
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	<p>letter-within-ten (10) business days-</p> <p>With the following</p> <ul style="list-style-type: none"> The Contractor shall not assign this Contract or enter into a subcontract for any of the goods and services provided under this Contract without obtaining the prior written approval of the Central Procurement Office. <p>Notwithstanding any use of approved subcontractors, the Contractor shall be the prime contractor and shall be responsible for all work provided.</p> <p>This new term is aligned with the current term for subcontracting contained in the RFP, FA and RV models. The old term may still be used <u>only</u> in circumstances where the services performed are part of a public works project as set forth in Tenn. Code Ann. § 12-4-201. In addition, there are other circumstances where a bond may be statutorily required, such as a state highway project, as provided at Tenn. Code Ann. § 54-5-119.</p>
<p>8. Justification</p>	<p>The current language in the subcontracting clause contains a reference to a public works statute, Tenn. Code Ann. § 12-4-201, and bond requirements pursuant to that statute, which are generally inappropriate for most ITBs. The current language for the subcontracting clause in other models, such as the FA model, contains a clause that omits the erroneous statute and the bond requirements. Bond requirements, per CPO policy and rule, are to be considered separately in situations where there is a cognizable risk to the State of nonperformance of the contract. For these reasons, the CPO requires that a general rule exception for the subcontracting clause be granted in order to reduce costs of the State and to bring ITBs into compliance with CPO rules and policy.</p>
<p>Agency Head Signature and Date (contracting agency head or authorized signatory)</p> <p><i>Paul D. Kimball</i> Director, Category Management and Legal Team</p>	



**STATE OF TENNESSEE, DEPARTMENT OF GENERAL SERVICES
CENTRAL PROCUREMENT OFFICE**

Statewide Multi-Year Contract Issued to:

Pitney Bowes Inc
Us Postal Services
PO Box 7247-0166
Philadelphia, PA 19170-0166

Vendor ID: 0000000238

Contract Number: 0000000000000000000029762

Title: SWC 419 Digital Mailing Systems

Start Date : January 01, 2012 End Date: December 31, 2014 with 2 remaining options to renew

Is this contract available to local government agencies in addition to State agencies?: Yes

Purchases by Local Government and Authorized Non-Profit Agencies (SWC) - T500

Authorized Users: Local Governments, Private Non-Profit Institutions of Higher Education and Eligible Non-Profit Agencies

The purpose of this Invitation to Bid/Sourcing Event is to establish a source or sources of supply for all state agencies, local governmental units within the geographic limits of the State of Tennessee, any private nonprofit institution of higher education chartered in Tennessee, and any corporation which is exempted from taxation under 26 U.S.C. Section 501(c) (3) as amended and which contracts with the Department of Mental Health and Mental Retardation to provide services to the public (T.C.A. 33-2-401 et seq.). The resulting contract will be open to these governments unless a letter is attached to your bid, addressed to the Chief Procurement Officer, requesting exemption to this allowance.

Purchases by local governmental units, private institutions of higher education, and authorized corporations are encouraged but are optional with those agencies, private institutions of higher education, and corporations.

Contract Contact Information:

State of Tennessee
Department of General Services, Central Procurement Office
Contract Administrator: Katie Lillard
3rd Floor, William R Snodgrass, Tennessee Tower
312 Rosa L. Parks Avenue
Nashville, TN 37243-1102
Phone: 615-741-7078
Fax: 615-741-0684

Line Information

Line 1

Item ID: 1000137259

12 Month Lease (4 QI-Quarters), Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (includes meter, maintenance, equipment, and installation), Must Order Scale Separately

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 165

Line 2

Item ID: 1000141029

24 Month Lease (8 QI-Quarters), Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (includes meter, maintenance, equipment, and installation), Must Order Scale Separately

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 124

Line 3

Item ID: 1000137260

36 Month Lease (12 QI-Quarters), Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (includes meter, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 111

Line 4

Item ID: 1000137253

48 Month Lease (16 QI-Quarters), Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (includes meter, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 104

Line 5

Item ID: 1000137230

Purchase, Pitney Bowes, Small Volume (32 LPM), DM100 w/ Moistener (base machine, only - requires P700 meter and maintenance)

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 300

Line 6

Item ID: 1000137254

12 Month Lease (4 QI-Quarters), Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 729

Line 7

Item ID: 1000141030

24 Month Lease (8 QI-Quarters), Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 473

Line 8

Item ID: 1000137255

36 Month Lease (12 QI-Quarters), Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 391

Line 9

Item ID: 1000137256

48 Month Lease (16 QI-Quarters), Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 349

Line 10

Item ID: 1000137231

Purchase, Pitney Bowes, Low/Mid Volume (95LPM), DM400 Automatic Mailing machine (base machine only - requires G900 meter and maintenance)

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2279

Line 11

Item ID: 1000137257

12 Month Lease (4 QI-Quarters), Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1597

Line 12

Item ID: 1000141031

24 Month Lease (8 QI-Quarters), Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 975

Line 13

Item ID: 1000137258

36 Month Lease (12 QI-Quarters), Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 773

Line 14

Item ID: 1000137261

48 Month Lease (16 QI-Quarters), Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 672

Line 15

Item ID: 1000137232

Purchase, Pitney Bowes, Low/Mid Volume (120LPM), DM 475 Automatic with in-line scale (base machine only - requires G900 meter and maintenance)

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 5397

Line 16

Item ID: 1000137262

12 Month Lease (4 QI-Quarters), Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume(includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1105

Line 17

Item ID: 1000141032

24 Month Lease (8 QI-Quarters), Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume(includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 726

Line 18

Item ID: 1000137263

36 Month Lease (12 QI-Quarters), Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume(includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 603

Line 19

Item ID: 1000137264

48 Month Lease (16 QI-Quarters), Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume(includes meter, maintenance, equipment)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 542

Line 20

Item ID: 1000137233

Purchase , Pitney Bowes, Mid Volume (160LPM), Connect+ 1000 Automatic Mailing Machine Mid Volume (base machine only - requires 1W00 meter and maintenance)

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3435

Line 21

Item ID: 1000137265

12 Month Lease (4 QI-Quarters), Pitney Bowes, High Volume (300LPM), Connect+ 3000 Automatic mailing machine with in-line scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 4137

Line 22

Item ID: 1000141033

24 Month Lease (8 QI-Quarters), Pitney Bowes, High Volume (300LPM), Connect+ 3000 Automatic mailing machine with in-line scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2597

Line 23

Item ID: 1000137266

36 Month Lease (12 QI-Quarters), Pitney Bowes, High Volume(300LPM), Connect+ 3000 Automatic mailing machine with in-line scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2100

Line 24

Item ID: 1000137267

48 Month Lease (16 QI-Quarters), High Volume (300LPM), Connect+ 3000 Automatic mailing machine with in-line scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1849

Line 25

Item ID: 1000137234

Purchase, Pitney Bowes, High Volume (300LPM), Connect+ 3000 Automatic mailing machine with in-line scale, (base machine only - requires 1W00 meter and maintenance)

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 14408

Line 26

Item ID: 1000137268

12 Month Lease (4 QI-Quarters), Pitney Bowes, Small/Mid Volume (3500 per hour),DI425 - Folder-Insertor, Inst and Training

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2691

Line 27

Item ID: 1000141034

24 Month Lease (8 QI-Quarters), Pitney Bowes, Small/Mid Volume (3500 per hour),DI425 - Folder-Insertor, Inst and Training

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1757

Line 28

Item ID: 1000137269

36 Month Lease (12 QI-Quarters), Pitney Bowes, Small/Mid Volume(3500 per hour),DI425 - Folder-Insertor, Inst and Training

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1247

Line 29

Item ID: 1000137270
48 Month Lease (16 QI-Quarters), Small/Mid Volume (3500 per
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1069

Line 30

Item ID: 1000137235
Purchase, Pitney Bowes, Small/Mid Volume (3500 per hour), DI425 - Folder-Insertter, Inst and Training
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 9835

Line 31

Item ID: 1000137271
12 Month Lease (4 QI-Quarters), Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-
Insertter, 3 Inserts/3 sheets - Inst and Training
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 6725

Line 32

Item ID: 1000141035
24 Month Lease (8 QI-Quarters), Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-
Insertter, 3 Inserts/3 sheets - Inst and Training
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 3658

Line 33

Item ID: 1000137272
36 Month Lease (12 QI-Quarters), Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-
Insertter, 3 Inserts/3 sheets - Inst and Training
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 2662

Line 34

Item ID: 1000137150
48 Month Lease (16 QI-Quarters), Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-
Insertter, 3 Inserts/3 sheets - Inst and Training
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 2601

Line 35

Item ID: 1000137236
Purchase, Pitney Bowes, Mid/High Volume (4300 per hour), DI900 - Folder-Insertter, 3 Inserts/3 sheets -
Inst and Training
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 24580

Line 36

Item ID: 1000137151
Lease, Meter, P700, Meter for the Pitney Bowes DM100

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 75

Line 37

Item ID: 1000137152
Purchase Power for the Pitney Bowes DM100
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 75

Line 38

Item ID: 1000137153
Lease, Meter, G900, Meter for the Pitney Bowes DM300/DM400 and DM475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 120

Line 39

Item ID: 1000137154
Purchase Power for the Pitney Bowes DM300/DM400 and DM475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 21

Line 40

Item ID: 1000137155
Lease, Meter, 1W00, CONNECT+SERIES, Meter for the Pitney Bowes 1000 or 3000
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 195

Line 41

Item ID: 1000137156
Purchase Power for the Pitney Bowes 1000 or 3000
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 45

Line 42

Item ID: 1000137157
Lease, Meter, Meter for Pitney Bowes DM 500-575
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 165

Line 43

Item ID: 1000137158
Purchase Power for Pitney Bowes DM 500-575
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 45

Line 44

Item ID: 1000137159
Lease, Meter, Meter for Pitney Bowes DM 800-1100

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 195

Line 45

Item ID: 1000137160
Purchase Power for Pitney Bowes DM 800-1100
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 45

Line 46

Item ID: 1000137161
Meter, MSGS, Sprint 3G Subscription (90/qtr-CELL030R, CELL030L), Goes with the Pitney Bowes 1000 or 3000
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 90

Line 47

Item ID: 1000137162
Pitney Bowes, 7P00, Intellilink Control Center Confirmations Services for DM100 Series, (Requires Base Meter with Postage by Phone+Option)
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 21

Line 48

Item ID: 1000137163
Pitney Bowes, G9SS, Intellilink Control Center Confirmation Services for DM300, DM400 and DM475 Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 21

Line 49

Item ID: 1000137164
Pitney Bowes, G9SS, Intellilink Control Center Confirmation Services for DM525 - DM1100 Series, (Requires Base Meter with Postage by Phone+Option)
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 45

Line 50

Item ID: 1000137165
Pitney Bowes, M9SS, Intellilink Control Center Confirmation Services for CONNECT+SERIES, (Requires Base Meter with Postage by Phone+Option)
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 45

Line 51

Item ID: 1000137166
Pitney Bowes, G9SS, Intellilink Control Center Electronic Return Receipt Services for DM300, DM400 and DM475 Series, (Requires Confirmation Services)
Unit of Measure: QI

Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 84

Line 52

Item ID: 1000137167
*Pitney Bowes, Intellilink Control Center Electronic Return Receipt Services for DM525-DM575 Series,
(Requires Confirmation Services)*

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 75

Line 53

Item ID: 1000137168
*Pitney Bowes, Intellilink Control Center Electronic Return Receipt Services for DM825-DM1100 Series,
(Requires Confirmation Services)*

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 135

Line 54

Item ID: 1000137169
*Pitney Bowes, M9SS, Intellilink Control Center Electronic Return Receipt Services for
CONNECT+SERIES, (Requires Confirmation Services)*

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 135

Line 55

Item ID: 1000137170
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 100

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 29

Line 56

Item ID: 1000141036
24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 100

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 16

Line 57

Item ID: 1000137171
36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 100

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 12

Line 58

Item ID: 1000137172
48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 100

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 9

Line 59

Item ID: 1000137237
Purchase, Scales, Pitney Bowes, 2lb scale for DM 100
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 320

Line 60

Item ID: 1000137173
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 100
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 59

Line 61

Item ID: 1000141037
24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 100
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 32

Line 62

Item ID: 1000137174
36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 100
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 23

Line 63

Item ID: 1000137175
48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 100
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 19

Line 64

Item ID: 1000137238
Purchase, Scales, Pitney Bowes, 5lb scale for DM 100
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 645

Line 65

Item ID: 1000137176
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 40

Line 66

Item ID: 1000141038
24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 22

Line 67

Item ID: 1000137177

36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 16

Line 68

Item ID: 1000137178

48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 2lb scale for DM DM 400 - DM 475

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 13

Line 69

Item ID: 1000137239

Purchase, Scales, Pitney Bowes, 2lb scale for DM 400 - DM 475

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 435

Line 70

Item ID: 1000137179

12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 59

Line 71

Item ID: 1000141039

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 32

Line 72

Item ID: 1000137180

36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 32

Line 73

Item ID: 1000137181

48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 5lb scale for DM DM 400 - DM 475

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 19

Line 74

Item ID: 1000137240

Purchase, Scales, Pitney Bowes, 5lb scale for DM 400 - DM 475

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 645

Line 75

Item ID: 1000137182
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 75

Line 76

Item ID: 1000141040
24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 41

Line 77

Item ID: 1000137183
36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 30

Line 78

Item ID: 1000137184
48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 10lb scale for DM DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 24

Line 79

Item ID: 1000137241
Purchase, Scales, Pitney Bowes, 10lb scale for DM 400 - DM 475
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 825

Line 80

Item ID: 1000137185
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 129

Line 81

Item ID: 1000141041
24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 70

Line 82

Item ID: 1000137186
36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 51

Line 83

Item ID: 1000137187
48 Month Lease (16 *QI-Quarters*), Scales, Pitney Bowes, 15lb scale for DM DM 400 - DM 475
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 41

Line 84

Item ID: 1000137242
Purchase, Scales, Pitney Bowes, 15lb scale for DM 400 - DM 475
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1415

Line 85

Item ID: 1000137188
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 5lb scale for Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 98

Line 86

Item ID: 1000141042
24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 5lb scale for Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 53

Line 87

Item ID: 1000137189
36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 5lb scale for Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 39

Line 88

Item ID: 1000137190
48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 5lb scale for Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 31

Line 89

Item ID: 1000137243
Purchase, Scales, Pitney Bowes, 5lb scale for Connect+Series
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1069

Line 90

Item ID: 1000137191
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 10lb scale for Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 121

Line 91

Item ID: 1000141043

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 10lb scale for Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 66

Line 92

Item ID: 1000137192

36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 10lb scale for Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 48

Line 93

Item ID: 1000137193

48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 10lb scale for Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 39

Line 94

Item ID: 1000137244

Purchase, Scales, Pitney Bowes, 10lb scale for Connect+Series

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1329

Line 95

Item ID: 1000137194

12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 15lb scale for Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 139

Line 96

Item ID: 1000141044

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 15lb scale for Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 76

Line 97

Item ID: 1000137207

36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 15lb scale for Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 55

Line 98

Item ID: 1000137208

48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 15lb scale for Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 45

Line 99

Item ID: 1000137249
Purchase, Scales, Pitney Bowes, 15lb scale for Connect+Series
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1524

Line 100

Item ID: 1000137209
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 148

Line 101

Item ID: 1000141045
24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 81

Line 102

Item ID: 1000137210
36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 59

Line 103

Item ID: 1000137211
48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 48

Line 104

Item ID: 1000137250
Purchase, Scales, Pitney Bowes, 30lb scale for DM 400 - DM 475 and Connect+Series
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1625

Line 105

Item ID: 1000137212
12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 164

Line 106

Item ID: 1000141046

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 89

Line 107

Item ID: 1000137213

36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 65

Line 108

Item ID: 1000137214

48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 53

Line 109

Item ID: 1000137251

Purchase, Scales, Pitney Bowes, 70lb scale for DM 400 - DM 475 and Connect+Series

Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1800

Line 110

Item ID: 1000137215

12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, 149lb scale for Connect+Series

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 228

Line 111

Item ID: 1000141047

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, 149lb scale for Connect+Series

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 124

Line 112

Item ID: 1000137205

36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, 149lb scale for Connect+Series

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 90

Line 113

Item ID: 1000137206

48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, 149lb scale for Connect+Series

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:

Unit Price: \$ 73

Line 114

Item ID: 1000137245

Purchase, Scales, Pitney Bowes, 149lb scale for Connect+Series

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2500

Line 115

Item ID: 1000137195

12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 2 - 10 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 12

Line 116

Item ID: 1000141048

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 2 - 10 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 6

Line 117

Item ID: 1000137196

36 Month Lease (12 QI-Quarters), Scales, Differential Weighing for 2 - 10 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 5

Line 118

Item ID: 1000137197

48 Month Lease (16 QI-Quarters), Scales, Differential Weighing for 2 - 10 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 4

Line 119

Item ID: 1000141050

Purchase, Scales, Differential Weighing for 2 - 10 lb scale

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 127

Line 120

Item ID: 1000137198

12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 15 - 30 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 23

Line 121

Item ID: 1000141049

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 15 - 30 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 13

Line 122

Item ID: 1000137199

36 Month Lease (12 QI-Quarters), Scales, Differential Weighing for 15 - 30 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 9

Line 123

Item ID: 1000137200

48 Month Lease (16 QI-Quarters), Scales, Differential Weighing for 15 - 30 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 8

Line 124

Item ID: 1000137247

Purchase, Scales, Differential Weighing for 15 - 30 lb scale

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 257

Line 125

Item ID: 1000137201

12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 53

Line 126

Item ID: 1000141027

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 29

Line 127

Item ID: 1000137202

36 Month Lease (12 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 21

Line 128

Item ID: 1000137203

48 Month Lease (16 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 17

Line 129

Item ID: 1000137248

Purchase, Scales, Pitney Bowes, Differential Weighing for 70 lb scale DM 400 - DM 475 and Connect+Series

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 582

Line 130

Item ID: 1000137204

12 Month Lease (4 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 149 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 71

Line 131

Item ID: 1000141028

24 Month Lease (8 QI-Quarters), Scales, Pitney Bowes, Differential Weighing for 149 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 39

Line 132

Item ID: 1000137216

36 Month Lease (12 QI-Quarters), Scales, Differential Weighing for 149 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 28

Line 133

Item ID: 1000137217

48 Month Lease (16 QI-Quarters), Scales, Differential Weighing for 149 lb scale

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 23

Line 134

Item ID: 1000137252

Purchase, Scales, Differential Weighing for 149 lb scale

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 777

Line 135

Item ID: 1000137218

INVIEW Single Meter, Subscriptions

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 12

Line 136

Item ID: 1000137219

INVIEW up to 2 meters, Subscriptions

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 21

Line 137

Item ID: 1000137220
INVIEW up to 5 meters, Subscriptions
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 45

Line 138

Item ID: 1000137221
INVIEW up to 20 meters, Subscriptions
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 150

Line 139

Item ID: 1000137222
INVIEW up to 50 meters, Subscriptions
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 300

Line 140

Item ID: 1000137223
INVIEW up to 100 meters, Subscriptions
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 150

Line 141

Item ID: 1000137224
INVIEW Unlimited meters, Subscriptions
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 750

Line 142

Item ID: 1000137225
TPM(Total Postal Management)- up to 5 non PB Meters, Subscriptions
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 0 No Cost Item

Line 143

Item ID: 1000137226
TPM(Total Postal Management)- up to 20 non PB Meters, Subscriptions
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 0 No Cost Item

Line 144

Item ID: 1000137227
TPM(Total Postal Management)- up to 50 non PB Meters, Subscriptions
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 99

Line 145

Item ID: 1000137228

TPM(Total Postal Management)- up to 100 non PB Meters, Subscriptions

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 126

Line 146

Item ID: 1000137229

TPM(Total Postal Management)- unlimited non PB Meters, Subscriptions

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 150

Line 147

APCAT: Special Item/Special Request for Percent Discount Off of Pitney Bowes Catalog Items

Catalog 1: Equipment and Hardware

Catalog 2: Maintenance, Software, and Hardware

Catalog 3: Supplies

APPROVED: Michael Perry^{K4}
CHIEF PROCUREMENT OFFICER

BY: Xeto Hilal
PURCHASING AGENT

12/11/13
DATE



**STATE OF TENNESSEE, DEPARTMENT OF GENERAL SERVICES
CENTRAL PROCUREMENT OFFICE**

Statewide Multi-Year Contract Issued to:

Neopost USA Inc
478 Wheelers Farms Rd
Milford, CT 06461

Vendor ID: 0000001456

Contract Number: 0000000000000000000029769

Title: SWC 419 Digital Mailing Systems

Start Date : January 01, 2012 End Date: December 31, 2014 with 2 remaining options to renew

Is this contract available to local government agencies in addition to State agencies?: Yes

Purchases by Local Government and Authorized Non-Profit Agencies (SWC) - T500

Authorized Users: Local Governments, Private Non-Profit Institutions of Higher Education and Eligible Non-Profit Agencies

The purpose of this Invitation to Bid/Sourcing Event is to establish a source or sources of supply for all state agencies, local governmental units within the geographic limits of the State of Tennessee, any private nonprofit institution of higher education chartered in Tennessee, and any corporation which is exempted from taxation under 26 U.S.C. Section 501(c) (3) as amended and which contracts with the Department of Mental Health and Mental Retardation to provide services to the public (T.C.A. 33-2-401 et seq.). The resulting contract will be open to these governments unless a letter is attached to your bid, addressed to the Chief Procurement Officer, requesting exemption to this allowance.

Purchases by local governmental units, private institutions of higher education, and authorized corporations are encouraged but are optional with those agencies, private institutions of higher education, and corporations.

Contract Contact Information:

State of Tennessee
Department of General Services, Central Procurement Office
Contract Administrator: Katie Lillard
3rd Floor, William R Snodgrass, Tennessee Tower
312 Rosa L. Parks Avenue
Nashville, TN 37243-1102
Phone: 615-741-7078
Fax: 615-741-0684

Line Information

Line 1

Item ID: 1000138287

12 Month Lease (4 QI-Quarters),Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 377

Line 2

Item ID: 1000141103

24 Month Lease (8 QI-Quarters),Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 258.71

Line 3

Item ID: 1000138288

36 Month Lease (12 QI-Quarters),Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform,(includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 219.38

Line 4

Item ID: 1000138289

48 Month Lease (16 QI-Quarters), Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform,(includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 199.86

Line 5

Item ID: 1000138240

Purchase, Hasler, Small to Low Volume (32 pieces per minute), IM330 Base w/ 2lb. Integrated Weigh Platform

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 957

Line 6

Item ID: 1000138290

12 Month Lease (4 QI-Quarters),Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 377

Line 7

Item ID: 1000141107

24 Month Lease (8 QI-Quarters),Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 258.71

Line 8

Item ID: 1000138291

36 Month Lease (12 QI-Quarters), Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 219.38

Line 9

Item ID: 1000138292

48 Month Lease (16 QI-Quarters), Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 199.86

Line 10

Item ID: 1000138241

Purchase, Neopost, Small to Low Volume (32 pieces per minute), IS330 Base w/ 2lb. Integrated Weigh Platform

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 957

Line 11

Item ID: 1000138293

12 Month Lease (4 QI-Quarters), Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 785.68

Line 12

Item ID: 1000141108

24 Month Lease (8 QI-Quarters), Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 519.07

Line 13

Item ID: 1000138294

36 Month Lease (12 QI-Quarters), Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 430.42

Line 14

Item ID: 1000138295

48 Month Lease (16 QI-Quarters), Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 386.42

Line 15

Item ID: 1000138242

Purchase, Hasler, Mid Volume (95 pieces per minute), IM440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2157

Line 16

Item ID: 1000138309

12 Month Lease (4 QI-Quarters), Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 785.68

Line 17

Item ID: 1000141109

24 Month Lease (8 QI-Quarters), Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 519.07

Line 18

Item ID: 1000138310

36 Month Lease (12 QI-Quarters), Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 430.42

Line 19

Item ID: 1000138311

48 Month Lease (16 QI-Quarters), Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 386.42

Line 20

Item ID: 1000138243

Purchase, Neopost, Mid Volume (95 pieces per minute), IS440 Base w/ Autofeeder, Feed Deck, Sealer & Catch Tray

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2157

Line 21

Item ID: 1000138315

12 Month Lease (4 QI-Quarters), Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform. (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1995.12

Line 22

Item ID: 1000141110

24 Month Lease (8 QI-Quarters), Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform. (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1272.43

Line 23

Item ID: 1000138316

36 Month Lease (12 QI-Quarters), Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform. (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1032.12

Line 24

Item ID: 1000138317

48 Month Lease (16 QI-Quarters), Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform. (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 912.84

Line 25

Item ID: 1000138244

Purchase, Hasler, Mid to High Volume (125 pieces per minute), IM460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 5847

Line 26

Item ID: 1000138318

12 Month Lease (4 QI-Quarters), Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform. (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1995.12

Line 27

Item ID: 1000141111

24 Month Lease (8 QI-Quarters), Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform. (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1272.43

Line 28

Item ID: 1000138319

36 Month Lease (12 QI-Quarters), Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1032.12

Line 29

Item ID: 1000138329

48 Month Lease (16 QI-Quarters), Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.(includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 912.84

Line 30

Item ID: 1000138245

Purchase, Neopost, Mid to High Volume (125 pieces per minute), IS460 Base w/ Mixed Size Feeder, sealer and drop tray, Dynamic Weighing Platform.

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 5847

Line 31

Item ID: 1000138330

12 Month Lease (4 QI-Quarters), Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1603.04

Line 32

Item ID: 1000141112

24 Month Lease (8 QI-Quarters), Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1039.79

Line 33

Item ID: 1000138334

36 Month Lease (12 QI-Quarters), Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 852.5

Line 34

Item ID: 1000138341

48 Month Lease (16 QI-Quarters), Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray (includes meter, rate change, maintenance, equipment, and installation)

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 759.54

Line 35

Item ID: 1000138246
Purchase, Hasler, Mid to High Volume (155 pieces per minute), IM480 Base w/ Mixed Size Feeder, sealer and drop tray.
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 4557

Line 36

Item ID: 1000138342
12 Month Lease (4 QI-Quarters), Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray.(includes meter, rate change, maintenance, equipment, and installation)
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1603.04

Line 37

Item ID: 1000141113
24 Month Lease (8 QI-Quarters), Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray.(includes meter, rate change, maintenance, equipment, and installation)
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1039.79

Line 38

Item ID: 1000138343
36 Month Lease (12 QI-Quarters), Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray. (includes meter, rate change, maintenance, equipment, and installation)
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 852.5

Line 39

Item ID: 1000138344
48 Month Lease (16 QI-Quarters), Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray. (includes meter, rate change, maintenance, equipment, and installation)
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 759.54

Line 40

Item ID: 1000138247
Purchase, Neopost, Mid to High Volume (155 pieces per minute), IS480 Base w/ Mixed Size Feeder, sealer and drop tray.
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 4557

Line 41

Item ID: 1000138345

*12MonthLease(4 QI-Qtr.)HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes**DynWeighPlatform, ConveyorStacker, RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)*

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 5265.23

Line 42

Item ID: 1000141104

*24MonthLease(8 QI-Qtr.)HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes**DynWeighPlatform, ConveyorStacker, RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)*

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3291.09

Line 43

Item ID: 1000138348

*36MonthRental(12QI-Qtr.)HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes**DynWeighPlatform, ConveyorStacker, RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)*

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2634.64

Line 44

Item ID: 1000138349

*48MonthRental(16QI-Qtr.)HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes**DynWeighPlatform, ConveyorStacker, RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)*

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2308.81

Line 45

Item ID: 1000138248

*Purchase,HaslerHighVolume,IM6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes**DynWeighPlatform, ConveyorStacker, RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)*

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 15972

Line 46

Item ID: 1000138350

*12MonthLease(4QI-Qtr.)NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes**DynWeighPlatform, ConveyorStacker, RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)*

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 5265.23

Line 47

Item ID: 1000141105

24MonthLease(8QI-Qtr.)NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes DynWeighPlatform, ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3291.09

Line 48

Item ID: 1000138351

36MonthLease(12QI-Qtr.)NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes

DynWeighPlatform, ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2634.64

Line 49

Item ID: 1000138352

48MonthLease(16QI-Qtr.)NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes

DynWeighPlatform, ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2308.81

Line 50

Item ID: 1000138249

Purchase,NeoPostHighVolume,IS6000(300LPM)Base,MixedMailFeederw/Wireways, Large 15ControlPanel,Keyboardw/Stand,LANKit&LineCond.Includes

DynWeighPlatform, ConveyorStacker,RemoteLabelDisp.w/stand(inc.meter,ratechange,maint.,equip.,install)

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 15972

Line 51

Item ID: 1000138213

12 Month Lease (4 QI-Quarters), Scales, Neopost, IM 5 pound weighing platform for IM420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 189.34

Line 52

Item ID: 1000141106

24 Month Lease (8 QI-Quarters), Scales, Neopost, IM 5 pound weighing platform for IM420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 115.18

Line 53

Item ID: 1000138214

36 Month Lease (12 QI-Quarters), Scales, Neopost, IM 5 pound weighing platform for IM420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 90.52

Line 54

Item ID: 1000138215
48 Month Lease (16 *QI-Quarters*), Scales, Neopost, IM 5 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 78.28

Line 55

Item ID: 1000138227
Purchase, Scales, Neopost, IM 5 pound weighing platform for IM420
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 600

Line 56

Item ID: 1000138266
12 Month Lease (4 QI-Quarters), Scales, Neopost, IM 10 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 246.14

Line 57

Item ID: 1000141114
24 Month Lease (8 QI-Quarters), Scales, Neopost, IM 10 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 149.73

Line 58

Item ID: 1000138267
36 Month Lease (12 QI-Quarters), Scales, Neopost, IM 10 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 117.68

Line 59

Item ID: 1000138268
48 Month Lease (16 QI-Quarters), Scales, Neopost, IM 10 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 101.76

Line 60

Item ID: 1000138228
Purchase, Scales, Neopost, IM 10 pound weighing platform for IM420
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 780

Line 61

Item ID: 1000138269
12 Month Lease (4 QI-Quarters), Scales, Neopost, IM 30 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 340.81

Line 62

Item ID: 1000141115
24 Month Lease (8 *QI-Quarters*), Scales, Neopost, IM 30 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 207.32

Line 63

Item ID: 1000138270
36 Month Lease (12 *QI-Quarters*), Scales, Neopost, IM 30 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 162.94

Line 64

Item ID: 1000138271
48 Month Lease (16 *QI-Quarters*), Scales, Neopost, IM 30 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 140.9

Line 65

Item ID: 1000138229
Purchase, Scales, Neopost, IM 30 pound weighing platform for IM420
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1080

Line 66

Item ID: 1000138272
12 Month Lease (4 *QI-Quarters*), Scales, Neopost, IM 70 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 415.6

Line 67

Item ID: 1000141116
24 Month Lease (8 *QI-Quarters*), Scales, Neopost, IM 70 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 252.82

Line 68

Item ID: 1000138273
36 Month Lease (12 *QI-Quarters*), Scales, Neopost, IM 70 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 198.69

Line 69

Item ID: 1000138274
48 Month Lease (16 *QI-Quarters*), Scales, Neopost, IM 70 pound weighing platform for IM420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 171.82

Line 70

Item ID: 1000138230

Purchase, Scales, Neopost, IM 70 pound weighing platform for IM420

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1317

Line 71

Item ID: 1000138275

12 Month Lease (4 QI-Quarters), Scales, Neopost, IS 5 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 189.34

Line 72

Item ID: 1000141118

24 Month Lease (8 QI-Quarters), Scales, Neopost, IS 5 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 115.18

Line 73

Item ID: 1000138276

36 Month Lease (12 QI-Quarters), Scales, Neopost, IS 5 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 90.52

Line 74

Item ID: 1000138277

48 Month Lease (16 QI-Quarters), Scales, Neopost, IS 5 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 78.28

Line 75

Item ID: 1000138236

Purchase, Scales, Neopost, IS 5 pound weighing platform for IS420

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 600

Line 76

Item ID: 1000138278

12 Month Lease (4 QI-Quarters), Scales, Neopost, IS 10 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 246.14

Line 77

Item ID: 1000141119

24 Month Lease (8 QI-Quarters), Scales, Neopost, IS 10 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 149.73

Line 78

Item ID: 1000138279
36 Month Lease (12 *QI-Quarters*), Scales, Neopost, IS 10 pound weighing platform for IS420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 117.68

Line 79

Item ID: 1000138280
48 Month Lease (16 *QI-Quarters*), Scales, Neopost, IS 10 pound weighing platform for IS420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 101.76

Line 80

Item ID: 1000138237
Purchase, Scales, Neopost, IS 10 pound weighing platform for IS420
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 780

Line 81

Item ID: 1000138281
12 Month Lease (4 *QI-Quarters*), Scales, Neopost, IS 30 pound weighing platform for IS420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 340.81

Line 82

Item ID: 1000141120
24 Month Lease (8 *QI-Quarters*), Scales, Neopost, IS 30 pound weighing platform for IS420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 207.32

Line 83

Item ID: 1000138282
36 Month Lease (12 *QI-Quarters*), Scales, Neopost, IS 30 pound weighing platform for IS420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 162.94

Line 84

Item ID: 1000138283
48 Month Lease (16 *QI-Quarters*), Scales, Neopost, IS 30 pound weighing platform for IS420
Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 140.9

Line 85

Item ID: 1000138238
Purchase, Scales, Neopost, IS 30 pound weighing platform for IS420
Unit of Measure: EA
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 1080

Line 86

Item ID: 1000138284

12 Month Lease (4 QI-Quarters), Scales, Neopost, IS 70 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 415.6

Line 87

Item ID: 1000141121

24 Month Lease (8 QI-Quarters), Scales, Neopost, IS 70 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 252.82

Line 88

Item ID: 1000138285

36 Month Lease (12 QI-Quarters), Scales, Neopost, IS 70 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 198.69

Line 89

Item ID: 1000138286

48 Month Lease (16 QI-Quarters), Scales, Neopost, IS 70 pound weighing platform for IS420

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 171.82

Line 90

Item ID: 1000138239

Purchase, Scales, Neopost, IS 70 pound weighing platform for IS420

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1317

Line 91

Item ID: 1000138296

12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for WJ20 Mailing System (4# scale inc in rental),rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 50.85

Line 92

Item ID: 1000138297

12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IJ25 Mailing System (4# scale inc in rental),rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 50.85

Line 93

Item ID: 1000138298

12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS330 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 75

Line 94

Item ID: 1000141122

24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS330 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 75

Line 95

Item ID: 1000138299

36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS330 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 75

Line 96

Item ID: 1000138300

48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS330 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 75

Line 97

Item ID: 1000138301

12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS350 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 75

Line 98

Item ID: 1000141123

24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS350 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 75

Line 99

Item ID: 1000138302

36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS350 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 75

Line 100

Item ID: 1000138303

48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS350 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 75

Line 101

Item ID: 1000138304

12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS440 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 105

Line 102

Item ID: 1000141124

24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS440 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 105

Line 103

Item ID: 1000138305

36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS440 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 105

Line 104

Item ID: 1000138306

48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS440 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 105

Line 105

Item ID: 1000138307

12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS460 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 150

Line 106

Item ID: 1000141125

24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS460 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 150

Line 107

Item ID: 1000138308

36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS460 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:
Unit Price: \$ 150

Line 108

Item ID: 1000138320

48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS460 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:
Unit Price: \$ 150

Line 109

Item ID: 1000138321

12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS480 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:
Unit Price: \$ 165

Line 110

Item ID: 1000141126

24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS480 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:
Unit Price: \$ 165

Line 111

Item ID: 1000138322

36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS480 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:
Unit Price: \$ 165

Line 112

Item ID: 1000138323

48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS480 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:
Unit Price: \$ 165

Line 113

Item ID: 1000138312

12 Month Lease (4 QI-Quarters), Meter, Neopost, meter rental for IS6000 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:
Unit Price: \$ 225

Line 114

Item ID: 1000141127

24 Month Lease (8 QI-Quarters), Meter, Neopost, meter rental for IS6000 Mailing System, rate change included

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:
Unit Price: \$ 225

Line 115

Item ID: 1000138313
36 Month Lease (12 QI-Quarters), Meter, Neopost, meter rental for IS6000 Mailing System, rate change included

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 225

Line 116

Item ID: 1000138314
48 Month Lease (16 QI-Quarters), Meter, Neopost, meter rental for IS6000 Mailing System, rate change included

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 225

Line 117

Item ID: 1000138324
HASLER - SP20 - Online Postage Expense Manager . Reporting of piece count and postage data by department, time period and postal class. Formerly known as Department Reports.

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 54

Line 118

Item ID: 1000138325
SP20 - Online Postage Expense Manager . Reporting of piece count and postage data by department, time period and postal class. Formerly known as Department Reports.

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 54

Line 119

Item ID: 1000138326
HASLER - SP 30 - E-Services. Includes: delivery Confirmation, signature Confirmation and certified. Formerly known as reconfirmation Edition. Effective January 4, 2010 Rate Change: Per USPS regulations, E-Services is not available for CPU meters.

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 36

Line 120

Item ID: 1000138327
SP 30 - E-Services. Includes: delivery Confirmation, signature Confirmation and certified. Formerly known as reconfirmation Edition. Effective January 4, 2010 Rate Change: Per USPS regulations, E-Services is not available for CPU meters.

Unit of Measure: QI
Vendor Item/Part #:
Manufacturer Item #:
Unit Price: \$ 36

Line 121

Item ID: 1000138328

*HASLER - SP 35 - E-Services with Electronic Return Receipt. Includes: delivery Confirmation, signature Confirmation, certified and the certified with Electronic Return Receipt option.*** Effective January 4, 2010 Rate Change: Per USPS, E-RR is not avai*

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 102

Line 122

Item ID: 1000138335

*SP 35 - E-Services with Electronic Return Receipt. Includes: delivery Confirmation, signature Confirmation, certified and the certified with Electronic Return Receipt option.*** Effective January 4, 2010 Rate Change: Per USPS, E-RR is not available for*

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 102

Line 123

Item ID: 1000138336

IM3ERR = IM330/IM350 ERR FEATURE & ACTIVATION KIT - includes: IM330/IM350 ERR Rate File, (100) delivery Confirmation labels (100) signature Confirmation labels and (100) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 177

Line 124

Item ID: 1000138331

IS3ERR = IS-330/IS-350 ERR FEATURE & ACTIVATION KIT - includes: IS-330/IS-350 ERR Rate File, (100) delivery Confirmation labels (100) signature Confirmation labels and (100) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 177

Line 125

Item ID: 1000138332

IM420ERR = IM420 ERR FEATURE & ACTIVATION KIT - Includes: IM420 ERR Rate File, (100) delivery Confirmation labels, (100) signature Confirmation labels and (100) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 177

Line 126

Item ID: 1000138333

IS420ERR = IS-420 ERR FEATURE & ACTIVATION KIT - Includes: IS-420 ERR Rate File, (100) delivery Confirmation labels, (100) signature Confirmation labels and (100) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 177

Line 127

Item ID: 1000138337

IM440PERR = IM440 ERR FEATURE & ACTIVATION KIT - Includes: IM440 ERR Rate File, (100) delivery Confirmation labels, (100) signature Confirmation labels and (300) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 297

Line 128

Item ID: 1000138338

IS440PERR = IS-440 ERR FEATURE & ACTIVATION KIT - Includes: IS-440 ERR Rate File, (100) delivery Confirmation labels, (100) signature Confirmation labels and (300) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 297

Line 129

Item ID: 1000138339

IM460ERR = IM460 ERR FEATURE & ACTIVATION KIT - Includes: IM460 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 297

Line 130

Item ID: 1000138340

IS460ERR = IS-460 ERR FEATURE & ACTIVATION KIT - Includes: IS-460 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 297

Line 131

Item ID: 1000138346

IM480ERR = IM480 ERR FEATURE & ACTIVATION KIT - Includes: IM480 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 297

Line 132

Item ID: 1000138347

IS480ERR = IS-480 ERR FEATURE & ACTIVATION KIT - Includes: IS-480 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 297

Line 133

Item ID: 1000138211

IM6000ERR = IM6000 ERR FEATURE & ACTIVATION KIT - Includes: IM6000 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 297

Line 134

Item ID: 1000138212

IS6000ERR = IS-6000 ERR FEATURE & ACTIVATION KIT - Includes: IS-6000 ERR Rate File, (200) delivery Confirmation labels, (200) signature Confirmation labels and (500) certified labels

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 297

Line 135

Item ID: 1000138255

12 Month Lease: M55SBUNI M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3673.01

Line 136

Item ID: 1000141138

24 Month Lease: M55SBUNI M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2234.38

Line 137

Item ID: 1000138256

36 Month Lease: M55SBUNI M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1756

Line 138

Item ID: 1000138257

48 Month Lease: M55SBUNI M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1518.55

Line 139

Item ID: 1000138258

PURCHASE: M55SBUNI M55 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 11639.4

Line 140

Item ID: 1000138259

12 Month Lease: DS75SBUNI DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3673.01

Line 141

Item ID: 1000141131

24 Month Lease: DS75SBUNI DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2234.38

Line 142

Item ID: 1000138260

36 Month Lease: DS75SBUNI DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1756

Line 143

Item ID: 1000138261

48 Month Lease: DS75SBUNI DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 1518.55

Line 144

Item ID: 1000138262

PURCHASE: DS75SBUNI DS75 Special + HCDF + HCVS: 2 Feeders (1 Auto High Capacity + 1 Special at bottom) + High Capacity Vertical Stacker

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 11639.4

Line 145

Item ID: 1000138263

12 Month Lease: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 6300.29

Line 146

Item ID: 1000141136

24 Month Lease: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3832.61

Line 147

Item ID: 1000138233

36 Month Lease: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3012.05

Line 148

Item ID: 1000138234

48 Month Lease: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2604.77

Line 149

Item ID: 1000138225

PURCHASE: M86V2/M86TWR4S M8600 Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 19965

Line 150

Item ID: 1000138235

12 Month Lease: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 6300.29

Line 151

Item ID: 1000141137

24 Month Lease: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3832.61

Line 152

Item ID: 1000138231

36 Month Lease: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 3012.05

Line 153

Item ID: 1000138264

48 Month Lease: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: QI

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 2604.77

Line 154

Item ID: 1000138232

PURCHASE: DS86V2/DS86TWR4S Tower 4 Stations Special - 2 Automatic 2 Special feeders with 2 Fold Knives

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 19965

Line 155

APCAT: Special Item/Special Request for Percent Discount Off of Neopost Catalog Items

Catalog 1: Equipment and Hardware

Catalog 2: Maintenance, Software, and Hardware

Catalog 3: Supplies

APPROVED: Michael Perry^{5*}
CHIEF PROCUREMENT OFFICER

BY: Xutadilanael
PURCHASING AGENT

12/11/13
DATE



CONTRACT AMENDMENT COVER SHEET

Agency Tracking # 32101-29762	Edison ID 29762	Contract # 29762	Amendment # 1
Contractor Legal Entity Name Pitney Bowes			Edison Vendor ID 238

Amendment Purpose & Effect(s)

Amendment will change the contract end date to 12/31/2019 to allow mailing equipment lease terms to survive beyond the initial end date of the contract. This will allow agencies to enter into any of the mailing equipment lease terms awarded on contract within the first four years of the contract so the lease ends coterminously with the proposed 12/31/2019 contract end date.

Amendment will add a clause to allow Contractors to substitute awarded contract items that are obsolete or discontinued with replacement items that meet or exceed the functional, technical, and performance characteristics of the awarded item.

Amendment will update and replace out-dated clauses. The section numbers being replaced or updated are listed below along with the change being made.

- Section #21 of Special Terms and Conditions – the line numbers are being updated to reflect the number of lines awarded on contract.
- Section #23 of Special Terms and Conditions – the contact information for the Contract Administrator is being updated to reflect the current Contract Administrator.
- Section #26 of Special Terms and Conditions – the subcontracting clause is being replaced by the updated clause as approved for use in all Invitation to Bid (ITB) contracts. The approved rule exception request is attached.
- Section #28 of Special Terms and Conditions – the contact information for the Contract Administrator and the address for the Director of Financial Management are being updated to reflect the current Contract Administrator and current address of the Director of Financial Management.
- Sections #3, #9, #10, #14, #17, #18, #20, #24, and #27 of the Special Terms and Conditions – the terminology for the Central Procurement Office and the Department of Mental Health and Substance Abuse Services is being updated to reflect the current name of each division/department as approved by the Procurement Commission.
- Sections #1 through #32 of the Standard Terms and Conditions – these clauses are being replaced by the current clauses in the Edison configurator as approved by the Procurement Commission.

Amendment Changes Contract End Date: YES NO **End Date:** 12/31/2019

TOTAL Contract Amount INCREASE or DECREASE per this Amendment (zero if N/A): **\$ 0**

Funding —

FY	State	Federal	Interdepartmental	Other	TOTAL Contract Amount
TOTAL:					

American Recovery and Reinvestment Act (ARRA) Funding: YES NO

Budget Officer Confirmation: There is a balance in the appropriation from which obligations hereunder are required to be paid that is not already encumbered to pay other obligations.		<i>CPO USE</i>
Speed Chart (optional)	Account Code (optional)	

**AMENDMENT ONE
OF CONTRACT #29762, SWC # 419 Digital Mailing Machines**

This Amendment is made and entered by and between the State of Tennessee, Department of General Services, Central Procurement Office, hereinafter referred to as the "State" and Pitney Bowes, hereinafter referred to as the "Contractor." For good and valuable consideration, the sufficiency of which is hereby acknowledged, it is mutually understood and agreed by and between said, undersigned contracting parties that the subject contract is hereby amended as follows:

Contract Section #2 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

2. Term of Contract - Multi-Year

Total Number of Years if all Options are Exercised: 8

Initial Contract Term With 7 Renewals

Start Date: January 1, 2012

Initial End Date: December 31, 2012

Final End Date: December 31, 2019

The anticipated effective (start) date and expiration (end) dates of the contract are shown above. If award has not been made by the anticipated effective date, then the contract shall become effective upon the date the bid is accepted and contract awarded by the state, as indicated by the purchasing agent's signature on the contract notice of award (note: the change of effective date may not result in a change of the anticipated expiration date.)

RENEWAL OPTIONS: This contract may be renewed upon satisfactory completion of the initial contract term. The state reserves the right to execute up to the number of renewals options listed above annually under the same terms and conditions for a period not to exceed 12 months each by the state. It is mutually understood and agreed that the state's commitment is limited to a base term contract, not to exceed twelve (12) months, which is subject to renewal annually at the state's sole option.

It is understood and agreed that the state reserves the right to extend the term contract period resulting from this solicitation an additional period of time, not to exceed 180 days beyond the normal expiration date of such contract, upon mutual written agreement by both parties, under the same terms and conditions.

Equipment Purchase and or Lease Schedule

Equipment may be purchased out right or leased on a 12, 24, 36 or 48 month lease schedule. Lease Purchase applies to the leased equipment which may be purchased for \$1.00 at the end of the lease term.

No new equipment will be leased in year five (5) from the resulting contract, (after the 48th month).

No new equipment will be purchased after the 60th month (beyond year five (5)) from the resulting contract. Maintenance and supplies may be purchased for the duration of the contract through the final end date as stated above.

The following is added as Contract Section #35 of the Special Terms and Conditions.

35. Substitute Items Offered by the Contractor

In the event that an awarded item is no longer being manufactured or is replaced by a functionally equivalent item with superior technological features to the item being replaced, Contractor may offer

a substitute item ("Substitute"). The Substitute shall: (a) meet or exceed the functional, technical, and performance characteristics of the item being replaced; (b) not exceed the cost of the item being replaced by more than ten percent (10%); and (c) be available for order on the date Contractor requests to make the substitution. Contractor shall not make any substitutions for awarded items without the State's prior, written approval. Contractor shall submit any proposed substitutions to the Central Procurement Office and include sufficient information to show that criteria (a) – (c) above are met. The Central Procurement Office may request sample Substitutes for inspection or testing.

Contract Section #21 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

21. Single Award Preferred (Sole Source)

The state prefers to award a single contract for all line items to the lowest responsive and responsible bidder whose bid meets the requirements and criteria set forth in the Invitation to Bid; however, separate awards may be made by the following method:

Grouped Lines: Pitney Bowes: (Line 1 thru Line 147)
Neopost: (Line 148 thru Line 302)

If awarded by "group", bid prices shall be calculated as follows: For each line item, the bidders unit bid price shall be multiplied by the line item quantity to obtain the line item total. Each line item total in the group shall be added together for a group total price. The bidder must bid all line items in a group to be considered for an award for that group unless otherwise addressed in the specifications.

Contract Section #23 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

23. State Contract Administrator

Questions or problems arising from bid procedures or subsequent order and delivery procedures should be directed to:

State of Tennessee
Department of General Services, Central Procurement Office
312 Rosa L. Parks Avenue
Nashville, TN 37243-1102
Attn: Joyanna West
Phone: 615-253-1251
e-mail: joyanna.west@tn.gov

Contract Section #26 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

26. Subcontracting

The Contractor shall not assign this Contract or enter into a subcontract for any of the goods and services provided under this Contract without obtaining the prior written approval of the Central Procurement Office. Notwithstanding any use of approved subcontractors, the Contractor shall be the prime contractor and shall be responsible for all work provided.

Contract Section #28 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

28. State of Tennessee Administrative Fee

A 1% administrative fee will be included in the cost of all goods leased or purchased against the State of Tennessee Statewide Contract 419, with the exception of postage meters and maintenance. This 1% (.01) fee will be rebated back to the State of Tennessee based on quarterly Contract Usage Reports documenting State, local government and non-profit entity purchases. The fee is due to the State by the 45th day following the ending of the specified reporting period.

Calendar Quarter 1 (Jan 1-Mar 31)
Calendar Quarter 2 (Apr 1-June 30)
Calendar Quarter 3 (July 1-Sep 30)
Calendar Quarter 4 (Oct 1-Dec 31)

The payments will be mailed to:

Ron Plumb, Director of Financial Management
Department of General Services
Tennessee Tower, 22nd Floor
312 Rosa L. Parks Avenue
Nashville, TN 37243-1102

All reports shall be submitted to the Contract Administrator:

Buyer: Joyanna West
Department of General Services
Tennessee Tower, 3rd Floor
312 Rosa L. Parks Avenue
Nashville, TN 37243-1102
E-mail: joyanna.west@tn.gov

Contract Sections #3, #9, #10, #14, #17, #18, #20, #24, and #27 of the Special Terms and Conditions are updated to reflect correct departmental terminology. All instances referencing the "Purchasing Division" are deleted and replaced with "Central Procurement Office." The instance referencing the "Department of Mental Health and Mental Retardation" is deleted and replaced with "Department of Mental Health and Substance Abuse Services."

Contract Sections #1 through #32 of the Standard Terms and Conditions are deleted in their entirety and replaced with the attached Standard Terms and Conditions template.

Required Approvals. The State is not bound by this Amendment until it is signed by the contract parties and approved by appropriate officials in accordance with applicable Tennessee laws and regulations (depending upon the specifics of this contract, said officials may include, but are not limited to, the Commissioner of Finance and Administration, the Commissioner of Human Resources, and the Comptroller of the Treasury).

Amendment Effective Date. The revisions set forth herein shall be effective February 1, 2015. All other terms and conditions of this Contract not expressly amended herein shall remain in full force and effect.

IN WITNESS WHEREOF,

PITNEY BOWES:

SIGNATURE

DATE

PRINTED NAME AND TITLE OF SIGNATORY (above)

DEPARTMENT OF GENERAL SERVICES, CENTRAL PROCUREMENT OFFICE:

MICHAEL F. PERRY, CHIEF PROCUREMENT OFFICER

DATE



CONTRACT AMENDMENT COVER SHEET

Agency Tracking # 32101-29769	Edison ID 29769	Contract # 29769	Amendment # 1
Contractor Legal Entity Name Neopost USA, Inc.			Edison Vendor ID 1456

Amendment Purpose & Effect(s)

Amendment will change the contract end date to 12/31/2019 to allow mailing equipment lease terms to survive beyond the initial end date of the contract. This will allow agencies to enter into any of the mailing equipment lease terms awarded on contract within the first four years of the contract so the lease ends coterminously with the proposed 12/31/2019 contract end date.

Amendment will add a clause to allow Contractors to substitute awarded contract items that are obsolete or discontinued with replacement items that meet or exceed the functional, technical, and performance characteristics of the awarded item.

Amendment will update and replace out-dated clauses. The section numbers being replaced or updated are listed below along with the change being made.

- Section #21 of Special Terms and Conditions – the line numbers are being updated to reflect the number of lines awarded on contract.
- Section #23 of Special Terms and Conditions – the contact information for the Contract Administrator is being updated to reflect the current contract administrator.
- Section #26 of Special Terms and Conditions – the subcontracting clause is being replaced by the updated clause as approved for use in all Invitation to Bid (ITB) contract. The rule exception request is attached.
- Section #28 of Special Terms and Conditions – the contact information for the Contract Administrator and the address for the Director of Financial Management and is being updated to reflect the current contract administrator and current address of the Director of Financial Management.
- Sections #3, #9, #10, #14, #17, #18, #20, #24, and #27 of the Special Terms and Conditions – the terminology for the Central Procurement Office and the Department of Mental Health and Substance Abuse Services is being updated to reflect the current name of each division/department as approved by the Procurement Commission.
- Sections #1 through #32 of the Standard Terms and Conditions – these clauses are being replaced by the current clauses in the Edison configurator as approved by the Procurement Commission.

Amendment Changes Contract End Date: <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	End Date: 12/31/2019
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TOTAL Contract Amount INCREASE or DECREASE per this Amendment (zero if N/A): **\$ 0**

Funding —					
FY	State	Federal	Interdepartmental	Other	TOTAL Contract Amount
TOTAL:					

American Recovery and Reinvestment Act (ARRA) Funding: YES NO

Budget Officer Confirmation: There is a balance in the appropriation from which obligations hereunder are required to be paid that is not already encumbered to pay other obligations.		<i>CPO USE</i>
Speed Chart (optional)	Account Code (optional)	

AMENDMENT ONE
OF CONTRACT #29769, SWC # 419 Digital Mailing Machines

This Amendment is made and entered by and between the State of Tennessee, Department of General Services, Central Procurement Office, hereinafter referred to as the "State" and Neopost USA, Inc., hereinafter referred to as the "Contractor." For good and valuable consideration, the sufficiency of which is hereby acknowledged, it is mutually understood and agreed by and between said, undersigned contracting parties that the subject contract is hereby amended as follows:

Contract Section #2 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

2. Term of Contract - Multi-Year

Total Number of Years if all Options are Exercised: 8

Initial Contract Term With 7 Renewals

Start Date: January 1, 2012

Initial End Date: December 31, 2012

Final End Date: December 31, 2019

The anticipated effective (start) date and expiration (end) dates of the contract are shown above. If award has not been made by the anticipated effective date, then the contract shall become effective upon the date the bid is accepted and contract awarded by the state, as indicated by the purchasing agent's signature on the contract notice of award (note: the change of effective date may not result in a change of the anticipated expiration date.)

RENEWAL OPTIONS: This contract may be renewed upon satisfactory completion of the initial contract term. The state reserves the right to execute up to the number of renewals options listed above annually under the same terms and conditions for a period not to exceed 12 months each by the state. It is mutually understood and agreed that the state's commitment is limited to a base term contract, not to exceed twelve (12) months, which is subject to renewal annually at the state's sole option.

It is understood and agreed that the state reserves the right to extend the term contract period resulting from this solicitation an additional period of time, not to exceed 180 days beyond the normal expiration date of such contract, upon mutual written agreement by both parties, under the same terms and conditions.

Equipment Purchase and or Lease Schedule

Equipment may be purchased out right or leased on a 12, 24, 36 or 48 month lease schedule. Lease Purchase applies to the leased equipment which may be purchased for \$1.00 at the end of the lease term.

No new equipment will be leased in year five (5) from the resulting contract, (after the 48th month).

No new equipment will be purchased after the 60th month (beyond year five (5)) from the resulting contract. Maintenance and supplies may be purchased for the duration of the contract through the final end date as stated above.

The following is added as Contract Section #35 of the Special Terms and Conditions.

35. Substitute Items Offered by the Contractor

In the event that an awarded item is no longer being manufactured or is replaced by a functionally equivalent item with superior technological features to the item being replaced, Contractor may offer

a substitute item ("Substitute"). The Substitute shall: (a) meet or exceed the functional, technical, and performance characteristics of the item being replaced; (b) not exceed the cost of the item being replaced by more than ten percent (10%); and (c) be available for order on the date Contractor requests to make the substitution. Contractor shall not make any substitutions for awarded items without the State's prior, written approval. Contractor shall submit any proposed substitutions to the Central Procurement Office and include sufficient information to show that criteria (a) – (c) above are met. The Central Procurement Office may request sample Substitutes for inspection or testing.

Contract Section #21 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

21. Single Award Preferred (Sole Source)

The state prefers to award a single contract for all line items to the lowest responsive and responsible bidder whose bid meets the requirements and criteria set forth in the Invitation to Bid; however, separate awards may be made by the following method:

Grouped Lines: Pitney Bowes: (Line 1 thru Line 147)
Neopost: (Line 148 thru Line 302)

If awarded by "group", bid prices shall be calculated as follows: For each line item, the bidders unit bid price shall be multiplied by the line item quantity to obtain the line item total. Each line item total in the group shall be added together for a group total price. The bidder must bid all line items in a group to be considered for an award for that group unless otherwise addressed in the specifications.

Contract Section #23 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

23. State Contract Administrator

Questions or problems arising from bid procedures or subsequent order and delivery procedures should be directed to:

State of Tennessee
Department of General Services, Central Procurement Office
312 Rosa L. Parks Avenue
Nashville, TN 37243-1102
Attn: Joyanna West
Phone: 615-253-1251
e-mail: joyanna.west@tn.gov

Contract Section #26 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

26. Subcontracting

The Contractor shall not assign this Contract or enter into a subcontract for any of the goods and services provided under this Contract without obtaining the prior written approval of the Central Procurement Office. Notwithstanding any use of approved subcontractors, the Contractor shall be the prime contractor and shall be responsible for all work provided.

Contract Section #28 of the Special Terms and Conditions is deleted in its entirety and replaced with the following:

28. State of Tennessee Administrative Fee

A 1% administrative fee will be included in the cost of all goods leased or purchased against the State of Tennessee Statewide Contract 419, with the exception of postage meters and maintenance. This 1% (.01) fee will be rebated back to the State of Tennessee based on quarterly Contract Usage Reports documenting State, local government and non-profit entity purchases. The fee is due to the State by the 45th day following the ending of the specified reporting period.

Calendar Quarter 1 (Jan 1-Mar 31)
Calendar Quarter 2 (Apr 1-June 30)
Calendar Quarter 3 (July 1-Sep 30)
Calendar Quarter 4 (Oct 1-Dec 31)

The payments will be mailed to:

Ron Plumb, Director of Financial Management
Department of General Services
Tennessee Tower, 22nd Floor
312 Rosa L. Parks Avenue
Nashville, TN 37243-1102

All reports shall be submitted to the Contract Administrator:

Buyer: Joyanna West
Department of General Services
Tennessee Tower, 3rd Floor
312 Rosa L. Parks Avenue
Nashville, TN 37243-1102
E-mail: joyanna.west@tn.gov

Contract Sections #3, #9, #10, #14, #17, #18, #20, #24, and #27 of the Special Terms and Conditions are updated to reflect correct departmental terminology. All instances referencing the "Purchasing Division" are deleted and replaced with "Central Procurement Office." The instance referencing the "Department of Mental Health and Mental Retardation" is deleted and replaced with "Department of Mental Health and Substance Abuse Services."

Contract Sections #1 through #32 of the Standard Terms and Conditions are deleted in their entirety and replaced with the attached Standard Terms and Conditions template.

Required Approvals. The State is not bound by this Amendment until it is signed by the contract parties and approved by appropriate officials in accordance with applicable Tennessee laws and regulations (depending upon the specifics of this contract, said officials may include, but are not limited to, the Commissioner of Finance and Administration, the Commissioner of Human Resources, and the Comptroller of the Treasury).

Amendment Effective Date. The revisions set forth herein shall be effective February 1, 2015. All other terms and conditions of this Contract not expressly amended herein shall remain in full force and effect.

IN WITNESS WHEREOF,

NEOPOST USA, INC.:

SIGNATURE

DATE

PRINTED NAME AND TITLE OF SIGNATORY (above)

DEPARTMENT OF GENERAL SERVICES, CENTRAL PROCUREMENT OFFICE:

MICHAEL F. PERRY, CHIEF PROCUREMENT OFFICER

DATE

Standard Terms and Conditions

Instructions to Bidders:

1. Read the entire bid, including all terms and conditions and specifications.
2. If submitting the bid by mail: All bid prices must be typed or written in ink on the Line Details portion of the Invitation to Bid (ITB); any corrections, erasures or other forms of alteration to unit prices must be initialed by the bidder.
3. If submitting the bid by mail, the bid must be manually signed in ink; failure to do so will cause rejection of your bid. If submitting the bid on-line, your electronic signature constitutes having signed the bid.
4. Bid prices shall include delivery of all items F.O.B. destination or as otherwise specified.
5. Address all inquiries and correspondence to the Purchasing Agent indicated in the Invitation to Bid.
6. I (we) agree to strictly abide by all the statutes and terms contained in the rules of the Department of General Services, Central Procurement Office which are by reference made a part hereof, in addition to the Standard and Special Terms & Conditions, and Specifications embodied in this Invitation to Bid.
7. **IMPORTANT:** By submitting the bid, the Bidder certifies compliance with the above and further certifies that this bid is made without collusion or fraud.
8. State statutes require that all bidders be registered prior to the issuance of a contract or a purchase order. Vendors/Bidders can register online at the State of Tennessee Supplier Portal: <https://supplier.edison.tn.gov>.
9. I (We) propose to furnish and deliver any and all of the supplies, services, and/or other commodities named in the Invitation to Bid, and for which I (we) have set prices in my (our) offering.
10. It is understood and agreed that this bid, when certified by authorized signature, shall constitute an offer, which when accepted in writing by the Department of General Services, Central Procurement Office, and subject to the terms and conditions of such acceptance, will constitute a valid binding contract between the State of Tennessee and the Vendor/Contractor (bidder) submitting such offering.
11. By my (our) written signature on this bid I (we) guarantee and certify that all items included in the bid meet or exceed any and all State specifications covering such items. I (We) further agree, if awarded a contract or purchase order as a result of this bid, to deliver such commodities, service or merchandise which meet or exceed the specifications.

12. It is understood and agreed that no contract may be assigned, sublet, or transferred without the written consent of the Central Procurement Office.

13. The inclusion in any response of a limitation of remedies or liabilities clause may be cause for rejection, unless otherwise specified in this solicitation or in accordance with the provisions of Tennessee Code Annotated § 12-3-701 or Central Procurement Office Rules, policies or procedures.

14. All bidders have the right to inspect the bid file, prior to award, upon completion of the evaluation by the Central Procurement Office. Interested bidders should contact the Purchasing Agent following the bid opening date or once the file is open for the seven (7) day inspection period. A "File Open for Inspection" letter will be sent to all bidders detailing the bidder(s) recommended for award and the evaluated award amount(s). Upon request, a reasonable opportunity to inspect the bid file will be provided to the bidder. If there is no request to inspect the bid file by the end of the seven (7) day inspection period, the Purchasing Agent will proceed with the award.

15. Protest by Vendor: Pursuant to Tenn. Code Ann. § 4-56-103, any actual proposer may protest. Please refer to the Central Procurement Office's website to obtain a copy of the protest procedures and protest bond requirements or contact the sourcing analyst or category specialist at 615-741-1035. The website for the Central Procurement Office is as follows: http://tn.gov/generalserv/cpo/for_bidders.html

16. Bid Mailing Instructions: Each individual bid proposal must be returned in a separate envelope package or container and must be properly labeled on the outside referencing the applicable event number and the bid opening date. Bids should be mailed in a properly labeled sealed envelope to the following address: Department of General Services, Central Procurement Office Attn: Bidder Services 3rd Floor, William R Snodgrass, Tennessee Tower 312 Rosa L. Parks Avenue Nashville, TN 37243-1102

17. Subject to paragraph 13, the Contractor agrees to indemnify and hold harmless the State of Tennessee as well as its officers, agents, and employees from and against any and all claims, liabilities, losses, and causes of action which may arise, accrue, or result to any person, firm, corporation, or other entity which may be injured or damaged as a result of acts, omissions, or negligence on the part of the Contractor, its employees, or any person acting for or on its or their behalf relating to this Contract. The Contractor further agrees it shall be liable for the reasonable cost of attorneys for the State in the event such service is necessitated to enforce the terms of this Contract or otherwise enforce the obligations of the Contractor to the State. In the event of any such suit or claim, the Contractor shall give the State immediate notice thereof and shall provide all assistance required by the State in the State's defense. The State shall give the Contractor written notice of any such claim or suit, and the Contractor shall have full right and obligation to conduct the Contractor's own defense thereof. Nothing contained herein shall be deemed to accord to the Contractor, through its attorney(s), the right to represent

the State of Tennessee in any legal matter, such rights being governed by Tennessee Code Annotated, Section 8-6-106

18. Contracts are entered into solely for the convenience of the State of Tennessee. The vendor/contractor understands and agrees that the State of Tennessee, as a signatory party to a contract, is solely responsible for its performance, and that the officers and employees of the Department of General Services, Central Procurement Office, act exclusively as agents of the State for the award, consummation, and administration of contracts and are not personally liable for any performance or nonperformance by the State.

19. A bid must be received in the Central Procurement Office on or before the date and hour designated for the bid opening or the bid will be rejected.

20. The Central Procurement Office may reject any or all bids. Action to reject all bids shall be taken only for unreasonably high prices, errors in the Invitation to Bid (ITB), cessation of need, unavailability of funds, or any other reason approved by the Procurement Commission. The Procurement Commission has authorized rejection of all bids for failure to secure adequate competition. If an ITB is to be re-advertised, all prior bids shall remain closed to inspection until the evaluation of the re-advertisement is complete.

21. All present and former employees or officials of the State are referred to Tennessee Code Annotated 12-4-103.

22. Any individuals with disabilities who wish to participate in public meetings such as a scheduled pre-bid conference or other scheduled function should contact the Central Procurement Office to discuss any auxiliary aids or services needed to facilitate such participation. Such contact may be in person, by writing, telephonically, or otherwise, and should be made no less than ten (10) days prior to the scheduled event, to allow time for the Central Procurement Office to provide such aid or service.

23. No person on the grounds of handicap or disability, age, race, color, religion, sex, national origin, or any other classification protected by Federal and/or Tennessee State Constitutional and/or statutory law shall be excluded from participation in, or denied benefits of, or be otherwise subjected to discrimination in the performance of the Contract or in the employment practices of the vendor/contractor. The vendor/contractor shall, upon request, show proof of such non-discrimination, and shall post in conspicuous places, available to employees and applicants, notices of non-discrimination.

24. TAXES: Purchases of goods by the State of Tennessee are exempt from Tennessee sales and use tax pursuant to Tenn. Code Ann. 67-6-329(a) (4), and the state is generally exempt from Federal excise tax. Contractors are subject to Tennessee sales and use tax on all materials and supplies used in the performance of a contract, whether such materials and supplies are purchased by the contractor, produced by the contractor, or provided to the contractor by the State, pursuant to Tenn. Code Ann. 67-6-209. The

contractor agrees to pay all taxes incurred in the performance of an awarded contract. State agencies which procure products for the purpose of resale shall register with the Department of Revenue. Upon registration the agency will issue resale certificates to the successful contractor(s) for products procured for resale. The agency is responsible for the collection of the appropriate sales or use tax when the product is sold.

25. Exceptions to terms and conditions and/or those proposed by the bidder which may vary from the invitation to bid may render the bid unresponsive and subject the bid to rejection.

26. Unless otherwise stated, all goods called for by a purchase order must be tendered in a single delivery in compliance with the delivery time specified and payment is due only on such tender. Partial shipments and/or back orders will only be accepted with receiving agency's prior authorization.

27. All products, materials, supplies and equipment offered and furnished must be new, of current manufacturer production, and must have been formally announced by the manufacturer as being commercially available as of the date of the bid opening, unless otherwise stated in this event.

28. Manufacturers of chemical products which are the subject of purchase contracts for the State of Tennessee shall list and maintain a material safety data sheet (MSDS) for such chemical products on the national MSDS search repository or on the manufacturer's website so that such information can be accessed by means of the Internet. A site operated by or on behalf of the manufacturer or a relevant trade association is acceptable so long as the information is freely accessible to the public. In lieu of posting a MSDS on MSDSSEARCH, a bidder shall include the manufacturer's universal resource locator (URL) for its MSDS in the event. For purposes of this MSDS requirement, the Department of General Services recognizes the following URL for national MSDS search repository:MSDS-SEARCH, which can be accessed on the internet at:
<http://www.msdssearch.com>.

29. Conflict of Interest: The State may not consider a solicitation response from an individual who is, or within the past six (6) months has been, a state employee. For purposes of this solicitation, an individual shall be considered to be a "state employee" and prohibited from submitting a response to this solicitation for six (6) months after such time as all compensation for salary, termination pay, and annual leave has been paid to such state employee. A contract with or a solicitation response from a company, corporation, or any other contracting entity in which a controlling interest is held by a state employee shall be considered to be a contract with or a solicitation response from a state employee as though the state employee were submitting a response or entering a contract on his or her behalf. Notwithstanding the foregoing, a contract with or a solicitation response from a company, corporation, or any other contracting entity that employs an individual who does not own a controlling interest in such entity and who is, or within the past six months has been, a state employee shall not be considered a

contract with or a solicitation response from a state employee and shall not constitute a prohibited conflict of interest.

30. **Governing Law.** This Contract shall be governed by and construed in accordance with the laws of the State of Tennessee. The contractor agrees that it will be subject to the exclusive jurisdiction of the courts of Tennessee in actions that may arise under this contract. The Contractor acknowledges and agrees that any rights or claims against the State of Tennessee or its employees hereunder, and any remedies arising therefrom, shall be subject to and limited to those rights and remedies, if any, available under Tennessee Code Annotated, Section 9-8-101 through 9-8-407.

31. **State and Federal Compliance:** The contractor shall comply with all applicable state and federal laws and regulations in the performance of this contract.

32. **Professional Licensure and Department of Revenue Registration:** All persons, agencies, firms, or other entities that provide legal or financial opinions, which a Proposer provides for consideration and evaluation by the State as a part of a proposal in response to this solicitation, shall be properly licensed to render such opinions. Before the Contract resulting from this solicitation is signed, the apparent successful Proposer (and Proposer employees and subcontractors, as applicable) must hold all necessary, appropriate business and professional licenses to provide service as required. The State may require any Proposer to submit evidence of proper licensure. Before the Contract resulting from this solicitation is signed, the apparent successful Proposer must be registered with the Department of Revenue for the collection of Tennessee sales and use tax. The State shall not award a contract unless the Proposer provides proof of such registration. The foregoing is a mandatory requirement of an award of a contract pursuant to this solicitation. For purposes of this registration requirement, the Department of Revenue may be contacted at: TN.Revenue@tn.gov.

33. **Prohibition of Illegal Immigrants:** The requirements of State of Tennessee's Public Acts, 2006, Chapter Number 878 and Executive Order 41 addressing the use of Illegal Immigrants in the performance of any contract to supply goods or services to the State of Tennessee, shall be a material provision of this contract, a breach of which shall be grounds for monetary and other penalties, up to and including termination of this contract. As required by Public Acts, 2006, Chapter Number 878, no person may enter into a contract to supply goods or services to the State without first attesting in writing that the person will not knowingly utilize the services of Illegal Immigrants in the performance of this contract, and will not knowingly utilize the services of any subcontractor who will utilize the services of Illegal Immigrants in the performance of this contract. For purposes of this contract, "Illegal Immigrant" shall be defined as any person who is not either a United States citizen, a lawful permanent resident, or a person whose physical presence in the United States is authorized or allowed by the department of homeland security and who, under federal immigration laws and/or regulations, is authorized to be employed in the U.S. or is otherwise authorized to provide services under the contract. The contractor hereby attests, certifies, warrants, and assures that it shall comply with this term and condition for the entire contract period. The contractor

understands and agrees that failure to comply with this section will be subject to the sanctions of Public Chapter 878 of 2006 for acts or omissions occurring after its effective date. This law requires the Commissioner of Finance and Administration to prohibit a contractor from contracting with, or submitting an offer, proposal, or bid to contract with the State of Tennessee to supply goods or services for a year after a contractor is discovered to have knowingly used the services of illegal immigrants during the performance of this contract. The contractor may appeal the imposition of the one-year prohibition by utilizing an appeals process established by the Commissioner of Finance and Administration. As per Executive Order 41, the contractor shall be required to submit semi-annual Attestation Forms and obtain a signed Attestation Form from any subcontractor prior to the use of the subcontractor and semi-annually thereafter during the contract period. The records shall be subject to review and random inspection at any reasonable time upon reasonable notice by the State. Records shall include but are not limited to the following: Documentation on contractors' employees and subcontractor personnel working on this contract showing that they are legal to work in the United States and payroll records. Signed and dated Attestation Forms for your company that have been submitted to the Central Procurement Office and Attestation Forms obtained from subcontractor(s). Note: The contractor shall be required to obtain prior approval to subcontract from the Central Procurement Office. By authorized signature on this Invitation to Bid the contractor constitutes signing the Attestation Form for the initial six (6) months of the contract period. The contractor shall be required to submit signed Attestation Forms on a semi-annual basis from the start date of the contract period through to its completion date to the Central Procurement Office. Such attestations shall be maintained by the contractor in a permanent file on the vendor premises and made available to State officials upon request. The State of Tennessee provides an "approved Attestation Form" to support the reaffirmation process. The form can be accessed and printed from the internet at http://tn.gov/generalserv/cpo/for_bidders.html

34. Modifications and Amendments: This Contract may be modified only by a written amendment signed by all parties hereto and approved by both the officials who approved the base contract and, depending upon the specifics of the contract as amended, any additional officials required by Tennessee laws and regulations (said officials may include, but are not limited to, the Chief Procurement Officer, the Commissioner of Human Resources, and the Comptroller of the Treasury).

35. Records - Examination/Audit: The state may, at reasonable times, examine/audit the books and/or records of any vendor/ contractor where such books and/or records relate to the performance of any contract or subcontract with the state. Such books and records shall be kept in conformity with generally accepted accounting principles and maintained by the vendor/contractor or subcontractor for a period of three (3) years from the date of final payment under the prime contract or subcontract. Said examination/audit may be performed at any reasonable time by the Central Procurement Office, the Comptroller of the Treasury, or their duly appointed representative(s).

36. HIPAA Compliance: The State and Contractor shall comply with obligations under the Health Insurance Portability and Accountability Act of 1996 (HIPAA), Health

Information Technology for Economic and Clinical Health (HITECH) Act and any other relevant laws and regulations regarding privacy (collectively the "Privacy Rules").

- a. Contractor warrants to the State that it is familiar with the requirements of the Privacy Rules, and will comply with all applicable requirements in the course of this Contract.
- b. Contractor warrants that it will cooperate with the State, including cooperation and coordination with State privacy officials and other compliance officers required by the Privacy Rules, in the course of performance of the Contract so that both parties will be in compliance with the Privacy Rules.
- c. The State and the Contractor will sign documents, including but not limited to business associate agreements, as required by the Privacy Rules and that are reasonably necessary to keep the State and Contractor in compliance with the Privacy Rules. This provision shall not apply if information received or delivered by the parties under this Contract is NOT "protected health information" as defined by the Privacy Rules, or if the Privacy Rules permit the parties to receive or deliver such information without entering into a business associate agreement or signing another such document.
- d. The Contractor will indemnify the State and hold it harmless for any violation by the Contractor or its subcontractors of the Privacy Rules. This includes the costs of responding to a breach of protected health information, the costs of responding to a government enforcement action related to the breach, and any fines, penalties, or damages paid by the State because of the violation.



STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
665 MAINSTREAM DRIVE, NASHVILLE, TENNESSEE 37228
(615) 741-1035 • Fax (615) 741-0684

MEMORANDUM

TO: Steven G. Cates
Commissioner, Department of General Services

FROM: John Bissell,
Purchasing Director

DATE: April 21, 2011

SUBJECT: Recommendation of Sole Source Approval, for the Creation of a Manufacturers State Wide Contract, SWC # 419 (State Wide Contract #419) for Digital Mailing Systems, Mailroom Equipment, Postage Meter Rentals, Maintenance and Supplies with Pitney Bowes.

I am recommending approval of the request from the Department of General Services, Director of Postal Services to allow for the above referenced SWC # 419 to be bid as a Manufacturers sole source contract. The sole source manufacturer on this SWC # 419 will be Pitney Bowes.

Research by the agency, buyer, and team supervisor; indicate that Pitney Bowes is a federally approved manufacturer of this kind of equipment in the United States and as such has been a main provider of this kind of equipment to the State of Tennessee. The agency has provided a sole source letter from Pitney Bowes substantiating this statement. A sole source letter from the Department of General Services, Division of Postal Services further verifies and requests sole source. Copies of both letters are attached for your review.

JB:ja/mlm

Steven G. Cates

Digitally signed by Steve Cates
DN: cn=Steve Cates, o=State of TN - Department of General
Services, ou=Commissioner, email=steve.cates@tn.gov, c=US
Date: 2011.05.03 13:30:47 -0500

Steven G. Cates, Commissioner

Date _____



STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION

665 MAINSTREAM DRIVE, NASHVILLE, TENNESSEE 37228
(615) 741-1035 • Fax (615) 741-0684

MEMORANDUM

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JB:ja/mlm

Steven G. Cates, Commissioner

Date



STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES
POSTAL SERVICES DIVISION
1st Floor, WRS Tennessee Tower, 312 Rosa L. Parks Avenue North
Nashville, Tennessee 37243-1102, (615) 741-7004, Fax (615) 253-1597

MEMORANDUM

TO: Steven G. Cates
Commissioner

FROM: Phil Page *pk*
Director

DATE: March 23, 2011

SUBJECT: Sole Source Requisition

In accordance with Rule 0690-3-1-.03(3) combined SWC-419 is for a Sole Source contract with Pitney Bowes for mail processing equipment. The equipment includes, but is not limited to, all Pitney Bowes mailing machines, digital processing equipment and postage meters. Because Pitney Bowes postage meters and related equipment are proprietary and only sold through Pitney Bowes, all software, service and hardware is only available through Pitney Bowes.

This Sole Source contract will allow state agencies to continue to find the latest in mail processing technology readily available for their current equipment.

Thank you for your consideration and support of this request.

Cc: Reen Baskin, Assistant Commissioner
Mike Perry, Assistant Commissioner



Scottie Domenico
State Strategic Account Manager
States of Tennessee and Missouri

March 31, 2011

Global Mailing Systems

501 Mainstream Drive
Nashville, TN 37228

615-254-9181
615-244-1147 Fax
Scottie.domenico@pb.com

John Askins
State of Tennessee Department of General Services
Purchasing Division
665 Mainstream Dr.
Nashville, TN 12345

Pitney Bowes is the sole source manufacturer and source of Pitney Bowes mailing equipment and supplies for the State of Tennessee. Pitney Bowes is the only authorized manufacturer in the State of Tennessee to sell and service the many lines of Pitney Bowes' products. Pitney Bowes is the only vendor authorized to provide copyrighted software and maintenance for Pitney Bowes equipment.

All of our products are backed with the Pitney Bowes Customer Satisfaction Guarantee and our Nationwide Service Network. We look forward to helping to fulfill the mailing needs of all governmental entities across the State of Tennessee.

Regards,

Scottie P. Domenico

Scottie P Domenico
State Strategic Account Manager
States of Tennessee and Missouri

**STATE OF TENNESSEE – DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION**

EFFORTS TO ACHIEVE DIVERSITY BUSINESS ENTERPRISE PARTICIPATION

The Governor, in an effort to expand economic opportunities for small businesses and businesses owned by minorities and women in Tennessee, issued Executive Order Number 14 on December 8, 2003, which created the Governor's Office of Diversity Business Enterprise (Go-DBE). In 2004, to further facilitate the State's efforts to promote greater participation by minority owned, woman owned and small businesses in its procurement and contracting opportunities, the General Assembly passed legislation amending Tennessee Code Annotated §12-3-801 through 808 establishing the "Tennessee Minority Owned, Woman Owned and Small Business Procurement and Contracting Act." To coordinate this effort, Go-DBE and the Department of General Services' Purchasing Division have implemented the following procedure:

The vendor or prime contractor should contact appropriate sources within its geographic area to identify qualified minority owned, woman owned and small businesses for this purpose. If needed, the Governor's Office of Diversity Business Enterprise can provide a list of minority owned, woman owned and small businesses who provide an array of services or a vendor may advertise in a newspaper with one or more wide-circulation publications to enhance the solicitation of proposals from minority owned, woman owned and small businesses.

To assist you in your efforts to seek and solicit the participation of minority owned, women owned or small businesses on this solicitation, a directory of certified Diversity Business Enterprise firms may be found on the State's website at: <http://www.tennessee.gov/businessopp/regdivcomp.html>; or by calling the Governor's Office of Diversity Business Enterprise toll free at 866-894-5026. If you are currently utilizing a minority owned, women owned or small business that is not listed in the State's directory, please provide its company name, address and telephone number in the space provided below. We will assist them in registering with the Governor's Office of Diversity Business Enterprise.

Please complete the attached form and include all pertinent documentation regarding your company's efforts to achieve diversity business participation. This information must be submitted with bid document and monthly thereafter until a reasonable level of diversity business participation is achieved.

GOOD FAITH EFFORTS UNDERTAKEN BUT NOT LIMITED TO THE FOLLOWING ACTIONS (PROVIDE SPECIFIC DOCUMENTATION FOR EACH EFFORT CHECKED)

- 1) ___ Contacted diversity businesses that reasonably could have been expected to submit a quote and that were known to the contractor or available on the Go-DBE Directory. (*Provide a list of minority, women, and small businesses contacted. Indicate whether diversity business responded or followed up to your solicitation request.*)
- 2) ___ Make the specifications and requirements of this procurement available for review by prospective diversity businesses at least 10 days before the bid or proposals are due.
- 3) ___ If possible, breaking down or combining elements of work into economically feasible units to facilitate diversity business participation.
- 4) ___ Work with minority, women and small business trades, community organizations, or minority, women or small business organizations identified by Go-DBE to obtain diversity businesses participation, whenever possible.
- 5) ___ If possible, provide assistance in getting required bonding or insurance or providing alternatives to bonding or insurance for diversity business subcontractors.
- 6) ___ Negotiate in good faith with interested diversity businesses and not reject them as unqualified without sound reasons based on their capabilities. Any rejection of a diversity business based on lack of qualification should have the reasons documented in writing.
- 7) ___ If possible, provide assistance to an otherwise qualified diversity business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letters of credit, including waiving credit that is ordinarily required. Assisted diversity businesses in obtaining the same unit pricing with the bidder's suppliers in order to help diversity businesses in establishing credit.
- 8) ___ If possible, negotiate joint venture and partnership arrangements with diversity businesses in order to increase opportunities for diversity business participation on this procurement.
- 9) ___ If possible, provide quick pay agreements and policies to enable diversity businesses and suppliers to meet cash-flow demands.
- 10) X Other effort. (*Please provide details of efforts made to obtain diversity participation on the procurement.*)

Pitney Bowes manufactures, sells and services virtually all of its products and services and therefore very little, if any, opportunity exist for minority and women-owned (M/WBE) supplier to directly participate in the performance of this contract. However, most of Pitney Bowes' success with purchasing from M/WBEs is in the area of indirect procurement. That is, purchasing goods and services from M/WBEs that don't directly go into our products. In FY 2009 Pitney Bowes purchased over \$63 million from M/WBEs and we forecast even higher figures in FY 2010.

Pitney Bowes is delighted to list IBIS Communications as 1 of our most valued minority suppliers. IBIS Communications is located in Nashville, TN and is certified by the State of Tennessee, Department of General Services – Governor's Office of Diversity Enterprises. IBIS is a full service multicultural communications agency. Pitney Bowes has averaged approximately \$560,000. in purchased communication services from IBIS over the past 12 years.

Pitney Bowes will continue to make every reasonable good faith effort to do business with M/WBEs in the State of Tennessee whenever possible.

CONSULTANT/CONTRACTOR DETAILED MBE/WBE/SBE UTILIZATION PLAN

Consultant/Contractor Name Pitney Bowes Inc.		
Invitation to Bid/Contract Number:		Bid Date:
Address	City:	State: Zip Code:
Official Authorized Signature		
Project Owner Name:		Project No.:
Address	City:	State: Zip Code:
Authorized Representative:		Title:
Contract Description:		
(Brief Description of Project)		

PROJECTED MBE/WBE/SBE BID SUMMARY

	%	Amount		Amount
1. Total Dollar Value of the Prime Contract	100%	\$	5. Total MBE Dollar Amount Met	\$ Please see explanation of IBIS Communications services on previous page.
2. MBE Goal Applied to the Contract	<u>%</u>	\$	6. Total WBE Dollar Amount Met	
3. WBE Goal Applied to the Contract	<u>%</u>	\$	7. Total MBE Dollar Amount Unmet	
4. MBE/WBE Combined Totals	<u>%</u>	\$\$	8. Total WBE Dollar Amount Unmet:	

Go-DBE PROGRAM USE ONLY

		Date Approved	Date Disapproved	Initials
MBE (%)	EEO-Minorities (%)			
WBE (%)	EEO-Female (%)			

SECTION 1-MBE INFORMATION: In order to achieve the Diversity Business participation, certified MINORITY-OWNED, WOMEN-OWNED AND SMALL-OWNED BUSINESSES are expected to participate in the following manner.

MBE/WBE/SBE Firm	Description of Work [MBE/WBE/SBE]	Projected Contract Amount and Award Date	Contract Schedule Start Date	Contract Payment Schedule	Project Completion Date
<p>Name: IBIS Communications</p> <p>Address: 1024 17th Ave. So.</p> <p>City: Nashville, TN 37212 State/Zip Code:</p> <p>Telephone No.: 615-777-1900</p>	<p>MBE – Corporate multicultural communications and strategies.</p> <p>Please see full description of IBIS work capabilities on previous page. Procurement from IBIS Communications is not directly associated in the performance of this contract but is indirect.</p>	<p>\$ 560,000 annually</p> <p>Date:</p>	<p>On-going</p>	<p>.n-30</p>	<p>On-going</p>
<p>Name:</p> <p>Address:</p> <p>City: State/Zip Code:</p> <p>Telephone No.:</p>		<p>\$</p> <p>Date:</p>			
<p>Name:</p> <p>Address:</p> <p>City: State/Zip Code:</p> <p>Telephone No.:</p>		<p>\$</p> <p>Date:</p>			



STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
665 MAINSTREAM DRIVE, NASHVILLE, TENNESSEE 37228
(615) 741-1035 • Fax (615) 741-0684

MEMORANDUM

TO: Steven G. Cates
Commissioner, Department of General Services

FROM: John Bissell,
Purchasing Director

DATE: April 21, 2011

SUBJECT: Recommendation of Sole Source Approval, for the Creation of a Manufacturers State Wide Contract, SWC # 419 (State Wide Contract #419) for Digital Mailing Systems, Mailroom Equipment, Postage Meter Rentals, Maintenance and Supplies with Neopost Inc.

I am recommending approval of the request from the Department of General Services, Director of Postal Services to allow for the above referenced SWC # 419 to be bid as a Manufacturers sole source contract. The sole source manufacturer on this SWC # 419 will be Neopost Inc.

Research by the agency, buyer, and team supervisor; indicate that Neopost Inc. is a federally approved manufacturer of this kind of equipment in the United States and as such has been a main provider of this kind of equipment to the State of Tennessee. The agency has provided a sole source letter from Neopost Inc. substantiating this statement. A sole source letter from the Department of General Services, Division of Postal Services further verifies and requests sole source. Copies of both letters are attached for your review.

JB:ja/mlm

Steven G. Cates

Digitally signed by Steve Cates
DN: cn=Steve Cates, o=State of TN - Department of
General Services, ou=Commissioner,
email=steve.cates@tn.gov, c=US
Date: 2011.05.09 12:26:41 -0500

Steven G. Cates, Commissioner

_____ Date



STATE OF TENNESSEE
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JB:ja/mlm

Steven G. Cates, Commissioner

Date



STATE OF TENNESSEE
DEPARTMENT OF GENERAL SERVICES
POSTAL SERVICES DIVISION

1st Floor, WRS Tennessee Tower, 312 Rose L. Parks Avenue
Nashville, Tennessee 37243-1102, (615) 741-7004, Fax (615) 253-1597

MEMORANDUM

TO: Steven G. Cates
Commissioner

FROM: Phil Page *PPS*
Director

DATE: March 23, 2011

SUBJECT: Sole Source Requisition

In accordance with Rule 0690-3-1-.03(3), combined SWC -419 is for a Sole Source contract with Neopost for mail processing equipment. The equipment includes, but is not limited to, all Neopost/Hasler mailing machines, digital processing equipment and postage meters. All software, hardware and service for this equipment is only available through Neopost.

This Sole Source contract will allow state agencies to continue to have the latest in mail processing technology available for their equipment.

Thank you for consideration and support of this request

Cc: Reen Baskin, Assistant Commissioner
Mike Perry, Assistant Commissioner



HASLER

March 24, 2011

Mr. John Askins
Purchasing Agent, Team 3
State of Tennessee,
Department of General Services
Purchasing Division
665 Mainstream Drive, Metro Center
Nashville, Tn 37243-1102

Re: Sole Source – Neopost USA, Inc.

Dear Mr. Askins:

I am writing to confirm that Neopost USA, Inc. Neopost is the sole source manufacturer and source for both Neopost and Hasler Mailing Equipment, Maintenance and supplies to the State of Tennessee.

Please do not hesitate to contact me if you need any additional information.

Sincerely,

A handwritten signature in cursive script that reads "Lisa Hunt".

Lisa Hunt
Director, National & Government Contracts